PCS Machine Group

P.C.S. Machine Group Public Company Limited

Wed, May 13, 2020

PCSGH

Bloomberg PCSGH TB Reuters PCSGH.BK

1Q20: Profit driven by FX, core earnings weak

PCSGH reported a 1Q20 net profit of Bt119mn, up 20% YoY and a leap QoQ, driven by extra FX gains. However, excluding this shows a weak core profit of Bt56mn, plummeting 61% YoY (but jumping QoQ), dragged down by weaker operations in Thailand and losses from businesses overseas as the automotive industry languishes. We expect the automotive industry to remain in the doldrums and maintain SELL with a TP of Bt4.0/share.

1Q20: Profit only from FX, core earnings weak. PCSGH reported a 1Q20 net profit of Bt119mn (Bt0.08/share), up 20% YoY and surging from Bt13mn in 4Q19, driven by extra FX gains. Excluding this, core profit was weak at Bt56mn, plunging 61% YoY (but jumping QoQ), dragged down by weaker operations in Thailand and losses overseas as the automotive industry essentially goes into hibernation.

Weak Thai operations but in the black. PCSGH reported sales from Thai operations of Bt814mn (64% of total sales), down 18% YoY (but up 9% QoQ) as the Thai auto industry put the brakes on: auto production fell 19% YoY (but inched up 3% QoQ) in the quarter. Even so, Thai operations did manage to contribute a core profit of Bt118mn in 1Q20, down 40% YoY and 3% QoQ.

Overseas businesses in the red. PCSGH's overseas businesses in Germany and Hungary reported sales of Bt449mn in1Q20, up 8% YoY and 15% QoQ. However, despite the increase in sales, overseas business brought in a loss of Bt63mn in 1Q20 (vs. losses of Bt53mn in 1Q19 and Bt103mn in 4Q19) dragged down by higher production costs arising from higher staff, materials and maintenance costs.

Strong financial health. PCSGH's financial health is strong with net cash position and cash on hand of Bt1.4bn as of March 31, 2020.

Maintain SELL on unfavorable automotive outlook. We have no high hopes for 2Q20, expecting drops both YoY and QoQ, since the global spread of COVID-19 has brought auto demand to its knees, and supply shock with it. Looking ahead, we are bearish on the automotive sector and expect the uncertainty surrounding the pandemic and the weak economic outlook to continue to pressure demand for discretionary goods such as automobiles. Maintain SELL on PCSGH with TP at Bt4.0/share.

Forecasts and valuation

Year to 31 Dec	Unit	2018	2019	2020F	2021F	2022F
Revenue	(Btmn)	5,586	5,232	4,357	5,412	5,837
EBITDA	(Btmn)	1,255	982	662	959	1,125
Core profit	(Btmn)	683	392	59	350	513
Reported profit	(Btmn)	359	76	59	350	513
Core EPS	(Bt)	0.44	0.26	0.04	0.23	0.34
DPS	(Bt)	0.27	0.30	0.03	0.16	0.24
P/E, core	(x)	10.4	17.9	119.8	20.0	13.7
EPS growth, core	(%)	6.3	(41.9)	(85.1)	498.1	46.4
P/BV, core	(x)	1.4	1.5	1.5	1.4	1.4
ROE	(%)	13.4	8.0	1.2	7.2	10.2
Dividend yield	(%)	5.9	6.5	0.6	3.5	5.1
FCF yield	(%)	(8.2)	13.2	(2.7)	8.4	12.6
EV/EBIT	(x)	9.8	15.4	101.5	16.0	9.9
EBIT growth, core	(%)	1.7	(42.7)	(84.3)	498.1	46.4
EV/CE	(x)	1.4	1.5	1.5	1.5	1.5
ROCE	(%)	9.6	7.4	0.0	7.4	12.8
ev/ebitda	(x)	5.2	6.0	9.2	6.0	4.6
EBITDA growth	(%)	12.1	(21.8)	(32.6)	45.0	17.3

Source: SCBS Investment Research

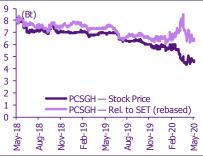


SELL

Stock data

Last close (May 12) (Bt)	4.60
12-m target price (Bt)	4.00
Upside (Downside) to TP (%)	(13.04)
Mkt cap (Btbn)	7.02
Mkt cap (US\$mn)	218
Risk rating	Н
Mkt cap (%) SET	0.05
Sector % SET	0.36
Shares issued (mn)	1,525
Par value (Bt)	1.00
12-m high / low (Bt)	7.1 / 4.2
Avg. daily 6m (US\$mn)	0.01
Foreign limit / actual (%)	49 / 0
Free float (%)	21.1
Dividend policy (%)	≥ 50

Price performance



Source: SET, SCBS Investment Research

Share performance

(%)	1M	3M	12M
Absolute	(8.9)	(22.0)	(32.8)
Relative to SET	(13.3)	(8.1)	(15.3)
Source: SET, SCBS Invest	ment Rese	earch	

Expected total return (ETR)

Target price	(Bt)	4.00
12-month dividend	(Bt)	0.03
Capital gain	(%)	(13.04)
Dividend yield	(%)	0.58
Total return	(%)	(12.46)
Source: SET, SCBS Investmen	it Research	

Analyst

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Financial statement

FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022F
Total revenue	(Btmn)	4,092	3,707	3,927	5,586	5,232	4,357	5,412	5,837
Cost of goods sold	(Btmn)	(3,426)	(3,191)	(3,157)	(4,728)	(4,479)	(3,875)	(4,579)	(4,805)
Gross profit	(Btmn)	666	(3,131) 516	(3,137) 770	858	753	(3,073) 482	833	1,033
SG&A	(Btmn)	(171)	(165)	(175)	(422)	(481)	(482)	(547)	(584)
Other income	(Btmn)	(1/1)	35	57	227	108	59	(347)	75
Interest expense	(Btmn)	0	0	0	(0)	(1)	0	0	0
Pre-tax profit	(Btmn)	538	386	652	663	379	60	357	523
Corporate tax	(Btmn)	(7)	(4)	(9)	21	12	(1)	(7)	(10)
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Equity a/c profits	(Btmn)	0	0	0	0	1	0	0	0
Minority interests	(Btmn)								
Core profit	(Btmn)	532	382	643	683	392	59	350	513
Extra-ordinary items	(Btmn)	10	0	(1)	(324)	(316)	0	0	0
Net Profit	(Btmn)	542	382	641	359	76	59	350	513
EBITDA	(Btmn)	1,128	929	1,120	1,255	982	662	959	1,125
Core EPS (Bt)	(Bt)	0.34	0.25	0.42	0.44	0.26	0.04	0.23	0.34
Net EPS (Bt)	(Bt)	0.35	0.25	0.42	0.23	0.05	0.04	0.23	0.34
DPS (Bt)	(Bt)	0.40	0.12	0.28	0.27	0.30	0.03	0.16	0.24
Balance Sheet									
FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022F
Total current assets	(Btmn)	2,174	2,350	3,119	2,276	2,708	2,060	2,624	3,196
Total fixed assets	(Btmn)	3,168	2,796	2,390	2,947	2,539	3,192	2,790	2,388
Total assets	(Btmn)	5,371	5,193	5,544	5,641	5,437	5,441	5,603	5,773
Total loans	(Btmn)	0	0	0	4	1	1	1	1
Total current liabilities	(Btmn)	455	249	374	467	504	476	526	536
Total long-term liabilities	(Btmn)	0	0	0	4	1	1	1	1
Total liabilities	(Btmn)	496	309	446	578	658	615	672	688
Paid-up capital	(Btmn)	1,545	1,545	1,545	1,525	1,525	1,525	1,525	1,525
Total equity	(Btmn)	4,875	4,884	5,098	5,063	4,779	4,826	4,931	5,085
BVPS (Bt)	(Bt)	3.16	3.16	3.30	3.32	3.13	3.16	3.23	3.33
Cash Flow Statement FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022F
Core Profit	(Btmn)	532	382	643	683	392	59	350	513
Depreciation and amortization	(Btmn)	590	543	468	592	602	602	602	602
Operating cash flow	(Btmn)	962	878	1,206	804	1,156	1,064	789	1,083
Investing cash flow	(Btmn)	(230)	(204)	(343)	(1,385)	(229)	(1,254)	(200)	(200)
Financing cash flow	(Btmn)	(785)	(366)	(427)	(414)	(301)	(11)	(245)	(359)
Net cash flow	(Btmn)	(53)	308	435	(995)	626	(202)	344	525
Key Financial Ratios									
FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022F
Gross margin	(0/)	16.3	13.9	19.6	15.4	14.4	11.1	15.4	17.7
	(%)	10.5						F 2	7.7
	(%)	12.1	9.5	15.2	7.8	5.2	0.0	5.3	
Operating margin	(0())		9.5 25.1			5.2 18.8	0.0 15.2	5.3	
Operating margin EBITDA margin	(%)	12.1		15.2	7.8				19.3
Operating margin EBITDA margin EBIT margin	(%) (%)	12.1 27.6	25.1	15.2 28.5	7.8 22.5	18.8	15.2	17.7	19.3 9.0
Operating margin EBITDA margin EBIT margin Net profit margin	(%) (%) (%)	12.1 27.6 13.2	25.1 10.4	15.2 28.5 16.6	7.8 22.5 11.9	18.8 7.3	15.2 1.4	17.7 6.6	19.3 9.0 8.8 10.2
Operating margin EBITDA margin EBIT margin Net profit margin ROE	(%) (%) (%) (%)	12.1 27.6 13.2 13.2	25.1 10.4 10.3	15.2 28.5 16.6 16.3	7.8 22.5 11.9 6.4	18.8 7.3 1.5	15.2 1.4 1.3	17.7 6.6 6.5	19.3 9.0 8.8
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA	(%) (%) (%) (%) (%)	12.1 27.6 13.2 13.2 10.6	25.1 10.4 10.3 7.8	15.2 28.5 16.6 16.3 12.9	7.8 22.5 11.9 6.4 13.4	18.8 7.3 1.5 8.0	15.2 1.4 1.3 1.2	17.7 6.6 6.5 7.2	19.3 9.0 8.8 10.2
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E	(%) (%) (%) (%) (%) (%) (%) (X)	12.1 27.6 13.2 13.2 10.6 9.8	25.1 10.4 10.3 7.8 7.2	15.2 28.5 16.6 16.3 12.9 12.0	7.8 22.5 11.9 6.4 13.4 12.2	18.8 7.3 1.5 8.0 7.1	15.2 1.4 1.3 1.2 1.1	17.7 6.6 6.5 7.2 6.3	19.3 9.0 8.8 10.2 9.0 Net cash
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage	(%) (%) (%) (%) (%) (%) (%) (x) (x)	12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a.	25.1 10.4 10.3 7.8 7.2 Net cash n.a.	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a.	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a.	18.8 7.3 1.5 8.0 7.1 Net cash n.a.	15.2 1.4 1.3 1.2 1.1 Net cash n.a.	17.7 6.6 6.5 7.2 6.3 Net cash n.a.	19.3 9.0 8.8 10.2 9.0 Net cash n.a.
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(%) (%) (%) (%) (%) (%) (%) (X)	12.1 27.6 13.2 13.2 10.6 9.8 Net cash	25.1 10.4 10.3 7.8 7.2 Net cash	15.2 28.5 16.6 16.3 12.9 12.0 Net cash	7.8 22.5 11.9 6.4 13.4 12.2 Net cash	18.8 7.3 1.5 8.0 7.1 Net cash	15.2 1.4 1.3 1.2 1.1 Net cash	17.7 6.6 6.5 7.2 6.3 Net cash	19.3 9.0 8.8 10.2 9.0 Net cash n.a. n.a.
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio	(%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x)	12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a.	25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a.	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a.	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a.	18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a.	15.2 1.4 1.3 1.2 1.1 Net cash n.a. n.a.	17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a.	19.3 9.0 8.8 10.2 9.0 Net cash
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions	(%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x)	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6	15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0	17.7 6.6 6.5 7.2 6.3 Net cash n.a. 70.0	19.3 9.0 8.8 10.2 9.0 Net cash n.a. 70.0
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31	(%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x)	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5 2016	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. 67.4 2017	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. 116.3 2018	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 2019	15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F	17.7 6.6 6.5 7.2 6.3 Net cash n.a. 70.0 2021F	19.3 9.0 8.8 10.2 9.0 Net cash n.a. 70.0 2022F
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production	(%) (%) (%) (%) (%) (%) (X) (X) (X) (X) (X) (X) (X) (X) (X) (X	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5 2016 1,944	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 2019 2,014	15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757	17.7 6.6 6.5 7.2 6.3 Net cash n.a. 70.0 2021F 1,850	19.3 9.0 8.8 10.2 9.0 Net cash n.a. 70.0 2022F 1,945
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth	(%) (%) (%) (%) (%) (%) (X) (X) (X) (X) (X) (X) (X) (X) (X) (X	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5 2016 1,944 1.7	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989 2.3	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 2019 2,014 (7.1)	15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757 (12.7)	17.7 6.6 7.2 6.3 Net cash n.a. 70.0 2021F 1,850 5.3	19.3 9.0 8.8 10.2 9.0 Net cash n.a. 70.0 2022F 1,945 5.1
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth Domestic sales	(%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7 799	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5 2016 1,944 1.7 770	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989 2.3 871	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0 1,042	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 2019 2,014 (7.1) 1,008	15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757 (12.7) 856	17.7 6.6 7.2 6.3 Net cash n.a. n.a. 70.0 2021F 1,850 5.3 899	19.3 9.0 8.8 10.2 9.0 Net cash n.a. 70.0 2022F 1,945 5.1 944
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth Domestic sales Growth	(%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7 799 (9.4)	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5 2016 1,944 1.7 770 (3.6)	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989 2.3 871 13.1	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0 1,042 19.6	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 2019 2,014 (7.1) 1,008 (3.3)	15.2 1.4 1.3 1.2 1.1 Net cash n.a. n.a. 70.0 2020F 1,757 (12.7) 856 (15.0)	17.7 6.6 7.2 6.3 Net cash n.a. 70.0 2021F 1,850 5.3 899 5.0	19.3 9.0 8.8 10.2 9.0 Net cash n.a. n.a.
Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth Domestic sales	(%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	12.1 27.6 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7 799	25.1 10.4 10.3 7.8 7.2 Net cash n.a. 48.5 2016 1,944 1.7 770	15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989 2.3 871	7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0 1,042	18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 2019 2,014 (7.1) 1,008	15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757 (12.7) 856	17.7 6.6 7.2 6.3 Net cash n.a. n.a. 70.0 2021F 1,850 5.3 899	Net o



Financial statement

FY December 31	Unit	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20
Total revenue	(Btmn)	1,536	1,437	1,466	1,414	1,354	1,328	1,136	1,263
Cost of goods sold	(Btmn)	(1,323)	(1,276)	(1,234)	(1,186)	(1,146)	(1,125)	(1,022)	(1,079)
Gross profit	(Btmn)	213	160	233	228	209	203	113	184
SG&A	(Btmn)	(131)	(129)	(112)	(113)	(109)	(133)	(126)	(132)
Other income	(Btmn)	39	78	97	21	32	28	27	22
Interest expense	(Btmn)	(0)	(0)	(0)	(0)	(0)	(0)	(1)	(3)
Pre-tax profit	(Btmn)	120	109	218	136	131	98	13	71
Corporate tax	(Btmn)	11	7	5	7	11	(12)	6	(15)
Equity a/c profits	(Btmn)	0	0	0	0	0	0	0	0
Minority interests	(Btmn)	0	0	0	0	0	1	0	0
Core profit	(Btmn)	131	117	223	144	142	87	19	56
Extra-ordinary items	(Btmn)	118	(40)	(391)	(44)	(223)	(43)	(6)	63
Net Profit	(Btmn)	249	76	(168)	99	(81)	44	13	119
EBITDA	(Btmn)	258	251	425	298	274	247	163	223
Core EPS (Bt)	(Bt)	0.08	0.08	0.15	0.09	0.09	0.06	0.01	0.04
Net EPS (Bt)	(Bt)	0.16	0.05	(0.11)	0.07	(0.05)	0.03	0.01	0.08
Balance Sheet									
FY December 31	Unit	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20
Total current assets	(Btmn)	2,317	2,295	2,276	2,671	2,637	2,651	2,708	2,890
Total fixed assets	(Btmn)	2,901	3,088	2,947	2,796	2,869	2,614	2,539	2,719
Total assets	(Btmn)	5,890	5,946	5,641	5,870	5,577	5,442	5,437	5,810
Total loans	(Btmn)	. 1	, 5	. 4	, 3	. 3	2	. 1	. 242
Total current liabilities	(Btmn)	600	682	467	659	578	558	504	517
Total long-term liabilities	(Btmn)	1	5	4	3	3	2	1	242
Total liabilities	(Btmn)	679	768	578	740	685	669	658	913
Paid-up capital	(Btmn)	1,545	1,525	1,525	1,525	1,525	1,525	1,525	1,525
Total equity	(Btmn)	5,211	5,178	5,063	5,130	4,892	4,773	4,779	4,896
BVPS (Bt)	(Bt)	3.37	3.40	3.32	3.36	3.21	3.13	3.13	3.21

Cash Flow Statement

FY December 31	Unit	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20
Core Profit	(Btmn)	131	117	223	144	142	87	19	56
Depreciation and amortization	(Btmn)	138	141	206	161	143	148	149	149
Operating cash flow	(Btmn)	221	219	109	382	191	237	346	288
Investing cash flow	(Btmn)	(216)	(131)	(106)	(20)	(64)	215	(360)	(28)
Financing cash flow	(Btmn)	(259)	(154)	(1)	(1)	(155)	(154)	8	(7)
Net cash flow	(Btmn)	(254)	(66)	3	361	(28)	298	(6)	253

Key Financial Ratios

FY December 31	Unit	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20
Gross margin	(%)	13.8	11.2	15.9	16.1	15.4	15.3	10.0	14.6
Operating margin	(%)	5.3	2.2	8.3	8.1	7.3	5.3	(1.1)	4.1
EBITDA margin	(%)	16.8	17.5	29.0	21.0	20.3	18.6	14.4	17.6
EBIT margin	(%)	7.8	7.6	14.9	9.6	9.7	7.4	1.2	5.8
Net profit margin	(%)	16.2	5.3	(11.4)	7.0	(6.0)	3.3	1.2	9.4
ROE	(%)	13.4	12.1	13.4	11.0	11.3	10.0	8.0	4.5
ROA	(%)	12.2	10.7	12.2	9.8	10.0	8.7	7.1	3.8
Net D/E	(x)	Net cash							
Interest coverage	(x)	n.a.							
Debt service coverage	(x)	n.a.							

Main Assumptions

FY December 31	Unit	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20
Auto production	(000)	517	548	564	561	504	507	441	454
Growth	(%)	11.1	3.9	10.3	4.0	(2.4)	(7.5)	(21.7)	(19.2)
Domestic sales	(000)	252	257	295	264	260	238	246	200
Growth	(%)	26.3	22.3	17.6	11.2	3.3	(7.5)	(16.7)	(24.1)
Auto export	(000)	267	297	282	300	260	261	233	250
Growth	(%)	5.8	(5.3)	(2.7)	1.6	(2.5)	(12.0)	(17.3)	(16.5)



Figure 1: PCSGH's earnings review

(Bt mn)	1Q19	2Q19	3Q19	4Q19	1Q20	YoY%	QoQ%
Revenue	1,414	1,354	1,328	1,136	1,263	(10.7)	11.2
Gross profit	228	209	203	113	184	(19.3)	62.6
EBITDA	298	274	247	163	223	(25.2)	36.3
Core profit	144	142	87	19	56	(61.1)	189.6
Net profit	99	(81)	44	13	119	20.1	n.m.
Core EPS (Bt/share)	0.07	(0.05)	0.03	0.01	0.08	20.1	n.m.
Balance Sheet							
Total Assets	5,870	5,577	5,442	5,437	5,810	(1.0)	6.9
Total Liabilities	740	685	669	658	913	23.5	38.8
Total Equity	5,130	4,892	4,773	4,779	4,896	(4.6)	2.5
BVPS (Bt/share)	3.4	3.2	3.1	3.1	3.2	(4.6)	2.5
Financial Ratio							
Gross Margin (%)	16.1	15.4	15.3	10.0	14.6	(1.6)	4.6
EBITDA margin (%)	21.0	20.3	18.6	14.4	17.6	(3.4)	3.2
Net Profit Margin (%)	7.0	(6.0)	3.3	1.2	9.4	2.4	8.3
ROA (%)	9.8	9.9	6.1	1.4	3.8	(6.0)	2.4
ROE (%)	11.0	11.2	7.0	1.6	4.5	(6.6)	2.9
D/E (X)	0.0	0.0	0.0	0.0	0.0		
Auto statistics							
Auto production	561	504	507	441	454	(19.2)	2.9
Domestic sales	264	260	238	246	200	(24.1)	(18.6)
Auto export	300	260	261	233	250	(16.5)	7.4

Source: Thailand Automotive Institute and SCBS Investment Research

Figure 2: Sales and core profit by location

Bt mn	1Q19	2Q19	3Q19	4Q19	1Q20	YoY%	QoQ%
Sales							
Thailand	998	906	901	746	814	(18.4)	9.1
Overseas	416	449	427	390	449	7.9	15.2
<u>Net profit</u>							
Thailand	196	166	113	122	118	(39.6)	(3.2)
Overseas	(53)	(24)	(26)	(103)	(63)	n.a.	n.a.
Extra items	(44)	(223)	(43)	(6)	63	n.a.	n.a.
C CCDC1 1 1D 1							

Source: SCBS Investment Research

Figure 3: Valuation summary (price as of May 12, 2020)

	Rating	Price	Target	ETR	P	/E (x)		EPS gr	owth (%)	P/I	BV ()	k)	RO	E (%)	Div. Y	/ield (%)	EV/EE	BITDA	(x)
		(Bt/Sh)	(Bt/Sh)	(%)	19A	20F	21F	19A	20F	21F	19A	20F	21F	19A	20F 2	21F	19A	20F	21F	19A	20F	21F
AH	Sell	8.70	5.0	(38.2)	3.4	12.1	7.4	-11	-72	64	0.4	0.4	0.4	11	3	5	4.1	2.6	4.3	6.0	6.4	6.4
PCSGH	Sell	4.60	4.0	(9.6)	17.91	L19.8	20.0	-42	-85	498	1.5	1.5	1.4	8	1	7	6.5	0.6	3.5	6.0	9.2	6.0
SAT	Neutral	10.80	10.0	2.1	5.1	8.2	6.8	-2	-38	21	0.6	0.6	0.6	13	8	9	12.5	7.8	9.5	1.6	1.6	1.3
STANLY	Neutral	130.50	140.0	11.7	6.1	8.3	6.8	-17	-26	22	0.6	0.6	0.5	10	7	8	4.9	3.6	4.4	1.7	2.1	1.5
Average					8.1	37.1	10.3	-18	-55	151	0.8	0.8	0.7	10	5	7	7.0	3.7	5.4	3.8	4.8	3.8

Source: SCBS Investment Research



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CG Rating 2019 Companies with CG Rating

Companies with Excellent CG Scoring

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2S, ABM, ADB, AF, AGE, AH, AHC, AIT, ALLA, ALT, AMANAH, AMARIN, APCO, APCS, AQUA, ARIP, ASAP, ASIA, ASIAN, ASIMAR, ASK, ASN, ASP, ATP30, AUCT, AYUD, B, BA, BBL, BDMS, BEC, BEM, BFIT, BGC, BGRIM, BIZ, BJC, BJCHI, BLA, BPP, BROOK, CBG, CEN, CENTEL, CGH, CHG, CHOTI, CHOW, CI, CIMBT, CNS, COLOR, COM7, COTTO, CRD, CSC, CSP, DCC, DCON, DDD, DOD, FASON, ECL, EE, EPG, ERW, ESTAR, ETE, FLOYD, FN, FNS, FORTH, FPI, FPT, FSMART, FSS, FVC, GENCO, GJS, GL, GLOBAL, GLOW, GULF, HPT, HTC, HYDRO, ICN, IFS, INET, INSURE, IRC, IRCP, IT, ITD*, ITEL, J, JAS*, JCK, JCKH, JMART, JMT, JWD, KBS, KCAR, KGI, KIAT, KOOL, KWC, KWM, L&E, LALIN, LANNA, LDC, LHK, LOXLEY, LRH, LST, M, MACO, MAJOR, MBAX, MEGA, METCO, MFC, MK, MODERN, MOONG, MPG, MSC, MTI, NEP, NETBAY, NEX, NINE, NOBLE, NOK, NTV, NWR, OCC, OGC, ORI, OSP, PATO, PB, PDG, PDI, PL, PLAT, PM, PPP, PRECHA, PRIN, PRINC, PSTC, PT, QLT, RCL, RICHY, RML, RWI, S11, SAAM, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCG, SCI, SCP, SE, SFP, SIAM, SINGER, SIRI, SKE, SKR, SKY, SMIT, SMK, SMPC, SMT, SNP, SONIC, SPA, SPC, SPCG, SPVI, SR, SRICHA, SSC, SSF, SST, STANLY, STPI, SUC, SUN, SUSCO, SUTHA, SWC, SYMC, SYNEX, T, TACC, TAE, TAKUNI, TBSP, TCC, TCMC, TEAM, TEAMG, TFG, TFMAMA, THG, THRE, TIPCO, TITLE, TIW, TKN, TKS, TM, TMC, TMD, TMI, TMT, TNITY, TNL, TNP, TNR, TOG, TPA, TPAC, TPBI, TPCORP, TPOLY, TRITN, TRT, TSE, TSTE, TVI, TVT, TWP, TWPC, UBIS, UEC, UMI, UOBKH, UP, UPF, UPOIC, UT, UWC, VNT, WIIK, XO, YUASA,

ZEN, ZMICO **Companies with Good CG Scoring**

A, ABICO, ACAP*, AEC, AEONTS, AJ, ALUCON, AMC, APURE, AS, ASEFA, AU, B52, BCH, BEAUTY, BGT, BH, BIG, BLAND, BM, BR, BROCK, BSBM, BSM, BTNC, CCET, CCP, CGD, CHARAN, CHAYO, CITY, CMAN, CMC, CMO, CMR, CPL, CPT, CSR, CTW, CWT, D, DIMET, EKH, EMC, EPCO, ESSO, FE, FTE, GIFT, GLAND, GLOCON, GPI, GREEN, GTB, GYT, HTECH, HUMAN, IHL, INGRS, INOX, JTS, JUBILE, KASET, KCM, KKC, KWG, KYE, LEE, LPH, MATCH, MATI, M-CHAI, MCS, MDX, META, MGT, MJD, MM, MVP, NC, NDR, NER, NNCL, NPK, NUSA, OCEAN, PAF, PF, PICO, PIMO, PK, PLE, PMTA, POST, PPM, PROUD, PTL, RCI, RJH, ROJNA, RPC, RPH, SF, SGF, SGP, SKN, SLP, SMART, SOLAR, SPG, SQ, SSP, STI, SUPER, SVOA, TCCC, THE, THMUI, TIC, TIGER, TNH, TOPP, TPCH, TPIPP, TPLAS, TQM, TTI, TYCN, UTP, VCOM, VIBHA, VPO, WIN, WORK, WP, WPH, ZIGA

Corporate Governance Report

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition

(Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2018 to 25 October 2019) is publicized.

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Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

ADVANC, AIE, AKP, AMANAH, AP, APCS, AQUA, ARROW, ASK, ASP, AYUD, BAFS, BANPU, BAY, BBL, BCH, BCP, BCPG, BGRIM, BJCHI, BKI, BLA, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CIG, CIMBT, CM, CNS, COM7, CPALL, CPF, CPI, CPN, CSC, DCC, DEMCO, DIMET, DRT, DTAC, DTC, EASTW, ECL, EGCO, FE, FNS, FSS, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GOLD, GPSC, GSTEEL, GUNKUL, HANA, HARN, HMPRO, HTC, ICC, IFS, INET, INSURE, INTUCH, IRPC, IVL, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWC, L&E, LANNA, LHK, LPN, LRH, M, MAKRO, MALEE, MBAX, MBK, MBKET, MC, MCOT, MFC, MINT, MONO, MOONG, MSC, MTI, NBC, NINE, NKI, NMG, NNCL, NSI, OCC, OCEAN, OGC, PAP, PATO, PB, PCSGH, PDG, PDI, PD, PE, PG, PHOL, PL, PLANB, PLANET, PLAT, PM, PPP, PPS, PREB, PRG, PRINC, PSH, PSTC, PT, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, ROBINS, S & J, SABINA, SAT, SC, SCB, SCC, SCCC, SCG, SCN, SE-ED, SELIC, SENA, SGP, SIRI, SIS, SITHAI, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPC, SPI, SPRC, SRICHA, SSF, SSI, SSSC, SST, STA, SUSCO, SVI, SYNTEC, TASCO, TCAP, TFG, TFI, TFMAMA, THANI, THCOM, THIP, THRE, THREL, TIP, TIPCO, TISCO, TKT, TMB, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TPA, TPCORP, TRU, TRUE, TSC, TSTH, TTCL, TU, TVD, TVI, TWPC, U, UBIS, UEC, UKEM, UOBKH, VGI, VIH, VNT, WACOAL, WHA, WICE, WIIK

Declared (ประกาศเจตนารมณ์)

2S, ABICO, AF, AI, AIRA, ALT, ÁMA, AMARIN, AMATA, ANAN, B, BM, BPP, BUI, CHG, CHO, CHOTI, CHOW, CI, CMC, COL, DDD, DELTA, EFORL, EPCO, ESTAR, ETE, FI, FTE, ICHI, INOX, IRC, ITEL, JAS, JSP, JTS, KWG, LDC, LIT, META, MFEC, MPG, NEP, NOK, NWR, ORI, PRM, PSL, ROJNA, RWI, SAAM, SAPPE, SCI, SEAOIL, SHANG, SKR, SPALI, STANLY, SYNEX, TAE, TAKUNI, TMC, TOPP, TPP, TRITN, TVO, UV, UWC, WHAUP, XO

N/A Explanations

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