TMB Bank PLC

Thursday, December 15, 2016



NEUTRAL

Stock Data

Last close (Dec 14) (Bt)	2.10
12-m target price (Bt)	2.20
Upside (Downside) to TP (%)	4.76
Mkt cap (Btbn)	92.00
Mkt cap (US\$mn)	2,584

Bloomberg code	TMB TB
Reuters code	TMB.BK
Risk rating	М
Mkt cap (%) SET	0.61
Sector % SET	13.56
Shares issued (mn)	43,807
Par value (Bt)	0.95
12-m high / low (Bt)	2.7 / 1.8
Avg. daily 6m (US\$mn)	10.75
Foreign limit / actual (%)	50 / 33
Free float (%)	43.9
Dividend policy (%)	NA

Price Performance



Source: SET, SCBS Investment Research

Share performance								
	1M	3M	12M					
Absolute	2.9	(2.8)	(11.0)					
Relative to SET	(0.1)	(6.5)	(23.9)					
Source: SET, SCBS Investment Research								

Big 2016 write-offs = biggest fall in 2017 provisions

This year will be the bank's worst, with NPLs and credit cost peaking as it works hard to write off NPLs by setting full provisions regardless of collateral. On the plus side, its aggressive write-offs in 2016 will give the largest reduction in credit cost in 2017. We expect loan growth to double to 6% in 2017F from 3% in 2016F. It is also moving deposits to mutual funds to ease cost of funds and boost fee income. We stay Neutral on TMB.

Expected to have the largest reduction in credit cost next year. A hike in credit cost to 1.72% in 3Q16 from 1.3% in 1H16 from Bt6bn in write-offs slashed NPLs by 12% QoQ or Bt2.3bn in 3Q16. TMB expects NPLs and credit cost to peak in 2016 as a result of speeding up 100% provisions against NPLs regardless of collateral and writing off 100%-provisioned NPLs. Its aggressive write-offs in 2016 will give TMB the largest reduction in credit cost in 2017. We expect credit cost to remain high at 1.7% in 4Q16 (1.5% in 2016F) and then ease to 1.3% in 2017F. NPL formation continued rising to 3.1% in 3Q16 from 2.1% in 2Q16, mainly from a relapse of restructured SME loans but at the same time, new NPL formation slowed. Out of Bt17.4bn NPLs (2.5% of total loans by bank calculation) at 3Q16, Bt14bn was from SME loans, Bt4.3bn of which is claimable from Thai Credit Guarantee Corporation (TCG).

Targets recovery in loan growth. It is planning to be more active in extending SME loans in 4Q16 by using a new application score sheet that has more predictive power. The bank expects its loan growth to pick up in 2017, based on an expected GDP growth of 3.5% in 2017F from 3.3% in 2016F. This is in line with our forecast of a recovery in loan growth from 3% in 2016F to 6% in 2017F.

Shifting deposits to mutual funds. TMB lowered its deposits by 6% YTD in an effort to convert deposit volume into mutual funds, thereby easing cost of funds and boosting fee income. A cut in interest rate on "not-fixed" deposits of 20 bps and "ME" deposits of 10 bps in August led to a 5.4% QoQ decrease in deposits and 12 bps QoQ fall in cost of funds in 3Q16. At the same time, fee income from mutual funds. We maintain our 2016F net fee income growth at 4% (vs. the bank's target of 5-10%), though 9M16 net fee income accounted for 71% of our full-year forecast. Affected by the introduction of national e-payment, we forecast a stable 4% net fee income growth in 2017, with a recovery in bancassurance offsetting the negative impact from national e-payment.

Maintain Neutral with unchanged TP of Bt2.2 (1.1 x 2017F BVPS). We believe current valuation already discounts the moderate recovery in 2017 as provisions step down and loan growth steps up.

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Forecasts and valuation

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FY Dec	Unit	2014	2015	2016F	2017F	2018F
Pre-provision profit	(Bt mn)	12,976	14,812	16,716	17,008	19,187
Net profit	(Bt mn)	9,539	9,333	7,743	9,399	10,817
PPP/Sh	(Bt)	0.30	0.34	0.38	0.39	0.44
EPS	(Bt)	0.22	0.21	0.18	0.21	0.25
BVPS	(Bt)	1.60	1.75	1.86	2.02	2.21
DPS	(Bt)	0.07	0.06	0.05	0.06	0.07
PER	(x)	9.62	9.84	11.87	9.78	8.49
P/PPP	(x)	7.07	6.20	5.50	5.40	4.79
EPS growth	(%)	65.98	(2.32)	(17.04)	21.38	15.09
PBV	(x)	1.32	1.20	1.13	1.04	0.95
ROE	(%)	14.51	12.77	9.81	11.06	11.69
Dividend yields	(%)	3.12	3.05	2.53	3.07	3.53

Source: SCBS Investment Research

Financial statement

Profit and Loss Statement	(Btmn)
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FY December 31	2014	2015	2016F	2017F	2018F
Interest & dividend income	35,848	36,430	35,616	36,716	41,882
Interest expense	14,253	13,210	10,929	11,159	13,654
Net interest income	21,595	23,220	24,688	25,557	28,228
Non-interest income	8,358	10,230	10,350	10,776	11,220
Non-interest expenses	15,774	16,467	16,571	16,953	17,535
Earnings before tax & provision	14,179	16,983	18,467	19,380	21,914
Тах	1,191	2,153	1,733	2,354	2,709
Equities & minority interest	13	18	18	18	18
Core pre-provision profit	12,976	14,812	16,716	17,008	19,187
Provision	3,437	5,479	8,973	7,609	8,370
Core net profit	9,539	9,333	7,743	9,399	10,817
Extra item	0	0	0	0	0
Net profit	9,539	9,333	7,743	9,399	10,817
EPS (Bt)	0.22	0.21	0.18	0.21	0.25
DPS (Bt)	0.07	0.06	0.05	0.06	0.07
Balance Sheet (Btmn)					
FY December 31	2014	2015	2016F	2017F	2018F
Cash	16,428	17,290	17,298	18,351	19,285
Interbank assets	113,097	115,758	115,758	115,758	115,758
Investments	110,859	98,260	61,413	61,413	61,413
Gross loans	530,360	580,776	598,199	634,091	697,501

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1,068	1,068	1,068	1,068	1,068
28,362	29,025	29,623	30,892	34,030
503,066	552,819	569,644	604,268	664,538
810,167	838,937	807,976	844,756	907,177
571,625	644,694	612,459	642,164	696,587
72,717	36,217	35,492	35,492	35,492
36,249	30,184	39,184	39,184	39,184
740,374	762,339	726,435	756,139	810,563
89	107	107	107	107
41,495	41,562	41,562	41,562	41,562
69,704	76,491	81,434	88,510	96,507
1.60	1.75	1.86	2.02	2.21
	1,068 28,362 503,066 810,167 571,625 72,717 36,249 740,374 89 41,495 69,704	1,068 1,068 28,362 29,025 503,066 552,819 810,167 838,937 571,625 644,694 72,717 36,217 36,249 30,184 740,374 762,339 89 107 41,495 41,562 69,704 76,491	1,068 1,068 1,068 28,362 29,025 29,623 503,066 552,819 569,644 810,167 838,937 807,976 571,625 644,694 612,459 72,717 36,217 35,492 36,249 30,184 39,184 740,374 762,339 726,435 89 107 107 41,495 41,562 41,562 69,704 76,491 81,434	1,068 1,068 1,068 1,068 28,362 29,025 29,623 30,892 503,066 552,819 569,644 604,268 810,167 838,937 807,976 844,756 571,625 644,694 612,459 642,164 72,717 36,217 35,492 35,492 36,249 30,184 39,184 39,184 740,374 762,339 726,435 756,139 89 107 107 107 41,495 41,562 41,562 41,562 69,704 76,491 81,434 88,510

Key Assumptions and Financial Ratios

	2014	2015	2016F	2017F	2018F
Growth					
YoY loan growth	6.18	9.51	3.00	6.00	10.00
YoY fee & insurance income growth	2.79	36.39	4.00	4.00	4.00
Profitability					
Yield on earn'g assets (%)	4.78	4.60	4.50	4.63	4.97
Cost on int-bear'g liab (%)	2.16	1.89	1.57	1.60	1.84
Spread (%)	2.62	2.71	2.94	3.03	3.13
Net interest margin(%)	2.88	2.93	3.12	3.22	3.35
ROE (%)	14.51	12.77	9.81	11.06	11.69
Asset Quality					
NPLs/Total Loans(%)	3.41	3.53	2.91	2.66	2.40
LLR/NPLs(%)	156.76	141.77	170.23	183.01	203.64
Provision expense/Total loans (%)	0.65	0.94	1.50	1.20	1.20
Liquidity					
Loans/Deposits & borrowings (%)	87.25	86.06	91.80	93.06	94.80
Efficiency					
Cost to income ratio (%)	52.66	49.23	47.29	46.66	44.45
Capital Fund					
Capital adequacy ratio(%)	18.39	16.65	17.15	17.15	16.66
Tier-1(%)	11.09	11.32	11.91	12.19	12.11
Tier-2(%)	7.30	5.33	5.24	4.96	4.55

Thursday, December 15, 2016

Profit and Loss Statement (Btmn)

FY December 31	3Q15	4Q15	1Q16	2Q16	3Q16
Interest & dividend income	9,093	9,369	9,087	8,972	8,795
Interest expense	3,310	3,353	3,159	2,799	2,527
Net interest income	5,783	6,015	5,929	6,173	6,268
Non-interest income	2,614	2,673	2,479	2,343	2,696
Non-interest expenses	4,173	4,572	3,911	4,039	4,124
Earnings before tax & provision	4,224	4,117	4,497	4,476	4,841
Тах	583	570	524	325	451
Equities & minority interest	6	3	4	3	4
Core pre-provision profit	3,636	3,544	3,969	4,149	4,386
Provision	820	923	1,877	1,998	2,541
Core net profit	2,815	2,621	2,092	2,151	1,845
Extra item	0	0	0	0	0
Net profit	2,815	2,621	2,092	2,151	1,845
EPS (Bt)	0.06	0.06	0.05	0.05	0.04

Balance Sheet (Btmn)

FY December 31	3Q15	4Q15	1Q16	2Q16	3Q16
Cash	12,002	17,290	12,456	12,170	12,606
Interbank assets	111,480	115,758	110,827	106,413	116,642
Investments	89,991	98,260	102,432	81,963	59,523
Gross loans	567,329	580,776	585,991	591,338	591,421
Accrued interest receivable	978	1,068	1,087	1,019	968
Loan loss reserve	28,961	29,025	29,930	28,354	24,857
Net loans	539,345	552,819	557,148	564,003	567,532
Total assets	823,548	838,937	838,010	815,662	810,161
Deposits	610,653	644,694	637,599	641,396	606,839
Interbank liabilities	46,135	36,217	45,671	16,686	29,976
Borrowings	30,593	30,184	30,126	39,903	39,741
Total liabilities	749,584	762,339	757,600	735,646	728,404
Minority interest	104	107	112	114	119
Paid-up capital	41,562	41,562	41,562	41,617	41,617
Total Equities	73,860	76,491	80,298	79,901	81,638
BVPS (Bt)	1.69	1.75	1.84	1.82	1.86

Financial Ratios

	3Q15	4015	1016	2Q16	3Q16
YoY loan growth	7.87	9.51	8.72	7.40	4.25
YoY fee & insurance income growth	31.00	22.62	9.17	(4.84)	(1.43)
Yield on earn'g assets (%)	4.70	4.74	4.49	4.51	4.50
Cost on int-bear'g liab (%)	1.94	1.92	1.77	1.59	1.47
Net interest margin(%)	2.99	3.04	2.93	3.10	3.21
Cost to income ratio (%)	49.69	52.62	46.51	47.43	46.00
NPLs/Total Loans(%)	3.49	3.53	3.66	3.34	2.94
LLR/NPLs(%)	146.31	141.77	139.52	143.71	142.72
Provision expense/Total loans (%)	0.58	0.64	1 28	1 35	1 72

PBV Band Chart



12-Month Cumulative directors trade



Source: SEC



12 Month cumulative chg in foreign ownership versus cumulative chg in SET index



Source: SET, SCBS Investment Research

Figure 1: Loan growth



Source: KBANK and SCBS Investment Research





Figure 5: Fee & insurance income and non-NII growth



Figure 7: NPLs/Total loans



Source: KBANK and SCBS Investment Research



Figure 2: Yield on earning assets, funding cost, NIM



Source: KBANK and SCBS Investment Research

Figure 4: Deposit mix



Source: KBANK and SCBS Investment Research

Figure 6: Cost to income ratio



Source: KBANK and SCBS Investment Research

Figure 8: LLR coverage and credit cost





Figure 9: PBV vs Standard Deviation

Source: SCBS Investment Research

Figure 11: PBV/ROE vs Standard Deviation



Figure 10: PE vs Standard Deviation



Source: SCBS Investment Research

Figure 12: ROE



Source: SCBS Investment Research

CG Rating 2016 Companies with CG Rating

AMATA, AOT, BAFS, BAY, BCP, BIGC, BTS, BWG, CK, CPF, CPN, CSL, DELTA, DEMCO, DRT, DTAC, DTC, EASTW, EGCO, GFPT, GPSC, GRAMMY, HANA, HMPRO, INTUCH, IRPC, IVL, KBANK, KCE, KKP, KTB, KTC, LHBANK, LPN, MBK, MCOT, MINT, MONO, NKI, NYT, OTO, PHOL, PPS, PS, PSL, PTT, PTTEP, PTTGC, OH, QTC, RATCH, SAMATT, SAMTEL, SAT, SC, SCB, SCC, SCCC, SE-ED, SIM, SITHAI, SNC, SPALI, SSSC, STEC, SVI, TCAP, THCOM, TISCO, TKT, TMB, TNDT, TOP, TSC, TTCL, TU, UV, VGI, WACOAL, WAVE

AEC, AEONTS, AF, AIRA, AIT, AJ, AKR, AMARIN, AMATAV, AMC, APURE, AQUA, ARROW, AS, BA, BEAUTY, BEC, BH, BIG, BJC, BJCHI, BKD, BR, BROCK, BRR, BTNC, CBG, CGD, CHARAN, CITY, CMR, COLOR, COM7, CPL, CSC, CSP, CSR, CSS, CTW, DCON, DIMET, DNA, EARTH, EASON, ECL, EFORL, EPCO, EPG, ESSO, EF, FER, FOCUS, FSMART, FSS, FVC, GEL, GIFT, GLAND, GOLD, CSTEL, GYT, HPT, HTC, HTECH, IFS, IHL, ILINK, INSURE, IRCP, IT, ITD, J, JMART, JMT, JUBIEJ, JWD, KASET, KSS, KCAR, KGI, KKC, KOOL, KWC, KYE, LAUIN, LPH, MAJOR, MAKRO, MATCH, MATI, MATAHI, MAX, MEC, MIDOREN, MPG, NC, NCL, INDR, NEP, NOK, NUSA, PATO, POR, PPICO, PIMO, PILAT, PLE, PIMTA, PPM, PIMTA, PPM, FMRIN, PSTC, OLT, CRL, RICH, RIM, IPC, SANKO, SCJ, SCN, SCP, SEAOIL, SENA, SIRI, SKR, SLP, SMG, SMIT, SORKON, SPA, SPC, SPCG, SPVI, SSC, STANLY, STPI, SUC, TACC, TCCC, TCMC, TEAM, TED, TFG, TIC, TIW, TKN, TLUXE, TMD, TNP, TOPP, TPA, TPAC, TPCH, TPIPL, TPOLY, TRITN, TTI, TTI, TTI, TVIP, U. JUBIS, UMI, UPOC, UTI, UWC, VIBHA, YPO, VTE, WICE, WIIK, WIN, XO

Corporate Governance Report The disclosure of the survey result of the Thai Institute of Directors Association (*IOD*) regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not base on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. SCB Securities Company Limited does not conform nor certify the accuracy of such survey

result. SMG was voluntarily delisted from the Stock Exchange of Thailand effectively on June 2, 2016

Anti-corruption Progress Indicator 2015 Certified (Tašiunysiura) Advanc, ARP, Ananah, ASP, Avud, BAFS, Banpu, Bay, BBL, BCP, BKI, BLA, BTS, BWG, CENTEL, CFRESH, CIMBT, CNS, CPI, CPN, CSL, DCC, DEMCO, DIMET, DTC, DTC, EASTW, ECL, EGCO, ERW, FE, FSS, GBX, GCAP, GLOW, HANA, HTC, ICC, IFEC, INTUCH, IRPC, IVL, KBANK, KCE, KGI, KKP, KTB, KTC, LANNA, LHBANK, LHK, MBK, MBKET, MFC, MINT, MONO, MOONG, MSC, MTI, NKI, NSI, OCEAN, PB, PE, PG, PHOL, PM, PPP, PPS, PR, PS, PSL, PT, PTG, PTT, PTTEP, PTTGC, Q-CON, QLT, RATCH, S & J, SABINA, SAT, SCB, SCC, SCG, SINGER, SIS, SMPC, SNC, SNP, SPS, SSI, SSS, SSI, ST, TCAP, TCMP, TCMP

SABING, SAF, SUE, SUC, SUC, SINGER, SIS, SIMPC, SN, SIF, SPC, SPT, SSF, SSS, SVI, TUPP, TUMP, TH, FLGL, TH, HAL, THCUM, THEE, THEL, THCU, TIS, TUTP, TUM, TUTT, THE, TUE, TU, TU, WAUDAL DEclared (UST-instrainsuit) 25. A. BBC, ABICO, ACAP, AEC, AF, AGE, AH, AI, AIE, AIRA, ALUCON, AMARIN, AMATA, ANAN, AOT, AP, APCO, APCS, APURE, AQUA, AS, ASIA, ASIAN, ASIAN, ASK, BCH, BEAUTY, BFIT, BH, BIGC, BUCH, BKD, BLADD, BROCK, BROOK, BRR BSBM, BTNC, CEN, CGH, CHARAN, CHOW, CI, CM, COUL, CPALL, CPF, CPL, SSC, CSE, CS, CEL, AT, CHOW, CI, CM, COUL, CPALL, CPF, CPL, SSC, CSE, CSE, CI, CHER, CHT, CHOW, CI, CM, COUL, CPALL, CPF, CSE, CSE, CSE, CHER, CHT, CHOW, CI, CM, COUL, CPALL, CPF, CSE, SPE, TASK, FLY, CFE, LENC, EFF, RENS, FPI, FSRAPET, FVC, GC, CEL, CFFT, CIFT, CLOBAL, GSC, CSE COLTA, DINA, EA, ECF, EE, EFFRIE, FIST, FIF, IST, SMAET, FVC, CG, CEL, CFFT, CIFT, CLOBAL, CSFC, CREEN, COUNCUL, HMPRO, HOTPOT, ICHI, ICC, 1FS, ILINK, INET, INOX, INSURE, IRC, J, JAS, JMART, JMT, JTS, JUBILE, JUTHA, K, KASET, KBS, KC, KCAR, KSL, KTECH, KYE, L&E, LALIN, LPN, LTX, LVT, M, MAKRO, MALEE, MBAX, MC, MCOT, MEGA, MFEC, MIDA, MILL, MID, MK, ML, MPG, MTLS, NBC, NCH, NCL, NDR, NINE, INNC, INPP, NTV, NUSA, OCC, OGC, PACE, PAF, PCA, PCSGH, PBG, PLIAT, PRANDA, PREB, PRG, PRINC, PSTC, PYLON, OH, RML, ROBINS, ROCK, ROH, ROJIA, RP, RWI, SAMCO, SANKO, SAUCE, SC, SSC, SSCI, SSCOL, SSCO, SS

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programmed (Thai CAC) under Thai Institute of Directors (as of October 28, 2016) are categorized into: companies that have declared their intention to join CAC, and companies certified by CAC. Explanations



Source: SCBS Investment Research