## **Bank of Ayudhya PLC**

SCB (Securities

Wednesday, January 21, 2015

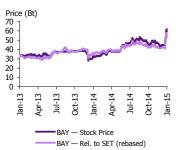
## **SELL**

### Stock Data

Last close (Jan 20) (Bt)	62.75
12-m target price (Bt)	33.00
Upside (Downside) to TP (%)	(47.41)
Mkt cap (Btbn)	461.57
Mkt cap (US\$mn)	14,111

BAY TB
BAY.BK
L
3.23
18.09
7,356
10
68 / 31.5
1.11
25 / 25
23.1
≥ 30

#### **Price Performance**



Source: SET, SCBS Investment Research

## **Share performance**

	1M	3M	12M
Absolute	40.2	40.2	94.6
Relative to SET	40.4	39.4	63.9

Source: SET, SCBS Investment Research

# Kittima Sattayapan, CFA Securities Fundamental Investment Analyst (66-2) 949-1003

kittima.sattayapan@scb.co.th

## 4Q14: Beat estimates on one-off items

**4Q14: Beat at Bt3.9bn,** 15% above our forecast, with net profit jumping 297% YoY on lower provisions and 12% QoQ from one-off gain on investment and sale of NPAs. Operations in 4Q14 reflected a strong pick-up in loan growth at 4% QoQ and 7% YoY (chiefly corporate loans), stable NIM, a modest recovery in fee income, a seasonal rise in opex and noticeable improvement in asset quality. NPLs fell 13% (Bt4.5bn) QoQ after the resolution of one corporate account that had been qualitatively classified as an NPL in 3Q14 and Bt1.26bn from the sale of NPLs. This lifted LLR coverage to 132% from 122% at 3Q14.

Figure 1: Quarterly results

P & L (Bt mn)	4Q13	3Q14	4Q14	%YoY ch	%QoQ ch	2013	2014	% YoY ch	% full year
Interest income	18,939	18,937	19,045	1	1	71,381	74,609	5	100
Interest expense	6,841	6,730	6,681	(2)	(1)	26,442	26,665	1	100
Net interest income	12,099	12,207	12,364	2	1	44,939	47,943	7	100
Non-interest income	5,959	5,797	6,530	10	13	23,449	22,658	(3)	100
Operating expenses	9,196	8,558	8,964	(3)	5	33,614	34,300	2	100
Pre-provision profit	8,861	9,447	9,930	12	5	34,774	36,301	4	100
Less Provision	6,822	4,889	4,879	(28)	(0)	18,959	18,107	(4)	100
Pre-tax profit	2,039	4,558	5,051	148	11	15,816	18,195	15	100
Income tax	989	1,036	1,097	11	6	3,942	4,031	2	100
MI and equity	(61)	(14)	(23)	61	(68)	(7)	6	185	NA
Net profit	989	3,509	3,931	297	12	11,867	14,170	19	100
EPS (Bt)	0.16	0.58	0.65	297	12	1.95	2.33	19	100
B/S (Bt mn)	4Q13	3Q14	4Q14	%YoY ch	%QoQ ch	2013	2014	%YoY ch	% full year
Gross loans	943,502	974,898	1,012,761	7	4	943,502	1,012,761	7	NM
Deposits	764,050	806,182	837,556	10	4	764,050	837,556	10	NM
BVPS (Bt)	19.98	21.08	21.60	8	2	19.98	21.60	8	NM
Ratios (%)	4Q13	3Q14	4Q14	%YoY ch*	%QoQ ch*	2013	2014	YoY ch*	% full year
Yield on earn. asset	6.87	6.52	6.51	(0.36)	(0.01)	6.73	6.57	(0.17)	NM
Cost of funds	2.81	2.64	2.58	(0.23)	(0.06)	2.81	2.63	(0.18)	NM
Net interest margin	4.39	4.20	4.22	(0.16)	0.02	4.24	4.22	(0.02)	NM
Cost to income	50.9	47.5	47.4	(3.49)	(0.09)	49.15	48.58	(0.57)	NM
NPLs/total loans	2.77	3.54	2.96	0.19	(0.58)	2.77	2.96	0.19	NM
LLR/NPLs	149.2	121.9	132.6	(16.52)	10.78	149.2	132.6	(16.52)	NM

Source: SCBS Investment Research Note: \* Percentage points

**BTMU to bring in strong earnings growth, but offset by dilution this year.** BAY completed the merger with the Bank of Tokyo-Mitsubishi UFJ Limited (BTMU)'s Bangkok branch at the beginning of this year. We expect this to lead to a strong earnings growth of 34% in 2015, but EPS will be stagnant due to dilution caused by the

Maintain Sell. We maintain Sell on BAY, which is trading at an overly high valuation of

capital injected to support the transfer of assets from the BTMB's Bangkok branch. We expect the integration to bring a robust EPS growth at 26% in 2016.

24x 2015F PER and 19x 2016 PER, due to the small free float.

### Forecasts and valuation

FY Dec	Unit	2013	2014	2015F	2016F	2017F
Pre-provision profit	(Bt mn)	30,825	32,276	36,002	41,260	45,282
Net profit	(Bt mn)	11,867	14,170	18,923	23,918	27,795
PPP/Sh	(Bt)	5.07	5.31	4.89	5.61	6.16
EPS	(Bt)	1.95	2.33	2.57	3.25	3.78
BVPS	(Bt)	19.98	21.60	26.89	29.37	32.17
DPS	(Bt)	0.80	0.70	0.77	0.98	1.13
PER	(x)	32.12	26.90	24.39	19.30	16.61
P/PPP	(x)	12.36	11.81	12.82	11.19	10.19
EPS growth	(%)	(18.86)	19.41	10.28	26.40	16.21
PBV	(x)	3.14	2.90	2.33	2.14	1.95
ROE	(%)	10.11	11.22	11.50	11.56	12.28
Dividend yields	(%)	1.27	1.12	1.23	1.55	1.81

Source: SCBS Investment Research

## **Financial statement**

Profit and Loss Stateme	ent (Btmn	)				Profit and Loss Statemen	t (Btmn)				
FY December 31	2013	2014	2015F	2016F	2017F	FY December 31	4Q13	1Q14	2Q14	3Q14	4Q14
Interest & dividend income	71,381	74,609	84,229	98,090	108,115	Interest & dividend income	18,939	18,275	18,352	18,937	19,045
Interest expense	26,442	26,665	29,685	34,811	38,844	Interest expense	6,841	6,778	6,476	6,730	6,681
Net interest income	44,939	47,943	54,544	63,280	69,270	Net interest income	12,099	11,497	11,876	12,207	12,364
Non-interest income	23,449	22,658	25,173	27,424	30,025	Non-interest income	5,959	5,028	5,302	5,797	6,530
Non-interest expenses	33,614	34,300	39,031	43,559	47,217	Non-interest expenses	9,196	8,304	8,475	8,558	8,964
Earnings before tax & provision	34,774	36,301	40,686	47,145	52,078	Earnings before tax & provision	8,861	8,220	8,704	9,447	9,930
Tax	3,942	4,031	4,721	5,961	6,918	Tax	989	894	1,005	1,036	1,097
Equities & minority interest	7	(6)	(37)	(76)	(122)	Equities & minority interest	61	(25)	(18)	14	23
Core pre-provision profit	30,825	32,276	36,002	41,260	45,282	Core pre-provision profit	7,811	7,352	7,716	8,398	8,810
Provision	18,959	18,107	17,079	17,342	17, <del>4</del> 86	Provision	6,822	4,084	4,255	4,889	4,879
Core net profit	11,867	14,170	18,923	23,918	27,795	Core net profit	989	3,268	3,462	3,509	3,931
Extra item	0	0	0	0	0	Extra item	0	0	0	0	0
Net profit	11,867	14,170	18,923	23,918		Net profit	989	3,268	3,462	3,509	3,931
EPS (Bt)	1.95	2.33	2.5 <u>/</u>	3.25	3.78	EPS (Bt)	0.16	0.54	0.57	0.58	0.65
DPS (Bt)	0.80	0.70	0.77	0.98	1.13		-	-	-	-	-

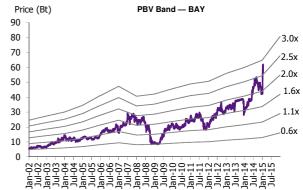
Balance Sheet (Btm	n)					Balan
FY December 31	2013	2014	2015F	2016F	2017F	FY Dec
Cash	28,216	31,155	40,223	48,410	57,301	Cash
Interbank assets	87,027	80,364	95,231	117,372	142,020	Interbar
Investments	74,333	61,790	61,790	61,790	61,790	Investm
Gross loans	943,502	1,012,761	1,313,781	1,445,160	1,589,676	Gross l
Accrued interest receivable	2,648	2,636	2,636	2,636	2,636	Accrued
Loan loss reserve	38,986	39,776	53,571	67,300	80,812	Loan los
Net loans	907,164	975,621	1,262,847	1,380,497	1,511,500	Net loa
Total assets	1,179,582	1,214,268	1,525,930	1,674,418	1,839,485	Total a
Deposits	764,050	837,556	1,083,588	1,213,835	1,358,282	Deposits
Interbank liabilities	55,497	46,612	46,612	46,612	46,612	Interbar
Borrowings	174,605	151,805	151,805	151,805	151,805	Borrowin
Total liabilities	1,057,934	1,082,598	1,327,695	1,457,942	1,602,388	Total li
Minority interest	279	460	460	460	460	Minority
Paid-up capital	60,741	60,741	73,558	73,558	73,558	Paid-up
Total Equities	121,369	131,210	197,775	216,017	236,637	Total E
BVPS (Bt)	19.98	21.60	26.89	29.37	32.17	BVPS (

FY December 31         4Q13         1Q14         2Q14         3Q14         4Q14           Cash         28,216         26,793         26,091         24,288         31,155           Interbank assets         87,027         91,246         99,086         103,242         80,364           Investments         74,333         77,368         76,588         77,112         61,790           Gross loans         943,502         939,843         946,023         974,898         1,012,761           Accrued interest receivable Loan loss reserve         38,986         40,157         40,312         42,049         39,776           Net loans         907,164         902,239         908,298         935,515         975,621           Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,626           Deposits         764,050         780,597         783,779         806,182         837,556           Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         1,057,934         1,060,242         1,067,659         1,108,705         1,082,598
Interbank assets         87,027         91,246         99,086         103,242         80,364           Investments         74,333         77,638         76,588         77,112         61,790           Gross loans         943,502         939,843         946,023         974,898         1,012,761           Accrued interest receivable Loan loss reserve         38,986         40,157         40,312         42,049         39,776           Net loans         907,164         902,239         908,298         935,515         975,621           Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,268           Deposits         764,050         780,597         783,779         806,182         87,556           Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Investments         74,333         77,368         76,588         77,112         61,790           Gross loans         943,502         939,843         946,023         974,898         1,012,761           Accrued interest receivable loan loss reserve         2,648         2,552         2,587         2,686         2,636           Loan loss reserve         38,986         40,157         40,312         42,049         39,776           Net loans         907,164         902,239         908,298         935,515         975,621           Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,268           Deposits         76,3943         56,288         75,590         46,612           Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Gross Ioans         943,502         939,843         946,023         974,898         1,012,761           Accrued interest receivable Loan loss reserve         2,648         2,552         2,587         2,636         2,636           Net Ioans         907,164         902,239         908,298         935,515         975,621           Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,268           Deposits         764,050         780,597         783,779         806,182         837,556           Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Accrued interest receivable Loan loss reserve 38,986 40,157 40,312 42,049 39,776 Net Ioans 907,164 902,239 908,298 935,515 975,621 Total assets 1,179,582 1,185,669 1,194,586 1,237,174 1,214,268 Deposits 764,050 780,597 783,779 806,182 837,556 Interbank liabilities 55,497 63,943 56,288 75,590 46,612 Borrowings 174,605 146,309 166,585 151,412 151,805
Loan loss reserve         38,986         40,157         40,312         42,049         39,776           Net loans         907,164         902,239         908,298         935,515         975,621           Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,268           Deposits         764,050         780,597         783,779         806,182         80,6182         86,1612         80,612 <t< th=""></t<>
Net loans         907,164         902,239         908,298         935,515         975,621           Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,268           Deposits         760,507         780,597         783,779         806,182         806,182           Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Total assets         1,179,582         1,185,669         1,194,586         1,237,174         1,214,268           Deposits         764,050         780,597         783,779         806,182         837,556           Interbank liabilities         55,497         63,943         56,288         75,504         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Deposits         764,050         780,597         783,779         806,182         837,556           Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Interbank liabilities         55,497         63,943         56,288         75,590         46,612           Borrowings         174,605         146,309         166,585         151,412         151,805
Borrowings 174,605 146,309 166,585 151,412 151,805
Total liabilities 1.057.024. 1.060.242. 1.067.650. 1.100.705. 1.002.500
Minority interest 279 315 356 403 460
Paid-up capital 60,741 60,741 60,741 60,741 60,741
Total Equities 121,369 125,112 126,571 128,066 131,210
BVPS (Bt) 19.98 20.60 20.84 21.08 21.60

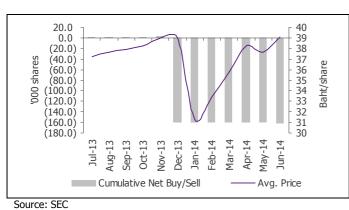
<b>Key Assumptions and Finan</b>	cial Ratio	S			
	2013	2014	2015F	2016F	2017F
Growth					
YoY loan growth	13.67	7.34	29.72	10.00	10.00
YoY fee & insurance income growth	14.26	1.50	15.00	11.40	12.00
Profitability					
Yield on earn'g assets (%)	6.73	6.57	6.42	6.34	6.33
Cost on int-bear'g liab (%)	2.81	2.63	2.56	2.58	2.62
Spread (%)	3.93	3.94	3.85	3.75	3.71
Net interest margin(%)	4.24	4.22	4.15	4.09	4.05
ROE (%)	10.11	11.22	11.50	11.56	12.28
Asset Quality					
NPLs/Total Loans(%)	2.77	2.96	2.97	2.97	2.97
LLR/NPLs(%)	149.15	132.64	137.06	156.54	170.88
Provision expense/Total loans (%)	2.01	1.79	1.30	1.20	1.10
Liquidity					
Loans/Deposits & borrowings (%)	100.52	102.37	106.35	105.82	105.27
Efficiency					
Cost to income ratio (%)	50.54	49.92	50.15	49.05	48.48
Capital Fund					
Capital adequacy ratio(%)	14.69	14.67	17.31	16.51	15.90
Tier-1(%)	10.17	10.35	13.83	13.35	13.01
Tier-2(%)	4.52	4.31	3.48	3.16	2.90

	4Q13	1Q14	2Q14	3Q14	4Q14
YoY loan growth	13.67	12.26	9.45	9.64	7.34
YoY fee & insurance income growth	9.53	(4.41)	(1.90)	4.94	7.31
Yield on earn'g assets (%)	6.87	6.50	6.47	6.52	6.51
Cost on int-bear'g liab (%)	2.81	2.73	2.59	2.64	2.58
Net interest margin(%)	4.39	4.09	4.19	4.20	4.22
Cost to income ratio (%)	50.93	50.25	49.33	47.53	47.44
NPLs/Total Loans(%)	2.77	3.20	3.20	3.54	2.96
LLR/NPLs(%)	149.15	133.71	133.24	121.86	132.64
Provision expense/Total loans (%)	2.89	1.74	1.80	2.01	1.93

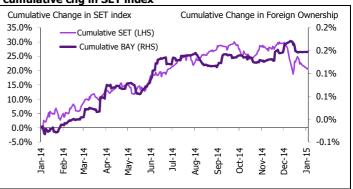
## **PBV Band Chart**



## 12-Month Cumulative directors trade



## 12 Month cumulative chg in foreign ownership versus cumulative chg in SET index



Source: SET, SCBS Investment Research



Figure 2: Valuation summary (Closing price as of Jan 20, 2015)

	Rating	Price	Target	ETR	P	/E (x)		EPS gi	rowth (	%)	P/	BV (x)		RC	DE (%)		Div. \	rield (%	<del>6)</del>
		(Bt/Sh)	(Bt/Sh)	(%)	13A	14F	15F	13A	14F	15F	13A	14F	15F	13A	14F	15F	13A	14F	15F
BAY	Sell	62.75	33.0	(46.3)	32.1	26.9	24.4	(19)	19	10	3.1	2.9	2.3	10	11	12	1.3	1.1	1.2
BBL	Buy	185.00	250.0	39.0	9.8	9.7	9.1	9	1	7	1.2	1.1	1.0	13	12	12	3.6	3.9	4.1
KBANK	Buy	222.00	270.0	23.4	12.9	11.5	10.5	17	12	10	2.4	2.1	1.8	20	19	18	1.6	1.8	2.0
KKP	Buy	39.25	46.0	21.2	7.5	12.5	9.5	29	(41)	33	0.9	0.9	0.9	13	7	9	6.9	4.0	5.3
KTB	Buy	22.30	27.0	25.0	9.2	9.7	8.6	45	(5)	13	1.5	1.4	1.2	17	15	15	3.9	3.9	4.4
LHBANK	Sell	1.94	1.3	(31.0)	27.6	20.3	18.1	23	36	12	1.6	1.6	1.5	6	8	8	3.0	2.0	2.2
TCAP	Buy	33.50	44.0	34.9	4.6	8.4	7.5	68	(45)	12	0.9	0.8	0.8	20	10	11	4.8	3.6	3.4
TISCO	Buy	46.00	55.0	23.9	8.7	8.7	7.5	4	0	15	1.6	1.4	1.3	21	17	18	4.3	4.3	4.7
TMB	Sell	3.12	3.0	(1.7)	23.7	14.3	14.2	354	66	0	2.2	2.0	1.8	10	15	13	1.3	2.1	2.1
Average		•		•	14.8	13.3	12.0	22	4	9	1.8	1.6	1.4	15	14	14	3.4	3.0	3.3

Source: SCBS Investment Research

GRating 2014 Companies with CG Rating

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