Bangkok Chain Hospital PLC

SCB A

Wednesday, December 07, 2016

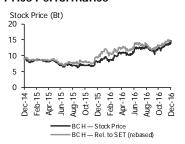
BUY

Stock Data

Last close (Dec 6) (Bt)	15.00
12-m target price (Bt)	17.00
Upside (Downside) to TP (%)	13.33
Mkt cap (Btbn)	37.41
Mkt cap (US\$mn)	1,051

Bloomberg code	BCH TB
Reuters code	BCH.BK
Risk rating	L
Mkt cap (%) SET	0.25
Sector % SET	5.11
Shares issued (mn)	2,494
Par value (Bt)	1.00
12-m high / low (Bt)	15.2 / 7.9
Avg. daily 6m (US\$mn)	4.48
Foreign limit / actual (%)	49 / 14
Free float (%)	42.4
Dividend policy (%)	≤ 40

Price Performance



Source: SET, SCBS Investment Research

Share performances

	1M	3M	12M
Absolute	10.3	31.6	87.5
Relative to SET	9.3	29.0	61.6

Source: SET, SCBS Investment Research

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Earnings on the way up

BCH's share price has rallied a strong 66% YTD, outperforming the SET's +18%, +5% for CHG, +5% for BDMS and -8% for BH, underwritten by its earnings turnaround. Despite the stellar performance, we see support for a further price increase in its strong earnings growth of 20% for the next two years, almost double BDMS' and BH's. BCH is trading at 2.1x 2017 PE-to-earnings growth, below the regional average of 2.3x. We maintain our BUY call on BCH with TP at Bt17/share. BCH is our second pick in the healthcare service sector, following CHG.

Stronger cash service from improving economy. In 9M16, revenue from cash service at six Kasemrad and four Karunvej Hospitals (57% of total revenue) rose 10% YoY, beating the 6% p.a. in the past two years, driven by both rising patient volume and average billing per patient. Backed by an improving Thai economy, we expect cash service growth to continue as healthcare spending in the lower segment — BCH's major segment at ~93% of revenue — will regain momentum. This segment is sensitive to the economy and tends to put off treatment for things that are not life-threatening during economic slowdowns.

Growing SC service (35% of revenue). In 3Q16 it reported average SC registered persons of 755K, up 9% YoY. It expects this to increase in line with the rise in SC insured persons in Thailand as a whole, particularly since the number of hospitals accepting SC patients is limited. In 9M16, the average revenue per insured person was Bt2,979 (+11% YoY) with the range higher at ~Bt3,500 at some hospitals. This implies room for BCH to raise average revenue per insured person by providing more complex medical treatments, especially in its lower-end hospitals. Upside lies in a possible hike of SC reimbursement since this has been frozen since 2012.

WMC to focus more on Thai market. WMC reported Bt115mn in revenue (+42% YoY and 14% QoQ) and a loss of only Bt1mn at EBITDA in 3Q16. Behind the operational improvement is its effort to broaden its international reach (54% of revenue) to include Australia, Oman, China and Myanmar. To sustain long-term growth, WMC will begin to put more effort into attracting the local market, which will encompass building brand awareness and promoting medical packages, especially in areas near WMC, such as the housing estate, Nichada Thani Village. We expect losses at WMC to steadily come down to where it is in the black in 2018.

BUY. #2 pick in the sector. In the healthcare service sector, BCH is our second choice, following CHG. BCH shares have come up a strong 66% YTD, outperforming the SET's +18%, 5% for CHG, +5% for BDMS and -8% for BH, backed by its earnings turnaround. Despite the stellar performance, we see support for a further price increase given the anticipated strong earnings growth of 20% for the next two years, almost double BDMS' 12% and BH's 13%. BCH is trading at 2.1x 2017 PE-to-earnings growth, below the regional average of 2.3x.

Forecasts and valuation

Year to 31 Dec	Unit	2014	2015	2016F	2017F	2018F
Revenue	(Btmn)	5,301	5,766	6,492	7,118	7,662
EBITDA	(Btmn)	1,423	1,468	1,802	2,023	2,260
Core profit	(Btmn)	522	527	763	916	1,091
Reported profit	(Btmn)	522	527	763	916	1,091
Core EPS	(Bt)	0.21	0.21	0.31	0.37	0.44
DPS	(Bt)	0.07	0.07	0.11	0.13	0.15
P/E, core	(x)	71.7	70.9	49.1	40.8	34.3
EPS growth, core	(%)	(10.8)	1.0	44.6	20.1	19.1
P/BV, core	(x)	8.0	7.6	7.0	6.3	5.6
ROE	(%)	11.3	11.0	14.9	16.3	17.4
Dividend yield	(%)	0.5	0.5	0.7	0.9	1.0
EV/EBITDA	(x)	28.8	27.5	22.3	19.3	17.3
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Source: SCBS Investment Research

Financial statement

Profit and Loss Statement (Btmn)

Tont and 2000 Statement (<u> </u>				
FY December 31	2014	2015	2016F	2017F	2018F
Total revenue	5,301	5,766	6,492	7,118	7,662
Cost of goods sold	(3,670)	(3,989)	(4,374)	(4,750)	(5,009)
Gross profit	1,631	1,777	2,118	2,368	2,653
SG&A	(721)	(855)	(892)	(956)	(1,012)
Other income	80	86	119	128	135
Interest expense	160	163	170	141	148
Pre-tax profit	830	844	1,175	1,400	1,628
Corporate tax	(159)	(174)	(235)	(280)	(326)
Equity a/c profits	-	3	3	3	3
Minority interests	(149)	(145)	(180)	(206)	(215)
Core profit	522	527	763	916	1,091
Extra-ordinary items	-	-	-	-	-
Net Profit	522	527	763	916	1,091
EBITDA	1,423	1,468	1,802	2,023	2,260
Core EPS (Bt)	0.21	0.21	0.31	0.37	0.44
Net EPS (Bt)	0.21	0.21	0.31	0.37	0.44
DPS (Bt)	0.07	0.07	0.11	0.13	0.15
Balance Sheet (Btmn)					
FY December 31	2014	2015	2016F	2017F	2018F
Total current assets	1,933	2,137	2,536	2,826	3,020
Total fixed assets	7,557	7,859	7,931	7,974	8,017
Total assets	9,992	10,598	11,068	11,402	11,638
Total loans	4,031	3,662	3,648	2,648	2,648
Total current liabilities	1,803	3,042	3,110	4,348	4.874
Total long-term liabilities	3,324	2,510	2,511	1,012	13
Total liabilities	5,325	5,676	5,745	5,482	5,008
Paid-up capital	2,494	2,494	2,494	2,494	2,494
Total equity	4,667	4,922	5,324	5,920	6,630
BVPS (Bt)	1.87	1.97	2.13	2.37	2.66
Cash Flow Statement (Btmn	1)				
FY December 31	2014	2015	2016F	2017F	2018F
Core Profit	522	527	763	916	1,091
Depreciation and amortization	433	461	457	483	484
Operating cash flow	378		1,035	1,267	1,453
Investing cash flow	(574)	(553)	(500)	(500)	(500)
Financing cash flow	(172)	. ,	(374)	(620)	(881)
Net cash flow	(327)	367	159	`147	` 72
Key Financial Ratios					
	2014	2015	2016F	2017F	2018F
Gross margin(%)	30.8	30.8	32.6	33.3	34.6
Operating margin(%)	17.2	16.0	18.9	19.8	21.4
EBITDA margin(%)	26.8	25.5	27.8	28.4	29.5
EBIT margin(%)	18.4	17.2	20.3	21.3	22.8
Net profit margin(%)	9.8	9.1	11.7	12.9	14.2
ROE (%)	11.3	11.0	14.9	16.3	17.4
ROA (%)	5.2	5.1	7.0	8.2	9.5
Net D/E (x)	0.8	0.6	0.5	0.3	0.2
Interest coverage (x)	8.9	9.0	10.6	14.4	15.2
Debt service coverage (x)	1.8	1.7	1.4	1.6	1.3
Payout Ratio (%)	33.4	33.1	35.0	35.0	35.0
			2270		2310

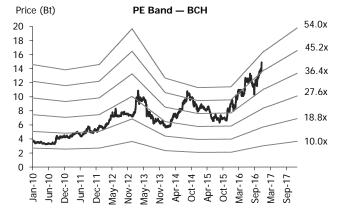
Profit and Loss Statement (Btmn)

FY December 31	3Q15	4Q15	1Q16	2Q16	3Q16
Total revenue	1,476	1,606	1,541	1,531	1,747
Cost of goods sold	(1,012)	(1,053)	(1,062)	(1,082)	(1,163)
Gross profit	465	553	480	449	583
SG&A	(212)	(257)	(205)	(189)	(219)
Other income	22	26	20	29	23
Interest expense	42	41	46	48	28
Pre-tax profit	232	281	248	241	358
Corporate tax	(50)	(52)	(50)	(44)	(65)
Equity a/c profits	2	0	0	0	0
Minority interests	(41)	(38)	(43)	(41)	(50)
Core profit	144	191	156	156	243
Extra-ordinary items	-	-	-	-	-
Net Profit	144	191	156	156	243
EBITDA	392	447	418	415	520
Core EPS (Bt)	0.06	0.08	0.06	0.06	0.10
Net EPS (Bt)	0.06	0.08	0.06	0.06	0.10

Balance Sheet (Btmn)					
FY December 31	3Q15	4Q15	1Q16	2Q16	3Q16
Total current assets	1,871	2,137	2,499	2,033	1,983
Total fixed assets	7,845	7,859	7,866	7,999	7,978
Total assets	10,395	10,598	10,975	10,617	10,520
Total loans	4,502	4,452	4,690	4,431	4,285
Total current liabilities	3,009	3,042	3,239	2,947	2,816
Total long-term liabilities	2,500	2,500	2,498	2,498	2,498
Total liabilities	5,660	5,676	5,853	5,558	5,426
Paid-up capital	2,494	2,494	2,494	2,494	2,494
Total equity	4,734	4,922	5,122	5,059	5,094
BVPS (Bt)	1.90	1.97	2.05	2.03	2.04
Main Assumptions					

	2014	2015	2016F	2017F	2018F
Revenue breakdown (%)					
Cash service	64	63	61	60	61
Social securities (SC)	35	36	38	39	38
Universal coverage project (UC)	1	1	1	1	1

PE Band Chart



12-Month Cumulative directors trade

12 Month cumulative chg in foreign ownership versus cumulative chg in SET index

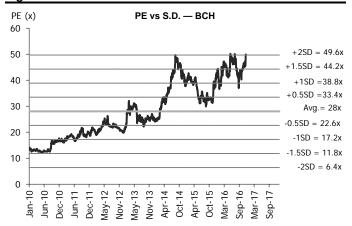
Cumulative Change in SET Cumulative Change in Foreign Ownership index Cumulative SET (LHS) 25.0% 1.0% Cumulative BCH (RHS) 0.0% 20.0% -1.0% -2.0% 15.0% -3.0% -4.0% 10.0% -5.0% -6.0% 5.0% -7.0% -8.0% -9.0% 0.0% -10.0% -5.0% Sep-16 Oct-16 Mar-16 May-16 Jun-16 Jul-16 Aug-16 Nov-16 Dec-16 Feb-Jan-Apr-

Source: SET, SCBS Investment Research

NA

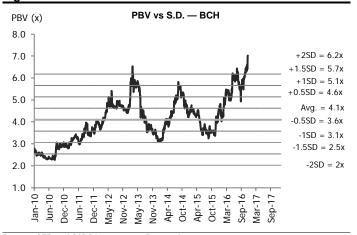


Figure 1: BCH's PE band



Source: SET and SCBS Investment Research

Figure 2: BCH's PB band



Source: SET and SCBS Investment Research

Figure 3: Regional valuation comparison

		MKt Cap	ı	PE (x)		EPS G	rowth	(%)	PI	3V (x)		Div.	Yield (%)	R	DE (%))	EV/E	BITDA	(x)
Ticker	Country	U\$ mn.	16F	17F	18F	16F	17F	18F	16F	17F	18F	16F	17F	18F	16F	17F	18F	16F	17F	18F
Bangkok Chain Hospital	*Thailand	1,050	49.1	40.8	34.3	44.6	20.1	19.1	7.0	6.3	5.6	0.7	0.9	1.0	14.9	16.3	17.4	22.3	19.3	17.3
Bangkok Dusit Medical*	Thailand	10,133	43.8	39.2	34.6	6.8	11.9	13.1	6.4	5.9	5.4	1.1	1.3	1.4	14.6	15.6	16.2	25.6	23.0	20.4
Bumrungrad Hospital*	Thailand	3,958	39.4	35.5	31.1	5.5	11.1	14.2	9.8	8.6	7.6	1.3	1.4	1.6	26.0	25.7	26.0	24.5	22.0	19.1
Chularat Hospital*	Thailand	865	53.0	44.0	35.7	7.9	20.5	23.0	8.6	7.7	6.8	0.9	1.1	1.4	17.9	18.8	20.6	32.1	26.4	21.7
Ladprao General Hospita	l Thailand	187	39.4	32.6	28.3	32.9	20.8	15.4	4.1	3.9	3.8	1.7	2.0	2.5	10.8	12.2	13.7	23.9	19.8	16.4
Vibhavadi Medical Center	r Thailand	1,050	35.5	33.4	31.6	36.8	6.3	5.9	5.8	5.6	4.9	1.4	1.4	1.8	14.7	15.0	15.8	27.6	25.0	22.6
KPJ Healthcare Bhd	Malaysia	993	30.8	27.0	23.9	4.3	14.0	12.9	2.8	2.7	2.5	1.7	1.9	2.2	9.5	10.0	11.0	15.1	13.1	12.0
IHH Healthcare Bhd	Malaysia	11,904	55.1	44.7	36.5	1.9	23.3	22.4	2.3	2.2	2.2	0.5	0.6	0.7	4.2	5.0	5.9	24.2	21.0	18.1
Raffles Medical Group	Singapore	1,797	35.6	31.1	27.5	1.2	14.6	12.8	3.8	3.6	3.3	1.4	1.4	1.6	11.5	12.1	13.0	25.2	22.1	19.2
Apollo Hospitals Enterpri	sIndia	2,502	49.4	39.4	28.8	-5.6	25.4	36.8	4.6	4.3	3.9	0.5	0.6	0.9	9.6	11.0	13.9	22.7	19.4	15.8
Ramsay Health Care	Australia	10,240	26.9	23.9	21.5	15.1	12.5	11.0	6.4	5.7	5.1	1.9	2.2	2.4	24.1	24.1	23.6	12.7	11.7	10.8
Ryman Healthcare	New Zealand	3,005	24.4	21.2	18.1	-2.7	14.8	17.1	2.9	2.6	2.3	2.1	2.3	2.7	13.0	12.6	13.1	18.0	17.4	16.0
	Average		40.2	34.4	29.3	12.4	16.3	17.0	5.4	4.9	4.4	1.3	1.4	1.7	14.2	14.9	15.9	22.8	20.0	17.4

Source: Bloomberg *SCBS estimates

CG Rating 2016 Companies with CG Rating

AMATA, AOT, BAFS, BAY, BCP, BIGC, BTS, BWG, CK, CPF, CPN, CSL, DELTA, DEMCO, DRT, DTAC, DTC, EASTW, EGCO, GFPT, GPSC, GRAMMY, HANA, HMPRO, INTUCH, IRPC, IVL, KBANK, KCE, KKP, KTB, KTC, LHBANK, LPN, MBC, MCOT, MINT, MONO, NKI, NYT, OTO, PHOL, PPS, PS, PSL, PTT, PTTEP, PTTGC, QH, QTC, RATCH, SAMART, SAMTEL, SAT, SC, SCB, SCC, SCCC, SE-ED, SIM, SITHAI, SNC, SPALI, SSSC, STEC, SVI, TCAP, THCOM, TISCO, TKT, TMB, TNDT, TOP, TSC, TTCL, TU, UV, VGI, WACOAL, WAVE

TVO, TWPC, UAC, UP, UPF, VIH, VNT, WINNER, YUASA, ZMICC

AEC, AEONTS, AF, AIRA, AIT, AJ, AKR, AMARIN, AMATAV, AMC, APURE, AQUA, ARROW, AS, BA, BEAUTY, BEC, BH, BIG, BJC, BJCHI, BKD, BR, BROCK, BRR, BTNC, CBG, CGD, CHARAN, CITY, CMR, COLOR, COM7, CPL, CSC, CSP, CSR, CSS, CTW, DCON, DIMET, DNA, EARTH, EASON, ECL, EFORL, EPCO, EPG, ESSO, FE, FER, FOCUS, FSMART, FSS, FVC, GEL, GIFT, GLAND, GOLD, GSTEL, GYT, HPT, HTC, HTECH, IFS, IHL, ILINK, INSURE, IRCP, IT, ITD, J. JMART, JMT, JUBILE, JWD, KASET, KBS, KCAR, KGI, KKC, KOOL, KWC, KYE, LALIN, LPH, MAJOR, MAKRO, MATCH, MATI, M-CHAI, MDX, MFEC, MJD, MK, MODERN, MPG, NC, NCL, NDR, NEP, NOK, NUSA, PATO, PCA, PDG, PF, PICO, PIMO, PL, PLAT, PLE, PMTA, PPM, PRIN, PSTC, OLT, RCI, RCL, RICH, RML, RPC, SANKO, SAPPE, SAWAD, SCI, SCN, SCP, SEAOIL, SENA, SIRI, SKR, SLP, SMG, SMIT, SORKON, SPA, SPC, SPC, SPV, SSC, STANLY, STPI, SUC, TACC, TCCC, TCMC, TEAM, TED, TFG, TIC, TIW, TKN, TLUXE, TMD, TNP, TOPP, TPA, TPAC, TPCH, TPIPL, TPCH, TRT, TTI, TVI, TWP, U, UBIS, UMI, UPOIC, UT, UWC, VIBHA, VPO, VTE, WICE, WIIK, WIN, XO

COPDOTATE GOVERNANCE REPORT

The disciplination of the Survey result of the Tbal Institute of Directors Association (LODY) transfers opposite governance for purposes in media surveyed to the surveyer result of the Tbal Institute of Directors Association (LODY) transfers opposite governance for purposes in media surveyers to the surveyer result of the Tbal Institute of Directors Association (LODY) transfers opposite governance for the surveyer of the Tbal Institute of Directors Association (LODY) transfers opposite governance for the surveyers of the Tbal Institute of Directors Association (LODY) transfers opposite governance for the surveyer of the Surveyer (LODY) transfers opposite governance for the surveyer of the Surveyer of the Surveyer (LODY) that Surveyer (LODY) transfers of the Surveyer (LODY) that Surveyer

Corporate Governance Report
The disclosure of the survey result of the Thai Institute of Directors Association (*IOD*) regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not base on inside information.
The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. SCB Securities Company Limited does not conform nor certify the accuracy of such survey result.

SMG was voluntarily delisted from the Stock Exchange of Thailand effectively on June 2, 2016

Anti-corruption Progress Indicator 2015

Anti-corruption Progress Indicator 2015
Certified (16ชันการรับรอง)
ADVANC, AKP, AMANAH, ASP, AYUD, BAFS, BANPU, BAY, BBL, BCP, BKI, BLA, BTS, BWG, CENTEL, CFRESH, CIMBT, CNS, CPI, CPN, CSL, DCC, DEMCO, DIMET, DRT, DTAC, DTC, EASTW, ECL, EGCO, ERW, FE, FSS, GBX, GCAP, GLOW, HANA, HTC, ICC, IFEC, INTUCH, IRPC, IVL, KBANK, KCE, KGI, KKP, KTB, KTC, LANNA, LHBANK, LHK, MBK, MBKET, MFC, MINT, MOND, MOONG, MSC, MTI, NKI, NSI, OCEAN, PB, PE, PG, PHOL, PM, PPP, PPS, PR, PS, PSL, PT, PTG, PTT, PTTEP, PTTGC, Q-COON, OLT, RATCH, S & J. SABINA, SAT, SCB, SCC, SCG, SINGER, SIS, SMPC, SNC, SNP, SPC, SPI, SSF, SSI, SSSC, SVI, TCAP, TCMC, TF, TGCI, THANI, THCOM, THRE, TIPCO, TISCO, TMB, TMD, TNITY, TNI, TOG, TOP, TPC, TPCOPP, TSC, TSTH, TTCL, TVI, WACOAL
Declared (15x-natiagan sun)
2S, A, ABG, ABICO, ACAP, AEC, AF, AGE, AH, AI, AIE, AIRA, ALUCON, AMARIN, AMATA, ANAN, AOT, AP, APCO, APCS, APURE, AQUA, AS, ASIA, ASIAN, ASIMAR, ASK, BCH, BEAUTY, BFIT, BH, BIGC, BJCHI, BKD, BLAND, BROCK, BROOK, BRR, BSBM, BTNC, CEN, CGH, CHARAN, CHO, CHOTT, CHOW, CI, CM, COL, CPALL, CPF, CPL, CSC, CSR, CSS, DELTA, DNA, EA, ECF, EE, EFORL, EPCO, ESTAR, EVER, FC, FER, FNS, FPI, FSMART, FVC, GC, GEL, GFPT, GIFT, GLOBAL, CPSC, GREEN, GROUNKULL, HMPRO, HOTPOT, ICH, II, ECI, FIS, IIINX, INSTIT, INOX, INSURE, IRC, J. JAS, JIMART, JMT, JTS, JUBILE, JUTHAN, K, KASET, KRS, KC, KCAR, KSL, KTECH, KYE, LEE, LALIN, LPN, LRH, LIVI, LVT, M, MAKRO, MALEE, MBAX, MC, MCOT, MEGA, MFEC, MIDA, MILL, MDD, MK, ML, MPG, MTLS, NBC, NCH, NCL, NDR, NINE, NMG, NNCL, NPP, NTV, NUSA, OCC, OGC, PACE, PAF, PCA, PCSGH, PDG, PDI, PINO, PK, PLANB, PLAT, PRANDA, PREB, PRG, PRINC, PSTC, PYLON, OH, RML, ROBINS, ROCK, ROH, ROJNA, RP, RWI, SAMCO, SANKO, SCANKO, SCANKO, SCANKO, SPACE, SCO, SCS, CSS, CSS, CSM, SEAOIL, SE-ED, SENA, SGP, SITHAI, SKR, SMIT, SMK, SORKON, SPACK, SPALI, SPCG, SPPT, SPRC, SR, SRICHA, STA, STANLY, SUPER, SUSCO, SYMG, SYMEX, STYNTEC, TAE, TAKUNI, TASCO, TBSP, TEM, TIF, THI, TIC, TICON, TIP, TKT, TLUXE, T

AAV, ACC, ADAM, AEONTS, AFC, AHC, AIT, AJ, AJD, AKR, ALLA, ALT, AMATAV, AMC, APX, AQ, ARIP, ARROW, ASEFA, ASN, ATP30, AUCT, BA, BAT-3K, BCPG, BDMS, BEC, BEM, BGT, BIG, BIZ, BJC, BLISS, BM, BOL, BPP, BR, BRC, BSM,

Explanations
Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programmed (Thai CAC) under Thai Institute of Directors (as of October 28, 2016) are categorized into: companies that have declared their intention to join CAC, and companies certified by CAC.

