

# เกิดอะไรขึ้น

- 1Q62 DOD รายงานกำไรสุทธิ 41 ลบ. ลดลง 62.9%YoY (ดีกว่าที่เราคาด 37 ลบ.เพราะมียอดขาย สูงกว่าคาด) ทั้งนี้กำไรที่หดตัว YoY สืบเนื่องจากฐานกำไรปีก่อนสูงเพราะมีการรับรู้คำสั่งซื้อจาก ลูกค้าใหญ่ใน 1Q61 ส่วนอัตรากำไรขั้นต้นปรับตัวลงจาก 63.6% ใน 1Q61 เป็น 60.7% และ SG&A/Sales สูงขึ้นจาก 11.1% ใน 1Q61 เป็น 25.6% หลังรับรู้ต้นทุนค่าใช้จ่ายของบ.ย่อย PCCA

# ความเห็นและกลยทธ์การลงทน

- แม้ 2Q62 กำไรมีแนวโน้มอ่อนตัวลง YoY จากไม่มีคำสั่งซื้อจากลูกค้ารายใหญ่เช่นปีก่อน แต่คาดจะ เห็นการเดิบโดของกำไรที่ดีขึ้น QoQ หลังตามแผนบริษัทจะส่งมอบสินค้าอาหารเสริมคอลลาเจน ล็อตแรกในเดือน พ.ค. นี้ อีกทั้งยังมีสินค้าอาหารเสริมเพื่อสุขภาพ เครื่องสำอางและสกินแคร์ อาทิ ครีมกันแดด ครีมสครับหน้า โลชั่นกันยง เป็นต้น ที่จะทยอยส่งมอบในช่วงปลายไตรมาสสองนี้
- โมเมนตัมกำไรพลิกเดิบโตเด่นทั้ง QoQ และ YoY คาดจะเกิดขึ้นใน 2H62 ซึ่งตามแผนจะมีการส่ง มอบสินค้าอาหารเสริม เครื่องสำอางและสกินแคร์ล็อตใหญ่ตั้งแต่ 3Q62 (หลังมีการพัฒนาสูตรมา ตั้งแต่ 1Q62) ให้แก่ลูกค้าทั้งรายเดิมและรายใหม่ รวมทั้งตั้งแต่ 3Q62 คาดจะเริ่มรับรู้ยอดขายผลิต สินค้าอาหารเสริมรูปแบบ Jelly หลังปัจจุบันมีออเดอร์มารอแล้วแต่เครื่องจักรยังอยู่ระหว่างปรับปรุง แก้ไขสายการผลิตที่เกาหลี โดยทั้งปี 62 เราคงคาด DOD จะมีกำไรสุทธิ 320 ลบ. เติบโต 5%YoY
- แม้ระยะสั้นราคาหุ้นยังขาดแรงหนุน (Catalyst) เนื่องจากผลกำไรมีแนวโน้มอ่อนแอลงตั้งแต่ 4Q61-2Q62 แต่เรามองราคาหุ้นที่ปรับตัวลงมาแรงถึง 29%YTD ได้สะท้อนการสะดุดลงของผลกำไรแล้ว ขณะที่ 2H62 คาดกำไรจะปรับตัวดีขึ้นมากจากออกอาหารเสริมและเครื่องสำอางตามแผนของลูกค้า ดังนั้นจึงคงแนะนำ "ซื้อ" โดยประเมินราคาเป้าหมายอิง PER 18x ที่ 14.10 บาท มี Upside 45%

# Catalysts/Risks

- (-) แผนแตกไลน์/ขยายธุรกิจใหม่ไม่ประสบความสำเร็จตามคาดหวัง
- (-) การรับรู้กำไรผันผวนแต่ละไตรมาส ซึ่งเป็นไปตามลักษณะของธุรกิจที่ขึ้นอยู่กับการส่งมอบสินค้า
- (+) ความคืบหน้าการร่วมมือกับกรมการแพทย์แผนไทยและการแพทย์ทางเลือกเพิ่มเติมในอนาคต
- (+/-) สินค้าเสริมอาหารและเครื่องสำอางที่ผลิตได้รับความนิยม/เสื่อมความนิยม

#### **Financial Statement**

Year End Dec	2560	2561	2562F	2563F	2564F
Revenue (Btmn)	387	666	733	806	887
Net profit (Btmn)	142	305	320	355	393
Core profit (Btmn)	142	305	320	355	393
Core EPS (Bt)	0.35	0.74	0.78	0.87	0.96
PER, Core (x)	28.0	13.0	12.4	11.2	10.1
PBV, Core (x)	10.1	3.4	3.3	3.0	2.8
Dividend Yield (%)	5.03	7.33	6.45	7.14	7.90
Source : SCBS Wealth Research					

# มองป<u>ระเด็นที่เกิดขึ้น</u>

# **Neutral**

Source: SCBS Wealth Research Group

# ประเมินราคาเป้าหมายปี 2562

Current: 9.70

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Avg Cons.: 13.70

**Target: 14.10** Upside: 45.4%



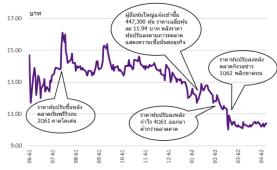
52w Low: 9.70 52w High: 16.40

Source: SETSMART, SCBS Wealth Research

# **VALUE PROPOSITION**

บริษัทเป็นผู้รับจ้างผลิตและพัฒนา (ODM) ผลิตภัณฑ์ เสริมอาหารเพื่อสุขภาพและความงามรายใหญ่ที่สุดใน ประเทศ โดยมีจุดเด่นที่มีทีม R&D ในการสร้างนวัตกรรม ให้กับผลิตภัณฑ์อาหารเสริม ให้มีรสชาติและคุณภาพที่ ตอบสนองความต้องการของตลาด ทั้งนี้ ลูกค้าส่วน ใหญ่เป็นผู้ทำธุรกิจอาหารเสริมที่มีชื่อเสียงและประสบ ความสำเร็จ มี Brand เป็นที่ยอมรับจากผู้บริโภค

# การเคลื่อนไหวของราคาหุ้น



Source: SETSMART, SCBS Wealth Research

# นักวิเคราะห์การลงทุนปัจจัยพื้นฐานด้านหลักทรัพย์

ณัฏฐ์วริน ไตรภพสกุล

# Financial Statement Profit and Loss Statement

FY December 31	Unit	2560	2561	2562F	2563F	2564F
Total revenue	(Btmn)	387	666	733	806	887
Cost of goods sold	(Btmn)	(155)	(257)	(286)	(312)	(341)
Gross profit	(Btmn)	232	410	`447	494	546
SG&A	(Btmn)	(83)	(105)	(128)	(141)	(155)
Other income/expense	(Btmn)	1	7	9	10	10
Interest expense	(Btmn)	(4)	(4)	(1)	(1)	(1
Pre-tax profit	(Btmn)	147	308	327	362	401
Corporate tax	(Btmn)	(5)	(2)	(7)	(7)	(8)
Equity a/c profits	(Btmn)	0	0	0	0	(0)
Minority interests	(Btmn)	0	0	0	0	(
	(Btmn)	142	<b>305</b>	<b>320</b>	<b>355</b>	393
Core profit	` ,					
Extra-ordinary items	(Btmn)	0	0	0	0	(
Net Profit	(Btmn)	142	305	320	355	393
EBITDA	(Btmn)	168	333	353	389	429
Core EPS	(Bt)	0.35	0.74	0.78	0.87	0.96
Net EPS	(Bt)	0.35	0.74	0.78	0.87	0.96
DPS	(Bt)	0.49	0.71	0.63	0.69	0.77
Balance Sheet						
FY December 31	Unit	2560	2561	2562F	2563F	2564F
Total current assets	(Btmn)	198	534	518	601	698
Total fixed assets	(Btmn)	256	873	906	939	97:
Total assets	(Btmn)	454	1,407	1,424	1,540	1,669
Total loans	(Btmn)	10	11	11	11	1
Total current liabilities	(Btmn)	117	216	203	220	240
Total long-term liabilities	(Btmn)	48	7	7	7	
Total liabilities	(Btmn)	165	222	210	227	247
Paid-up capital	(Btmn)	150	205	205	205	205
Total equity	(Btmn)	290	1,184	1,214	1,313	1,422
Cash Flow Statement FY December 31	Unit	2560	2561	2562F	2563F	2564F
Core Profit		142	305	320	355	393
	(Btmn)		21	25		
Depreciation and amortization						27
	(Btmn)	18			26	444
Operating cash flow	(Btmn)	204	65	309	369	410
Investing cash flow	(Btmn) (Btmn)	204 (60)	65 (733)	309 (40)	369 (40)	(40)
Investing cash flow Financing cash flow	(Btmn) (Btmn) (Btmn)	204 (60) (80)	65 (733) 693	309 (40) (291)	369 (40) (256)	(40) (284)
Investing cash flow	(Btmn) (Btmn)	204 (60)	65 (733)	309 (40)	369 (40)	(40)
Investing cash flow Financing cash flow	(Btmn) (Btmn) (Btmn)	204 (60) (80)	65 (733) 693	309 (40) (291)	369 (40) (256)	(40) (284)
Investing cash flow Financing cash flow Net cash flow	(Btmn) (Btmn) (Btmn) (Btmn)	204 (60) (80)	65 (733) 693 <b>25</b>	309 (40) (291)	369 (40) (256)	(40 (284 <b>86</b>
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31	(Btmn) (Btmn) (Btmn) (Btmn)  Unit (%)	204 (60) (80) <b>64</b>	65 (733) 693 <b>25</b>	309 (40) (291) <b>(22)</b>	369 (40) (256) <b>73</b>	(40 (284 <b>86</b> <b>2564</b>
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31  Gross margin	(Btmn) (Btmn) (Btmn) (Btmn)	204 (60) (80) <b>64</b>	65 (733) 693 <b>25</b>	309 (40) (291) (22) 2562F	369 (40) (256) <b>73</b> <b>2563F</b>	(40 (284 <b>86</b> <b>2564</b> 61.6
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit (%) (%)	204 (60) (80) <b>64</b> 2560 60.0	65 (733) 693 <b>25</b> <b>2561</b> 61.5	309 (40) (291) <b>(22)</b> <b>2562F</b> 61.0	369 (40) (256) <b>73</b> <b>2563F</b> 61.3	(40 (284 <b>86</b> <b>2564</b> 61.6 44.:
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7	309 (40) (291) (22) 2562F 61.0 43.5 48.1	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8	(40 (284 <b>80</b> <b>2564</b> 61. 44 48
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin	(Btmn) (Btmn) (Btmn) (Btmn)  (Btmn)  Unit (%) (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5 38.9	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2	(40 (284 <b>86</b> <b>2564</b> 61. 44. 48. 45.
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin	(Btmn) (Btmn) (Btmn) (Btmn)  (Btmn)  Unit  (%) (%) (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5 38.9 36.7	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0	(40 (284 <b>86</b> <b>2564</b> 61. 44. 48. 45. 44.
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE	(Btmn) (Btmn) (Btmn) (Btmn)  (Btmn)  Unit  (%) (%) (%) (%) (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5 38.9 36.7 49.1	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0	(40 (284 <b>86</b> <b>2564</b> 61. 44 48 45 44 27.
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA	(Btmn) (Btmn) (Btmn) (Btmn)  (Btmn)  Unit  (%) (%) (%) (%) (%) (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0	(40 (284 <b>86</b> <b>2564</b> 61. 44 45 44 27.(
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2)	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4)	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3)	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4)	(40 (284 <b>86</b> <b>2564</b> 61. 44 45 44 27.( 23 (0.4
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Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	204 (60) (80) <b>64</b> 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2)	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4)	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3)	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4)	(40 (284 <b>86</b> <b>2564</b> 61. 44 45 44 27. (0.4 550. 36.
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	204 (60) (80) 64 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2) 42.9 12.1	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4) 83.4 22.5	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3) 448.3 30.1	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4) 497.3 33.1	(40 (284 <b>86</b> <b>2564</b> 61. 44 45 44 27.( 0.4 550 36
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (%)	204 (60) (80) 64 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2) 42.9 12.1 140.7	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4) 83.4 22.5 95.5	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3) 448.3 30.1 80.0	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4) 497.3 33.1 80.0	(40 (284 <b>86</b> <b>2564</b> 61.6 44.3 45.3 44.3 27.6 23.8 (0.4 550.8 36.8
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumption FY December 31	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (%)	204 (60) (80) 64 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2) 42.9 12.1 140.7	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4) 83.4 22.5 95.5	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3) 448.3 30.1 80.0	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4) 497.3 33.1 80.0	(40 (284 <b>86</b> <b>2564</b> 61.6 44.3 45.3 44.3 27.6 23.5 (0.4 550.5 80.6
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31  Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumption FY December 31 Sales Growth	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (%)  Unit (%YoY)	204 (60) (80) 64 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2) 42.9 12.1 140.7	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4) 83.4 22.5 95.5	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3) 448.3 30.1 80.0	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4) 497.3 33.1 80.0	(40 (284 <b>86</b> <b>2564</b> 61.6 44.3 45.3 44.3 27.6 23.5 (0.4 550.5 80.6
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumption FY December 31	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (x) (x) (x) (x) (%)	204 (60) (80) 64 2560 60.0 38.5 43.5 38.9 36.7 49.1 31.3 (0.2) 42.9 12.1 140.7	65 (733) 693 <b>25</b> <b>2561</b> 61.5 45.7 49.9 46.7 45.8 25.8 21.7 (0.4) 83.4 22.5 95.5	309 (40) (291) (22) 2562F 61.0 43.5 48.1 44.7 43.7 26.4 22.5 (0.3) 448.3 30.1 80.0	369 (40) (256) <b>73</b> <b>2563F</b> 61.3 43.8 48.2 45.0 44.0 27.0 23.0 (0.4) 497.3 33.1 80.0	(40) (284)

Source: Company data, SCBS Wealth Research

# **Financial Statement**

**Profit and Loss Statement** 

FY December 31	Unit	4Q60	1Q61	2Q61	3Q61	4Q61
Total revenue	(Btmn)	95	214	234	157	61
Cost of goods sold	(Btmn)	(36)	(78)	(88)	(57)	(33)
Gross profit	(Btmn)	58	136	146	100	28
SG&A	(Btmn)	(26)	(24)	(32)	(25)	(25)
Other income/expense	(Btmn)	0	0	0	0	6
Interest expense	(Btmn)	(1)	(1)	(1)	(2)	(0)
Pre-tax profit	(Btmn)	31	112	113	73	9
Corporate tax	(Btmn)	(4)	(1)	(1)	(0)	(0)
Equity a/c profits	(Btmn)	0	0	0	0	0
Minority interests	(Btmn)	0	0	0	0	0
Core profit	(Btmn)	27	111	112	73	9
Extra-ordinary items	(Btmn)	0	0	0	0	0
Net Profit	(Btmn)	27	111	112	73	9
EBITDA	(Btmn)	37	117	120	81	15
Core EPS (Bt)	(Bt)	0.07	0.27	0.27	0.18	0.02
Net EPS (Bt)	(Bt)	0.07	0.27	0.27	0.18	0.02

Source: Company data, SCBS Wealth Research

**1062 Earnings Results** 

1Q62 Earnings Results							
FY December 31 (Btmn)	1Q61	2Q61	3Q61	4Q61	1Q62	%YoY	%QoQ
Total revenue	214	234	157	61	120	(43.9)	97.3
Gross profit	136	146	100	28	73	(46.5)	158.7
SG&A	(24)	(32)	(25)	(25)	(31)	29.2	24.5
Other income/expense	0	0	0	6	3	1,152.1	(49.4)
Interest expense	(1)	(1)	(2)	(0)	(3)	146.5	4,868.7
Corporate tax	(1)	(1)	(0)	(0)	(1)	119.5	590.3
Core profit	111	112	73	9	41	(62.9)	348.2
Net Profit	111	112	73	9	41	(62.9)	348.2
EBITDA	117	120	81	15	56	(51.7)	267.9
Core EPS (Bt)	0.27	0.27	0.18	0.02	0.10	(62.9)	348.2
Financial Ratio (%)							
Gross margin	63.6	62.2	63.5	46.3	60.7	(4.6)	31.2
SG&A/Revenue	11.1	13.7	15.8	40.5	25.6	130.4	(36.9)
EBITDA margin	54.5	51.1	51.4	25.2	47.0	(13.8)	86.5
Net profit margin	51.9	47.9	46.3	15.1	34.3	(33.9)	127.2

Source: Company data, SCBS Wealth Research

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#### CG Rating 2018 Companies with CG Rating

ADVANC, AKP, AMATA, AMATAV, ANAN, AOT, AP, BAFS, BANPU, BAY, BCP, BCPG, BRR, BTS, BWG, CFRESH, CHO, CK, CKP, CM, CNT, COL, CPF, CPI, CPN, CSL, CSS, DELTA, DEMCO, DRT, DTAC, DTC, EA, EASTW, EGCO, GC, GEL, GFPT, GGC\*, GOLD, GPSC, GRAMMY, GUNKUL, HANA, HMPRO, ICC, ICHI, INTUCH, IRPC, IVL, JSP, KBANK, KCE, KKP, KSL, KTB, KTC, LHFG, LIT, LPN, MAKRO, MBK, MCOT, MINT, MONO, MTC, NCL, NKI, NVD, NYT, OISHI, OTO, PCSGH, PDJ, PG, PHOL, PLANB, PLANET, PPS, PRG, PSH, PSL, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QTC, RATCH, ROBINS, S & J, SABINA, SAMART, SAMTEL, SAT, SC, SCB, SCC, SCCC, SDC, SE-ED, SIS, SITHAI, SNC, SPALI, SPRC, SSSC, STEC, SVI, SYNTEC, TASCO, TCAP, THAI, THANI, THANI, THCOM, THIP, THREL, TIP, TISCO, TKT, TMB, TNDT, TOP, TRC, TRU, TRUE, TSC, TSTH, TTCL, TU, TVD, UAC, UV, VGI, VIH, WACOAL, WAVE, WHA, WINNER

#### A A A A

2S, AAV, ACAP, AGE, AH, AHC, AIRA, AIT, AKR, ALLA, ALT, AMA, AMANAH, APCO, AQUA, ARIP, ARROW, ASIA, ASIMAR, ASK, ASN, ASP, ATP30, AU, AUCT, AYUD, BA, BBL, BDMS, BEC, BEM, BFIT, BGRIM, BIZ, BJC, BJCHI, BLA, BOL, BPP, BROOK, BTW, CBG, CEN, CENTEL, CGH, CHEWA, CHG, CHOW, CI, CIMBT, CNS, COM7, COMAN, CPALL, CSC, CSP, DCC, DCORP, DDD, EASON, ECF, ECL, EE, EPG, ERW, ETE, FN, FNS, FORTH, FPI, FSMART, FVC, GBX, GCAP, GLOBAL, GLOW, GULF, HARN, HPT, HTC, HYDRO, ICN, ILINK, INET, IRC, ITD\*, JAS, JCKH, JKN, JWD, K, KBS, KCAR, KGI, KKC, KOOL, KTIS, L&E, LANNA, LDC, LH, LHK, LOXLEY, LRH, LST, M, MACO, MAJOR, MALEE, MBKET, MC, MEGA, METCO, MFC, MFEC, MK, MOONG, MSC, MTI, NCH, NEP, NINE, NOBLE, NOK, NSI, NTV, NWR, OCC, OGC, ORI, PAP, PATO, PB, PDI, PJW, PLAT, PM, PORT, PPP, PRECHA, PRINC, PRM, PT, QLT, RICHY, RML, RS, RWI, S, S11, SALEE, SANKO, SAWAD, SCG, SCI, SCN, SE, SEAFCO, SEAOIL, SELIC, SENA, SFP, SIAM, SINGER, SIRI, SKE, SMK, SMPC, SMT, SNP, SORKON, SPC, SPI, SPPT, SPVI, SR, SSF, SST, STA, SUC, SUSCO, SUTHA, SWC, SYMC, SYNEX, TACC, TAE, TAKUNI, TBSP, TCC, TEAM, TFG, TFMAMA, THRE, TICON, TIPCO, TK, TKN, TKS, TM, TMC, TMI, TMILL, TMT, TNITY, TNL, TNP, TNR, TOA, TOG, TPA, TPAC, TPBI, TPCORP, TRITN, TRT, TSE, TSR, TSTE, TTA, TTW, TVI, TVO, TWP, TWPC, U, UMI, UOBKH, UP, UPF, UPOIC, UT, UWC, VNT, WHAUP, WICE, WIIK, XO, YUASA, ZMICO

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7UP, ABICO, ABM, AEC, AEONTS, AF, AJ, ALUCON, AMARIN, AMC, AS, ASAP, ASEFA, ASIAN, BCH, BEAUTY, BGT, BH, BIG, BLAND, BM, BR, BROCK, BSBM, BTNC, CCET, CCP, CGD, CHARAN, CHAYO, CITY, CMO, CMR, COLOR, CPL, CPT, CRD, CSR, CTW, CWT, D, DCON, DIGI, DIMET, EKH, EMC, EPCO, ESSO, ESTAR, FE, FLOYD, FOCUS, FSS, FTE, GENCO, GIFT, GJS, GLAND, GPI, GREEN, GTB, GYT, HTECH, IFS, IHL, III, INOX, INSURE, IRCP, IT, ITEL, J, JCK, JMART, JMT, JTS, JUBILE, KASET, KCM, KIAT, KWC, KWG, KYE, LALIN, LEE, LPH, MATCH, MATI, MBAX, M-CHAI, MDX, META, MILL, MJD, MM, MODERN, MPG, NC, NDR, NETBAY, NNCL, NPK, OCEAN, PAF, PDG, PF, PICO, PIMO, PK, PLE, PMTA, PPPM, PRIN, PSTC, PTL, RCI, RCL, RJH, ROJNA, RPC, RPH, SAMCO, SAPPE, SCP, SF, SGF, SGP, SKN, SKR, SKY, SLP, SMIT, SOLAR, SPA, SPCG, SPG, SQ, SRICHA, SSC, SSP, STANLY, STPI, SUN, SUPER, SVOA, T, TCCC, TCMC, THE, THG, THMUI, TIC, TITLE, TIW, TMD, TOPP, TPCH, TPIPP, TPOLY, TTI, TVT, TYCN, UEC, UMS, UNIQ, VCOM, VIBHA, VPO, WIN, WORK, WP, WPH, ZIGA

#### **Corporate Governance Report**

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not base on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. SCB Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition

(Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2017 to 19 October 2018) is publicized.

CSL was voluntarily delisted from the Stock Exchange of Thailand effectively on July 26, 2018

\* บริษัทหรือกรรมการหรือผู้บริหารของบริษัทที่มีข่าวด้านการกำกับดูแลกิจการ เช่น การกระทำผิดเกี่ยวกับหลักทรัพย์ การทุจริต คอร์รัปชัน เป็นดัน ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึง ข่าวดังกล่าวประกอบด้วย

#### **Anti-corruption Progress Indicator**

#### Certified (ได้รับการรับรอง)

#### Declared (ประกาศเจตนารมณ์)

A, ABICO, AIE, AJ, AMATA, AMATAV, ANAN, AOT, APCO, ARROW, ASIAN, B, BJC, BLAND, BLISS, BM, BPP, BR, BUI, CEN, CGH, CHG, CHO, CHOTI, CI, CIMBT, CITY, COL, CPR, DDD, EFORL, EKH, ESTAR, ETE, FLOYD, FN, FPI, FTE, GPI, GYT, ICHI, ILINK, INSURE, IRC, ITEL, JAS, JTS, KWG, LDC, LEE, LIT, LRH, MATCH, MATI, META, MFEC, MILL, MTC, NCL, NEP, NWR, ORI, PAP, PK, PLANB, POST, PRM, PRO, PSL, PYLON, QTC, ROJNA, RWI, SAPPE, SCI, SHANG, SPALI, SST, STANLY, SUPER, SWC, SYMC, SYNEX, TAKUNI, THE, THIP, TKN, TMC, TNR, TOPP, TPP, TRITN, TTI, TVO, UEC, UKEM, UPA, UREKA, UV, UWC, VIH, XO, YUASA

#### N/A

2S, 7UP, AAV, ABM, ACAP, ACC, ADAM, ADB, AEC, AEONTS, AF, AFC, AGE, AH, AHC, AI, AIRA, AIT, AJA, AKR, ALLA, ALT, ALUCON, AMA, AMARIN, AMC, APEX, APURE, AQ, AQUA, ARIP, AS, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, BA, BAT-3K, BCT, BDMS, BEAUTY, BEC, BEM, BFIT, BGC, BGT, BH, BIG, BIZ, BKD, BOL, BROCK, BSM, BTNC, BTW, CAZ, CBG, CCET, CCP, CGD, CHARAN, CHAYO, CHOW, CHUO, CK, CKP, CMAN, CMC, CMO, CMR, CNT, COLOR, COMAN, COTTO, CPH, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, CWT, D, DCON, DCORP, DELTA, DIGI, DNA, DOD, DTCI, EA, EARTH, EASON, ECF, EE, EIC, EMC, EPG, ERW, ESSO, EVER, F&D, FANCY, FC, FMT, FOCUS, FORTH, FSMART, FVC, GENCO, GIFT, GL, GLAND, GLOBAL, GRAMMY, GRAND, GREEN, GTB, GULF, HFT, HPT, HTECH, HUMAN, HYDRO, ICN, IEC, IHL, III, INGRS, INOX, IRCP, IT, ITD, J, JCK, JCKH, JCT, JKN, JMART, JMT, JSP, JUBILE, JUTHA, JWD, KAMART, KC, KCM, KDH, KIAT, KKC, KOOL, KTECH, KTIS, KWM, KYE, LALIN, LH, LOXLEY, LPH, LST, LTX, LVT, MACO, MAJOR, MANRIN, MAX, M-CHAI, MCS, MDX, MEGA, METCO, MGT, MIDA, MJD, MK, ML, MM, MODERN, MPG, MPIC, MVP, NC, NCH, NDR, NER, NETBAY, NEW, NEWS, NFC, NOBLE, NOK, NPK, NPPG, NTV, NUSA, NVD, NYT, OHTL, OISHI, OSP, OTO, PACE, PAE, PAF, PERM, PF, PICO, PIMO, PJW, PLE, PMTA, POLAR, POMPUI, PORT, PPM, PR9, PRAKIT, PRECHA, PRIN, PTL, RAM, RCI, RCL, RICH, RICHY, RJH, ROCK, ROH, RP, RPC, RPH, RS, RSP, S, S11, SAAM, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCP, SDC, SE, SEAFCO, SEAOIL, SF, SFP, SGF, SIAM, SIMAT, SISB, SKE, SKN, SKR, SKY, SLP, SMART, SMM, SMT, SOLAR, SONIC, SPA, SPCG, SPG, SPORT, SPPT, SPVI, SQ, SR, SSC, SSP, STAR, STEC, STHAI, STI, STPI, SUC, SUN, SUTHA, SVH, SVOA, T, TACC, TAPAC, TBSP, TC, TCCC, TCC, TCC, TCOAT, TEAM, TEAMG, TGPRO, TH, THAI, THANA, THG, TRUB, TSE, TSF, TSI, TSR, TSTE, TTA, TTL, TTTM, TTW, TVT, TWP, TWZ, TYCN, UAC, UMI, UMS, UNIQ, UP, UPF, UPOIC, UT, UTP, UVAN, VARO, VCOM, VI, VIBHA, VNG, VPO, WAVE, WG, WHAUP, WIN, WINNER, WORK, WORLD, WP, WPH, WR, YCI, YNP, ZIGA, ZMICO

#### Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of August 31, 2018) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.