# **PCS Machine Group**

P.C.S. Machine Group Public Company Limited

# Tue, Aug 11, 2020

# PCSGH

Bloomberg PCSGH TB Reuters PCSGH.BK

# 2Q20: In the red from plummeting sales

PCSGH reported a 2Q20 net loss of Bt156mn, sinking from the net loss of Bt81mn in 2Q19 and net profit of Bt119mn in 1Q20. Excluding extra items – mainly exchange rate loss – gives a core loss of Bt124mn. Behind this was plummeting sales in both Thailand and overseas on the ripple effect from the pandemic-led shutdown of the automotive industry. We maintain SELL on PCSGH with a TP at Bt4.0/share.

**2Q20: Red ink.** PCSGH reported a 2Q20 net loss of Bt156mn (-Bt0.10/share), far worse than the net loss of Bt81mn in 2Q19 and net profit of Bt119mn in 1Q20. Excluding extra items, composed primarily of an exchange rate loss, core loss was Bt124mn. Behind the loss was a plunge in sales at home and abroad as the ripples from the comatose automotive industry drowned PCSGH. In 1H20, it saw a net loss of Bt37mn vs. a net profit of Bt18mn in 1H19.

**Plummeting sales.** PCSGH reported a plunge of 63% YoY and 60% QoQ in total sales in 2Q20 to Bt501mn. This is made up of Bt235mn sales from Thai operations (-74% YoY and -71% QoQ) and Bt266mn sales from overseas operations in Germany and Hungary (-41% YoY and QoQ). Behind this was the shuttering of auto production due to the COVID-19 pandemic.

**Negative gross margin.** Plummeting sales against a fixed cost burden led to a negative gross margin at -17% in 2Q20 (vs. 15.4% in 2Q19 and 14.6% in 1Q10).

**Strong financial health.** PCSGH's financial health remains strong with net cash and cash on hand of Bt615mn as of June 30, 2020.

**Maintain SELL.** We expect PCSGH's operations and earnings to improve in 3Q20 as automakers have reopened their doors as their countries ease up on lockdowns and economic activities return. However, for the longer term, we remain bearish on the automotive sector, expecting the uncertainty surrounding the pandemic and the weak economic outlook to continue to pressure demand for discretionary goods such as automobiles. We maintain SELL on PCSGH with TP at Bt4.0/share.

# Forecasts and valuation

Year to 31 Dec	Unit	2018	2019	2020F	2021F	2022F
Revenue	(Btmn)	5,586	5,232	4,357	5,412	5,837
EBITDA	(Btmn)	1,255	982	662	959	1,125
Core profit	(Btmn)	683	392	59	350	513
Reported profit	(Btmn)	359	76	59	350	513
Core EPS	(Bt)	0.44	0.26	0.04	0.23	0.34
DPS	(Bt)	0.27	0.30	0.03	0.16	0.24
P/E, core	(X)	10.2	17.5	117.2	19.6	13.4
EPS growth, core	(%)	6.3	(41.9)	(85.1)	498.1	46.4
P/BV, core	(x)	1.4	1.4	1.4	1.4	1.4
ROE	(%)	13.4	8.0	1.2	7.2	10.2
Dividend yield	(%)	6.0	6.7	0.6	3.6	5.2
FCF yield	(%)	(8.4)	13.5	(2.8)	8.6	12.9
EV/EBIT	(x)	9.6	15.0	99.0	15.6	9.7
EBIT growth, core	(%)	1.7	(42.7)	(84.3)	498.1	46.4
EV/CE	(x)	1.4	1.5	1.5	1.5	1.5
ROCE	(%)	9.6	7.4	0.0	7.4	12.8
EV/EBITDA	(x)	5.1	5.8	8.9	5.8	4.5
EBITDA growth	(%)	12.1	(21.8)	(32.6)	45.0	17.3

Source: SCBS Investment Research



# SELL

# Stock data

	1.5.0				
Last close (Aug 10) (Bt)	4.50				
12-m target price (Bt)	4.00				
Upside (Downside) to TP (%)	(11.11)				
Mkt cap (Btbn)	6.86				
Mkt cap (US\$mn)	220				
Risk rating	Н				
Mkt cap (%) SET	0.05				
Sector % SET	0.36				
Shares issued (mn)	1,525				
Par value (Bt)	1.00				
12-m high / low (Bt)	7 / 4.2				
Avg. daily 6m (US\$mn)	0.01				
Foreign limit / actual (%)	49 / 0				
Free float (%)	21.1				
Dividend policy (%)	≥ 50				

# **Price performance**



Source: SET, SCBS Investment Research

## Share performance

(%)	1M	3M	12M
Absolute	0.4	0.0	(28.6)
Relative to SET	2.6	(2.6)	(10.8)
Source: SET, SCBS Invest	ment Res	earch	

## **Expected total return (ETR)**

	. (=)	
Target price	(Bt)	4.00
12-month dividend	(Bt)	0.16
Capital gain	(%)	(11.11)
Dividend yield	(%)	3.57
Total return	(%)	(7.54)
Source' SET SCBS Investment	• Research	

Source: SET, SCBS Investment Research

# Analyst

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# Financial statement

FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022F
Total revenue	(Btmn)	4,092	3,707	3,927	5,586	5,232	4,357	5,412	5,837
Cost of goods sold	(Btmn)	(3,426)	(3,191)	(3,157)	(4,728)	(4,479)	(3,875)	(4,579)	(4,805)
Gross profit	(Btmn)	666	516	770	858	753	482	833	1,032
SG&A	(Btmn)	(171)	(165)	(175)	(422)	(481)	(482)	(547)	(584)
Other income	(Btmn)	44	35	57	227	108	59	72	75
Interest expense	(Btmn)	0	0	0	(0)	(1)	0	0	(
Pre-tax profit	(Btmn)	538	386	652	663	379	60	357	523
Corporate tax	(Btmn)	(7)		(9)	21	12	(1)	(7)	(10
•	(Btmn)	0	(4)	(9)	0	0	(1)	0	(10
Equity a/c profits	. ,	0	0	0	0	1	0	0	(
Minority interests	(Btmn)		382	<b>643</b>	<b>683</b>	392	<b>59</b>	350	
Core profit	(Btmn)	532							513
Extra-ordinary items	(Btmn)	10	0	(1)	(324)	(316)	0	0	(
Net Profit	(Btmn)	542	382	641	359	76	59	350	513
EBITDA	(Btmn)	1,128	929	1,120	1,255	982	662	959	1,12
Core EPS (Bt)	(Bt)	0.34	0.25	0.42	0.44	0.26	0.04	0.23	0.34
Net EPS (Bt)	(Bt)	0.35	0.25	0.42	0.23	0.05	0.04	0.23	0.3
DPS (Bt)	(Bt)	0.40	0.12	0.28	0.27	0.30	0.03	0.16	0.24
Balance Sheet									
FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022
Total current assets	(Btmn)	2,174	2,350	3,119	2,276	2,708	2,060	2,624	3,196
Total fixed assets	(Btmn)	3,168	2,796	2,390	2,947	2,539	3,192	2,790	2,388
Total assets	(Btmn)	5,371	5,193	5,544	5,641	5,437	5,441	5,603	5,773
Total loans	(Btmn)	0	0	0	4	1	1	1	1
Total current liabilities	(Btmn)	455	249	374	467	504	476	526	536
Total long-term liabilities	(Btmn)	0	0	0	4	1	1	1	1
Total liabilities	(Btmn)	496	309	446	578	658	615	672	688
Paid-up capital	(Btmn)	1,545	1,545	1,545	1,525	1,525	1,525	1,525	1,525
Total equity	(Btmn)	4,875	4,884	5,098	5,063	4,779	4,826	4,931	5,085
BVPS (Bt)	(Bt)	3.16	3.16	3.30	3.32	3.13	3.16	3.23	3.33
Cash Flow Statement FY December 31	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022F
Core Profit	(Btmn)	532	382	643	683	392	59	350	513
Depreciation and amortization	(Btmn)	590	543	468	592	602	602	602	602
Operating cash flow	(Btmn)	962	878	1,206	804	1,156	1,064	789	1,083
Investing cash flow	(Btmn)	(230)	(204)	(343)	(1,385)	(229)	(1,254)	(200)	(200
Financing cash flow	(Btmn)	(785)	(366)	(427)	(414)	(301)	(11)	(245)	(359)
Net cash flow	(Btmn)	(53)	308	435	(995)	626	(202)	344	525
	(buill)	(33)	500	455	(555)		. /		
Key Financial Ratios	(buill)	(33)	500		(550)				
1	Unit	2015	2016	2017	2018	2019	2020F	2021F	2022
FY December 31						<b>2019</b> 14.4		<b>2021F</b> 15.4	
FY December 31 Gross margin	Unit	2015	2016	2017	2018		2020F		17.7
FY December 31 Gross margin Operating margin	Unit (%)	<b>2015</b> 16.3	<b>2016</b> 13.9	<b>2017</b> 19.6	<b>2018</b> 15.4	14.4	<b>2020F</b> 11.1	15.4	17.7 7.7
FY December 31 Gross margin Operating margin EBITDA margin	Unit (%) (%)	<b>2015</b> 16.3 12.1	<b>2016</b> 13.9 9.5	<b>2017</b> 19.6 15.2	<b>2018</b> 15.4 7.8	14.4 5.2	<b>2020F</b> 11.1 0.0	15.4 5.3	17.7 7.7 19.3
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin	Unit (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6	<b>2016</b> 13.9 9.5 25.1	<b>2017</b> 19.6 15.2 28.5	<b>2018</b> 15.4 7.8 22.5	14.4 5.2 18.8	<b>2020F</b> 11.1 0.0 15.2	15.4 5.3 17.7	17.3 7.3 19.3 9.0
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin	Unit (%) (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6 13.2	<b>2016</b> 13.9 9.5 25.1 10.4	<b>2017</b> 19.6 15.2 28.5 16.6	<b>2018</b> 15.4 7.8 22.5 11.9	14.4 5.2 18.8 7.3	<b>2020F</b> 11.1 0.0 15.2 1.4	15.4 5.3 17.7 6.6	17.7 7.7 19.3 9.0 8.8
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE	Unit (%) (%) (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6 13.2 13.2	<b>2016</b> 13.9 9.5 25.1 10.4 10.3	<b>2017</b> 19.6 15.2 28.5 16.6 16.3	<b>2018</b> 15.4 7.8 22.5 11.9 6.4	14.4 5.2 18.8 7.3 1.5	<b>2020F</b> 11.1 0.0 15.2 1.4 1.3	15.4 5.3 17.7 6.6 6.5	17.7 7.7 19.3 9.0 8.8 10.2
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA	Unit (%) (%) (%) (%) (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6 13.2 13.2 10.6 9.8	<b>2016</b> 13.9 9.5 25.1 10.4 10.3 7.8	<b>2017</b> 19.6 15.2 28.5 16.6 16.3 12.9 12.0	<b>2018</b> 15.4 7.8 22.5 11.9 6.4 13.4 12.2	14.4 5.2 18.8 7.3 1.5 8.0	<b>2020F</b> 11.1 0.0 15.2 1.4 1.3 1.2	15.4 5.3 17.7 6.6 6.5 7.2 6.3	17.7 7.7 19.3 9.0 8.8 10.7 9.0
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6 13.2 13.2 10.6	<b>2016</b> 13.9 9.5 25.1 10.4 10.3 7.8 7.2	<b>2017</b> 19.6 15.2 28.5 16.6 16.3 12.9	<b>2018</b> 15.4 7.8 22.5 11.9 6.4 13.4	14.4 5.2 18.8 7.3 1.5 8.0 7.1	<b>2020F</b> 11.1 0.0 15.2 1.4 1.3 1.2 1.1	15.4 5.3 17.7 6.6 6.5 7.2	17.7 7.7 9.0 8.8 10.7 9.0 Net cash
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x)	<b>2015</b> 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a.	<b>2016</b> 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a.	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a.	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a.	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a.	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a.	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a.	17.7 7.7 9.0 8.8 10.7 9.0 Net cash n.a
Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash	<b>2016</b> 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash	<b>2017</b> 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash	<b>2018</b> 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash	<b>2020F</b> 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash	17.7 7.7 19.3 9.0 8.8 10.2 9.0 Net cash n.a n.a
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a.	<b>2016</b> 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a.	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a.	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a.	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a.	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. n.a.	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a.	20221 17.7 7.7 19.3 9.0 8.8 10.2 9.0 Net cash n.a n.a 70.0
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	<b>2015</b> 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a. 114.1	<b>2016</b> 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a. 602.6	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. n.a. 70.0	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a. 70.0	17.7 7.7 9.0 8.8 10.2 9.0 9.0 Net cash n.a n.a 70.0
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015	2016 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5 2016	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 <b>2017</b>	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. 116.3 2018	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 <b>2019</b>	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. 70.0 2021F	17.7 7.7 9.0 9.0 9.0 9.0 9.0 Net cash n.a 70.0 20221
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production	Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912	2016 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5 2016 1,944	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 <b>2017</b> 1,989	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. 116.3 2018 2,168	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. 602.6 <b>2019</b> 2,014	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a. 70.0 <b>2021F</b> 1,850	17.7 7.7 9.0 9.0 9.0 9.0 9.0 9.0 Net cash n.a 70.0 20221 1,945
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth	Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7	2016 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5 2016 1,944 1.7	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989 2.3	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. 116.3 2018 2,168 9.0	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a. 602.6 <b>2019</b> 2,014 (7.1)	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757 (12.7)	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a. 70.0 <b>2021F</b> 1,850 5.3	17 7 9.( 8.( 10 9.( 9.( 9.( 9.( 9.( 9.( 9.( 9.( 9.( 9
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth Domestic sales	Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7 799	2016 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5 2016 1,944 1.7 770	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 <b>2017</b> 1,989 2.3 871	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0 1,042	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a. 602.6 <b>2019</b> 2,014 (7.1) 1,008	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. n.a. 70.0 2020F 1,757 (12.7) 856	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a. 70.0 <b>2021F</b> 1,850 5.3 899	17.7 7.7 9.0 9.0 9.0 9.0 9.0 Net casl n.a n.a 70.0 20221 1,949 5. 944
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth Domestic sales Growth	Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. 114.1 2015 1,912 1.7 799 (9.4)	2016 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5 2016 1,944 1.7 770 (3.6)	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 2017 1,989 2.3 871 13.1	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0 1,042 19.6	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a. 602.6 <b>2019</b> 2,014 (7.1) 1,008 (3.3)	2020F 111.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. 70.0 2020F 1,757 (12.7) 856 (15.0)	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a. 70.0 <b>2021F</b> 1,850 5.3 899 5.0	17.7 7.7 9.0 9.0 9.0 9.0 9.0 Net casl n.a 70.0 20221 1,945 5.7 944 5.0
FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio Main Assumptions FY December 31 Auto production Growth Domestic sales	Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (x) (x) (x) (x) (x) (x	2015 16.3 12.1 27.6 13.2 13.2 10.6 9.8 Net cash n.a. n.a. 114.1 2015 1,912 1.7 799	2016 13.9 9.5 25.1 10.4 10.3 7.8 7.2 Net cash n.a. n.a. 48.5 2016 1,944 1.7 770	2017 19.6 15.2 28.5 16.6 16.3 12.9 12.0 Net cash n.a. n.a. 67.4 <b>2017</b> 1,989 2.3 871	2018 15.4 7.8 22.5 11.9 6.4 13.4 12.2 Net cash n.a. n.a. 116.3 2018 2,168 9.0 1,042	14.4 5.2 18.8 7.3 1.5 8.0 7.1 Net cash n.a. n.a. 602.6 <b>2019</b> 2,014 (7.1) 1,008	2020F 11.1 0.0 15.2 1.4 1.3 1.2 1.1 Net cash n.a. n.a. 70.0 2020F 1,757 (12.7) 856	15.4 5.3 17.7 6.6 6.5 7.2 6.3 Net cash n.a. n.a. 70.0 <b>2021F</b> 1,850 5.3 899	17.7 7.7 19.3 9.0 8.8 10.2 9.0 Net cash n.a n.a



# **Financial statement**

FY December 31	Unit	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20
Total revenue	(Btmn)	1,437	1,466	1,414	1,354	1,328	1,136	1,263	501
Cost of goods sold	(Btmn)	(1,276)	(1,234)	(1,186)	(1,146)	(1,125)	(1,022)	(1,079)	(586)
Gross profit	(Btmn)	160	233	228	209	203	113	184	(85)
SG&A	(Btmn)	(129)	(112)	(113)	(109)	(133)	(126)	(132)	(100)
Other income	(Btmn)	78	97	21	32	28	27	22	48
Interest expense	(Btmn)	(0)	(0)	(0)	(0)	(0)	(1)	(3)	(4)
Pre-tax profit	(Btmn)	109	218	136	131	98	13	71	(141)
Corporate tax	(Btmn)	7	5	7	11	(12)	6	(15)	16
Equity a/c profits	(Btmn)	0	0	0	0	0	0	0	0
Minority interests	(Btmn)	0	0	0	0	1	0	0	0
Core profit	(Btmn)	117	223	144	142	87	19	56	(124)
Extra-ordinary items	(Btmn)	(40)	(391)	(44)	(223)	(43)	(6)	63	(32)
Net Profit	(Btmn)	76	(168)	99	(81)	44	13	119	(156)
EBITDA	(Btmn)	251	425	298	274	247	163	223	2
Core EPS (Bt)	(Bt)	0.08	0.15	0.09	0.09	0.06	0.01	0.04	(0.08)
Net EPS (Bt)	(Bt)	0.05	(0.11)	0.07	(0.05)	0.03	0.01	0.08	(0.10)
FY December 31	Unit	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20
Total current assets	(Btmn)	2,295	2,276	2,671	2,637	2,651	2,708	2,890	2,501
Total fixed assets	(Btmn)	3,088	2,947	2,796	2,869	2,614	2,539	2,719	2,627
Total assets	(Btmn)	5,946	5,641	5,870	5,577	5,442	5,437	5,810	5,338
Total loans	(Btmn)	5	4	3	3	2	1	242	295
Total current liabilities	(Btmn)	682	467	659	578	558	504	517	446
Total long-term liabilities	(Btmn)	5	4	3	3	2	1	242	295
Total liabilities	(Btmn)	768	578	740	685	669	658	913	899
Paid-up capital	(Btmn)	1,525	1,525	1,525	1,525	1,525	1,525	1,525	1,525
Total equity	(Btmn)	5,178	5,063	5,130	4,892	4,773	4,779	4,896	4,438
BVPS (Bt)	(Bt)	3.40	3.32	3.36	3.21	3.13	3.13	3.21	2.91
Cash Flow Statement									
FY December 31	Unit	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20
Core Profit	(Btmn)	117	223	144	142	87	19	56	(124)
Depreciation and amortization	(Btmn)	141	206	161	143	148	149	149	139
Depreciation and amortization									133
Operating cash flow	(Btmn)	219	109	382	191	237	346	288	
									366 (954)

# Key Financial Ratios

Financing cash flow

Net cash flow

FY December 31	Unit	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20
Gross margin	(%)	11.2	15.9	16.1	15.4	15.3	10.0	14.6	(17.0)
Operating margin	(%)	2.2	8.3	8.1	7.3	5.3	(1.1)	4.1	(36.9)
EBITDA margin	(%)	17.5	29.0	21.0	20.3	18.6	14.4	17.6	0.4
EBIT margin	(%)	7.6	14.9	9.6	9.7	7.4	1.2	5.8	(27.2)
Net profit margin	(%)	5.3	(11.4)	7.0	(6.0)	3.3	1.2	9.4	(31.1)
ROE	(%)	12.1	13.4	11.0	11.3	10.0	8.0	4.5	(2.9)
ROA	(%)	10.7	12.2	9.8	10.0	8.7	7.1	3.8	(2.5)
Net D/E	(x)	Net cash							
Interest coverage	(x)	n.a.							
Debt service coverage	(x)	n.a.							

(1)

3

(1)

361

(155)

(28)

(154)

298

8

(6)

(7)

253

(185)

(774)

(Btmn)

(Btmn)

(154)

(66)

#### **Main Assumptions** FY December 31 Unit 3Q18 4Q18 1Q19 2Q19 3Q19 4Q19 1Q20 2Q20 Auto production (000) 548 564 561 504 507 441 454 152 Growth (7.5) (19.2) (69.8) (%) 3.9 10.3 4.0 (2.4) (21.7) Domestic sales (000) 257 295 264 260 238 246 200 129 Growth (%) (000) (50.6) 11.2 22.3 17.6 3.3 (7.5) (16.7) (24.1) Auto export 260 297 282 300 261 233 250 100 Growth (%) (5.3) (2.7) 1.6 (2.5) (12.0) (17.3) (16.5) (61.4)

# P.C.S. Machine Group PLC



# Figure 1: PCSGH's earnings review

(Bt mn)	2Q19	3Q19	4Q19	1Q20	2Q20	ΥοΥ%	QoQ%	1H18	1H19	ΥοΥ%
Revenue	1,354	1,328	1,136	1,263	501	(63.0)	(60.3)	2,768	1,764	(36.3)
Gross profit	209	203	113	184	(85)	n.a.	n.a.	437	99	(77.3)
EBITDA	274	247	163	223	2	(99.2)	(99.0)	572	225	(60.7)
Core profit	142	87	19	56	(124)	n.a.	n.a.	285	(69)	n.a.
Net profit	(81)	44	13	119	(156)	n.a.	n.a.	18	(37)	n.a.
Core EPS (Bt/share)	(0.05)	0.03	0.01	0.08	(0.10)	n.a.	n.a.	0.01	(0.02)	n.a.
Balance Sheet										
Total Assets	5,577	5,442	5,437	5,810	5,338	(4.3)	(8.1)	5,577	5,338	(4.3)
Total Liabilities	685	669	658	913	899	31.3	(1.6)	685	899	31.3
Total Equity	4,892	4,773	4,779	4,896	4,438	(9.3)	(9.4)	4,892	4,438	(9.3)
BVPS (Bt/share)	3.2	3.1	3.1	3.2	2.9	(9.3)	(9.4)	3.2	2.9	(9.3)
Financial Ratio										
Gross Margin (%)	15.4	15.3	10.0	14.6	(17.0)			15.8	5.6	
EBITDA margin (%)	20.3	18.6	14.4	17.6	0.4			20.7	12.7	
Net Profit Margin (%)	(6.0)	3.3	1.2	9.4	(31.1)			0.7	(2.1)	
ROA (%)	9.9	6.1	1.4	3.8	(9.1)			10.0	(2.5)	
ROE (%)	11.2	7.0	1.6	4.5	(10.7)			11.3	(2.9)	
D/E (X)	0.0	0.0	0.0	0.0	0.1			0.0	0.1	
Auto statistics										
Auto production	504	507	441	454	152	(69.8)	(66.4)	1,066	606	(43.1)
Domestic sales	260	238	246	200	129	(50.6)	(35.8)	524	329	(37.3)
Auto export	260	261	233	250	100	(61.4)	(59.9)	560	351	(37.4)

Source: Thailand Automotive Institute and SCBS Investment Research

# Figure 2: Valuation summary (price as of Aug 10, 2020)

	Rating	Price	Target	ETR	P	P/E (x)	)	EPS gr	owth	(%)	P/	BV (1	k)	RO	E (%	»)	Div. ۱	ield (	%)	EV/EBITDA (x)		
		(Bt/Sh)	(Bt/Sh)	(%)	19A	20F	21F	19A	20F	21F	19A	20F	21F	19A	20F	21F	19A	20F	21F	19A	20F	21F
AH	Sell	8.40	5.0	(36.0)	3.3	11.7	7.1	(11)	(72)	64	0.4	0.4	0.3	11	3	5	4.3	2.7	4.5	5.9	6.4	6.4
PCSGH	Sell	4.50	4.0	(7.5)	17.5	117.2	19.6	(42)	(85)	498	1.4	1.4	1.4	8	1	7	6.7	0.6	3.6	5.8	8.9	5.8
SAT	Neutral	10.30	10.0	5.1	4.9	13.9	8.1	(2)	(65)	72	0.6	0.6	0.6	13	4	7	13.1	4.6	8.0	1.5	1.6	1.2
STANLY	Neutral	150.00	150.0	4.1	5.8	9.5	7.8	1	(39)	22	0.7	0.6	0.6	12	7	8	5.5	3.3	4.1	2.2	2.7	2.0
Average					7.9	38.1	10.7	(13)	(65)	164	0.8	0.8	0.7	11	4	7	7.4	2.8	5.0	3.9	4.9	3.8

Source: SCBS Investment Research



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## **Anti-corruption Progress Indicator**

## Certified (ได้รับการรับรอง)

2S, ADVANC, AI, AIE, AIRA, AKP, AMA, AMANAH, AP, AQUA, ARROW, ASK, ASP, AYUD, B, BAFS, BANPU, BAY, BBL, BCH, BCP, BCPG, BGC, BGRIM, BJCHI, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COL, COM7, CPALL, CPF, CPI, CPN, CSC, DCC, DELTA, DEMCO, DIMET, DRT, DTAC, DTC, EASTW, ECL, EGCO, FE, FNS, FPI, FPT, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GOLD, GPSC, GSTEEL, GUNKUL, HANA, HARN, HMPRO, HTC, ICC, ICHI, IFS, INET, INSURE, INTUCH, IRPC, ITEL, IVL, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWC, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAKRO, MALEE, MBAX, MBK, MBKET, MC, MCOT, MFC, MFEC, MINT, MONO, MOONG, MPG, MSC, MTC, MTI, NBC, NEP, NINE, NKI, NMG, NNCL, NSI, NWR, OCC, OCEAN, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDI, PDJ, PE, PG, PHOL, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PREB, PRG, PRINC, PRM, PSH, PSL, PSTC, PT, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, RWI, S & J, SABINA, SAT, SC, SCB, SCC, SCCG, SCG, SCN, SEAOIL, SE-ED, SELIC, SENA, SGP, SIRI, SITHAI, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPC, SPI, SPRC, SRICHA, SSF, SSSC, SST, STA, SUSCO, SVI, SYNTEC, TAE, TAKUNI, TASCO, TBSP, TCAP, TCMC, TFG, TFI, TFMAMA, THANI, THCOM, THIP, THRE, THREL, TIP, TIPCO, TISCO, TKT, TMB, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TPA, TPCORP, TPP, TRU, TRUE, TSC, TSTH, TTCL, TU, TVD, TVI, TVO Declared (ประกาศเจตนารมณ์)

7UP, ABICO, AF, ALT, AMARIN, AMATA, AMATAV, ANAN, APURE, B52, BKD, BM, BROCK, BUI, CHO, CI, COTTO, DDD, EA, EFORL, EP, ERW, ESTAR, ETE, EVER, FSMART, GPI, ILINK, IRC, J, JKN, JMART, JMT, JSP, JTS, KWG, LDC, MAJOR, META, NCL, NOBLE, NOK, PK, PLE, ROJNA, SAAM, SAPPE, SCI, SE, SHANG, SINGER, SKR, SPALI, SSP, STANLY, SUPER, SYNEX, THAI, TKS, TOPP, TRITN, TTA, UPF, UV, WIN, ZIGA

N/A

A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, AEC, AEONTS, AFC, AGE, AH, AHC, AIT, AJ, AJA, AKR, ALL, ALLA, ALUCON, AMC, AOT, APCO, APCS, APEX, APP, AQ, ARIN, ARIP, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASN, ATP30, AU, AUCT, AWC, BA, BAM, BAT-3K, BC, BCT, BDMS, BEAUTY, BEC, BEM, BFIT, BGT, BH, BIG, BIZ, BLAND, BLISS, BOL, BR, BSM, BTNC, BTW, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHG, CITY, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPH, CPL, CPR, CPT, CPW, CRANE, CRC, CRD, CSP, CSS, CTW, CWT, D, DCON, DCORP, DOD, DOHOME, DTCI, EASON, ECF, EE, EKH, EMC, EPG, ESSO, F&M, FANCY, FLOYD, FMT, FN, FORTH, FYC, GENCO, GIFT, GL, GLAND, GLOBAL, GLOCON, GRAMMY, GRAND, GREEN, GSC, GTB, GULF, GYT, HFT, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, III, ILM, IMH, INGRS, INOX, INSET, IP, IRCP, IT, ITD, JAS, JCK, JCKH, JCT, JUBILE, JUTHA, JWD, KAMART, KC, KCM, KDH, KIAT, KKC, KOOL, KTIS, KUMWEL, KUN, KWM, KYE, LALIN, LEE, LH, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATCH, MATI, MAX, M-CHAI, MCS, MDX, MEGA, METCO, MGT, MIDA, MILL, MITSIB, MJD, MK, ML, MM, MODERN, MORE, MPIC, MVP, NC, NCH, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NPK, NTV, NUSA, NVD, NYT, OHTL, OISHI, OSO, OSO, SEG, PAE, PAF, PERM, PF, PICO, PIMO, PJW, PMTA, POLAR, POMPUI, PORT, POST, PPM, PR9, PRAKIT, PRECHA, PRIME, PRIN, PRO, DRUDD, PTL, RAM, RBF, RCI, RCL, RICHY, RJH, ROCK, ROH, RP, RPC, RPH, RS, RSP, S, S11, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANUCO, SEG, SF, SFLEX, SFP, SGF, SHR, SIAM, SICT, SIMAT, SIS, SICH, SVN, SVOA, SWC, SYMC, T, TACC, TAPAC, TC, TCC, TCCC, TCJ, TCOAT, TEAM, TEAMG, TGPRO, TH, THANA, THE, THG, THL, THMUI, TIGER, TITLE, TIW, TK, TKN, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPAC, TPBI, TPCH, TPIPL, TPIPA, STOLY, TPS, TQM, TR, TRC, TRT, TRUBB, TSE, TSF, TSI, TSR, STE, TTI, TTT, TTW, TVT, TWP, TWZ, TYCN, UAC, UMI, UMS, UNIQ, UP, UPA, UPOIC, UREKA, UT, UTP, UVAN, VARO, VCOM, VI, VIBHA, VL, VNG, VPO, VRANDA, W, WAVE, WG, WINNER, WORK, WORLD, WP, WPH, WR, YCI, YGG, YUASA, ZMICO BIZ, BJC, BLAND, BLISS, BOL, BR, BSM, BTNC, BTW, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHG, CITY, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN,

#### **Explanations**

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.