B.Grimm Power

BGRIM

B.Grimm Power Public Company Limited Bloomberg Reuters BGRIM TB BGRIM.BK

2Q21: Beat on FX

BGRIM 2Q21 net profit of Bt1.0bn (+0.5% YoY and +67% QoQ) beat estimates on higher FX gain. Normalized profit also increased 50% YoY and 57% QoQ to a new high of Bt1bn on record-high electricity sales to industrial customers and higher sales to EGAT. Solar power sales in Vietnam returned to normal. 1H21 net profit grew 49% YoY, slightly ahead of estimates on FX gain; we raise our 2021F net profit by 20% to reflect this. We expect growth in 2H21 operating profit on new IU customers and startup of a 16MW-wind farm project. Outperform rating with TP of Bt64.

Electricity sales to industrial users up. Sale of electricity to industrial users inched up 2% QoQ and jumped 43% YoY to a record 831GWh on higher demand from new customers as they gradually integrated their power systems with BGRIM's network, with additional PPA of 21.2MW in 2Q21 and 31.5MW in 1H21, mainly for automotive customers. Electricity demand from existing customers in key sectors (auto parts, industrial gas and home appliances) grew 21-92% YoY as production returned to pre-COVID levels, especially for auto parts. Steam sales volume gained 27% YoY though slid 3% QoQ.

Easing curtailment in Vietnam lifted profit QoQ. Revenue from electricity sales to EVN rose 15% QoQ on partial resolution of the curtailment in Vietnam, though still down 11% YoY on less solar radiation. Coupled with higher electricity sales from hydropower in Laos and a new solar farm in Cambodia, revenue from renewable power rose 5% YoY and 16% QoQ to 12.6% of total electricity revenue.

Higher gas cost but stagnant tariff rate. Effective SPP gas cost rose 8.3% QoQ to Bt239/mmbtu but fell 8.9% YoY. Electricity tariff for IU customers was stagnant QoQ and steam price fell 2.7% QoQ, eroding margin of SPP energy cost to sales revenue to 36% in 2Q21 from 39% in 1Q21, though still above 33% in 2Q20.

Solid operating profit in 2H21. We expect 2H21 operations to improve on new IU customers (+15MW) that will add 46MW in 2021, above its target of 40MW. Further, a 16MW-wind farm in Thailand will start up in August. The key risk is lower demand from some IU customers that are being damaged by the lockdown and supply chain disruption. Management says July operations were normal and it will monitor August's performance. Its 2021 target sales volume growth of 10-15% remains achievable. With strong FX gain in 1H21, we raise net profit forecast by 20%, leaving operating performance forecast unchanged.

More M&A and new projects to be announced in 2H21, including an SPP in Thailand (up to 360MW) and gas-fired power plants in Malaysia (up to 250MW). More investment projects are in the pipeline with total investment capex of Bt45bn. Management reaffirmed no need for capital increase as internal cash, cash flow from operations and debt financing remain adequate to fund these projects.

Forecasts and valuation

Year to 31 Dec	Unit	2019	2020	2021F	2022F	2023F
Revenue	(Btmn)	44,132	44,087	45,117	48,756	50,412
EBITDA	(Btmn)	11,580	13,040	14,513	15,995	16,731
Core profit	(Btmn)	2,194	2,509	3,168	3,714	3,993
Reported profit	(Btmn)	2,331	2,175	3,797	3,714	3,993
Core EPS	(Bt)	0.84	0.96	1.22	1.42	1.53
DPS	(Bt)	0.37	0.45	0.60	0.60	0.80
P/E, core	(x)	50.5	44.2	35.0	29.8	27.7
EPS growth, core	(%)	17.4	14.4	26.3	17.2	7.5
P/BV, core	(x)	3.9	4.0	3.7	3.5	3.2
ROE	(%)	9.3	9.0	11.0	12.0	12.0
Dividend yield	(%)	0.9	1.1	1.4	1.4	1.9
FCF yield	(x)	2.4	(8.9)	(3.4)	(7.9)	5.4
EV/EBIT	(x)	26.0	26.2	25.1	24.3	22.1
EBIT growth, core	(%)	5.5	9.1	12.6	11.6	6.9
EV/CE	(x)	2.9	2.4	2.3	2.2	2.2
ROCE	(%)	10.0	8.3	8.5	8.4	9.0
EV/EBITDA	(x)	15.5	15.2	14.7	14.4	13.4
EBITDA growth	(%)	17.0	12.6	11.3	10.2	4.6

Source: SCBS Investment Research



Tactical: OUTPERFORM

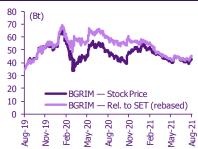
(3-month)

Stock data

Last close (Aug 13) (Bt)	42.50
Target price (Bt)	64.00
Mkt cap (Btbn)	110.79
Mkt cap (US\$mn)	3,323

Beta	L
Mkt cap (%) SET	0.63
Sector % SET	21.65
Shares issued (mn)	2,607
Par value (Bt)	2.00
12-m high / low (Bt)	56 / 38.8
Avg. daily 6m (US\$mn)	11.85
Foreign limit / actual (%)	49 / 39
Free float (%)	36.0
Dividend policy (%)	≥ 40

Price Performance



Source: SET, SCBS Investment Research

Share performance

(%)	1M	3M	12M
Absolute	3.7	5.6	(11.9)
Relative to SET	6.5	7.1	(23.5)

Source: SET, SCBS Investment Research

Analyst

Chaipat Thanawattano Fundamental Investment

Analyst on Securities (66-2) 949-1005

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Financial statement

Profit	and	000	Stator	mont
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FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Total revenue	(Btmn)	27,747	31,482	36,585	44,132	44,087	45,117	48,756	50,412
Cost of goods sold	(Btmn)	21,632	24,013	29,079	35,637	34,753	34,917	37,328	38,317
Gross profit	(Btmn)	6,115	7,469	7,506	8,495	9,334	10,200	11,428	12,095
SG&A	(Btmn)	1,100	1,263	1,409	1,865	2,039	1,985	2,145	2,218
Other income	(Btmn)	172	187	460	289	251	283	199	262
Interest expense	(Btmn)	2,563	2,053	2,928	2,630	3,186	2,933	3,057	3,152
Pre-tax profit	(Btmn)	2,624	4,341	3,629	4,290	4,360	5,564	6,425	6,986
Corporate tax	(Btmn)	225	235	177	235	233	303	350	451
Equity a/c profits	(Btmn)	261	256	182	101	58	63	64	64
Minority interests	(Btmn)	(936)	(1,467)	(1,113)	(1,646)	(1,581)	(2,156)	(2,425)	(2,607)
Core profit	(Btmn)	1,295	2,165	1,868	2,194	2,509	3,168	3,714	3,993
Extra-ordinary items	(Btmn)	85	(38)	(6)	138	(334)	629	0	0
Net Profit	(Btmn)	1,380	2,127	1,863	2,331	2,175	3,797	3,714	3,993
EBITDA	(Btmn)	7,662	9,151	9,898	11,580	13,040	14,513	15,995	16,731
Core EPS	(Btmn)	0.69	0.83	0.72	0.84	0.96	1.22	1.42	1.53
Net EPS	(Bt)	0.73	0.82	0.71	0.89	0.83	1.46	1.42	1.53
DPS	(Bt)	0.06	0.30	0.32	0.37	0.45	0.60	0.60	0.80
Balance Sheet	. ,		2017	2010	2010	2020	20215	20225	20225
Balance Sheet	. ,								
Balance Sheet FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	
Balance Sheet FY December 31 Total current assets	Unit (Btmn)	2016 16,615	25,837	23,822	33,493	29,879	20,660	22,972	27,382
Balance Sheet FY December 31 Total current assets Total fixed assets	Unit (Btmn) (Btmn)	2016 16,615 59,432	25,837 63,403	23,822 76,814	33,493 88,200	29,879 100,817	20,660 111,833	22,972 123,852	27,382 121,993
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets	Unit (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047	25,837 63,403 89,241	23,822 76,814 100,636	33,493 88,200 121,693	29,879 100,817 130,696	20,660 111,833 132,493	22,972 123,852 146,824	27,382 121,993 149,376
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans	Unit (Btmn) (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047 65,200	25,837 63,403 89,241 72,580	23,822 76,814 100,636 94,170	33,493 88,200 121,693 92,537	29,879 100,817 130,696 107,223	20,660 111,833 132,493 112,978	22,972 123,852 146,824 131,978	27,382 121,993 149,376 128,898
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities	Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047 65,200 7,076	25,837 63,403 89,241 72,580 9,447	23,822 76,814 100,636 94,170 8,189	33,493 88,200 121,693 92,537 25,832	29,879 100,817 130,696 107,223 26,993	20,660 111,833 132,493 112,978 12,567	22,972 123,852 146,824 131,978 13,723	27,382 121,993 149,376 128,898 13,787
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities	Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436	25,837 63,403 89,241 72,580 9,447 54,050	23,822 76,814 100,636 94,170 8,189 64,708	33,493 88,200 121,693 92,537 25,832 57,184	29,879 100,817 130,696 107,223 26,993 64,399	20,660 111,833 132,493 112,978 12,567 75,999	22,972 123,852 146,824 131,978 13,723 84,599	27,382 121,993 149,376 128,898 13,787 82,259
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities	Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512	25,837 63,403 89,241 72,580 9,447 54,050 63,497	23,822 76,814 100,636 94,170 8,189 64,708 72,897	33,493 88,200 121,693 92,537 25,832 57,184 83,016	29,879 100,817 130,696 107,223 26,993 64,399 91,392	20,660 111,833 132,493 112,978 12,567 75,999 88,566	22,972 123,852 146,824 131,978 13,723 84,599 98,322	27,382 121,993 149,376 128,898 13,787 82,259 96,046
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital	Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087	2023F 27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital	Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308 13.16
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900 3.12	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653 7.16	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253 7.39	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144 10.80	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470 10.54	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937 11.48	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087 12.31	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308 13.16
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900 3.12	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653 7.16	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253 7.39	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144 10.80	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470 10.54	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937 11.48	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087 12.31	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308 13.16
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900 3.12	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653 7.16	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253 7.39	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144 10.80	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470 10.54	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937 11.48	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087 12.31	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308 13.16 2023F 3,993 6,592
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit Depreciation and amortization	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900 3.12	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653 7.16 2017 2,165 2,758	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253 7.39 2018 1,868 3,341	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144 10.80 2019 2,194 4,660	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470 10.54	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937 11.48 2021F 3,168 6,015	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087 12.31 2022F 3,714 6,513	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214 34,308 13.16 2023F 3,993 6,592 10,646
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating Cash flow	Unit (Btmn)	2016 16,615 59,432 76,047 65,200 7,076 57,436 64,512 3,780 5,900 3.12 2016 1,295 2,475 6,776	25,837 63,403 89,241 72,580 9,447 54,050 63,497 5,214 18,653 7.16 2017 2,165 2,758 7,381	23,822 76,814 100,636 94,170 8,189 64,708 72,897 5,214 19,253 7.39 2018 1,868 3,341 7,614	33,493 88,200 121,693 92,537 25,832 57,184 83,016 5,214 28,144 10.80 2019 2,194 4,660 9,593	29,879 100,817 130,696 107,223 26,993 64,399 91,392 5,214 27,470 10.54 2020 2,509 5,494 6,826	20,660 111,833 132,493 112,978 12,567 75,999 88,566 5,214 29,937 11.48 2021F 3,168 6,015 13,216	22,972 123,852 146,824 131,978 13,723 84,599 98,322 5,214 32,087 12.31 2022F 3,714 6,513 9,822	27,382 121,993 149,376 128,898 13,787 82,259 96,046 5,214

Key Financial Ratios

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Gross margin	(%)	22.0	23.7	20.5	19.2	21.2	22.6	23.4	24.0
Operating margin	(%)	18.1	19.7	16.7	15.0	16.5	18.2	19.0	19.6
EBITDA margin	(%)	27.6	29.1	27.1	26.2	29.6	32.2	32.8	33.2
EBIT margin	(%)	18.7	20.3	17.9	15.7	17.1	18.8	19.4	20.1
Net profit margin	(%)	5.0	6.8	5.1	5.3	4.9	8.4	7.6	7.9
ROE	(%)	30.0	17.6	9.9	9.3	9.0	11.0	12.0	12.0
ROA	(%)	1.9	2.6	2.0	2.0	2.0	2.4	2.7	2.7
Net D/E	(x)	4.8	2.1	2.9	1.8	2.2	2.3	2.5	2.1
Interest coverage	(x)	3.0	4.5	3.4	4.4	4.1	4.9	5.2	5.3
Debt service coverage	(x)	1.3	1.4	2.0	1.2	0.5	2.7	2.5	2.8
Payout Ratio	(%)	8.8	36.8	44.8	41.4	53.9	41.2	42.1	52.2

Main Assumptions

FY December 31	Unit	2016	2017	2018	2019	2020	2021F	2022F	2023F
Electricity sales - EGAT	(GWh)	5,805	6,706	7,702	9,100	9,497	9,387	9,171	8,874
Electricity sales - IU (Thailand)	(GWh)	2,568	2,949	3,057	3,084	3,451	4,035	5,358	7,461
Steam sales - IU (Thailand)	(kt)	509	512	501	855	784	913	907	1,083
Electricity tariff - IU (Thailand)	(Bt/KWh)	3.31	3.19	3.28	3.30	3.31	3.31	3.15	2.58
Steam price - IU (Thailand)	(Bt/KWh)	1,059	1,034	1,106	1,084	1,005	1,015	1,038	1,068
Effective gas cost	(Bt/MMBTU)	240	235	259	273	247	229	228	223

2 Mon, Aug 16, 2021



Financial statement

Profit	and	Loss	Statement
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FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Total revenue	(Btmn)	11,740	11,197	11,223	11,243	11,186	10,323	10,453	11,475
Cost of goods sold	(Btmn)	9,340	9,097	8,910	9,033	8,737	8,072	8,127	8,885
Gross profit	(Btmn)	2,400	2,100	2,313	2,210	2,449	2,250	2,326	2,590
SG&A	(Btmn)	439	650	476	486	478	583	411	409
Other income	(Btmn)	36	136	92	76	40	42	28	45
Interest expense	(Btmn)	827	732	1,530	327	982	347	1,337	945
Pre-tax profit	(Btmn)	1,169	855	398	1,474	1,030	1,362	605	1,280
Corporate tax	(Btmn)	76	48	54	20	59	100	110	128
Equity a/c profits	(Btmn)	26	24	27	27	(10)	15	50	(9)
Minority interests	(Btmn)	(524)	(406)	(78)	(664)	(358)	(480)	(237)	(449)
Core profit	(Btmn)	596	425	293	816	603	797	309	695
Extra-ordinary items	(Btmn)	168	(15)	(213)	202	(102)	(221)	302	327
Net Profit	(Btmn)	763	409	81	1,017	501	576	611	1,022
EBITDA	(Btmn)	3,283	2,896	3,251	3,195	3,406	3,092	3,244	3,533
Core EPS	(Btmn)	0.23	0.16	0.11	0.31	0.23	0.31	0.12	0.27
Net EPS	(Bt)	0.29	0.16	0.03	0.39	0.19	0.22	0.23	0.39

Balance Sheet

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Total current assets	(Btmn)	25,400	33,493	33,774	30,985	30,397	29,879	30,118	34,489
Total fixed assets	(Btmn)	88,638	88,200	96,134	95,182	96,581	100,817	103,033	104,658
Total assets	(Btmn)	114,038	121,693	129,907	126,167	126,978	130,696	133,151	139,147
Total loans	(Btmn)	59,849	58,261	65,032	62,163	69,611	78,001	78,979	84,703
Total current liabilities	(Btmn)	26,729	25,832	25,381	22,803	23,339	26,993	28,257	24,116
Total long-term liabilities	(Btmn)	57,847	57,184	68,289	66,588	65,895	64,399	63,749	73,960
Total liabilities	(Btmn)	84,576	83,016	93,670	89,391	89,234	91,392	92,006	98,077
Paid-up capital	(Btmn)	5,214	5,214	5,214	5,214	5,214	5,214	5,214	5,214
Total equity	(Btmn)	19,964	28,144	26,735	26,746	27,181	27,470	28,975	28,788
BVPS	(Bt)	7.66	10.80	10.26	10.26	10.43	10.54	11.11	11.04

Cash Flow Statement

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Core Profit	(Btmn)	596	425	293	816	603	797	309	695
Depreciation and amortization	(Btmn)	1,286	1,310	1,323	1,394	1,394	1,383	1,301	1,307
Operating cash flow	(Btmn)	1,124	3,245	4,041	3,295	3,261	(3,772)	4,501	1,403
Investing cash flow	(Btmn)	(200)	(790)	(2,577)	(1,361)	(9,015)	(3,686)	(2,233)	(2,664)
Financing cash flow	(Btmn)	(296)	6,778	(1,643)	(4,352)	5,809	7,947	(769)	2,686
Net cash flow	(Btmn)	627	9,233	(178)	(2,417)	55	489	1,499	1,425

Key Financial Ratios

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Gross margin	(%)	20.4	18.8	20.6	19.7	21.9	21.8	22.3	22.6
Operating margin	(%)	16.7	13.0	16.4	15.3	17.6	16.2	18.3	19.0
EBITDA margin	(%)	28.0	25.9	29.0	28.4	30.5	30.0	31.0	30.8
EBIT margin	(%)	17.0	14.2	17.2	16.0	18.0	16.6	18.6	19.4
Net profit margin	(%)	6.5	3.7	0.7	9.0	4.5	5.6	5.8	8.9
ROE	(%)	12.0	7.1	4.3	12.2	8.9	11.7	4.4	9.6
ROA	(%)	2.1	1.4	0.9	2.5	1.9	2.5	0.9	2.0
Net D/E	(x)	2.2	1.2	1.6	1.6	1.8	2.1	2.0	2.1
Interest coverage	(x)	4.0	4.0	2.1	9.8	3.5	8.9	2.4	3.7
Debt service coverage	(x)	1.5	1.6	1.2	2.7	0.9	0.6	0.5	0.7

Key Statistics

FY December 31	Unit	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21
Electricity sales - EGAT	(GWh)	2,419	2,355	2,265	2,557	2,507	2,384	2,300	2,516
Electricity sales - IU (Thailand)	(GWh)	795	731	772	563	721	764	814	831
Steam sales - IU (Thailand)	('000 tons)	279	215	227	189	238	253	248	240
Electricity tariff - IU (Thailand)	(Bt/KWh)	3.29	3.31	3.31	3.32	3.28	3.24	3.23	3.23
Steam price - IU (Thailand)	(Bt/ton)	1,038	1,058	1,058	1,057	935	916	808	786
Effective gas cost	(Bt/mmbtu)	269	266	267	262	235	214	221	239

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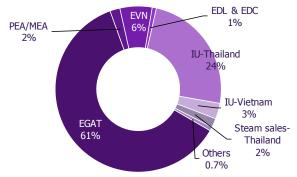


Figure 1: BGRIM - 2Q21 earnings review

								24 2424
	2Q20	1Q21	2Q21	YoY%	QoQ%	6M20	6M21	YoY%
P&L (Bt, mn)								
Total revenue	11,243	10,453	11,475	2.1	9.8	22,466	21,928	(2.4)
Gross profit	2,210	2,326	2,590	17.2	11.3	4,523	4,916	8.7
EBITDA	3,195	3,244	3,533	10.6	8.9	6,446	6,776	5.1
Core profit	816	309	695	(14.8)	125.1	1,109	1,004	(9.5)
Net Profit	1,017	611	1,022	0.5	67.3	1,098	1,633	48.7
EPS (Bt)	0.39	0.23	0.39	0.5	67.3	0.42	0.63	48.7
B/S (Bt, mn)								
Total assets	126,167	133,151	139,147	10.3	4.5	126,167	139,147	10.3
Total liabilities	89,391	92,006	98,077	9.7	6.6	89,391	98,077	9.7
Total equity	36,776	41,145	41,070	11.7	(0.2)	36,776	41,070	11.7
BVPS (Bt)	10.26	11.11	11.04	7.6	(0.6)	10.26	11.04	7.6
Financial ratio								
Gross margin (%)	19.7	22.3	22.6	2.9	0.3	20.1	22.4	2.3
EBITDA margin (%)	28.4	31.0	30.8	2.4	(0.2)	28.7	30.9	2.2
Net profit margin (%)	9.0	5.8	8.9	(0.1)	3.1	4.9	7.4	2.6
ROA (%)	2.5	0.9	2.0	(0.5)	1.1	1.8	2.4	0.6
ROE (%)	12.2	4.4	9.6	(2.6)	5.2	8.0	11.6	3.6
D/E (X)	2.4	2.2	2.4	(4.3)	15.2	2.4	2.4	(4.3)

Source: BGRIM, SCBS Investment Research

Figure 2: Revenue breakdown by customer (1H21)



Source: BGRIM, SCBS Investment Research

Figure 4: Quarterly net profit

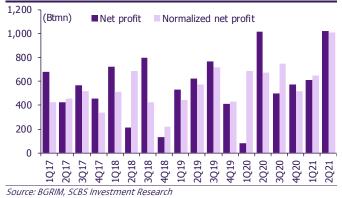
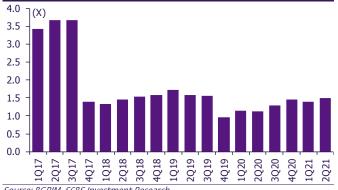
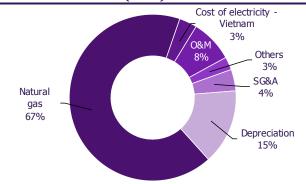


Figure 6: Net interest-bearing debt/Equity



Source: BGRIM, SCBS Investment Research

Figure 3: Cost structure (1H21)



Source: BGRIM, SCBS Investment Research

Figure 5: Effective gas cost vs. tariff to IU

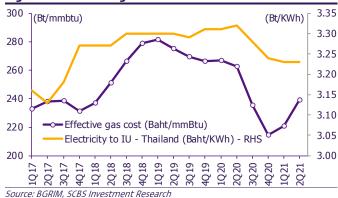


Figure 7: PBV band



Source: Bloomberg Finance LP, SCBS Investment Research

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CG Rating 2020 Companies with CG Rating

Companies with Excellent CG Scoring

Companies with Excellent CG Scoring

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Companies with Very Good CG Scoring

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Corporate Governance Report

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Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

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Declared (ประกาศเจตนารมณ์)

7UP, ABICO, APURE, B52, BKD, BROCK, CI, ESTAR, EVER, FSMART, J, JKN, JMART, JMT, JSP, LDC, MAJOR, NCL, NOBLE, PK, PLE, SHANG, SKR, SPALI, SSP, SUPER, TGH, THAI, TQM, TTA, WIN, ZIGA

3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AH, AHC, AIT, AJ, AJA, AKR, ALL, ALLA, ALT, ALUCON, AMARIN, AMC, AMR, ANAN, AOT, APCO, APEX, APP, AQ, ARIN, ARIP, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASN, ASP, ASW, ATP30, AU, AUCT, AWC, AYUD, BA, BC, BCT, BDMS, BEAUTY, BEC, BEM, BFIT, BGT, BH, BIG, BIZ, BIC, BLAND, BLISS, BM, BOL, BR, BSM, BTNC, BTW, BUI, BYD, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHG, CHO, CITY, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPH, CPL, CPR, CPT, CPW, CRANE, CRC, CRD, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DMT, DOD, DOHOME, DTCI, DV8, EASON, ECF, EE, EFORL, EKH, EMC, ESSO, ETC, F&D, FANCY, FLOYD, FMT, FN, FORTH, FVC, GENCO, GIFT, GL, GLAND, GLOBAL, GRAMMY, GRAND, GREEN, GSC, GTB, GULF, GYT, HFT, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, III, ILM, IMH, IND, INGRS, INOX, INSET, IP, IRCP, IT, ITD, JAK, JAS, JCK, JCKH, JCT, JR, JTS, JUBILE, JUTHA, JWD, KAMART, KC, KCM, KDH, KEX, KIAT, KISS, KK, KKC, KOOL, KTIS, KUMWEL, KUN, KWM, KYE, LALIN, LEE, LEO, LH, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATCH, MATI, MAX, M-CHAI, MCS, MDX, MEGA, MENA, METCO, MGT, MICRO, MIDA, MILL, MITSIB, MJD, MK, ML, MODERN, MORE, MPIC, MUD, MVP, NC, NCAP, NCH, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NOVA, NPK, NRF, NRIV, NUSA, NVD, NYT, OHTL, OISHI, OR, OSP, OTO, PACE, PACO, PAE, PAF, PERM, PF, PICO, PIMO, PJW, PMTA, POLAR, POMPUI, PORT, PORT, PPM, PR9, PRAKIT, PRAPAT, PRECHA, PRIME, PRIN, PRO, PROEN, PROS, PROUD, PTL, RAM, RBF, RCL, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RS, RSP, RT, S, S11, SA, SABUY, SAFARI, SAK, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCGP, SCI, SCM, SCP, SDC, SE, SEAFCO, SECURE, SF, SFLEX, SFP, SFT, SGF, SHR, SIAM, SICT, SIMAT, SISB, SK, SKE, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SSC, STANLY, STAR, STARK, STC, STECH, STGT, STHAI, STI, STIP, SUC, SUN, SUTHA, SVH, SVOA, SWC, SYNEX, T, TACC, TAPAC, TC, TCC, TCCC, TCJ, TCCAT, TEAM, TEAM, TEAM, TEAM, TEAM, TEAM, TEAM, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AH, AHC, AIT, AJ, AJA, AKR, ALL, ALLA, ALT, ALUCON, AMARIN, AMC, AMR, WPH, WR, XPG, YCI, YGG, YUASA

Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of January 30, 2021) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.