## **Dynasty Ceramic**

## DCC

Dynasty Ceramic Public Company Limited Bloomberg Reuters DCC TB DCC.BK

# scbs 🗘

## 2Q22: In line with our estimates

2Q22 net profit was Bt433mn, -4% YoY and -19% QoQ, in line with SCBS but above market estimates. 3Q22F earnings are expected to fall QoQ on seasonality but to be relatively stable YoY as better sales off last year's low base from the closure of construction sites from COVID-19 and widespread flooding will balance the weaker EBIT margin from continued rise in energy and transportation costs. We maintain our 3-month rating as NEUTRAL with end-2022 TP of Bt3.0, based on 10x EV/EBITDA.

**2Q22 net profit was Bt433mn, -4% YoY and -19% QoQ,** working out to an EPS of Bt0.05, -9% YoY and -19% QoQ, as shares were added by conversion of DCC-W1 in May 2021. Results were in line with our estimate but 20% above market consensus. The YoY fall reflected lower sales and narrower EBIT margin (higher SG&A/sales outpacing slightly better gross margin). The QoQ drop was seasonal. After a 1022 DPS of Bt0.055, DCC announced a 2022 DPS of Bt0.035 (XD August 22).

**2Q22 highlights.** Revenue was Bt2.1bn, -2% YoY, with a 16.6% drop in sales volume outdoing a 16.2% rise in product selling prices from an increase in market price and more contribution from new higher-priced products. Gross margin was 43.7%, +10bps YoY thanks to a rise in product prices and more efficient production and cost management that offset higher energy cost (natural gas costs rose by 54.5% YoY). SG&A/sales rose 40bps YoY to 18.8% from unchanged SG&A expenses (flat YoY) but a drop in revenue (-2% YoY). Rental & other income fell 26% YoY to Bt15mn from the reduction in rental rates to help tenants in accordance with the economic situation.

**Earnings outlook.** 3Q22F earnings are expected to drop QoQ from seasonality but to be relatively stable YoY as better sales off last year's low base from the closure of construction sites from COVID-19 and widespread flooding will balance out the weaker EBIT margin. Product selling prices are set to be better YoY from more sales of higher-priced products and gradual improvement in sales volume. However, margin will be eroded by a more rapid rise in energy and transportation costs. Spot Brent oil price rose to US\$113/barrel on average (+64% YoY and +14% QoQ) in 2Q22 and is US\$104/barrel (+43% YoY but -7% QoQ) in 3Q22TD. As natural gas price lags oil price by 1-2 quarters, we expect actual natural gas costs (about 30% of total cost of sales) to rise further YoY. A rise in local diesel price from the gradual lifting of the government subsidy will also bump up transportation costs (about 40% of total SG&A).

**Key risks** are changes in purchasing power and higher costs from inflationary pressure.

#### Forecasts and valuation

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Year to 31 Dec	Unit	2020	2021	2022F	2023F	2024F
Revenue	(Btmn)	8,501	8,396	8,433	8,731	9,039
EBITDA	(Btmn)	2,711	2,813	2,833	2,912	2,992
Core profit	(Btmn)	1,578	1,700	1,728	1,785	1,849
Reported profit	(Btmn)	1,585	1,700	1,728	1,785	1,849
Core EPS	(Bt)	0.20	0.19	0.19	0.20	0.20
DPS	(Bt)	0.17	0.19	0.18	0.19	0.19
P/E, core	(x)	13.9	14.5	14.8	14.3	13.8
EPS growth, core	(%)	38.4	(3.9)	(2.2)	3.3	3.6
P/BV, core	(x)	4.5	4.2	4.4	4.3	4.2
ROE	(%)	37.7	31.8	29.5	30.0	30.4
Dividend yield	(%)	5.9	6.6	6.5	6.7	6.9
FCF yield	(x)	9.0	6.6	7.4	7.5	7.7
EV/EBIT	(x)	12.4	12.3	12.3	11.8	11.3
EBIT growth, core	(%)	35.1	7.6	0.9	3.7	3.6
EV/CE	(x)	3.1	3.3	3.4	3.4	3.4
ROCE	(%)	19.6	20.7	21.7	22.6	23.6
EV/EBITDA	(x)	9.1	9.4	9.4	9.1	8.7
EBITDA growth	(%)	35.1	3.8	0.7	2.8	2.7

Source: SCBS Investment Research

#### **Tactical: NEUTRAL**

#### (3-month) Stock data

Last close (Aug 9) (Bt)	2.80
Target price (Bt)	3.00
Mkt cap (Btbn)	25.55
Mkt cap (US\$mn)	722
Beta	M
Mkt cap (%) SET	0.13
Sector % SET	3.63
Shares issued (mn)	9,126
Par value (Bt)	0.10
12-m high / low (Bt)	3.2 / 2.7
Avg. daily 6m (US\$mn)	1.23
Foreign limit / actual (%)	35 / 6
Free float (%)	41.0
Dividend policy (%)	≥ 70

#### 2021 Sustainability / ESG Score

Sustainability Index (THSI)	Not Included
ESG Bloomberg Score	n.a.
Environmental Score	n.a.
Social Score	n.a.
Governance Score	n.a.
Source: Bloomberg Finance L.P.	

#### **Share performance**

(%)	1M	3M	12M
Absolute	1.4	(4.1)	(9.7)
Relative to SFT	(2.4)	(3.9)	(13.9)

Source: SET, SCBS Investment Research

#### **Analyst**

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#### **ESG Disclosure Score**

	2020	2021
ESG Disclosure Score	n.a.	n.a.
Environment	n.a.	n.a.
Total GHG Emissions (thousands of metric tonnes)	n.a.	n.a.
Total Water Use (thousands of cubic meters)	n.a.	n.a.
Hazardous Waste (thousands of metric tonnes)	n.a.	n.a.
Total Waste (thousands of metric tonnes)	n.a.	n.a.
Social	n.a.	n.a.
Number of Employees	n.a.	n.a.
Workforce Accidents	n.a.	n.a.
Lost Time from Accidents	n.a.	n.a.
Fatalities - Contractors	n.a.	n.a.
Fatalities - Employees	n.a.	n.a.
Fatalities - Total	n.a.	n.a.
Community Spending	n.a.	n.a.
Governance	n.a.	n.a.
Size of the Board	n.a.	n.a.
Indep Directors	n.a.	n.a.
% Indep Directors	n.a.	n.a.
Board Duration (Years)	n.a.	n.a.
# Board Meetings	n.a.	n.a.
Board Mtg Attendance (%)	n.a.	n.a.
Source: Bloomberg Finance L.P.		

#### Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance such as energy consumption, board composition, and workforce accidents

Company ESG reporting has evolved since our ESG Disclosure Score was originally created in 2010. In order to reflect the evolution in corporate reporting, in early 2022 Bloomberg updated its ESG disclosure scores methodology. The methodology changes were implemented for all years of data for all companies in the ESG Coverage universe.

To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg

Wed, Aug 10, 2022 2



# Financial statement Profit and Loss Statement

Profit and Loss Statemen FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Total revenue	(Btmn)	7,363	8,027	8,118	8,501	8,396	8,433	8,731	9,039
Cost of goods sold	(Btmn)	4,515	4,924	4,991	4,973	4,758	4,762	4,934	5,115
Gross profit	(Btmn)	2,848	3,102	3,126	3,529	3,638	3,671	3,796	3,923
SG&A	(Btmn)	(1,549)	(1,749)	(1,727)	(1,621)	(1,582)	(1,581)	(1,633)	(1,690)
Other income	(Btmn)	29	26	73	81	85	70	75	(1,090)
Interest expense	(Btmn)	31	41	42	49	18	18	18	18
·	` ′								2,301
Pre-tax profit	(Btmn)	1,298	1,338	1,430	1,939	2,122	2,142	2,221	
Corporate tax	(Btmn)	255	202	275	360	419	411	433	449
Equity a/c profits	(Btmn)	0	(150)	(1.40)	0	0	0	0	(4)
Minority interests	(Btmn)	75	(158)	(140)	(1)	(3)	(3)	(3)	(4)
Core profit	(Btmn)	1,117	979	1,015	1,578	1,700	1,728	1,785	1,849
Extra-ordinary items	(Btmn)	0	0	(42)	7	0	0	0	0
Net Profit	(Btmn)	1,117	979	973	1,585	1,700	1,728	1,785	1,849
EBITDA	(Btmn)	1,780	1,901	2,006	2,711	2,813	2,833	2,912	2,992
Core EPS (Bt)	(Btmn)	0.17	0.15	0.15	0.20	0.19	0.19	0.20	0.20
Net EPS (Bt)	(Bt)	0.17	0.15	0.14	0.20	0.19	0.19	0.20	0.20
DPS (Bt)	(Bt)	0.13	0.12	0.10	0.17	0.19	0.18	0.19	0.19
Balance Sheet									
FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Total current assets	(Btmn)	2,181	2,382	2,621	2,305	2,505	2,853	3,199	3,556
Total fixed assets	(Btmn)	4,916	5,621	6,101	6,491	6,438	6,267	6,117	5,968
Total assets	(Btmn)	7,097	8,003	8,722	8,796	8,943	9,120	9,316	9,524
Total loans	(Btmn)	2,111	2,406	3,967	2,679	1,734	1,484	1,484	1,484
Total current liabilities	(Btmn)	3,078	3,436	4,927	3,240	2,450	2,103	2,142	2,184
Total long-term liabilities	(Btmn)	239	245	276	697	656	1,143	1,166	1,190
	(Btmn)	3,316	3,681	5,203	3,937	3,106	3,245	3,308	3,374
Total liabilities	(Builli)	-,				013	012	913	913
<b>Total liabilities</b> Paid-up capital	(Btmn)	653	653	723	820	913	913	913	
	` ,		653 <b>4,322</b>	723 <b>3,519</b>	820 <b>4,858</b>	<b>5,837</b>	<b>5,875</b>	6,008	6,150
Paid-up capital	(Btmn)	653							
Paid-up capital Total equity BVPS (Bt)	(Btmn)	653 <b>3,781</b>	4,322	3,519	4,858	5,837	5,875	6,008	6,150
Paid-up capital  Total equity  BVPS (Bt)  Cash Flow Statement	(Btmn) (Btmn) (Bt)	653 <b>3,781</b> <b>0.58</b>	4,322 0.66	3,519 0.50	4,858 0.62	5,837 0.66	5,875 0.64	6,008 0.66	6,150 0.67
Paid-up capital  Total equity  BVPS (Bt)  Cash Flow Statement  FY December 31	(Btmn) (Btmn) (Bt) Unit	653 3,781 0.58	4,322 0.66 2018	3,519 0.50 2019	4,858 0.62 2020	5,837 0.66 2021	5,875 0.64 2022F	6,008 0.66 2023F	6,150 0.67 2024F
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit	(Btmn) (Btmn) (Bt) Unit (Btmn)	653 3,781 0.58  2017 1,117	<b>4,322</b> <b>0.66</b> <b>2018</b> 979	3,519 0.50 2019 1,015	4,858 0.62 2020 1,578	5,837 0.66 2021 1,700	5,875 0.64 2022F 1,728	6,008 0.66 2023F 1,785	6,150 0.67 2024F 1,849
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn)	653 3,781 0.58 2017 1,117 452	<b>4,322 0.66 2018</b> 979  522	3,519 0.50 2019 1,015 534	<b>4,858 0.62 2020</b> 1,578 722	5,837 0.66 2021 1,700 673	5,875 0.64 2022F 1,728 673	6,008 0.66 2023F 1,785 673	<b>6,150 0.67 2024F</b> 1,849 673
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn)	653 3,781 0.58 2017 1,117 452 1,465	<b>2018</b> 979 522 1,547	3,519 0.50 2019 1,015 534 1,468	<b>2020</b> 1,578 722 2,574	5,837 0.66 2021 1,700 673 2,312	5,875 0.64 2022F 1,728 673 2,402	6,008 0.66 2023F 1,785 673 2,432	<b>2024F</b> 1,849 673 2,495
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	653 3,781 0.58 2017 1,117 452 1,465 (1,245)	<b>2018</b> 979 522 1,547 (1,274)	2019 1,015 534 1,468 (3,073)	<b>2020</b> 1,578 722 2,574 (590)	5,837 0.66 2021 1,700 673 2,312 (694)	5,875 0.64 2022F 1,728 673 2,402 (503)	<b>2023F</b> 1,785 673 2,432 (523)	6,150 0.67 2024F 1,849 673 2,495 (524)
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn)	653 3,781 0.58 2017 1,117 452 1,465	<b>2018</b> 979 522 1,547	2019 1,015 534 1,468 (3,073) 1,597	2020 1,578 722 2,574 (590) (2,031)	5,837 0.66 2021 1,700 673 2,312	5,875 0.64 2022F 1,728 673 2,402	6,008 0.66 2023F 1,785 673 2,432	<b>2024F</b> 1,849 673 2,495 (524) (1,706)
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207)	2018 979 522 1,547 (1,274) (241)	2019 1,015 534 1,468 (3,073)	<b>2020</b> 1,578 722 2,574 (590)	5,837 0.66 2021 1,700 673 2,312 (694) (1,631)	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939)	2023F 1,785 673 2,432 (523) (1,652)	<b>2024F</b> 1,849 673 2,495 (524) (1,706)
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13	2018 979 522 1,547 (1,274) (241) 31	2019 1,015 534 1,468 (3,073) 1,597 (8)	2020 1,578 722 2,574 (590) (2,031) (47)	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13)	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40)	2023F 1,785 673 2,432 (523) (1,652) 258	2024F 1,849 673 2,495 (524) (1,706) 264
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13	2018 979 522 1,547 (1,274) (241) 31	2019 1,015 534 1,468 (3,073) 1,597 (8)	2020 1,578 722 2,574 (590) (2,031) (47)	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13)	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40)	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258	2024F 1,849 673 2,495 (524) (1,706) 264
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) Unit (%)	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7	2018 979 522 1,547 (1,274) (241) 31 2018 38.7	2019 1,015 534 1,468 (3,073) 1,597 (8)  2019 38.5	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5	2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin	(Btmn) (Btmn) (Bt)  Unit (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Unit (%) (%)	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6	2018 979 522 1,547 (1,274) (241) 31 2018 38.7 16.9	2019 1,015 534 1,468 (3,073) 1,597 (8)  2019 38.5 17.2	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin	(Btmn) (Btmn) (Btm) (Btm) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Compared to the compared to the co	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2	2018 979 522 1,547 (1,274) (241) 31 2018 38.7 16.9 23.7	2019 1,015 534 1,468 (3,073) 1,597 (8)  2019 38.5 17.2 24.7	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin	(Btmn) (Btmn) (Btm) (Btm) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Compared to the compared to the co	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0	2018 979 522 1,547 (1,274) (241) 31 2018 38.7 16.9 23.7 17.2	2019 1,015 534 1,468 (3,073) 1,597 (8)  2019 38.5 17.2 24.7 18.1	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin	(Btmn) (Btmn) (Btm) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Compared to the compared	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2	3,519 0.50 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3	5,875 0.64 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5	6,008 0.66 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE	(Btmn) (Compared to the compared to the compare	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9	2020 1,578 722 2,574 (590) (2,031) (47)  2020 41.5 22.4 31.9 23.4 18.6 37.7	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8	5,875 0.64 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5	6,008 0.66 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA	(Btmn) (Constant of the constant of the constan	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2	5,875 0.64 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1	6,008 0.66 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E	(Btmn) (Compared to the compared to the compare	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2	6,008 0.66 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage	(Btmn) (Color (C	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(Btmn) (Compared to the compared to the compare	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0 0.8	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7 0.8	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0 0.5	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4 1.2	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3 2.1	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1 2.8	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5 2.9	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0 2.9
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage	(Btmn) (Color (C	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0 2.9
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(Btmn) (Compared to the compared to the compare	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0 0.8	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7 0.8	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0 0.5	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4 1.2	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3 2.1	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1 2.8	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5 2.9	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0 2.9
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Payout Ratio	(Btmn) (Compared to the compared to the compare	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0 0.8	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7 0.8	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0 0.5	2020 1,578 722 2,574 (590) (2,031) (47) 2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4 1.2	5,837 0.66 2021 1,700 673 2,312 (694) (1,631) (13) 2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3 2.1	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1 2.8	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5 2.9	2024F 1,849 673 2,495 (524) (1,706) 264  2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0 2.9 95.7
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Payout Ratio  Main Assumptions	(Btmn) (Continue	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0 0.8 74.8	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7 0.8 77.4	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0 0.5 74.9	2020 1,578 722 2,574 (590) (2,031) (47)  2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4 1.2 81.7	5,837 0.66  2021  1,700 673 2,312 (694) (1,631) (13)  2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3 2.1 95.7	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1 2.8 95.7	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5 2.9 95.7	2024F 1,849 673 2,495 (524) (1,706) 264 2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0 2.9 95.7
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Payout Ratio  Main Assumptions FY December 31  Main Assumptions FY December 31	(Btmn) (Compared to the compared to the	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0 0.8 74.8	2018 979 522 1,547 (1,274) (241) 31  2018 38.7 16.9 23.7 17.2 12.2 24.2 13.0 0.5 46.7 0.8 77.4	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0 0.5 74.9	2020 1,578 722 2,574 (590) (2,031) (47)  2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4 1.2 81.7	5,837 0.66  2021  1,700 673 2,312 (694) (1,631) (13)  2021  43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3 2.1 95.7	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1 2.8 95.7	6,008 0.66 2023F 1,785 673 2,432 (523) (1,652) 258 2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5 2.9 95.7	2024F 1,849 673 2,495 (524) (1,706) 264  2024F 43.4 24.7 33.1 25.7 20.5 30.4 19.6 0.1 168.0 2.9 95.7
Paid-up capital Total equity BVPS (Bt)  Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumptions FY December 31 Sales volume	(Btmn) (Continue	653 3,781 0.58  2017 1,117 452 1,465 (1,245) (207) 13  2017 38.7 17.6 24.2 18.0 15.2 31.2 17.4 0.5 58.0 0.8 74.8	4,322 0.66  2018  979  522  1,547 (1,274) (241)  31  2018  38.7  16.9  23.7  17.2  12.2  24.2  13.0  0.5  46.7  0.8  77.4	3,519 0.50 2019 1,015 534 1,468 (3,073) 1,597 (8) 2019 38.5 17.2 24.7 18.1 12.0 25.9 12.1 1.1 48.0 0.5 74.9	2020 1,578 722 2,574 (590) (2,031) (47)  2020 41.5 22.4 31.9 23.4 18.6 37.7 18.0 0.5 55.4 1.2 81.7	5,837 0.66  2021 1,700 673 2,312 (694) (1,631) (13)  2021 43.3 24.5 33.5 25.5 20.3 31.8 19.2 0.3 159.3 2.1 95.7	5,875 0.64 2022F 1,728 673 2,402 (503) (1,939) (40) 2022F 43.5 24.8 33.6 25.6 20.5 29.5 19.1 0.2 159.1 2.8 95.7	6,008 0.66  2023F 1,785 673 2,432 (523) (1,652) 258  2023F 43.5 24.8 33.4 25.6 20.4 30.0 19.4 0.1 163.5 2.9 95.7	6,150

Wed, Aug 10, 2022



# Financial statement Profit and Loss Statement

FY December 31	Unit	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Total revenue	(Btmn)	2,067	1,885	2,413	2,179	1,834	1,969	2,395	2,126
Cost of goods sold	(Btmn)	1,179	1,096	1,382	1,229	1,023	1,123	1,335	1,197
Gross profit	(Btmn)	889	789	1,031	950	811	846	1,059	929
SG&A	(Btmn)	(394)	(358)	(431)	(400)	(369)	(382)	(411)	(399)
Other income	(Btmn)	21	23	23	20	19	23	23	15
Interest expense	(Btmn)	9	9	7	3	4	4	4	4
Pre-tax profit	(Btmn)	507	445	616	567	457	483	668	542
Corporate tax	(Btmn)	99	82	121	113	90	95	134	109
Equity a/c profits	(Btmn)	0	0	0	0	0	0	0	0
Minority interests	(Btmn)	(2)	(1)	(2)	(1)	(0)	(0)	(0)	0
Core profit	(Btmn)	406	362	493	453	366	388	534	433
Extra-ordinary items	(Btmn)	7	(0)	0	0	0	0	0	0
Net Profit	(Btmn)	413	361	493	453	366	388	534	433
EBITDA	(Btmn)	698	631	793	741	628	651	828	703
Core EPS (Bt)	(Btmn)	0.05	0.04	0.06	0.05	0.04	0.04	0.06	0.05
Net EPS (Bt)	(Bt)	0.05	0.04	0.06	0.05	0.04	0.04	0.06	0.05

#### **Balance Sheet**

FY December 31	Unit	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Total current assets	(Btmn)	2,285	2,305	2,241	2,328	2,466	2,505	2,484	2,654
Total fixed assets	(Btmn)	6,655	6,491	6,393	6,345	6,250	6,438	6,415	6,385
Total assets	(Btmn)	8,940	8,796	8,634	8,673	8,716	8,943	8,899	9,039
Total loans	(Btmn)	2,326	2,573	1,691	1,056	1,664	1,734	1,005	1,600
Total current liabilities	(Btmn)	3,357	3,240	2,958	1,933	2,231	2,450	2,274	2,477
Total long-term liabilities	(Btmn)	718	697	673	674	672	656	664	670
Total liabilities	(Btmn)	4,075	3,937	3,631	2,607	2,902	3,106	2,938	3,148
Paid-up capital	(Btmn)	820	820	820	913	913	913	913	913
Total equity	(Btmn)	4,865	4,858	5,003	6,066	5,814	5,837	5,961	5,892
BVPS (Bt)	(Bt)	0.59	0.59	0.61	0.70	0.64	0.64	0.65	0.65

#### **Cash Flow Statement**

	Unit	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Core Profit	(Btmn)	413	361	493	453	366	388	534	433
Depreciation and amortization	(Btmn)	182	177	171	171	167	165	157	157
Operating cash flow	(Btmn)	681	174	1,075	491	92	654	869	447
Investing cash flow	(Btmn)	(293)	(34)	(60)	(87)	(220)	(327)	(90)	(77)
Financing cash flow	(Btmn)	(117)	(1,914)	(1,007)	(420)	121	(325)	(776)	(367)
Net cash flow	(Btmn)	270	(1.774)	8	(16)	(7)	1	3	3

### **Key Financial Ratios**

43.0	41.8	42.7	42.6				
		12.7	43.6	44.2	43.0	44.2	43.7
23.9	22.9	24.9	25.2	24.1	23.6	27.1	24.9
33.8	33.5	32.9	34.0	34.2	33.1	34.6	33.1
25.0	24.1	25.8	26.2	25.1	24.7	28.1	25.6
20.0	19.2	20.4	20.8	20.0	19.7	22.3	20.4
32.9	29.7	40.0	32.8	24.7	26.6	36.2	29.2
18.2	16.3	22.6	21.0	16.9	17.6	24.0	19.3
0.5	0.5	0.3	0.2	0.3	0.3	0.2	0.3
78.1	72.0	115.5	212.2	168.1	182.9	236.7	199.4
1.2	1.1	2.4	4.4	1.9	1.9	5.3	2.3
	33.8 25.0 20.0 32.9 18.2 0.5 78.1	33.8 33.5 25.0 24.1 20.0 19.2 32.9 29.7 18.2 16.3 0.5 0.5 78.1 72.0	33.8     33.5     32.9       25.0     24.1     25.8       20.0     19.2     20.4       32.9     29.7     40.0       18.2     16.3     22.6       0.5     0.5     0.3       78.1     72.0     115.5	33.8     33.5     32.9     34.0       25.0     24.1     25.8     26.2       20.0     19.2     20.4     20.8       32.9     29.7     40.0     32.8       18.2     16.3     22.6     21.0       0.5     0.5     0.3     0.2       78.1     72.0     115.5     212.2	33.8     33.5     32.9     34.0     34.2       25.0     24.1     25.8     26.2     25.1       20.0     19.2     20.4     20.8     20.0       32.9     29.7     40.0     32.8     24.7       18.2     16.3     22.6     21.0     16.9       0.5     0.5     0.3     0.2     0.3       78.1     72.0     115.5     212.2     168.1	33.8     33.5     32.9     34.0     34.2     33.1       25.0     24.1     25.8     26.2     25.1     24.7       20.0     19.2     20.4     20.8     20.0     19.7       32.9     29.7     40.0     32.8     24.7     26.6       18.2     16.3     22.6     21.0     16.9     17.6       0.5     0.5     0.3     0.2     0.3     0.3       78.1     72.0     115.5     212.2     168.1     182.9	33.8     33.5     32.9     34.0     34.2     33.1     34.6       25.0     24.1     25.8     26.2     25.1     24.7     28.1       20.0     19.2     20.4     20.8     20.0     19.7     22.3       32.9     29.7     40.0     32.8     24.7     26.6     36.2       18.2     16.3     22.6     21.0     16.9     17.6     24.0       0.5     0.5     0.3     0.2     0.3     0.3     0.2       78.1     72.0     115.5     212.2     168.1     182.9     236.7

#### **Key statistics**

FY December 31	Unit	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22
Sales volume	(mn sqm)	14.8	13.7	17.3	15.2	12.1	12.8	14.9	12.7
Sales volume growth	(%)	10.4	(4.2)	10.2	(9.0)	(18.2)	(6.6)	(14.0)	(16.6)
Avg selling price growth	(%)	1.7	2.9	0.6	1.0	8.5	11.8	15.4	17.0
Gross margin (%)	(%)	43.0	41.8	42.7	43.6	44.2	43.0	44.2	43.7

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Figure 1: Earnings review

P & L (Btmn)	2Q21	3Q21	4Q21	1Q22	2Q22	% Chg YoY	% Chg QoQ
Total revenue	2,179	1,834	1,969	2,395	2,126	(2.4)	(11.2)
Gross profit	950	811	846	1,059	929	(2.2)	(12.3)
SG&A expense	(400)	(369)	(382)	(411)	(399)	(0.2)	(2.8)
Net other income/expense	20	19	23	23	15	(26.3)	(35.1)
Interest expense	(3)	(4)	(4)	(4)	(4)	0.9	0.7
Pre-tax profit	567	457	483	668	542	(4.4)	(18.9)
Corporate tax	(113)	(90)	(95)	(134)	(109)	(3.5)	(18.6)
Profit before minority interest	454	367	388	534	433	(4.7)	(19.0)
Minority interests	(1)	(0)	(0)	(0)	0	(141.8)	(350.9)
Net Profit	453	366	388	534	433	(4.4)	(18.9)
EPS	0.05	0.04	0.04	0.06	0.05	(8.6)	(18.9)
EBITDA	741	628	651	828	703	(5.2)	(15.2)
B/S (Btmn)							
Total assets	8,673	8,716	8,943	8,899	9,039	4.2	1.6
Total liabilities	2,607	2,902	3,106	2,938	3,148	20.7	7.1
Total equity	6,066	5,814	5,837	5,961	5,892	(2.9)	(1.2)
BVPS (Bt)	0.70	0.64	0.64	0.65	0.65	(7.1)	(1.2)
Financial ratio (%)							
Gross margin	43.6	44.2	43.0	44.2	43.7	0.1	(0.5)
Net profit margin	20.8	20.0	19.7	22.3	20.4	(0.4)	(1.9)
SG&A expense/Revenue	18.3	20.1	19.4	17.1	18.8	0.4	1.6

Source: SCBS Investment Research

Figure 2: Valuation summary (price as of Aug 9, 2022)

	Rating	Price	Target	ETR	P/E (x)			EPS growth (%)			P/BV(x)			ROE (%)			Div. Yield (%)			EV/EBITDA (x)		
		(Bt/Sh)	(Bt/Sh)	(%)	21A	22F	23F	21A	22F	23F	21A	22F	23F	21A	22F	23F	21A	22F	23F	21A	22F	23F
DCC	Neutral	2.80	3.0	13.8	14.5	14.8	14.3	(4)	(2)	3	4.2	4.4	4.3	32	29	30	6.6	6.5	6.7	9.4	9.4	9.1
SCC	Neutral	369.00	420.0	18.1	9.0	12.3	10.4	34	(26)	18	1.0	1.0	0.9	12	8	9	5.0	4.0	4.3	8.1	8.4	7.2
SCCC	Neutral	154.50	185.0	25.6	13.1	10.0	11.9	(4)	30	(15)	1.2	1.1	1.1	10	12	10	5.8	5.8	5.8	7.9	7.5	7.3
Average	·	•	·		12.2	12.4	12.2	9	1	2	2.1	2.2	2.1	18	16	16	5.8	5.4	5.6	8.5	8.4	7.8

Source: SCBS Investment Research

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#### CG Rating 2021 Companies with CG Rating

#### Companies with Excellent CG Scoring

AAV, ADVANC, AF, AH, AIRA, AKP, AKR, ALT, AMA, AMATA, AMATAV, ANAN, AOT, AP, ARIP, ARROW, ASP, AUCT, AWC, AYUD, BAFS, BANPU, BAY, BBL, BCP, BCPG, BDMS, BEM, BGC, BGRIM, BIZ, BKI, BOL, BPP, BRR, BTS, BTW, BWG, CENTEL, CFRESH, CHEWA, CHO, CIMBT, CK, CKP, CM, CNT, COM7, COMAN, COTTO, CPALL, CPF, CPI, CPN, CRC, CSS, DDD, DELTA, DEMCO, DRT, DTAC, DUSIT, EA, EASTW, ECF, ECL, EE, EGCO, EPG, ETC, FPI, FPT, FSMART, GBX, GC, GCAP, GFPT, GGC\*, GLAND, GLOBAL, GPI, GPSC, GRAMMY, GULF, GUNKUL, HANA, HARN, HMPRO, ICC, ICHI, III, ILINK, ILM, INTUCH, IP, IRPC, ITEL, IVL, JSP, JWD, K, KBANK, KCE, KKP, KSL, KTB, KTC, LALIN, LANNA, LH, GRAMMY, GULF, GUNKUL, HANA, HARN, HMPRO, ICC, ICHI, III, ILINK, ILM, INTUCH, IP, IRPC, ITEL, IVL, JSP, JWD, K, KBANK, KCE, KRP, KSL, KTB, KTC, LALIN, LANNA, LH, LHFG, LIT, LPN, MACO, MAJOR, MAKRO, MALEE, MBK, MBKET, MC, MCOT, METCO, MFEC, MINT, MONO, MOONG, MSC, MTC, MVP, NCL, NEP, NER, NKI, NOBLE, NSI, NVN, NWR, NYT, OISHI, OR, ORI, OSP, OTO, PAP, PCSGH, PDG, PDJ, PG, PHOL\*, PLANB, PLANET, PLAT, PORT, PPS, PR9, PREB, PRG, PRM, PROUD, PSH, PSL, PTG, PTTFP, PTTGP, PTTGC, PYLON, Q-CON, QH, QTC, RATCH, RS, S, S & J, SAAM, SABINA, SAMART, SAMTEL, SAT, SC, SCB, SCC, SCCC, SCG, SCGP, SCM, SDC, SEAFCO, SEAOIL, SE-ED, SELIC, SENA, SHR, SIRI, SIS, SITHAI, SMK, SMPC, SNC, SONIC, SPALI, SPI, SPRC, SPVI, SSSC, SST, STA, STEC\*, STI, SUN, SUSCO, SUTHA, SVI\*, SYMC, SYNTEC, TACC, TASCO, TCAP, TEAMG, TFMAMA, TGH, THANA, THANI, THCOM, THG, THIP, THRE, THREL, TIP¹, TIPCO, TISCO, TK, TKT, TMT, TNDT, TNITY, TOA, TOP, TPBI, TQM, TRC, TRU, TRUE, TSC, TSR, TSTE, TSTH, TTA, TTB, TTCL, TTW, TU, TVD, TVI, TVO, TWPC, U, UAC, UBIS, UV, VGI, VIH, WACOAL, WAVE, WHA, WHAUP, WICE, WINNER, ZEN

#### Companies with Very Good CG Scoring

2S, 7UP, ABICO, ABM, ACE, ACG, ADB, AEONTS, AGE, AHC, AIT, ALL, ALLA, ALUCON, AMANAH, AMARIN, APCO, APCS, APURE, AQUA, ASEFA, ASIAN, ASK, ATP30, BA, BC, BEC, BFIT, BJCHI, BR, CBG, CGH, CHAYO, CHOTI, CI, CMC, CPL, CRD, CSP, DCC, ASAP, ASIA, ASIMAR, ASN, B, BAM, BCH, BEYOND, BJC, BLA, BROOK, CEN, CHARAN, CHG, CHOW, CIG, COLOR, CPW, CSC, CWT, DCON, DHOUSE, DOD, DOHOME, DV8, EASON, EFORL, ERW, ESSO, ESTAR, ETE, FE, FLOYD, FN, FNS, FORTH, FSS, FTE, FVC, GEL, GENCO, GJS, GYT, HEMP, HPT, HTC, HYDRO, ICN, IFS, IMH, IND, INET, INSET, INSURE, IRC, IRCP, IT, ITD\*, J, JAS, JCK, JCKH, JMART, JMT, KBS, KCAR, KEX, KGI, KIAT\*, KISS, KOOL, KTIS, KUMWEL, KUN, KWC, KWM, L&E, LDC, LEO, LHK, LOXLEY, LRH, LST, M, MATCH, MBAX, MEGA, META, MFC\*, MGT, MICRO, MILL, MITSIB, MK, MODERN, MTI, NBC, NCAP, NCH, NETBAY, NEX, NINE, NRF, NTV, OCC, OGC, PATO, PB, PICO, PIMO, PJW, PL, PM, PMTA, PPP, PPPM, PRIME, PRIN, PRINC, PSTC, PT, QLT, RBF, RCL, RICHY, RML, ROJNA, RPC, RT, RWI, S11, SA, SAK, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCI, SCN, SCP, SE, SFLEX, SFP, SFT, SGF, SIAM, SINGER, SKE, SKN, SKR, SKY, SLP, SMIT, SMT, SNP, SO, SORKON, SPA, SPC, SPCG, SR, SRICHA, SSC, SSF, STANLY, STGT, STOWER\*, STPI, SUC, SWC, SYNEX, T, TAE, TAKUNI, TBSP, TCC, TCMC, TEAM, TFG, TFI, TIGER, TITLE, TKN, TKS, TM, TMC, TMD, TMI, TMILL, TNL, TNP, TOG, TPA, TPAC, TPCS, TPS, TRITN, TRT, TSE, TVT, TWP, UEC, UMI, UOBKH, UP, UPF, UPOIC, UTP, VCOM, VL, VNT, NDP, TMIN, TMI, TMILL, TNP, TOG, TPA, TPAC, TPCS, TPS, TRITN, TRT, TSE, TVT, TWP, UEC, UMI, UOBKH, UP, UPF, UPOIC, UTP, VCOM, VL, VNT, TRESS, TM, TMC, TMD, TMI, TMILL, TNP, TOG, TPA, TPAC, TPCS, TPS, TRITN, TRT, TSE, TVT, TWP, UEC, UMI, UOBKH, UP, UPF, UPOIC, UTP, VCOM, VL, VNT, TRESS, TMC, TRESS, TMC, TRESS, TMC, TRESS, VPO, VRANDA, WGE, WIIK, WP, XO, XPG, YUASA

#### **Companies with Good CG Scoring**

Companies with Gode Cd Sching

A, AI, AIE, AJ, AMC, APP, AQ, ARIN, AS, AU, B52, BEAUTY, BGT, BH, BIG, BLAND, BM, BROCK, BSBM, BSM, BYD\*, CCP, CITY, CMO, CPT, CSR, EKH, EP, FMT, GLOCON\*, GSC, HTECH, IHL, INGRS, JAK, JTS, KASET, KK, KWG, LEE, BTNC, CAZ, CGD, CMAN, CMR, CRANE, D, EMC, F&D, GIFT, GREEN, GTB, HUMAN, IIG, INOX, JR, JUBILE, KCM, KKC, KYE, LPH, MATI, M-CHAI, MCS, MDX, MJD, MORE, MUD, NC, NDR, NFC, NNCL, NOVA, NPK, NUSA, OCEAN, PAF, PF, PK, PLE, PPM, PRAKIT, PRAPAT, PRECHA, PTL, RCI², RJH, RP, RPH, RSP, SABUY, SF, SGP, SICT, SIMAT, SISB, SK, SMART, SOLAR, SPACK, SPG, SQ, SSP, STARK, STC, SUPER, SVOA, TC, TCCC, THMUI, TNH, TNR, TOPP, TPCH, TPIPP, TPLAS, TPOLY, TQR, TTI, TYCN, UKEM, UMS, UNIQ, UPA, UREKA, VIBHA, W, WIN, WORK, WPH, YGG, ZIGA

#### **Corporate Governance Report**

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2020 to 26 October 2021) is publicized.

- TIP was voluntarily delisted from the Stock Exchange of Thailand effectively on July 24, 2021
- <sup>2</sup> RCI was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 16, 2021
- \* บริษัทหรือกรรมการหรือผู้บริหารของบริษัทที่มีข่าวด้านการกากับดูแลกิจการ เช่น การกระทาผิดเกี่ยวกับหลักทรัพย์ การทุจริต คอร์รัปขัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึงข่าวดังกล่าว ประกอบด้วย

#### **Anti-corruption Progress Indicator**

#### Certified (ได้รับการรับรอง)

2S, 7UP, ADVANC, AF, AI, AIE, AIRA, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AQUA, ARROW, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBL, 25, 707, ADVANC, AF, AL, ALE, AIRA, ARP, AIRA, ARMANA, ARAMANA, AR, ARCS, AQUA, ARROW, AS, ASLAN, ASR, ASP, AWC, ATOU, B, BAT-S, BAIN, BAIN, BAIN, BAIR, BBEN, BCH, BCP, BCPG, BE8, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, COTTO, CPALL, CPF, CPI, CPN, CSC, DCC, DELTA, DEMCO, DIMET, DRT, DTAC, DUSTT, EA, EASTW, ECL, EGCO, EP, EPG, ERW, ESTAR, ETE, FE, FNS, FPI, FPT, FSMART, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HEMP, HENG, HMPRO, HTC, ICC, ICHI, IFS, ILINK, INET, INSURE, INTUCH, IRC, IRPC, ITEL, IVL, JKN, JR, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWI, L&E, LANNA, LH, LHFG, LHK, LPN, LRH, M, MAKRO, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NBC, NEP, NINE, NKI, NOBLE, NOK, NSI, NWR, OCC, OGC, ORI, PAP, MBAX, MBK, MC, MCOT, META, MFE, MILE, MINT, MOND, MOUNG, MSC, MST, MTC, MTT, NATION, NBC, NEV, NINE, NKT, NOBLE, NOK, NSI, NWK, OCC, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PK, PL, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PRB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, RWI, S & J, SAAM, SABINA, SAPPE, SAT, SC, SCB, SCC, SCCG, SCGP, SCM, SCN, SSA, SCH, SENA, SGP, SINGER, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TPP, TRU, TRUE, TSCH, TTA, TTB, TTCL, TU, TVDH, TVI, TVO, TWPC, U, UBE, UBIS, UEC, UKEM, UOBKH, UPF, UV, VGI, VIH, WACOAL, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

Declared (ประกาศเจตนารมณ์)
AH, AJ, ALT, APCO, B52, BEC, CHG, CI, CPL, CPR, CPW, CRC, DDD, DHOUSE, DOHOME, ECF, EKH, ETC, EVER, FLOYD, GLOBAL, III, ILM, INOX, JTS, KEX, KUMWEL, LDC, MAJOR, MEGA, NCAP, NOVA, NRF, NUSA, NYT, OR, PIMO, PLE, RS, SAK, SIS, STECH, STGT, SUPER, SVT, TKN, TMI, TQM, TSI, VARO, VCOM, VIBHA, WIN

3K-BAT, A, A5, AAV, ABICO, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, ALL, ALLA, ALPHAX, ALUCON, AMARIN, AMC, AMR, ANAN, AOT, APEX, APP, APURE, AQ, ARIN, ARIP, ASAP, ASEFA, ASIA, ASIMAR, ASN, ASW, ATP30, AU, AUCT, BA, BBGI, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BFIT, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLASNB, BELISS, BM, BOL, BR, BRI, BROCK, BSM, BTNC, BTW, BUI, BYD, CAZ, CBG, CCET, CCP, CEYE, CGD, CHARAN, CHAYO, CHIC, CHO, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPANEL, CPH, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, CV, CWT, D, DCON, DITTO, DMT, DOD, DPAINT, DTCI, DV8, EASON, EE, EFORL, EMC, ESSO, F&D, FANCY, FMT, FN, FORTH, FTI, FVC, GENCO, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GREEN, GSC, GTB, GYT, HFT, HL, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, IMH, IND, INGRS, INSET, IP, IRCP, IT, ITD, J, JAK, JAS, JCK, JCKH, JCT, JDF, JMART, JMT, JP, JUBILE, JWD, KAMART, KC, KCC, KCM, KDH, KIAT, KISS, KK, KKC, KOOL, KTIS, KUN, KWC, KWM, KYE, LALIN, LEE, LEO, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATI, MAX, M-CHAI, MCS, MDX, MENA, METCO, MGT, MICRO, MIDA, MITSIB, MJD, MK, ML, MODERN, MORE, MPIC, MUD, MVP, NC, NCH, NCL, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NNCL, NPK, NSL, NTV, NV, NVD, OHTL, OISHI, ONEE, OSP, OTO, PACE, PACO, PAF, PEACE, PERM, PF, PICO, PIN, PJW, PLUS, PMTA, POLAR, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRIME, PRIN, PRO, PROEN, PROUD, PSG, PTC, PTECH, PTL, RAM, RBF, RCL, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RSP, RT, S, S11, SA, SABUY, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCI, SCP, SDC, SE, SEAFCO, SECURE, SENAJ, SFLEX, SFP, SFT, SGF, SHANG, SHR, SIAM, SICT, STP, STPI, SUC, SUN, SUTHA, SVH, SVOA, SWC, SYNEX, TACC, TAPAC, TC, TCCC, TCC, TCCAT, TEAM, TEAM, TEAM, TEAM, TEAM, TEAM, TEAM, THAN, THE, THG, THL, THMUI, TIGER, TIPH, TITLE, TK, TKC, TLI, TM, TMC, TMD, TMW, TNDT, TNH, TNPC, TOA, TPAC, TPBI, TPCH, TPIPL, TPIPP, TPLAS, TPOLY, TPS, TQR, TR, TRC, TRITN, TRT, TRUBB, TRV, TSE, TSF, TSF, 3K-BAT, A, A5, AAV, ABICO, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, ALL, ALLA, ALPHAX, ALUCON, AMARIN, AMC, AMR, ANAN, AOT,

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of May 9, 2022) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC

Wed. Aug 10, 2022