# **Gulf Energy Development GULF**

Gulf Energy Development Bloomberg GULF TB
Public Company Limited Reuters GULF.BK



Net profit of Bt3.4bn in 1Q22 was in line, doubling YoY and rising 11.5% QoQ. This was driven by operation of two units of GSRC's IPP project (1,325MW), with startup of the first unit in late 1Q21. Higher electricity sales at BKR2 offshore wind farm and the solar farm in Vietnam, together with share of profit from INTUCH were major factors in YoY growth. Together, these lifted core profit by 36% YoY and 19% QoQ to a record of Bt3.3bn. GULF's operating profit remains on a growth path as expected and this will continue through 2022-27 as new capacity steadily comes on line. We reiterate our Outperform rating with TP of Bt57.

**First two units of GSRC fueled gas power plant earnings.** Sales volume for conventional power plants surged 79% YoY and 26% QoQ to 4,166GWh, thanks to the first two units of GSRC (1,325MW). Though the second unit started commercial operations in early 4Q21 EGAT's electricity dispatch from this plant only began to rise in 1Q22. Electricity and steam sales volume to industrial users also increased 3% and 6% QoQ respectively after the low season in 4Q21. Higher gas cost (+31% QoQ to Bt441.6/mmbtu) continued to hit SPP margin as electricity tariff (+3% QoQ) fell behind.

**Renewable power sales revenue up QoQ.** Revenue contribution from renewable power plants increased 20% YoY and 3% QoQ, chiefly from the solar business in Vietnam due to lower impact from curtailment as electricity demand recovered once the COVID lockdown eased. Revenue from the offshore wind farm in Germany (BKR2) also grew 21% YoY on higher wind speed. The project also received full compensation for the curtailment in the period.

**INTUCH raised equity income.** GULF booked profit sharing of Bt1.1bn from INTUCH in 1Q22, lifting total share of profit from associates by 140% YoY and 5% QoQ.

**Profit in 2Q22F to rise QoQ.** We expect 2Q22F operating profit to improve YoY and QoQ on more earnings from GSRC as one more unit (662.5MW) started commercial operations in late Mar 2022. Further, more capacity in Oman (Duqm SEZ) will gradually commence operations in 2022 after the initial capacity of 40MW started in late 2021, reaching 326MW by end-2022. Equity income from INTUCH will continue to support earnings in 2Q22 thanks to stable quarterly contribution of Bt1.1-1.2bn.

**TP maintained at Bt57, Outperform.** Our positive view on GULF's earnings prospects in 2022F is intact, backed by new IPP capacity, a new power plant in Oman and equity income from INTUCH. Our TP of Bt57/share is based on DCF valuation for committed capacity plus value of INTUCH and SPCG based on consensus TP, excluding new opportunities in the digital business. Key risk is investment return on new projects, but we believe GULF has an excellent track record in bringing projects in on time and on budget. Other risks: SPP electricity and steam sales to industrial customers, exposed to a poor economy and fuel costs, and weather-related risk at renewable power projects.

## **Forecasts and valuation**

| Year to 31 Dec    | Unit   | 2020   | 2021    | 2022F  | 2023F  | 2024F  |
|-------------------|--------|--------|---------|--------|--------|--------|
| Revenue           | (Btmn) | 32,863 | 47,467  | 73,890 | 92,092 | 93,354 |
| EBITDA            | (Btmn) | 11,020 | 18,287  | 19,457 | 23,633 | 27,150 |
| Core profit       | (Btmn) | 4,416  | 8,745   | 12,589 | 16,162 | 19,293 |
| Reported profit   | (Btmn) | 4,282  | 7,670   | 12,589 | 16,162 | 19,293 |
| Core EPS          | (Bt)   | 0.40   | 0.75    | 1.07   | 1.38   | 1.64   |
| DPS               | (Bt)   | 0.38   | 0.44    | 0.48   | 0.55   | 0.66   |
| P/E, core         | (x)    | 113.5  | 61.4    | 42.6   | 33.2   | 27.8   |
| EPS growth, core  | (%)    | 10.7   | 85.0    | 44.0   | 28.4   | 19.4   |
| P/BV, core        | (x)    | 8.4    | 5.6     | 5.2    | 4.7    | 4.3    |
| ROE               | (%)    | 8.6    | 10.9    | 12.6   | 14.8   | 16.1   |
| Dividend yield    | (%)    | 0.8    | 1.0     | 1.0    | 1.2    | 1.4    |
| FCF yield         | (x)    | (11.9) | (12.0)  | 1.5    | (1.9)  | 2.4    |
| EV/EBIT           | (x)    | 86.5   | 55.5    | 52.2   | 41.9   | 35.8   |
| EBIT growth, core | (%)    | 30.0   | 75.2    | 5.8    | 26.8   | 16.3   |
| EV/CE             | (x)    | 6.0    | 740.2   | 158.7  | 85.6   | 41.0   |
| ROCE              | (%)    | 6.2    | 1,033.0 | 275.0  | 187.1  | 105.9  |
| EV/EBITDA         | (x)    | 59.6   | 40.3    | 37.7   | 31.7   | 27.4   |
| EBITDA growth     | (%)    | 33.2   | 66.0    | 6.4    | 21.5   | 14.9   |

Source: SCBS Investment Research



## **Tactical: OUTPERFORM**

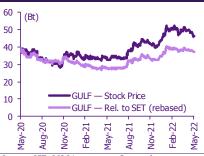
## (3-month)

## Stock data

| Last close (May 13) (Bt) | 45.75  |
|--------------------------|--------|
| Target price (Bt)        | 57.00  |
| Mkt cap (Btbn)           | 536.79 |
| Mkt cap (US\$mn)         | 15,435 |
|                          |        |

| Beta                       | L           |
|----------------------------|-------------|
| Mkt cap (%) SET            | 2.85        |
| Sector % SET               | 21.88       |
| Shares issued (mn)         | 11,733      |
| Par value (Bt)             | 1.00        |
| 12-m high / low (Bt)       | 52.8 / 32.3 |
| Avg. daily 6m (US\$mn)     | 36.97       |
| Foreign limit / actual (%) | 49 / 36.3   |
| Free float (%)             | 26.2        |
| Dividend policy (%)        | ≥ 30        |

## **Price performance**



Source: SET, SCBS Investment Research

## **Share performance**

| (%)             | 1M    | 3M    | 12M  |
|-----------------|-------|-------|------|
| Absolute        | (7.1) | (8.5) | 39.7 |
| Relative to SET | (1.8) | (2.7) | 36.6 |

Source: SET, SCBS Investment Research

## **Analyst**

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## Financial statement

| Profit and Loss Statement     |        |         |         |         |         |         |         |         |         |
|-------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| FY December 31                | Unit   | 2017    | 2018    | 2019    | 2020    | 2021    | 2022F   | 2023F   | 2024F   |
| Total revenue                 | (Btmn) | 4,350   | 17,181  | 30,040  | 32,863  | 47,467  | 73,890  | 92,092  | 93,354  |
| Cost of goods sold            | (Btmn) | 3,286   | 12,681  | 22,791  | 23,702  | 34,388  | 56,697  | 70,333  | 68,646  |
| Gross profit                  | (Btmn) | 1,064   | 4,500   | 7,249   | 9,161   | 13,079  | 17,192  | 21,759  | 24,708  |
| SG&A                          | (Btmn) | 957     | 1,490   | 1,713   | 2,116   | 2,297   | 3,531   | 4,393   | 4,428   |
| Other income                  | (Btmn) | 197     | 298     | 304     | 543     | 2,516   | 407     | 479     | 482     |
| Interest expense              | (Btmn) | 1,428   | 1,938   | 2,896   | 3,665   | 5,596   | 7,166   | 7,623   | 7,269   |
| Pre-tax profit (before extra) | (Btmn) | (1,124) | 1,370   | 2,943   | 3,923   | 7,703   | 6,902   | 10,221  | 13,492  |
| Corporate tax                 | (Btmn) | (54)    | (21)    | (14)    | 107     | 347     | 479     | 600     | 706     |
| Equity a/c profits            | (Btmn) | 3,982   | 2,615   | 3,205   | 2,462   | 2,886   | 7,713   | 8,098   | 8,067   |
| Minority interests            | (Btmn) | (456)   | (1,113) | (2,280) | (1,862) | (1,497) | (1,548) | (1,557) | (1,560) |
| Core profit                   | (Btmn) | 2,457   | 2,893   | 3,883   | 4,416   | 8,745   | 12,589  | 16,162  | 19,293  |
| Extra-ordinary items          | (Btmn) | 995     | 135     | 1,003   | (134)   | (1,075) | 0       | 0       | 0       |
| Net Profit                    | (Btmn) | 3,451   | 3,028   | 4,887   | 4,282   | 7,670   | 12,589  | 16,162  | 19,293  |
| EBITDA                        | (Btmn) | 674     | 4,700   | 8,273   | 11,020  | 18,287  | 19,457  | 23,633  | 27,150  |
| Core EPS                      | (Btmn) | 0.45    | 0.27    | 0.36    | 0.40    | 0.75    | 1.07    | 1.38    | 1.64    |
| Net EPS                       | (Bt)   | 0.64    | 0.28    | 0.46    | 0.39    | 0.65    | 1.07    | 1.38    | 1.64    |
| DPS                           | (Bt)   | 0.04    | 0.13    | 0.13    | 0.38    | 0.44    | 0.48    | 0.55    | 0.66    |

| <b>Balance Sheet</b>        |        |         |         |         |         |         |         |         |         |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| FY December 31              | Unit   | 2017    | 2018    | 2019    | 2020    | 2021    | 2022F   | 2023F   | 2024F   |
| Total current assets        | (Btmn) | 24,944  | 25,866  | 21,531  | 30,354  | 38,811  | 55,628  | 59,557  | 55,751  |
| Total fixed assets          | (Btmn) | 75,708  | 97,803  | 112,747 | 215,226 | 323,863 | 327,289 | 351,056 | 356,862 |
| Total assets                | (Btmn) | 100,652 | 123,669 | 134,278 | 245,581 | 362,674 | 382,916 | 410,613 | 412,613 |
| Total loans                 | (Btmn) | 56,930  | 68,652  | 77,161  | 141,718 | 223,564 | 233,960 | 248,893 | 237,326 |
| Total current liabilities   | (Btmn) | 7,047   | 18,408  | 9,809   | 29,643  | 35,016  | 31,586  | 39,173  | 36,002  |
| Total long-term liabilities | (Btmn) | 54,257  | 60,472  | 75,429  | 143,858 | 220,148 | 235,081 | 243,514 | 234,930 |
| Total liabilities           | (Btmn) | 61,304  | 78,880  | 85,238  | 173,501 | 255,165 | 266,667 | 282,688 | 270,933 |
| Paid-up capital             | (Btmn) | 10,667  | 10,667  | 10,667  | 11,733  | 11,733  | 11,733  | 11,733  | 11,733  |
| Total equity                | (Btmn) | 34,565  | 36,537  | 38,427  | 64,027  | 96,596  | 103,788 | 113,907 | 126,102 |
| BVPS                        | (Bt)   | 3.24    | 3.43    | 3.60    | 5.46    | 8.23    | 8.85    | 9.71    | 10.75   |

| Cash Flow Statement           |        |          |          |          |          |          |          |          |          |
|-------------------------------|--------|----------|----------|----------|----------|----------|----------|----------|----------|
| FY December 31                | Unit   | 2017     | 2018     | 2019     | 2020     | 2021     | 2022F    | 2023F    | 2024F    |
| Core Profit                   | (Btmn) | 2,457    | 2,893    | 3,883    | 4,416    | 8,745    | 12,589   | 16,162   | 19,293   |
| Depreciation and amortization | (Btmn) | 370      | 1,392    | 2,434    | 3,431    | 4,989    | 5,389    | 5,789    | 6,389    |
| Operating cash flow           | (Btmn) | (719)    | 2,402    | 8,043    | 10,566   | 14,023   | 20,149   | 2,490    | 30,471   |
| Investing cash flow           | (Btmn) | (16,422) | (18,062) | (14,317) | (70,410) | (78,206) | (12,314) | (12,429) | (17,420) |
| Financing cash flow           | (Btmn) | 34,597   | 12,136   | 2,221    | 63,101   | 68,128   | 6,547    | 10,448   | (17,105) |
| Net cash flow                 | (Btmn) | 17,457   | (3,524)  | (4,053)  | 3,256    | 3,945    | 14,381   | 509      | (4,054)  |

| FY December 31        | Unit | 2017 | 2018 | 2019 | 2020 | 2021 | 2022F | 2023F | 2024F |
|-----------------------|------|------|------|------|------|------|-------|-------|-------|
| Gross margin          | (%)  | 24.5 | 26.2 | 24.1 | 27.9 | 27.6 | 23.3  | 23.6  | 26.5  |
| Operating margin      | (%)  | 2.5  | 17.5 | 18.4 | 21.4 | 22.7 | 18.5  | 18.9  | 21.7  |
| EBITDA margin         | (%)  | 15.5 | 27.4 | 27.5 | 33.5 | 38.5 | 26.3  | 25.7  | 29.1  |
| EBIT margin           | (%)  | 7.0  | 19.3 | 19.4 | 23.1 | 28.0 | 19.0  | 19.4  | 22.2  |
| Net profit margin     | (%)  | 79.3 | 17.6 | 16.3 | 13.0 | 16.2 | 17.0  | 17.5  | 20.7  |
| ROE                   | (%)  | 13.3 | 8.1  | 10.4 | 8.6  | 10.9 | 12.6  | 14.8  | 16.1  |
| ROA                   | (%)  | 3.1  | 2.6  | 3.0  | 2.3  | 2.9  | 3.4   | 4.1   | 4.7   |
| Net D/E               | (x)  | 0.9  | 1.1  | 1.3  | 1.7  | 1.9  | 1.7   | 1.7   | 1.5   |
| Interest coverage     | (x)  | 0.5  | 2.4  | 2.9  | 3.0  | 3.3  | 2.7   | 3.1   | 3.7   |
| Debt service coverage | (x)  | 0.2  | 0.4  | 1.4  | 0.5  | 0.7  | 0.9   | 0.8   | 1.1   |
| Payout Ratio          | (%)  | 6.3  | 45.8 | 28.4 | 97.3 | 67.3 | 44.7  | 39.9  | 40.1  |

| FY December 31                         | Unit  | 2017  | 2018  | 2019  | 2020  | 2021   | 2022F  | 2023F  | 2024F  |
|--|-------|-------|-------|-------|-------|--------|--------|--------|--------|
| Gross installed capacity (period-end)  | (MW)  | 4,772 | 5,282 | 5,919 | 6,409 | 7,774  | 9,422  | 11,033 | 13,116 |
| Equity installed capacity (period-end) | (MW)  | 1,964 | 2,253 | 2,701 | 2,959 | 3,906  | 5,045  | 6,113  | 7,501  |
| Electricity sales volume – EGAT        | (GWh) | 1,048 | 4,089 | 7,072 | 7,541 | 10,505 | 18,266 | 24,970 | 26,130 |
| Electricity sales volume – IUs         | (GWh) | 269   | 1,152 | 1,923 | 1,914 | 2,238  | 2,283  | 2,328  | 2,375  |
| Electricity sales volume – BKR2        | (GWh) | 0     | 0     | 0     | 541   | 1,348  | 1,565  | 1,565  | 1,565  |
| Effective interest rate                | (%)   | 2.72  | 3.09  | 3.97  | 3.35  | 3.12   | 3.06   | 3.06   | 3.06   |



# Financial statement

| <b>Profit and Loss Statement</b> |        |       |       |       |       |        |        |        |        |
|----------------------------------|--------|-------|-------|-------|-------|--------|--------|--------|--------|
| FY December 31                   | Unit   | 2Q20  | 3Q20  | 4Q20  | 1Q21  | 2Q21   | 3Q21   | 4Q21   | 1Q22   |
| Total revenue                    | (Btmn) | 7,773 | 7,876 | 9,345 | 9,035 | 11,242 | 11,903 | 15,287 | 20,628 |
| Cost of goods sold               | (Btmn) | 5,958 | 5,839 | 5,943 | 6,029 | 8,525  | 8,944  | 10,890 | 16,065 |
| Gross profit                     | (Btmn) | 1,814 | 2,037 | 3,403 | 3,006 | 2,716  | 2,959  | 4,397  | 4,562  |
| SG&A                             | (Btmn) | 380   | 428   | 914   | 484   | 532    | 589    | 692    | 551    |
| Other income                     | (Btmn) | 111   | 374   | 21    | 696   | 88     | 1,702  | 31     | 35     |
| Interest expense                 | (Btmn) | 836   | 966   | 1,040 | 932   | 1,174  | 1,753  | 1,737  | 1,473  |
| Pre-tax profit                   | (Btmn) | 710   | 1,017 | 1,469 | 2,287 | 1,098  | 2,319  | 1,998  | 2,573  |
| Corporate tax                    | (Btmn) | (27)  | (21)  | 167   | 141   | (193)  | 91     | 308    | 448    |
| Equity a/c profits               | (Btmn) | 1,254 | 495   | 979   | 259   | 515    | 175    | 1,936  | 1,790  |
| Minority interests               | (Btmn) | (775) | (285) | (891) | (159) | (427)  | (91)   | (821)  | (701)  |
| Core profit                      | (Btmn) | 1,215 | 1,249 | 1,389 | 2,246 | 1,380  | 2,313  | 2,806  | 3,215  |
| Extra-ordinary items             | (Btmn) | 665   | (278) | 455   | (614) | 26     | (725)  | 237    | 180    |
| Net Profit                       | (Btmn) | 1,881 | 970   | 1,844 | 1,632 | 1,407  | 1,588  | 3,043  | 3,395  |
| EBITDA                           | (Btmn) | 2,264 | 2,754 | 3,730 | 4,420 | 3,517  | 5,343  | 5,007  | 5,291  |
| Core EPS                         | (Btmn) | 0.11  | 0.11  | 0.12  | 0.19  | 0.12   | 0.20   | 0.24   | 0.27   |
| Net EPS                          | (Bt)   | 0.18  | 0.08  | 0.16  | 0.14  | 0.12   | 0.14   | 0.26   | 0.29   |
|                                  |        |       |       |       |       |        |        |        |        |
|                                  |        |       |       |       |       |        |        |        |        |

| <b>Balance Sheet</b>        |        |         |         |         |         |         |         |         |         |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| FY December 31              | Unit   | 2Q20    | 3Q20    | 4Q20    | 1Q21    | 2Q21    | 3Q21    | 4Q21    | 1Q22    |
| Total current assets        | (Btmn) | 21,708  | 30,602  | 30,354  | 27,924  | 29,984  | 36,755  | 38,811  | 45,270  |
| Total fixed assets          | (Btmn) | 130,896 | 191,379 | 215,226 | 228,522 | 238,945 | 318,432 | 323,863 | 336,923 |
| Total assets                | (Btmn) | 152,604 | 221,982 | 245,581 | 256,446 | 268,929 | 355,188 | 362,674 | 382,193 |
| Total loans                 | (Btmn) | 97,723  | 129,964 | 141,718 | 153,492 | 162,002 | 220,057 | 223,564 | 234,320 |
| Total current liabilities   | (Btmn) | 20,486  | 16,568  | 29,643  | 31,657  | 42,096  | 29,602  | 35,016  | 41,916  |
| Total long-term liabilities | (Btmn) | 100,850 | 139,709 | 143,858 | 144,837 | 148,062 | 226,202 | 220,148 | 223,729 |
| Total liabilities           | (Btmn) | 121,335 | 156,277 | 173,501 | 176,495 | 190,158 | 255,804 | 255,165 | 265,645 |
| Paid-up capital             | (Btmn) | 10,667  | 11,733  | 11,733  | 11,733  | 11,733  | 11,733  | 11,733  | 11,733  |
| Total equity                | (Btmn) | 24,763  | 58,444  | 64,027  | 70,306  | 69,153  | 89,153  | 96,596  | 103,598 |
| BVPS                        | (Bt)   | 2.32    | 4.98    | 5.46    | 5.99    | 5.89    | 7.60    | 8.23    | 8.83    |

| Cash Flow Statement           |        |          |          |          |          |       |          |         |          |
|-------------------------------|--------|----------|----------|----------|----------|-------|----------|---------|----------|
| FY December 31                | Unit   | 2Q20     | 3Q20     | 4Q20     | 1Q21     | 2Q21  | 3Q21     | 4Q21    | 1Q22     |
| Core Profit                   | (Btmn) | 1,215    | 1,249    | 1,389    | 2,246    | 1,380 | 2,313    | 2,806   | 3,215    |
| Depreciation and amortization | (Btmn) | 718      | 770      | 1,221    | 1,201    | 1,245 | 1,271    | 1,272   | 1,246    |
| Operating cash flow           | (Btmn) | 2,032    | 2,896    | 3,912    | 4,573    | 2,140 | 3,404    | 3,905   | 3,588    |
| Investing cash flow           | (Btmn) | (13,188) | (33,818) | (16,829) | (18,176) | (416) | (51,152) | (8,462) | (14,240) |
| Financing cash flow           | (Btmn) | 10,257   | 36,634   | 11,712   | 9,621    | 1,397 | 53,688   | 3,422   | 9,230    |
| Net cash flow                 | (Btmn) | (898)    | 5,712    | (1,205)  | (3,982)  | 3,122 | 5,940    | (1,135) | (1,422)  |

| FY December 31        | Unit | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 |
|-----------------------|------|------|------|------|------|------|------|------|------|
| Gross margin          | (%)  | 23.3 | 25.9 | 36.4 | 33.3 | 24.2 | 24.9 | 28.8 | 22.1 |
| Operating margin      | (%)  | 18.5 | 20.4 | 26.6 | 27.9 | 19.4 | 19.9 | 24.2 | 19.4 |
| EBITDA margin         | (%)  | 29.1 | 35.0 | 39.9 | 48.9 | 31.3 | 44.9 | 32.8 | 25.7 |
| EBIT margin           | (%)  | 19.9 | 25.2 | 26.8 | 35.6 | 20.2 | 34.2 | 24.4 | 19.6 |
| Net profit margin     | (%)  | 24.2 | 12.3 | 19.7 | 18.1 | 12.5 | 13.3 | 19.9 | 16.5 |
| ROE                   | (%)  | 19.5 | 12.0 | 9.1  | 13.4 | 7.9  | 11.7 | 12.1 | 12.8 |
| ROA                   | (%)  | 3.3  | 2.7  | 2.4  | 3.6  | 2.1  | 3.0  | 3.1  | 3.5  |
| Net D/E               | (x)  | 2.6  | 1.6  | 1.7  | 1.7  | 1.8  | 2.0  | 1.9  | 1.8  |
| Interest coverage     | (x)  | 2.7  | 2.9  | 3.6  | 4.7  | 3.0  | 3.0  | 2.9  | 3.6  |
| Debt service coverage | (x)  | 0.5  | 0.7  | 0.7  | 0.6  | 0.4  | 0.9  | 0.8  | 0.7  |

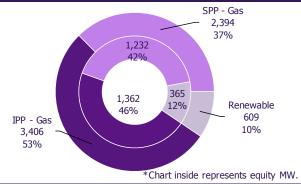
| FY December 31                         | Unit  | 2Q20  | 3Q20  | 4Q20  | 1Q21  | 2Q21  | 3Q21  | 4Q21  | 1Q22  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Gross installed capacity (period-end)  | (MW)  | 5,944 | 5,944 | 6,409 | 7,072 | 7,072 | 7,072 | 7,774 | 8,437 |
| Equity installed capacity (period-end) | (MW)  | 2,726 | 2,726 | 2,959 | 3,423 | 3,423 | 3,423 | 3,906 | 4,370 |
| Electricity sales volume – EGAT        | (GWh) | 1,946 | 1,943 | 1,854 | 1,787 | 3,153 | 2,861 | 2,705 | 3,559 |
| Electricity sales volume – IUs         | (GWh) | 382   | 494   | 519   | 537   | 541   | 568   | 592   | 607   |
| Electricity sales volume – BKR2        | (GWh) | 0     | 0     | 541   | 407   | 208   | 251   | 483   | 404   |
| Effective interest rate                | (%)   | 3.73  | 3.44  | 3.10  | 2.61  | 3.11  | 3.83  | 3.27  | 2.65  |



Figure 1: GULF - 1Q22 earnings review

|                                  | 1Q21                 | 4Q21    | 1Q22    | YoY%   | QoQ%  |
|----------------------------------|----------------------|---------|---------|--------|-------|
| P&L (Bt, mn)                     |                      |         |         |        |       |
| Total revenue                    | 9,035                | 15,287  | 20,628  | 128.3  | 34.9  |
| Gross profit                     | 3,006                | 4,397   | 4,562   | 51.8   | 3.8   |
| EBITDA                           | 4,420                | 5,007   | 5,291   | 19.7   | 5.7   |
| Core profit                      | 2,246                | 2,806   | 3,215   | 43.2   | 14.6  |
| Net profit                       | 1,632                | 3,043   | 3,395   | 108.0  | 11.5  |
| EPS (Bt)                         | 0.14                 | 0.26    | 0.29    | 108.0  | 11.5  |
| B/S (Bt, mn)                     |                      |         |         |        |       |
| Total assets                     | 256, <del>44</del> 6 | 362,674 | 382,193 | 49.0   | 5.4   |
| Total liabilities                | 176,495              | 255,165 | 265,645 | 50.5   | 4.1   |
| Total equity                     | 79,951               | 107,509 | 116,548 | 45.8   | 8.4   |
| BVPS (Bt)                        | 5.99                 | 8.23    | 8.83    | 47.4   | 7.2   |
| Financial ratio                  |                      |         |         |        |       |
| Gross margin (%)                 | 33.3                 | 28.8    | 22.1    | (11.2) | (6.6) |
| EBITDA margin (%)                | 48.9                 | 32.8    | 25.7    | (23.3) | (7.1) |
| Net profit margin (%)            | 18.1                 | 19.9    | 16.5    | (1.6)  | (3.5) |
| ROA (%)                          | 3.6                  | 3.1     | 3.5     | (0.1)  | 0.3   |
| ROE (%)                          | 13.4                 | 12.1    | 12.8    | (0.5)  | 0.8   |
| D/E (X)                          | 2.2                  | 2.4     | 2.3     | 7.2    | (9.4) |
| Source: GULF, SCBS Investment Re | esearch              |         |         |        |       |

Figure 2: Capacity breakdown (current)



Source: GULF, SCBS Investment Research

Figure 4: Quarterly core profit

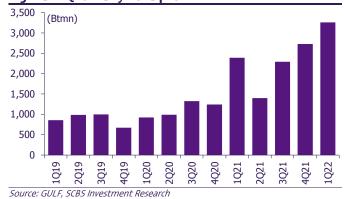
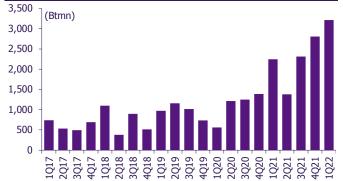
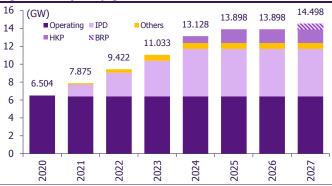


Figure 6: Quarterly net profit (excl. FX gain/loss)



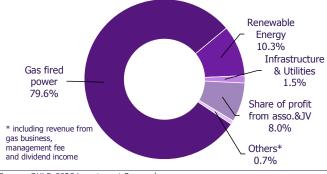
Source: GULF, SCBS Investment Research

Figure 3: Capacity growth



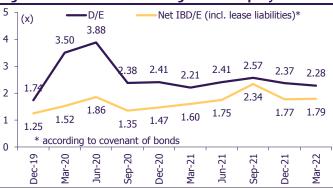
Source: GULF, SCBS Investment Research

Figure 5: Revenue breakdown (1Q22)



Source: GULF, SCBS Investment Research

Figure 7: Net interest-bearing debt to equity ratio



Source: GULF, SCBS Investment Research



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## Companies with Excellent CG Scoring

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Companies with Very Good CG Scoring

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COMPANIES WITH GOOD CG SCORING

## **Companies with Good CG Scoring**

A, AI, AIE, AJ, AMC, APP, AQ, ARIN, AS, AU, B52, BEAUTY, BGT, BH, BIG, BLAND, BM, BROCK, BSBM, BSM, BYD\*, CCP, CITY, CMO, CPT, CSR, EKH, EP, FMT, GLOCON\*, GSC, HTECH, IHL, INGRS, JAK, JTS, KASET, KK, KWG, LEE, BTNC, CAZ, CGD, CMAN, CMR, CRANE, D, EMC, F&D, GIFT, GREEN, GTB, HUMAN, IIG, INOX, JR, JUBILE, KCM, KKC, KYE, LPH, MATI, M-CHAI, MCS, MDX, MJD, MORE, MUD, NC, NDR, NFC, NNCL, NOVA, NPK, NUSA, OCEAN, PAF, PF, PK, PLE, PPM, PRAKIT, PRAPAT, PRECHA, PTL, RCI², RJH, RP, RPH, RSP, SABUY, SF, SGP, SICT, SIMAT, SISB, SK, SMART, SOLAR, SPACK, SPG, SQ, SSP, STARK, STC, SUPER, SVOA, TC, TCCC, THMUI, TNH, TNR, TOPP, TPCH, TPIPP, TPLAS, TPOLY, TQR, TTI, TYCN, UKEM, UMS, UNIQ, UPA, UREKA, VIBHA, W, WIN, WORK, WPH, YGG, ZIGA

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2020 to 26 October 2021) is publicized.

- TIP was voluntarily delisted from the Stock Exchange of Thailand effectively on July 24, 2021
- <sup>2</sup> RCI was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 16, 2021
- \* บริษัทหรือกรรมการหรือผู้บริหารของบริษัททมีีข่าวด้านการกากับดูแลกิจการ เช่น การกระทาผิดเกี่ยวกับหลักทรัพย์ การทุจริต คอร์รัปชัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึงข่าวดังกล่าว ประกอบด้วย

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## Declared (ประกาศเจตนารมณ์)

AH, AJ, ALT, APCO, B52, BEC, CHG, CI, CPL, CPR, CPW, CRC, DDD, DHOUSE, DOHOME, ECF, EKH, ETC, EVER, FLOYD, III, ILM, INOX, JTS, KEX, KUMWEL, LDC, MAJOR, MEGA, NCAP, NOVA, NRF, NUSA, NYT, OR, PIMO, PLE, RS, SAK, SIS, STECH, STGT, SUPER, TKN, TMI, TQM, TSI, VARO, VCOM, VIBHA, WIN

APEX, APP, APURE, AQ, ARIN, ARIP, ASAP, ASEFA, ASIA, ASIMAR, ASN, ASW, ATP30, AU, AUCT, BA, BBGI, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BFIT, BGT, BH, BIG, BIS, BIZ, BJC, BKD, BLAND, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BTNC, BTW, BUI, BYD, CAZ, CBG, CCET, CCP, CEYE, CGD, CHARAN, CHAYO, CHO, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPANEL, CPH, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, CV, CWT, D, DCON, DITTO, DMT, DOD, DPAINT, DTCI, DV8, EASON, EE, EFORL, EMC, ESSO, F&D, FANCY, FMT, FN, FORTH, FTI, FVC, GENCO, GIFT, GL, GLAND, GLOBAL, GLOCON, GLORY, GRAMMY, GRAND, GREEN, GSC, GTB, GYT, HFT, HL, HPT, HTECH, HUMAN, HYDRO, ICN, IHL, IIG, IMH, IND, INGRS, INSET, IP, IRCP, IT, ITD, J, JAK, JAS, JCK, JCKH, JCT, JDF, JMART, JMT, JP, JUBILE, JUTHA, JWD, KAMART, KC, KCC, KCM, KDH, KIAT, KISS, KK, KKC, KOOL, KTIS, KUN, KWM, KYE, LALIN, LEE, LEO, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATI, MAX, M-CHAI, MCS, MDX, MENA, METCO, MGT, MICRO, MIDA, MITSIB, MJD, MK, ML, MODERN, MORE, MPIC, MUD, MVP, NC, NCH, NCL, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NPK, NSL, NTV, NV, NVD, OHTL, OISHI, ONEE, OSP, OTO, PACE, PACO, PAE, PAF, PEACE, PERM, PF, PICO, PIN, PJW, PLUS, PMTA, POLAR, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRIME, PRIN, PRO, PROEN, PROUD, PSG, PTC, PTL, RAM, RBF, RCL, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RSP, RT, S, S11, SA, SABUY, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCB, SCI, SCP, SDC, SE, SEAFCO, SECURE, SENAJ, SF, SFLEX, SFP, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SISB, SK, SKE, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SSC, SSS, STANLY, STARK, STC, STEC, STHAI, STI, STPI, SUC, SUN, SUTHAA, SVH, SVOA, SVT, SWC, SYNEX, TACC, TAPAC, TC, TCCC, TCC, TCCAT, TEAM, TEAM, TEAM, TEAM, TRAND, THAI, THANA, THE, THG, THL, THMUI, TIGER, TIPH, TTT, TTW, TVT, TWP, TWZ, TYCN, UAC, UMI, UMS, UNIQ, UP, UPA, UPOIC, UREKA, UTP, UVAN, VL, VNG, VPO, VRANDA, W, WAVE, WFX, WGE, WINNED, WINNER, WORK, WORLD, WP, WPH, XPG, YGG WORLD, WP, WPH, XPG, YGG

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Tue, May 17, 2022 6