



ก่อนไปคิดอะไร

- อยากทราบถึงแนวโน้มของธรกิจในช่วง 4063F และ 2564 ภายหลังบริษัทฯรายงานผลประกอบการ 3Q63 เติบโตต่อเนื่อง 55% QoQ และ 8.8% YoY

หลังไปได้อะไร

- ผู้บริหารยังให้ความมั่นใจว่าแนวโน้มผลประกอบการ 4Q63F จะยังสามารถเดิบโต QoQ ต่อเนื่องได้ ซึ่งเกิดจากรับรู้รายได้อย่างต่อเนื่องจาก Backlog ที่มีอยู่ในมือปัจจุบัน ทำให้ผู้บริหารยังมั่นใจเป้า รายได้ปี 2563 ที่ 500-540 ลบ. แต่อย่างไรก็ตามด้วยการที่บริษัทฯได้มีการจ้างพนักงานใหม่มา ค่อนข้างเยอะในช่วง 3063 เพื่อรองรับในส่วนของธรกิจใหม่ (iiG Data) ทำให้เรามีการปรับ ประมาณการปี 2563 ของเราลงอยู่ที่ 60 ลบ. (จาก 67 ลบ.) เติบโต 25% YoY โดย ณ ปัจจุบัน บริษัทเริ่มมีการควบคุมค่าใช้จ่ายในเรื่องพนักงานมากขึ้น
- สำหรับธุรกิจใหม่ (iiG Data) เป็นการทำในส่วนของ Data Analytic ในหลายๆมิติ โดยประโยชน์ที่ ทางลกค้าของ iiG Data จะได้รับคือ 1) ทำให้ข้อมลมีการจัดเป็นระเบียบมากขึ้น 2) ทำให้สามารถ ทำการ cross-sell สินค้าได้ดียิ่งขึ้นจากการวิเคราะห์พฤติกรรมของลูกค้า 3) สามารถตอบสนอง ้ความต้องการของลูกค้าได้ดียิ่งขึ้นจากการที่ iiG Data สามารถที่จะรวบรวมข้อเสนอแนะต่างๆที่ ลกค้าแสดงความเห็นตามสื่อใน Internet ต่างๆได้ ในเชิงของด้านการเงิน iiG Data มีความ น่าสนใจตรงที่รายได้ของธรกิจนี้จะเป็น recurring income ทั้งหมดยกเว้นช่วงแรกที่จะมีรายได้ one-time สำหรับการติดตั้งระบบเข้ามาด้วย และในเชิงของอัตรากำไรสุทธิน่าจะมีแนวโน้มที่ดีกว่า ค่าเฉลี่ยที่ 11-12% เพราะมี Software บางส่วนที่บริษัทเป็นคนพัฒนาขึ้นมาเอง โดยผู้บริหารตั้ง เป้ารายได้ 30 ลบ. สำหรับ iiG Data ในปี 2564
- เป้าหมายรายได้ปี 2564 ยังคงไว้ที่กรอบ 650-700 ลบ. โดยมาจากการเดิบโตของทุกธุรกิจและ รวมถึงรายได้ของ iiG Data โดยอัตรากำไรสุทธิคาดว่าจะสามารถยืนอยู่ได้ที่ระดับ 12% ทำใหเรามี การปรับกำไรลงเล็กน้อยจาก 87 ลบ. เป็น 85 ลบ. ในปี 2564 ยังถือว่าเติบโตดีที่ 39% YoY

ความเห็นและกลยทธ์การลงทน

เรายังคงมมมองบวกในระยะกลางถึงยาวต่อบริษัทฯด้วยแนวโน้มการเติบโตเรื่องการทำ Digital Transformation ยังเกิดขึ้นอย่างต่อเนื่อง กรอบราคาเป้าหมายที่ 21-25 บาทต่อหุ้น อิง PE 25-30x ปี 2564 แต่ในระยะสั้นในเชิงกลยุทธ์ด้วยภาวะตลาดตอนนี้ที่ยังเน้นการลงทุนในหุ้นขนาดใหญ่เป็น หลักจึงอาจจะยังไม่ใช่จังหวะในการลงทนสำหรับนักลงทนระยะสั้น แต่สำหรับนักลงทนระยะยาวเรา มองว่าให้ใช้จังหวะที่ราคาปรับตัวลงทยอยสะสมเพื่อลงทนระยะยาวได้



<u>มุมมองหลังเข้าเยี่ยมชมกิจการ</u>



เป้าหมายราคาที่เป็นไปได้



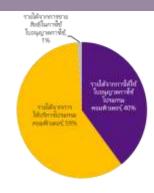
76d Low: 12.60 Range: 21.00-25.00 76d High: 24.90 Source: SETSMART, SCBS Wealth Research

Financial Highlight



Source: Company data, SCBS Wealth Research

สัดส่วนรายได้แบ่งตามประเภทธุรกิจช่วง 9M63



Source: Company data, SCBS Wealth Research

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Financial Statement

Profit and Loss Statement

FY December 31	Unit	2Q62	3Q62	2Q63	3Q63
Total revenue	(Btmn)	94	106	122	151
Cost of goods sold	(Btmn)	(67)	(66)	(90)	(107)
Gross profit	(Btmn)	27	40	32	44
SG&A	(Btmn)	(17)	(21)	(21)	(23)
Other income/expense	(Btmn)	0	0	2	0
Interest expense	(Btmn)	(0)	0	(0)	(0)
Pre-tax profit	(Btmn)	10	19	13	21
Corporate tax	(Btmn)	(3)	(4)	(3)	(4)
Equity a/c profits	(Btmn)	0	0	0	0
Minority interests	(Btmn)	(0)	(0)	(0)	0
Core profit	(Btmn)	7	15	10	17
Extra-ordinary items	(Btmn)	0	0	0	(1)
Net Profit	(Btmn)	7	15	10	16
EBITDA	(Btmn)	11	19	14	22
Core EPS	(Bt)	0.07	0.15	0.10	0.17
Net EPS	(Bt)	0.07	0.15	0.10	0.16

Source: Company data, SCBS Wealth Research

3Q63 Earnings reviews

- to						
FY December 31 (Btmn)	2Q62	3Q62	2Q63	3Q63	%YoY	%QoQ
Total revenue	94	106	122	151	42.1	23.6
Cost of goods sold	(67)	(66)	(90)	(107)	61.5	19.1
Gross profit	27	40	32	44	9.7	36.5
SG&A	(17)	(21)	(21)	(23)	6.9	7.6
Other income/expense	Ó	Ó	2	0	135.2	(91.6)
Interest expense	(0)	0	(0)	(0)	na.	(13.2)
Pre-tax profit	10	19	13	21	13.3	61.9
Corporate tax	(3)	(4)	(3)	(4)	2.6	46.8
Minority interests	(0)	(0)	(0)	0.0	na.	na.
Core profit	7	15	10	17	16.2	66.0
Extra-ordinary items	0	0	0	(1)	na.	na.
Net Profit	7	15	10	16	8.8	55.0
EBITDA	11	19	14	22	11.3	58.9
Core EPS (Bt)	0.07	0.15	0.10	0.17	16.2	66.0
Financial Ratio (%)						<u>.</u>
Gross margin	28.6	37.4	26.1	28.8	(8.8)	(9.9)
SG&A/Revenue	18.5	19.9	17.2	15.0	(7.0)	(2.1)
EBITDA margin	11.6	18.2	11.1	14.3	(4.6)	(6.5)
Net profit margin	7.1	14.0	8.6	10.7	21.3	(8.4)

Source: Company data, SCBS Wealth Research

Financial Statement

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Pro	fit	and	l I nse	: Stat	tement

FY December 31	Unit	2561	2562	2563F	2564F	2565F
Total revenue	(Btmn)	202	395	538	697	801
Cost of goods sold	(Btmn)	(150)	(269)	(389)	(497)	(570)
Gross profit	(Btmn)	52	125	150	201	231
SG&A	(Btmn)	(29)	(66)	(80)	(101)	(116)
Other income/expense	(Btmn)	2	1	6	6	7
Interest expense	(Btmn)	(1)	(0)	0	0	0
Pre-tax profit	(Btmn)	24	60	75	106	121
Corporate tax	(Btmn)	(5)	(13)	(15)	(21)	(24)
Equity a/c profits	(Btmn)	Ó	Ó	Ó	Ó	Ó
Minority interests	(Btmn)	0	(0)	(0)	(0)	(0)
Core profit	(Btmn)	19	47	60	85	97
Extra-ordinary items	(Btmn)	(1)	1	0	0	0
Net Profit	(Btmn)	18	48	61	85	97
EBITDA	(Btmn)	26	61	78	113	132
Core EPS	(Bt)	0.97	0.63	0.60	0.85	0.97
Net EPS	(Bt)	0.91	0.64	0.61	0.85	0.97
DPS	(Bt)	0.00	0.37	0.30	0.42	0.48
Balance Sheet						
FY December 31	Unit	2561	2562	2563F	2564F	2565F
Total current assets	(Btmn)	65	201	338	341	351
Total fixed assets	(Btmn)	11	244	304	359	411
Total assets	(Btmn)	76	445	642	700	762
Total loans	(Btmn)	12	0	0	0	0
Total current liabilities	(Btmn)	48	127	118	121	125
Total long-term liabilities	(Btmn)	2	18	19	21	23
Total liabilities	(Btmn)	51	145	137	142	148
Paid-up capital	(Btmn)	10	38	50	50	50
Total equity	(Btmn)	25	300	498	553	608
Cash Flow Statement						
Cash Flow Statement FY December 31	Unit	2561	2562	2563F	2564F	2565F
	Unit (Btmn)	2561 19	2562 47	2563F 60	2564F 85	2565F 97
FY December 31						
FY December 31 Core Profit	(Btmn)	19	47	60	85	97
FY December 31 Core Profit Depreciation and amortization	(Btmn) (Btmn)	19 0 17	47 1	60 3	85 7	97 11
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow	(Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0)	47 1 47 12	60 3 52	85 7 79 (50)	97 11 94 (50)
FY December 31 Core Profit Depreciation and amortization Operating cash flow	(Btmn) (Btmn) (Btmn)	19 0 17	47 1 47	60 3 52 (50)	85 7 79	97 11 94
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18)	47 1 47 12 (32)	60 3 52 (50) 138	85 7 79 (50) (30)	97 11 94 (50) (42)
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1)	47 1 47 12 (32) 27	60 3 52 (50) 138 140	85 7 79 (50) (30) (1)	97 11 94 (50) (42) 2 2565F
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1) 2561 25.8	47 1 47 12 (32) 27 2562 31.8	60 3 52 (50) 138 140 2563F 27.8	85 7 79 (50) (30) (1) 2564F 28.8	97 11 94 (50) (42) 2 2565F 28.8
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1) 2561 25.8 11.6	47 1 47 12 (32) 27 2562 31.8 15.0	60 3 52 (50) 138 140 2563F 27.8 12.9	85 7 79 (50) (30) (1) 2564F 28.8 14.3	97 11 94 (50) (42) 2 2565F 28.8 14.3
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7	47 1 47 12 (32) 27 2562 31.8 15.0 15.5	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1) 2561 25.8 11.6	47 1 47 12 (32) 27 2562 31.8 15.0	60 3 52 (50) 138 140 2563F 27.8 12.9	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2	97 11 94 (50) (42) 2 2565F 28.8 14.3
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) ("") ("") ("") ("") ("") ("") ("")	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 15.3	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) ("") ("") ("") ("") ("") ("") ("") (19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1)	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3)	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 15.3 12.1 (0.3)	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3)
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FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) ("Btmn) (""") (""") ("""	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A.	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 15.3 12.1 (0.3) N.A. N.A.	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A.
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Core PER	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9 19.1	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8 29.4	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A. 30.7	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 (0.3) N.A. N.A. 21.8	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A. N.A.
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Core PER PBV	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9 19.1 14.7	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8 29.4 4.6	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A. 30.7 3.7	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 (0.3) N.A. N.A. 21.8 3.3	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A.
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Core PER	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9 19.1	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8 29.4	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A. 30.7	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 (0.3) N.A. N.A. 21.8	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A. N.A.
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Core PER PBV Payout Ratio	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9 19.1 14.7 0.0	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8 29.4 4.6 58.6	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A. 30.7 3.7 50.0	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 (0.3) N.A. N.A. N.A. 21.8 3.3 50.0	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A. N.A. 19.1 3.0 50.0
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Core PER PBV Payout Ratio Main Assumption FY December 31	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9 19.1 14.7 0.0	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8 29.4 4.6 58.6	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A. 30.7 3.7 50.0	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 (0.3) N.A. N.A. N.A. 21.8 3.3 50.0	97 11 94 (50) (42) 2 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A. N.A. N.A. 19.1 3.0 50.0
FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Core PER PBV Payout Ratio	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	19 0 17 (0) (18) (1) 2561 25.8 11.6 12.7 12.7 9.0 72.4 24.1 0.2 20.7 1.9 19.1 14.7 0.0	47 1 47 12 (32) 27 2562 31.8 15.0 15.5 15.4 12.1 15.9 10.7 (0.1) 381.2 385.8 29.4 4.6 58.6	60 3 52 (50) 138 140 2563F 27.8 12.9 14.6 14.0 11.3 12.2 9.5 (0.3) N.A. N.A. 30.7 3.7 50.0	85 7 79 (50) (30) (1) 2564F 28.8 14.3 16.2 15.2 12.1 (0.3) N.A. N.A. N.A. 21.8 3.3 50.0	97 11 94 (50) (42) 2 2565F 28.8 14.3 16.5 15.1 12.1 15.9 12.7 (0.3) N.A. N.A. 19.1 3.0 50.0

Sales Growth
SG&A/Sales
Source: Company data, SCBS Wealth Research

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CG Rating 2020 Companies with CG Rating

Companies with Excellent CG Scoring

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Companies with Very Good CG Scoring

2S, ABM, ACE, ACG, ADB, AEC, AEONTS, AGE, AH, AHC, AIT, ALLA, AMANAH, AMARIN, APCO, APCS, APURE, AQUA, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASK, ASN, ATP30, AUCT, AWC, AYUD, B, BA, BAM, BBL, BFIT, BGC, BJCHI, BROOK, BTW, CBG, CEN, CGH, CHARAN, CHAYO, CHG, CHOTI, CHOW, CI, CIG, CMC, COLOR, COM7, CPL, CRC, CRD, CSC, CSP, CWT, DCC, DCON, DDD, DOD, DOHOME, EASON, EE, ERW, ESTAR, FE, FLOYD, FN, FORTH, FSS, FTE, FVC, GENCO, GJS, GL, GLAND, GLOBAL, GLOCON, GPI, GULF, GYT, HPT, HTC, ICN, IFS, ILM, IMH, INET, INSURE, IRC, IRCP, IT, ITD*, ITEL, J, JAS, JCK, JCKH, JMART, JMT, KBS, KCAR, KGI, KIAT, KOOL, KTIS, KWC, KWM, L&E, LALIN, LDC, LHK, LOXLEY, LPH, LRH, LST, M, MACO, MAJOR, MBAX, MEGA, META, MFC, MGT, MILL, MITSIB, MK, MODERN, MTI, MVP, NETBAY, NEX, NINE, NTV, NWR, OCC, OGC, OSP, PATO, PB, DGG, PDI, PICO, PIMO, PJW, PL, PM, PPP, PRIN, PRINC, PSTC, PT, QLT, RCL, RICHY, RML, RPC, RWI, S11, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCI, SCP, SEG, SFP, SGF, SHR, SIAM, SINGER, SKE, SKR, SKY, SMIT, SMT, SNP, SPA, SPC, SPCG, SR, SRICHA, SSC, SSF, STANLY, STI, STPI, SUC, SUN, SYNEX, T, TAE, TAKUNI, TBSP, TCC, TCMC, TEAM, TEAMG, TFG, TIGER, TITLE, TKN, TKS, TM, TMC, TMD, TMI, TMT, TNITY, TNP, TNR, TOG, TPA, TPAC, TPCORP, TPOLY, TPS, TRITN, TRT, TRU, TSE, TVT, TWP, UEC, UMI, UOBKH, UP, UPF, UPOIC, UT, UTP, UWC, VL, VNT, VPO, WIIK, WP, XO, YUASA, ZEN, ZIGA, ZMICO

Companies with Good CG Scoring

7UP, A, ABICO, AJ, ALL, ALUCON, AMC*, APP, ARIN, AS, AU, B52, BC, BCH, BEAUTY, BGT, BH, BIG, BKD, BLAND, BM, BR, BROCK, BSBM, BSM, BTNC, CAZ, CCP, CGD, CITY, CMAN, CMO, CMR, CPT, CPW, CRANE, CSR, D, EKH, EP, ESSO, FMT, GIFT, GREEN, GSC*, GTB, HTECH, HUMAN, IHL, INOX, INSET, IP, JTS, JUBILE, KASET, KCM, KKC, KUMWEL, KUN, KWG, KYE, LEE, MATCH, MATI, M-CHAI, MCS, MDX, MJD, MM, MORE, NC, NDR, NER, NFC, NNCL, NPK, NUSA, OCEAN, PAF, PF, PK, PLE, PMTA, POST, PPM, PRAKIT, PRECHA, PRIME, PROUD, PTL, RBF, RCI, RJH, ROJNA, RP, RPH, RSP, SF, SFLEX, SGP, SISB, SKN, SLP, SMART, SOLAR, SPG, SQ, SSP, STARK, STC, SUPER, SVOA, TC, TCCC, THMUI, TIW, TNH, TOPP, TPCH, TPIPP, TPLAS, TTI, TYCN, UKEM, UMS, VCOM, VRANDA, WIN, WORK, WPH

Corporate Governance Report

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition

(Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2019 to 19 November 2020) is publicized.

* บริษัทหรือกรรมการหรือผู่บริหารของบริษัทที่มีข่าวด้านการกำกับดูแลกิจการ เช่น การกระทำผิดเกี่ยวกับหลักทรัพย์ การทุจริต คอร์รัปขัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึงข่าวดังกล่าว ประกอบด้วย

Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, ADVANC, AI, AIE, AIRA, AKP, AMA, AMANAH, AP, AQUA, ARROW, ASK, ASP, AYUD, B, BAFS, BANPU, BAY, BBL, BCH, BCP, BCPG, BGC, BGRIM, BJCHI, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COL, COM7, CPALL, CPF, CPI, CPN, CSC, DCC, DELTA, DEMCO, DIMET, DTAC, DTC, EASTW, ECL, EGCO, FE, FNS, FPI, FPT, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPSC, GSTEEL, GUNKUL, HANA, HARN, HMPRO, HTC, ICC, ICHI, IFS, INET, INSURE, INTUCH, IRPC, ITEL, IVL, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWC, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAKRO, MALEE, MBAX, MBK, MBKET, MC, MCOT, MFC, MINT, MONO, MOONG, MPG, MSC, MTC, MTI, NBC, NEP, NINE, NKI, NMG, NNCL, NSI, NWR, OCC, OCEAN, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDI, PDJ, PE, PG, PHOL, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PREB, PRG, PRINC, PRM, PSH, PSL, PSTC, PT, PTG, PTT, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, RWI, S & J, SABINA, SAT, SC, SCB, SCC, SCC, SCG, SCN, SEAOIL, SE-ED, SELIC, SENA, SGP, SIRI, SITHAI, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPC, SPI, SPRC, SRICHA, SSF, SSSC, SST, STA, SUSCO, SVI, SYNTEC, TAE, TAKUNI, TASCO, TBSP, TCAP, TCMC, TFG, TFI, TFMAMA, THANI, THCOM, THIP, THREL, TIP, TIPCO, TISCO, TKT, TMB, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TPA, TPCORP, TPP, TRU, TRUE, TSC, TSTH, TTCL, TU, TVD, TVI, TVO, TWPC, U, UBIS, UEC, UKEM, UOBKH, UWC, VGI, VIH, VNT, WACOAL, WHA, WHAUP, WICE, WIIK, XO, ZEN

Declared (ประกาศเจตนารมณ์)

7UP, ABICO, AF, ALT, AMARIN, AMATA, AMATAV, ANAN, APURE, B52, BKD, BM, BROCK, BUI, CHO, CI, COTTO, DDD, EA, EFORL, EP, ERW, ESTAR, ETE, EVER, FSMART, GPI, ILINK, IRC, J, JKN, JMART, JMT, JSP, JTS, KWG, LDC, MAJOR, META, NCL, NOBLE, NOK, PK, PLE, ROJNA, SAAM, SAPPE, SCI, SE, SHANG, SINGER, SKR, SPALI, SSP, STANLY, SUPER, SYNEX, THAI, TKS, TOPP, TRITN, TTA, UPF, UV, WIN, ZIGA

N/A

3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, AEC, AEONTS, AFC, AGE, AH, AHC, AIT, AJ, AJA, AKR, ALL, ALLA, ALUCON, AMC, AOT, APCO, APCS, APEX, APP, AQ, ARIN, ARIP, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASN, ATP30, AU, AUCT, AWC, BA, BAM, BC, BCT, BDMS, BEAUTY, BEC, BEM, BFIT, BGT, BH, BIG, BIZ, BJC, BLAND, BLISS, BOL, BR, BSM, BTNC, BTW, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHG, CITY, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPH, CPL, CPR, CPT, CPW, CRANE, CRC, CRD, CSP, CSR, CSS, CTW, CWT, D, DCON, DHOUSE, DOD, DOHOME, DTCI, DV8, EASON, ECF, EE, EKH, EMC, EPG, ESSO, ETC, F&D, FANCY, FLOYD, FMT, FN, FORTH, FVC, GENCO, GIFT, GL, GLAND, GLOBAL, GLOCON, GRAMMY, GRAND, GREEN, GSC, GTB, GULF, GYT, HFT, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, III, ILM, IMH, INGRS, INOX, INSET, IP, IRCP, IT, ITD, JAS, JCK, JCKH, JCT, JR, JUBILE, JUTHA, JWD, KAMART, KC, KCM, KDH, KIAT, KK, KKC, KOOL, KTIS, KUMWEL, KUN, KWM, KYE, LALIN, LEE, LEO, LH, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATCH, MATI, MAX, M-CHAI, MCS, MDX, MEGA, METCO, MGT, MICRO, MIDA, MILL, MITSIB, MJD, MK, ML, MM, MODERN, MORE, MPIC, MPP, NC, NCAP, NCH, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NPK, NRF, NTV, NUSA, NVD, NYT, OHTL, OISHI, OSP, OTO, PACE, PAE, PAF, PERM, PF, PICO, PIMO, PJW, PMTA, POLAR, POMPUI, PORT, POST, PPM, PR9, PRAKIT, PRAPAT, PRECHA, PRIME, PRIN, PRO, PROUD, PTL, RAM, RBF, RCI, RCL, RICHY, RJH, ROCK, ROH, RP, RPC, RPH, RS, RSP, RT, S, S11, SABUY, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCGP, SCM, SCP, SDC, SEAFCO, SEG, SF, SFLEX, SFP, SFT, SGF, SHR, SIAM, SICT, SIMAT, SIS, SISB, SK, SKE, SKN, SKY, SLM, SLP, SMART, SNT, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SSC, STAR, STARK, STC, STEC, STGT, STHAI, STI, STPI, SUC, SUN, SUTHA, SVH, SVOA, SWC, SYMC, T, TACC, TAPAC, TC, TCC, TCCC, TCJ, TCOAT, TEAM, TEAMG, TGPRO, TH, THANA, THE, THG, THL, THMUI, TIGER, TITLE, TIW, TK, TKN, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPAC, TPBI, TPCH, TPIPP, TPLAS, TPOLY, TPS, TQM, TR, TRC, TRT, TRUBB, TSE, TSI, T

Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.