



## ก่อนไปคิดอะไร

- บริษัทมีกลยุทธ์หรือปัจจัยอะไรที่จะช่วยผลักดันการเดิบโตต่อจากนี้ไปหรือไม่ หลังเริ่มเห็นผลการ ดำเนินงานฟื้นตัวเป็นไตรมาสแรกใน 2Q63 ซึ่งมีกำไรสุทธิ 28 ลบ. พลิกเดิบโตเด่น 65%YoY

# หลังไปได้อะไร

- จากการสัมภาษณ์คุณศุภกิจ งามจิตรเจริญ ประธานเจ้าหน้าที่บริหาร ZIGA พบว่า ปี 63 บริษัทตั้ง เป้ารายได้แตะ 1 พันลบ. เดิบโตเกิน 30%YoY หลังมีคำสั่งชื้อต่อเนื่องในสินค้าบริษัทอย่างเหล็ก โครงสร้าง Pre-zinc (แบรนด์ ZIGA) และท่อเหล็กร้อยสายไฟ (แบรนด์ "DAIWA") เนื่องจาก ผู้บริโภคเริ่มเห็นข้อดีในสินค้าบริษัทด้านการมีต้นทุนที่ถูกกว่า ใช้เวลาติดดั้งน้อยกว่า และมีเนื้อผิวที่ สวยกว่า เมื่อเทียบกับแบบเก่าที่นำเอาท่อเหล็กดำมาทาสีกันสนิมและทาสีเพื่อความสวยงามเพิ่ม
- ศักยภาพทำกำไรจะดีขึ้น โดยตั้งเป้ากลับไปมีอัตรากำไรสุทธิในระดับสองหลักดังเช่นปี 60 หลักๆ มาจากเกิดผลประหยัดต่อขนาดหลังบริหารสินค้าคงคลังได้ดีขึ้นจากขยายคลังสินค้า และเพิ่มช่อง จัดจำหน่ายให้แก่ลูกค้ารายย่อยทั้งออนไลน์และออฟไลน์ (เปิดร้านในสาขาของ DCC) ซึ่งแม้ ปัจจุบันรายได้ยังไม่มากแต่มีมาร์จิ้นดีกว่าช่องจัดจำหน่ายเดิมที่ผ่านร้านค้าปลีกดั้งเดิมและสมัยใหม่
- ปี 64 ตั้งเป้ารายได้โตต่อ 15%YoY จากสินค้าหลักที่คาดยังโตดีหลังได้รับความนิยมเพิ่มขึ้นและจะ เริ่มรับรู้ยอดขายสินค้าใหม่ อาทิ ลวดเชื่อมไฟฟ้า, สีทาเหล็กกัลป์วาไนซ์ เป็นต้น อีกทั้งมีแผนเปิด ร้านค้าในสาขาของ DCC เพิ่มจากปัจจุบัน 4 สาขา เป็น 60 สาขาในปี 64 และ 120 สาขาในปี 65

# ความเห็นและกลยุทธ์การลงทุน

- 2H63 คาดเดิบโตเด่นทั้ง YoY และ HoH โดย 3Q63 คาดกำไรเป็นพีคของปีนี้ หลังมีออเดอร์ไหล เข้าต่อเนื่อง โดยเฉพาะเหล็กโครงสร้างแบบกลมซึ่งมีมาร์จิ้นดี จนทำให้ตั้งแต่เม.ย.-ปัจจุบันต้อง เดินเครื่องจักรเต็มกำลังผลิต ส่วนท่อร้อยสายไฟพบมี Backlog 400 ลบ. ซึ่งจะทยอยส่งมอบให้ ลูกค้าโครงการตามสัญญาที่กำหนด ช่วยให้มาร์จิ้นมีแนวโน้มดีขึ้นจากผลประหยัดต่อขนาด ส่งผล ให้ปี 63 คาดมีกำไรสุทธิ 84 ลบ. พลิกเติบโตได้เป็นครั้งแรกนับจากเข้า ตลท. ราว 139%YoY และ คาดยังโตต่อราว 10%YoY ในปี 64 จากกระแสนิยมใช้เหล็ก Pre-zinc แทนเหล็กท่อดำมากขึ้น
- แม้โมเมนตัมกำไรเป็นขาขึ้นและ Valuation ยังน่าสนใจ โดยเราประเมินกรอบราคาเป้าหมายปี 64 ที่ 2.20-2.70 บาท (อิง PER 12-15x ซึ่งเป็นค่าเฉลี่ยอุตสาหกรรมเหล็กปลายน้ำ) พบมี Upside 22-49% อีกทั้งคาดจ่ายปืนผลปีนี้หุ้นละ 0.08 บาท คิดเป็น Div. Yield 4.5% แต่ราคาหุ้นขึ้นมา 78%YTD สะท้อนกำไรปีนี้ที่จะพลิกโตเด่นไปบ้างแล้ว จึงแนะนำซื้อเมื่อราคาพักแนวรับ 1.70-1.73
- ความเสี่ยงสำคัญ คือ คำสั่งซื้อที่ชะลอจะกดดันมาร์จิ้นทำให้กำไรต่ำคาดได้เพราะมีตันทนคงที่สง



# ้มุมมองหลังเข้าเยี่ยมชมกิจการ



# เป้าหมายราคา<u>ที่เป็นไปได้</u>



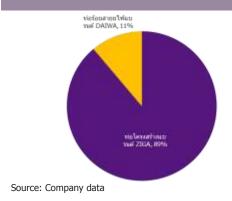
Source: SETSMART, SCBS Wealth Research

# **Financial Highlight**



Source: Company data, SCBS Wealth Research

# โครงสร้างรายได้ของ ZIGA ช่วง 1H63



นักวิเคราะห์การลงทุนปัจจัยพื้นฐานด้านหลักทรัพย์ ณัฏฐ์วริน ไตรภพสกุล

0-2949-1032 | Natwarin.tripobsakul@scb.co.th

2

# **Financial Statement**

# **Profit and Loss Statement**

FY December 31	Unit	2Q62	3Q62	4Q62	1Q63	2Q63
Total revenue	(Btmn)	172	173	201	225	269
Cost of goods sold	(Btmn)	(151)	(160)	(182)	(190)	(228)
Gross profit	(Btmn)	21	13	19	35	41
SG&A	(Btmn)	(15)	(12)	(14)	(20)	(9)
Other income/expense	(Btmn)	18	4	2	2	7
Interest expense	(Btmn)	(3)	(3)	(3)	(4)	(4)
Pre-tax profit	(Btmn)	21	2	3	12	35
Corporate tax	(Btmn)	(4)	(0)	(1)	(2)	(7)
Equity a/c profits	(Btmn)	Ô	Ô	0	0	0
Minority interests	(Btmn)	0	0	0	0	0
Core profit	(Btmn)	17	2	3	10	28
Extra-ordinary items	(Btmn)	0	0	0	0	0
Net Profit	(Btmn)	17	2	3	10	28
EBITDA	(Btmn)	27	9	12	21	45
Core EPS	(Bt)	0.03	0.00	0.01	0.02	0.05
Net EPS	(Bt)	0.03	0.00	0.01	0.02	0.05

Source: Company data, SCBS Wealth Research

2Q63 Earnings reviews

FY December 31 (Btmn)	2Q62	3Q62	4Q62	1Q63	2Q63	%YoY	%QoQ
Total revenue	172	173	201	225	269	56.0	19.8
Cost of goods sold	(151)	(160)	(182)	(190)	(228)	50.6	19.9
Gross profit	21	13	19	35	41	94.7	19.3
SG&A	(15)	(12)	(14)	(20)	(9)	(41.2)	(57.1)
Other income/expense	18	4	2	2	7	(61.6)	257.9
Interest expense	(3)	(3)	(3)	(4)	(4)	46.3	13.0
Pre-tax profit	21	2	3	12	35	65.3	184.4
Corporate tax	(4)	(0)	(1)	(2)	(7)	67.9	207.9
Core profit	17	2	3	10	28	64.7	179.4
Extra-ordinary items	0	0	0	0	0		
Net Profit	17	2	3	10	28	64.7	179.4
EBITDA	27	9	12	21	45	64.3	109.9
Core EPS (Bt)	0.03	0.00	0.01	0.02	0.05	64.7	179.4
Financial Ratio (%)							
Gross margin	12.3	7.5	9.4	15.5	15.4	24.8	(0.5)
SG&A/Revenue	8.6	6.8	7.2	9.1	3.2	(62.3)	(64.2)
EBITDA margin	15.9	5.0	5.8	9.5	16.7	5.3	75.1
Net profit margin	10.0	1.4	1.5	4.5	10.5	5.6	133.2

Source: Company data, SCBS Wealth Research

# **Financial Statement**

**Profit and Loss Statement** 

FY December 31	Unit	2560	2561	2562	2563F	2564F
Total revenue	(Btmn)	882	841	760	1,003	1,104
Cost of goods sold	(Btmn)	(680)	(748)	(685)	(843)	(927)
Gross profit	(Btmn)	203	93	75	161	177
SG&A	(Btmn)	(61)	(64)	(56)	(60)	(66)
Other income/expense	(Btmn)	28	30	35	23	24
Interest expense	(Btmn)	(11)	(8)	(12)	(18)	(18)
Pre-tax profit	(Btmn)	158	51	43	105	117
Corporate tax	(Btmn)	(26)	(9)	(7)	(21)	(23)
Equity a/c profits	(Btmn)	0	0	0	0	0
Minority interests	(Btmn)	0	0	0	0	0
Core profit	(Btmn)	132	43	35	84	93
Extra-ordinary items	(Btmn)	0	0	0	0	0
Net Profit	(Btmn)	132	43	35	84	93
EBITDA	(Btmn)	208	82	69	144	158
Core EPS	(Bt)	0.25	0.08	0.07	0.16	0.18
Net EPS	(Bt)	0.25	0.08	0.07	0.16	0.18
DPS	(Bt)	0.13	0.08	0.04	0.08	0.09

## **Balance Sheet**

Dalatice Direct						
FY December 31	Unit	2560	2561	2562	2563F	2564F
Total current assets	(Btmn)	1,026	665	577	634	629
Total fixed assets	(Btmn)	256	530	581	641	699
Total assets	(Btmn)	1,282	1,195	1,159	1,275	1,328
Total loans	(Btmn)	250	273	163	163	163
Total current liabilities	(Btmn)	461	418	206	258	260
Total long-term liabilities	(Btmn)	39	20	200	200	200
Total liabilities	(Btmn)	500	438	406	458	460
Paid-up capital	(Btmn)	260	260	260	260	260
Total equity	(Btmn)	782	757	753	817	868

## **Cash Flow Statement**

FY December 31	Unit	2560	2561	2562	2563F	2564F
Core Profit	(Btmn)	132	43	35	84	93
Depreciation and amortization	(Btmn)	39	23	14	21	23
Operating cash flow	(Btmn)	(20)	80	174	40	108
Investing cash flow	(Btmn)	(69)	(295)	(62)	(80)	(80)
Financing cash flow	(Btmn)	374	(61)	29	(20)	(42)
Net cash flow	(Btmn)	284	(276)	141	(60)	(14)

## **Key Financial Ratios**

FY December 31	Unit	2560	2561	2562	2563F	2564F
Gross margin	(%)	23.0	11.1	9.9	16.0	16.0
Operating margin	(%)	16.1	3.5	2.6	10.0	10.0
EBITDA margin	(%)	23.6	9.8	9.1	14.4	14.3
EBIT margin	(%)	19.2	7.0	7.2	12.3	12.2
Net profit margin	(%)	14.9	5.1	4.6	8.4	8.4
ROE	(%)	16.8	5.6	4.7	10.3	10.7
ROA	(%)	10.3	3.6	3.0	6.6	7.0
Net D/E	(x)	(0.2)	0.2	0.1	0.2	0.2
Interest coverage	(x)	14.9	7.5	4.5	6.9	7.5
Debt service coverage	(x)	0.8	0.3	0.4	0.8	0.9
Core PER	(x)	7.2	22.2	26.8	11.2	10.2
PBV	(x)	1.2	1.2	1.3	1.2	1.1
Payout Ratio	(%)	51.3	97.7	57.5	50.0	50.0

## **Main Assumption**

FY December 31	Unit	2560	2561	2562	2563F	2564F
Sales Growth	(%YoY)	(4.1)	(4.7)	(9.6)	32.0	10.0
SG&A/Sales	(%)	6.9	7.6	7.3	6.0	6.0

Source: Company data, SCBS Wealth Research

### **Disclaimer**

The information in this report has been obtained from sources believed to be reliable. However, its accuracy or completeness is not guaranteed. Any opinions expressed herein reflect our judgment at this date and are subject to change without notice. This report is for information only. It is not to be construed as an offer, or solicitation of an offer to sell or buy any securities. We accept no liability for any loss arising from the use of this document. We or our associates may have an interest in the companies mentioned therein.

SCB Securities Company Limited ("SCB") is a wholly-owned subsidiary of The Siam Commercial Bank Public Company Limited ("SCB"). Any information related to SCB is for sector comparison purposes.

SCB Securities Company Limited ("SCBS") acts as market maker and issuer of Derivative Warrants on the ordinary shares INTUCH.

Before making an investment decision over a derivative warrant, an investor should carefully read the prospectus for the details of the said derivative warrants. Any opinion, news, research, analyse, price, statement, forecast, projection and/or other information contained in this document (the "Information") is provided as general purpose information only, and shall not be construed as a recommendation to any person of an offer to buy or sell, or the solicitation of an offer to buy or sell, any securities. SCBS and/or its directors, officers, employees, and agents shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of, or reliance on, the Information, including without limitation, damages for loss of profits. The investor should use the Information in association with other information and opinion, including his/her own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

SCBS reserves the right to modify the Information from time to time at its sole discretion without giving any notice. This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of SCBS.

This document is prepared by SCB Securities Company Limited ("SCBs") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCBs"). SCB has acted as Financial Advisor of SCG Packaging Public Company Limited. SCBS has acted as Joint Lead Underwriter of SCG Packaging Public Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by SCB Securities Company Limited ("SCBs") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCBs"). SCB has acted as Financial Advisor of Charoen Pokphand Group Company Limited. and its affiliates including CP All Public Company Limited. and Charoen Pokphand Foods Public Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by SCB Securities Company Limited ("SCBS") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB has acted as Financial Advisor, Lead Arranger of Global Power Synergy Public Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by SCB Securities Company Limited ("SCBS") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCBM") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCBM") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCBM"). SCB has acted as Financial Advisor of Digital Telecommunications Infrastructure Fund. SCBAM has acted as Fund Manager of Digital Telecommunications Infrastructure Fund. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. SCBS and/or its directors, officers and employees shall not be liable for any direct, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and SCBS cannot guarantee the accuracy, completeness and/or correctness of the Information.

SCBS reserves the right to modify the Information from time to time without notice and in its sole discretion. This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of SCBS.

Futures and Options trading carry a high level of risk with the potential for substantial losses, and are not suitable for all persons. Before deciding to trade Futures and Options, you should carefully consider your financial position, investment objectives, level of experience, and risk appetite if Futures and Options trading are appropriate. The possibility exists that you could sustain a loss of some or all of your initial investment. You should be aware of all the risks associated with Futures and Options trading, and you are advised to rely on your own judgment while making investment decision and/or should seek advice from professional investment advisor if you have any doubts.

This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of SCBS.

Copyright©2012 SCB Securities Company Limited. All rights reserved.

#### CG Rating 2019 Companies with CG Rating

#### Companies with Excellent CG Scoring

AAV, ADVANC, AIRA, AKP, AKR, AMA, AMATA, AMATAV, ANAN, AOT, AP, ARROW, BAFS, BANPU, BAY, BCP, BCPG, BOL, BRR, BTS, BTW, BWG, CFRESH, CHEWA, CHO, CK, CKP, CM, CNT, COL, COMAN, CPALL, CPF, CPI, CPN, CSS, DELTA, DEMCO, DRT, DTAC, DTC, EA, EASTW, ECF, EGCO, GBX, GC, GCAP, GEL, GFPT, GGC, GOLD, GPSC, GRAMMY, GUNKUL, HANA, HARN, HMPRO, ICC, ICHI, III, ILINK, INTUCH, IRPC, IVL, JKN, JSP, K, KBANK, KCE, KKP, KSL, KTB, KTC, KTIS, LH, LHFG, LIT, LPN, MAKRO, MALEE, MBK, MBKET, MC, MCOT, MFEC, MINT, MONO\*, MTC, NCH, NCL, NKI, NSI, NVD, NYT, OISHI, OTO, PAP, PCSGH, PDJ, PG, PHOL, PJW, PLANB, PLANET, PORT, PPS, PR9, PREB, PRG, PRM, PSH, PSL, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QTC, RATCH, ROBINS, RS, S, S & J, SABINA, SAMART, SAMTEL, SAT, SC, SCB, SCC, SCC, SCN, SDC, SEAFCO, SEAOIL, SE-ED, SELIC, SENA, SIS, SITHAI, SNC, SORKON, SPALI, SPI, SSC, STA, STEC, SVI, SYNTEC, TASCO, TCAP, THAI, THANA, THANI, THCOM, THIP, THREL, TIP, TISCO, TK, TKT, TMB, TMILL, TNDT, TOA, TOP, TRC, TRU, TRUE, TSC, TSR, TSTH, TTA, TTCL, TTW, TU, TVO, U, UAC, UV, VGI, VIH, WACOAL, WAVE, WHA, WHAUP, WICE, WINNER

### **Companies with Very Good CG Scoring**

2S, ABM, ADB, AF, AGE, AH, AHC, AIT, ALLA, ALT, AMANAH, AMARIN, APCO, APCS, AQUA, ARIP, ASAP, ASIA, ASIAN, ASIMAR, ASK, ASN, ASP, ATP30, AUCT, AYUD, B, BA, BBL, BDMS, BEC, BEM, BFIT, BGC, BGRIM, BIZ, BJC, BJCHI, BLA, BPP, BROOK, CBG, CEN, CENTEL, CGH, CHG, CHOTI, CHOW, CI, CIMBT, CNS, COLOR, COM7, COTTO, CRD, CSC, CSP, DCC, DCON, DDD, DOD, EASON, ECL, EE, EPG, ERW, ESTAR, ETE, FLOYD, FN, FNS, FORTH, FPI, FPT, FSMART, FSS, FVC, GENCO, GJS, GL, GLOBAL, GLOW, GULF, HPT, HTC, HYDRO, ICN, IFS, INET, INSURE, IRC, IRCP, IT, ITD\*, ITEL, J, JAS\*, JCK, JCKH, JMART, JMT, JWD, KBS, KCAR, KGI, KIAT, KOOL, KWC, KWM, L&E, LALIN, LANNA, LDC, LHK, LOXLEY, LRH, LST, M, MACO, MAJOR, MBAX, MEGA, METCO, MFC, MK, MODERN, MOONG, MPG, MSC, MTI, NEP, NETBAY, NEX, NINE, NOBLE, NOK, NTV, NWR, OCC, OGC, ORI, OSP, PATO, PB, PDG, PDI, PL, PLAT, PM, PPP, PRECHA, PRIN, PRINC, PSTC, PT, QLT, RCL, RICHY, RML, RWI, S11, SAAM, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCG, SCI, SCP, SE, SFP, SIAM, SINGER, SIRI, SKE, SKR, SKY, SMIT, SMK, SMPC, SMT, SNP, SONIC, SPA, SPC, SPCG, SPVI, SR, SRICHA, SSC, SSF, SST, STANLY, STPI, SUC, SUN, SUSCO, SUTHA, SWC, SYMC, SYNEX, T, TACC, TAE, TAKUNI, TBSP, TCC, TCMC, TEAM, TEAMG, TFG, TFMAMA, THG, THRE, TIPCO, TITLE, TIW, TKN, TKS, TM, TMC, TMD, TMI, TMT, TNITY, TNL, TNP, TNR, TOG, TPA, TPAC, TPBI, TPCORP, TPOLY, TRITN, TRT, TSE, TSTE, TVI, TVT, TWP, TWPC, UBIS, UEC, UMI, UOBKH, UP, UPF, UPOIC, UT, UWC, VNT, WIIK, XO, YUASA, ZEN, ZMICO

### **Companies with Good CG Scoring**

A, ABICO, ACAP\*, AEC, AEONTS, AJ, ALUCON, AMC, APURE, AS, ASEFA, AU, B52, BCH, BEAUTY, BGT, BH, BIG, BLAND, BM, BR, BROCK, BSBM, BSM, BTNC, CCET, CCP, CGD, CHARAN, CHAYO, CITY, CMAN, CMC, CMO, CMR, CPL, CPT, CSR, CTW, CWT, D, DIMET, EKH, EMC, EPCO, ESSO, FE, FTE, GIFT, GLAND, GLOCON, GPI, GREEN, GTB, GYT, HTECH, HUMAN, IHL, INGRS, INOX, JTS, JUBILE, KASET, KCM, KKC, KWG, KYE, LEE, LPH, MATCH, MATT, M-CHAI, MCS, MDX, META, MGT, MJD, MM, MVP, NC, NDR, NER, NNCL, NPK, NUSA, OCEAN, PAF, PF, PICO, PIMO, PK, PLE, PMTA, POST, PPM, PROUD, PTL, RCI, RJH, ROJNA, RPC, RPH, SF, SGF, SGP, SKN, SLP, SMART, SOLAR, SPG, SQ, SSP, STI, SUPER, SVOA, TCCC, THE, THMUI, TIC, TIGER, TNH, TOPP, TPCH, TPIPP, TPLAS, TQM, TTI, TYCN, UTP, VCOM, VIBHA, VPO, WIN, WORK, WP, WPH, ZIGA

## Corporate Governance Report

The material contained in this publication is for general information only and is not intended as advice on any of the matters discussed herein. Readers and others should perform their own independent analysis as to the accuracy or completeness or legality of such information. The Thai Institute of Directors, its officers, the authors and editor make no representation or warranty as to the accuracy, completeness or legality of any of the information contained herein. By accepting this document, each recipient agrees that the Thai Institute of Directors Association, its officers, the authors and editor shall not have any liability for any information contained in, or for any omission from, this publication.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. SCB Securities Company Limited does not conform nor certify the accuracy of such survey result. To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition

(Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2018 to 25 October 2019) is publicized.

บริษัทหรือกรรมคามหรือผู้บริหารของบริษัททีมีข่าวด้านการกำกับดูแลกิจการ เช่น การกระทำผิดเกี่ยวกับหลักทรัพย์ การทูจริด คอร์รัปขัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึงข่าวดังกล่าวประกอบด้วย

### **Anti-corruption Progress Indicator**

## Certified (ได้รับการรับรอง)

2S, ADVANC, AI, AIE, AIRA, AKP, AMA, AMANAH, AP, AQUA, ARROW, ASK, ASP, AYUD, B, BAFS, BANPU, BAY, BBL, BCH, BCP, BCPG, BGC, BGRIM, BJCHI, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COL, COM7, CPALL, CPF, CPI, CPN, CSC, DCC, DELTA, DEMCO, DIMET, DTAC, DTC, EASTW, ECL, EGCO, FE, FNS, FPI, FPT, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPSC, GSTEEL, GUNKUL, HANA, HARN, HMPRO, HTC, ICC, ICHI, IFS, INET, INSURE, INTUCH, IRPC, ITEL, IVL, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWC, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAKRO, MALEE, MBAX, MBK, MBKET, MC, MCOT, MFC, MFEC, MINT, MONO, MOONG, MPG, MSC, MTC, MTI, NBC, NEP, NINE, NKI, NMG, NNCL, NSI, NWR, OCC, OCEAN, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDI, PDJ, PE, PG, PHOL, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PREB, PRG, PRINC, PRM, PSH, PSL, PSTC, PT, PTG, PTT, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, RWI, S & J, SABINA, SAT, SC, SCB, SCC, SCCC, SCG, SCN, SEAOIL, SE-ED, SELIC, SENA, SGP, SIRI, SITHAI, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPC, SPI, SPRC, SRICHA, SSF, SSSC, SST, STA, SUSCO, SVI, SYNTEC, TAE, TAKUNI, TASCO, TBSP, TCAP, TCMC, TFG, TFI, TFMAMA, THANI, THCOM, THIP, THRE, THREL, TIP, TIPCO, TISCO, TKT, TMB, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TPA, TPCORP, TPP, TRU, TRUE, TSC, TSTH, TTCL, TU, TVD, TVI, TVO, TWPC, U, UBIS, UEC, UKEM, UOBKH, UWC, VGI, VIH, VNT, WACOAL, WHA, WHAUP, WICE, WIIK, XO, ZEN

### Declared (ประกาศเจตนารมณ์)

7UP, ABICÒ, AF, ALT, AMARIN, AMATA, AMATAV, ANAN, APURE, B52, BKD, BM, BROCK, BUI, CHO, CI, COTTO, DDD, EA, EFORL, EP, ERW, ESTAR, ETE, EVER, FSMART, GPI, ILINK, IRC, J, JKN, JMART, JMT, JSP, JTS, KWG, LDC, MAJOR, META, NCL, NOBLE, NOK, PK, PLE, ROJNA, SAAM, SAPPE, SCI, SE, SHANG, SINGER, SKR, SPALI, SSP, STANLY, SUPER, SYNEX, THAI, TKS, TOPP, TRITN, TTA, UPF, UV, WIN, ZIGA

### N/A

A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, AEC, AEONTS, AFC, AGE, AH, AHC, AIT, AJ, AJA, AKR, ALL, ALLA, ALUCON, AMC, AOT, APCO, APCS, APEX, APP, AQ, ARIN, ARIP, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASN, ATP30, AU, AUCT, AWC, BA, BAM, BAT-3K, BC, BCT, BDMS, BEAUTY, BEC, BEM, BFIT, BGT, BH, BIG, BIZ, BJC, BLAND, BLISS, BOL, BR, BSM, BTNC, BTW, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHG, CITY, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPH, CPL, CPR, CPT, CPW, CRANE, CRC, CRD, CSP, CSS, CTW, CWT, D, DCON, DV8, DOD, DOHOME, DTCI, EASON, ECF, EE, EKH, EMC, EPG, ESSO, ETC, F&D, FANCY, FLOYD, FMT, FN, FORTH, FVC, GENCO, GIFT, GL, GLAND, GLOBAL, GLOCON, GRAMMY, GRAND, GREEN, GSC, GTB, GULF, GYT, HFT, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, III, ILM, IMH, INGRS, INOX, INSET, IP, IRCP, IT, ITD, JAS, JCK, JCKH, JCT, JUBILE, JUTHA, JWD, KAMART, KC, KCM, KDH, KIAT, KKC, KOOL, KTIS, KUMWEL, KUN, KWM, KYE, LALIN, LEE, LH, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATCH, MATI, MAX, M-CHAI, MCS, MDX, MEGA, METCO, MGT, MIDA, MILL, MITSIB, MJD, MK, ML, MM, MODERN, MORE, MPIC, MVP, NC, NCH, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NPK, NTV, NUSA, NVD, NYT, OHTL, OISHI, OSP, OTO, PACE, PAE, PAF, PERM, PF, PICO, PIMO, PJW, PMTA, POLAR, POMPUI, PORT, POST, PPM, PR9, PRAKIT, PRECHA, PRIME, PRIN, PRO, PROUD, PTL, RAM, RBF, RCI, RCL, RICHY, RJH, ROCK, ROH, RP, RPC, RPH, RS, RSP, S, S11, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCM, SCP, SDC, SEAFCO, SEG, SF, SFLEX, SFP, SGF, SHR, SIAM, SICT, SIMAT, SIS, SISB, SKE, SKN, SKY, SLM, SLP, SMART, SMT, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SSC, STAR, STARK, STC, STEC, STGT, STHAI, STI, STPI, SUC, SUN, SUTHA, SVH, SVOA, SWC, SYMC, T, TACC, TAPAC, TC, TCC, TCC, TCC, TCAT, TEAM, TEAMG, TGPRO, TH, THANA, THE, THG, THL, THMUI, TIGER, TITLE, TIW, TK, TKN, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPAC, TPBI, TPCH, TPIPL, TPIPP, TPLAS, TPOLY, TPS, TQM, TR, TRC, TRT, TRUBB, TSE, TSF, TSI, TSR, TSTE, TTI, TTT, TTW, TVT, TWP, TWZ, TYCN, UAC, UMI, UMS, UNIQ, UP, UPA, UPOIC, UREKA, UT, UTP, UVAN, VARO, VCOM, VI, VIBHA, VL, VNG, VPO, VRANDA, W, WAVE, WG, WINNER, WORK, WORLD, WP, WPH, WR, YCI, YGG, YUASA, ZMICO

## **Explanations**

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.