# **B.Grimm Power**

# **BGRIM**

B.Grimm Power
Public Company Limited

Bloomberg Reuters BGRIM TB BGRIM.BK



# 3Q22: Still a loss due to high gas cost

BGRIM posted a loss of Bt529mn in 3Q22, sinking from a net profit of Bt447mn in 3Q21 and worse than the net loss of Bt193mn in 2Q22. Earnings remain under pressure from high gas cost (+107.9% YoY and +32.2% QoQ) as the rise in Ft was much slower. It booked a net unrealized FX loss of Bt830mn on long-term foreign currency loans and asset impairment of Bt213mn from two SPPs that will be retired and replaced by the new ones in 4Q22. Normalized net profit was reported at Bt25mn, down 95.6% YoY and 83% QoQ. The 9M22 net loss of Bt699mn was worse than expected and we cut our 2022F to a net loss of Bt271mn as 4Q22F will remain challenging despite lower gas cost. TP is trimmed to Bt48/share. Maintain Neutral.

**Stable sales to IUs QoQ.** Electricity sales volume to IUs in Thailand was stable QoQ and rose 1% YoY. In 9M22 it added new customers for 33.4MW, +1.1MW in 3Q22. Steam sales volume fell 36% YoY and 5% QoQ in 3Q22 due to due to load management of two SPPs during the PPA extension period. BGRIM will continue to expand its client base with the target of 55-60MW in 2023.

**Record high gas price depressed profit.** Gas cost for SPPs doubled YoY to Bt558/mmbtu in 3Q22 and grew 32% QoQ on a higher proportion of imported LNG in PTT's gas pooled price. Although electricity tariff for IU customers was raised 19% YoY and 10% QoQ to Bt3.89/kWh, it lags far behind the rise in energy cost. Although, partly offset by a 91% YoY and 5% QoQ rise in steam price, steam sales volume fell 36% YoY and 5% QoQ from load management.

**Hydropower profit still driving renewables.** Renewable power sales revenue (6% of total electricity sales) was driven by higher hydropower electricity generation, with electricity sales up 11% YoY and 65% QoQ due to good water flow at its two small hydropower projects in Laos (Nam Che 1 and Xenamnoy2 /Xekatam1) with combined capacity of 35MW (based on 100% interest). Electricity sales from solar power in Vietnam also increased 13% YoY due to higher demand in Vietnam and lower impact from curtailment.

Operating profit to be hit by high gas cost in 4Q22F. Management kept its average cost guidance of Bt430-480/mmbtu, implying lower 4Q22 gas cost at Bt500/mmbtu vs. Bt558/mmbtu in 3Q22, though this is high against Ft rate of <Bt1/kWh. BGRIM expects Ft rate to be raised to Bt1.5-1.6/kWh to match current gas price. We expect new SPP plants under the SPP Replacement scheme to lend some support via 15% energy consumption savings. The weak 3Q22 has led us to revise down our 2022F from profit of Bt1.3bn to a net loss of Bt271mn. Neutral with DCF-based TP of Bt48 (down from Bt50).

**Key risks.** Higher than expected gas cost and delayed adjustment of Ft rate to catch up with higher fuel cost.

#### Forecasts and valuation

Year to 31 Dec	Unit	2020	2021	2022F	2023F	2024F
Revenue	(Btmn)	44,087	46,628	65,336	84,006	86,122
EBITDA	(Btmn)	13,040	12,422	9,923	16,798	17,865
Core profit	(Btmn)	2,509	1,520	(309)	3,954	4,564
Reported profit	(Btmn)	2,175	2,276	(271)	3,954	4,564
Core EPS	(Bt)	0.96	0.58	(0.12)	1.52	1.75
DPS	(Bt)	0.45	0.42	0.22	0.80	0.90
P/E, core	(x)	40.8	67.3	n.a.	25.9	22.4
EPS growth, core	(%)	14.4	(39.4)	n.a.	n.a.	15.4
P/BV, core	(x)	3.7	3.5	3.6	3.3	3.1
ROE	(%)	9.0	5.3	(1.1)	13.3	14.1
Dividend yield	(%)	1.1	1.1	0.6	2.0	2.3
FCF yield	(x)	(9.6)	(5.1)	(6.8)	6.1	11.7
EV/EBIT	(x)	25.1	28.7	51.8	19.5	16.9
EBIT growth, core	(%)	9.1	(3.5)	(39.9)	155.8	10.4
EV/CE	(x)	2.3	2.3	2.3	2.3	2.3
ROCE	(%)	8.3	7.1	3.4	10.3	12.1
EV/EBITDA	(x)	14.5	16.8	22.8	13.0	11.7
EBITDA growth	(%)	12.6	(4.7)	(20.1)	69.3	6.4

Source: InnovestX Research

### Tactical: NEUTRAL

(3-month)

Stock data	
Last close (Nov 11) (Bt)	37.25
Target price (Bt)	48.00
Mkt cap (Btbn)	97.11
Mkt cap (US\$mn)	2,701
D. L.	1

Beta	L
Mkt cap (%) SET	0.49
Sector % SET	22.34
Shares issued (mn)	2,607
Par value (Bt)	2.00
12-m high / low (Bt)	43.3 / 29.8
Avg. daily 6m (US\$mn)	12.23
Foreign limit / actual (%)	49 / 40
Free float (%)	31.3
Dividend policy (%)	≥ 40

2022 Sustainability / 202	21 ESG Score
Sustainability Index (THSI)	Not Included
ESG Bloomberg Score	34.31
Environmental Score	2.75
C1 - 1 C	10.00

Environmental Score	2.75
Social Score	18.92
Governance Score	81.10
Source: Bloomberg Finance L.P.	

Share performance							
(%)	1M	3M	12M				
Absolute	23.1	(5.1)	(9.1)				
Relative to SET	17.4	(6.0)	(9.3)				

Source: SET, InnovestX Research

#### **Analyst**

### Chaipat Thanawattano

Fundamental Investment Analyst on Securities (66-2) 949-1005 chaipat.thanawattano@scb.co.th



#### **ESG Disclosure Score**

Bloomberg ESG Score	68.87 (2021)		CG Rating 0-5	DJSI	SETTHSI	THSI			
Rank in Sector	4/67	BGRIM	5	Yes	Yes	Yes			
		Source: Thai	Source: Thai Institute of Directors (IOD), SET						

#### Environmental Issue (E)

- BGRIM actively looks for technologies to help it reach its net-zero carbon emissions goal by 2050 without compromising the reliability of its electricity and other utilities.
- In 2021, BGRIM reduced GHG Emission Intensity by 6.8% YoY to 0.38tCO2e/MWh with renewable energy production capacity increasing 347% YoY to 737MW.
   BGRIM will continue to invest in renewable energy with a goal of reaching the capacity of no less than 1GW between by 2025.
- The 5 SPP replacement projects will continue to increase its energy efficiency and reducing the consumption of natural gas per unit by 10-15%.
- BGRIM was also able to reduce reliance on raw water from 58% of total consumed water in 2020 to only 18% in 2021. It also reduced waste produced by 22% from 2020 and was able to reuse, recycle or sell 87% of all the waste it generated.

### Social Issue (S)

- BGRIM is working toward its target of "no lost-time injuries" but in 2021 it did report a work-related injuries rate of 1.14 (persons injured at work per 1mn hours worked) with zero fatality rate.
- BGRIM's social and community development projects fall into six categories: education, livelihood, culture, spirituality, sports and the environment. It continues to sponsor several educational and recreational programs in local communities while minimizing the environmental impact on the surrounding areas of its power plants to ensure quality of life.
- BGRIM has focused on forestation and forest conservation projects in collaboration with community members and local students for the past 12 years in various locations.

#### Governance Issue (G)

- BGRIM's board of directors consists of 10 directors, 10 non-executive directors (90.91% of the entire board), 5 independent directors (50% of the entire board), and an executive director. This includes five female members (50% of the entire board), among the highest in energy companies in Thailand.
- BGRIM has been rated "Excellent" (5 stars) by the Thai Institute of Directors in 2022.
- We view the company's social and governance practices as conforming to general industry standards.

ESG Disclosure Score		
	2020	2021
ESG Disclosure Score	66.49	68.87
Environment	63.03	69.56
Emissions Reduction Initiatives	Yes	Yes
Climate Change Policy	Yes	Yes
GHG Scope 1	5,395.59	5,582.08
Biodiversity Policy	Yes	Yes
Energy Efficiency Policy	Yes	Yes
Total Energy Consumption	16,305.80	17,410.80
Social	49.00	43.32
Human Rights Policy	Yes	Yes
Equal Opportunity Policy	Yes	Yes
Health and Safety Policy	Yes	Yes
Fatalities - Employees	0.00	0.00
Total Recordable Incident Rate - Employees	0.00	_
Employee Turnover Pct	3.25	5.00
Governance	87.36	93.62
Size of the Board	9.00	10.00
Number of Board Meetings for the Year	15.00	13.00
Board Meeting Attendance Pct	97.56	98.42
Number of Female Executives	3.00	2.00
Number of Independent Directors	6.00	6.00
Board Duration (Years)	3.00	3.00
Course: Plaambara Financa I. D.		

Source: Bloomberg Finance L.P.

#### Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance such as energy consumption, board composition, and workforce accidents.

Company ESG reporting has evolved since our ESG Disclosure Score was originally created in 2010. In order to reflect the evolution in corporate reporting, in early 2022 Bloomberg updated its ESG disclosure scores methodology. The methodology changes were implemented for all years of data for all companies in the ESG Coverage universe.

To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.



### Financial statement

Profit	and	Loss	Statement

FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Total revenue	(Btmn)	31,482	36,585	44,132	44,087	46,628	66,732	84,927	86,611
Cost of goods sold	(Btmn)	24,013	29,079	35,637	34,753	37,861	58,716	71,326	71,026
Gross profit	(Btmn)	7,469	7,506	8,495	9,334	8,768	8,016	13,601	15,585
SG&A	(Btmn)	1,263	1,409	1,865	2,039	1,673	1,835	2,972	3,811
Other income	(Btmn)	187	460	289	251	188	257	568	552
Interest expense	(Btmn)	2,053	2,928	2,630	3,186	4,293	4,583	4,138	4,138
Pre-tax profit	(Btmn)	4,341	3,629	4,290	4,360	2,989	1,856	7,058	8,187
Corporate tax	(Btmn)	235	177	235	233	298	191	787	994
Equity a/c profits	(Btmn)	256	182	101	58	44	44	45	45
Minority interests	(Btmn)	(1,467)	(1,113)	(1,646)	(1,581)	(1,141)	(675)	(2,495)	(2,895)
Core profit	(Btmn)	2,165	1,868	2,194	2,509	1,520	1,034	3,821	4,343
Extra-ordinary items	(Btmn)	(38)	(6)	138	(334)	756	251	0	0
Net Profit	(Btmn)	2,127	1,863	2,331	2,175	2,276	1,285	3,821	4,343
EBITDA	(Btmn)	9,151	9,898	11,580	13,040	12,422	11,982	16,793	17,825
Core EPS	(Btmn)	0.83	0.72	0.84	0.96	0.58	0.40	1.47	1.67
Net EPS	(Bt)	0.82	0.71	0.89	0.83	0.87	0.49	1.47	1.67
DPS	(Bt)	0.30	0.32	0.37	0.45	0.42	0.22	0.70	0.80

### **Balance Sheet**

Daiance once									
FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Total current assets	(Btmn)	25,837	23,822	33,493	29,879	41,058	43,871	52,578	62,597
Total fixed assets	(Btmn)	63,403	76,814	88,200	100,817	108,139	121,118	120,739	116,470
Total assets	(Btmn)	89,241	100,636	121,693	130,696	149,198	164,989	173,317	179,067
Total loans	(Btmn)	72,580	94,170	92,537	107,223	133,914	149,611	146,931	146,831
Total current liabilities	(Btmn)	9,447	8,189	25,832	26,993	12,724	18,441	23,867	24,907
Total long-term liabilities	(Btmn)	54,050	64,708	57,184	64,399	95,658	104,658	102,318	101,718
Total liabilities	(Btmn)	63,497	72,897	83,016	91,392	108,382	123,100	126,186	126,625
Paid-up capital	(Btmn)	5,214	5,214	5,214	5,214	5,214	5,214	5,214	5,214
Total equity	(Btmn)	18,653	19,253	28,144	27,470	29,471	29,870	32,617	35,031
BVPS	(Bt)	7.16	7.39	10.80	10.54	11.31	11.46	12.51	13.44

### **Cash Flow Statement**

FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Core Profit	(Btmn)	2,165	1,868	2,194	2,509	1,520	1,034	3,821	4,343
Depreciation and amortization	(Btmn)	2,758	3,341	4,660	5,494	5,139	5,544	5,597	5,499
Operating cash flow	(Btmn)	7,381	7,614	9,593	6,826	10,113	12,567	10,863	11,663
Investing cash flow	(Btmn)	(4,804)	(9,973)	(6,902)	(16,639)	(15,326)	(18,522)	(4,622)	316
Financing cash flow	(Btmn)	7,310	(3,290)	5,910	7,762	11,809	5,986	(919)	(534)
Net cash flow	(Btmn)	9,887	(5,650)	8,601	(2,051)	6,596	31	5,322	11,446

### **Key Financial Ratios**

FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Gross margin	(%)	23.7	20.5	19.2	21.2	18.8	12.0	16.0	18.0
Operating margin	(%)	19.7	16.7	15.0	16.5	15.2	9.3	12.5	13.6
EBITDA margin	(%)	29.1	27.1	26.2	29.6	26.6	18.0	19.8	20.6
EBIT margin	(%)	20.3	17.9	15.7	17.1	15.6	9.6	13.2	14.2
Net profit margin	(%)	6.8	5.1	5.3	4.9	4.9	1.9	4.5	5.0
ROE	(%)	17.6	9.9	9.3	9.0	5.3	3.5	12.2	12.8
ROA	(%)	2.6	2.0	2.0	2.0	1.1	0.7	2.3	2.5
Net D/E	(x)	2.1	2.9	1.8	2.2	2.6	2.9	2.4	2.0
Interest coverage	(x)	4.5	3.4	4.4	4.1	2.9	2.6	4.1	4.3
Debt service coverage	(x)	1.4	2.0	1.2	0.5	1.2	1.5	2.2	2.6
Payout Ratio	(%)	36.8	44.8	41.4	53.9	48.1	44.6	47.8	48.0

## Main Assumptions

rium Assumptions									
FY December 31	Unit	2017	2018	2019	2020	2021	2022F	2023F	2024F
Electricity sales - EGAT	(GWh)	6,706	7,702	9,100	9,714	9,701	9,171	8,874	9,864
Electricity sales - IU (Thailand)	(GWh)	2,949	3,057	3,084	2,821	3,314	5,358	7,312	7,621
Steam sales - IU (Thailand)	(kt)	512	501	855	907	989	907	1,083	1,086
Electricity tariff - IU (Thailand)	(Bt/KWh)	3.19	3.28	3.30	3.29	3.25	3.80	4.34	4.34
Steam price - IU (Thailand)	(Bt/KWh)	1,034	1,106	1,084	986	808	1,274	1,690	1,547
Effective gas cost	(Bt/MMBTU)	235	259	273	244	266	433	502	467



### **Financial statement**

|--|

FY December 31	Unit	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22
Total revenue	(Btmn)	10,323	10,453	11,475	11,714	12,903	14,758	14,676	18,383
Cost of goods sold	(Btmn)	8,072	8,127	8,885	9,584	11,265	13,458	12,983	16,723
Gross profit	(Btmn)	2,250	2,326	2,590	2,130	1,639	1,300	1,693	1,660
SG&A	(Btmn)	583	411	409	413	431	383	453	461
Other income	(Btmn)	42	28	45	57	58	51	66	624
Interest expense	(Btmn)	347	1,337	945	1,227	784	860	1,670	2,178
Pre-tax profit	(Btmn)	1,362	605	1,280	547	482	109	(365)	(355)
Corporate tax	(Btmn)	100	110	128	55	6	29	2	116
Equity a/c profits	(Btmn)	15	50	(9)	14	(11)	(3)	(20)	(250)
Minority interests	(Btmn)	(480)	(237)	(449)	(158)	(297)	(67)	(44)	121
Core profit	(Btmn)	797	309	695	348	168	9	(430)	(599)
Extra-ordinary items	(Btmn)	(221)	302	327	100	27	14	237	70
Net Profit	(Btmn)	576	611	1,022	447	195	23	(193)	(529)
EBITDA	(Btmn)	3,092	3,244	3,533	3,065	2,506	2,176	2,536	3,119
Core EPS	(Btmn)	0.31	0.12	0.27	0.13	0.06	0.00	(0.17)	(0.23)
Net EPS	(Bt)	0.22	0.23	0.39	0.17	0.07	0.01	(0.07)	(0.20)

### **Balance Sheet**

Dalarice officet									
FY December 31	Unit	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22
Total current assets	(Btmn)	29,879	30,118	34,489	38,854	41,058	39,268	50,658	53,446
Total fixed assets	(Btmn)	100,817	103,033	104,658	103,658	108,139	113,130	117,831	121,315
Total assets	(Btmn)	130,696	133,151	139,147	142,512	149,198	152,398	168,489	174,761
Total loans	(Btmn)	78,001	78,979	84,703	88,517	95,693	96,633	112,720	115,567
Total current liabilities	(Btmn)	26,993	28,257	24,116	15,251	12,724	13,180	15,128	17,736
Total long-term liabilities	(Btmn)	64,399	63,749	73,960	87,043	95,658	96,753	110,041	113,201
Total liabilities	(Btmn)	91,392	92,006	98,077	102,295	108,382	109,933	125,169	130,937
Paid-up capital	(Btmn)	5,214	5,214	5,214	5,214	5,214	5,214	5,214	5,214
Total equity	(Btmn)	27,470	28,975	28,788	29,414	29,471	30,628	31,011	31,510
BVPS	(Bt)	10.54	11.11	11.04	11.28	11.31	11.75	11.90	12.09

### **Cash Flow Statement**

FY December 31	Unit	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22
Core Profit	(Btmn)	797	309	695	348	168	9	(430)	(599)
Depreciation and amortization	(Btmn)	1,383	1,301	1,307	1,291	1,240	1,207	1,231	1,296
Operating cash flow	(Btmn)	(3,772)	4,501	1,403	3,006	1,202	3,315	73	1,287
Investing cash flow	(Btmn)	(3,686)	(2,233)	(2,664)	(3,482)	(6,948)	(3,317)	(3,068)	(4,109)
Financing cash flow	(Btmn)	7,947	(769)	2,686	4,325	5,567	343	12,595	787
Net cash flow	(Btmn)	489	1,499	1,425	3,850	(178)	341	9,600	(2,034)

### **Key Financial Ratios**

Unit	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22
(%)	21.8	22.3	22.6	18.2	12.7	8.8	11.5	9.0
(%)	16.2	18.3	19.0	14.7	9.4	6.2	8.4	6.5
(%)	30.0	31.0	30.8	26.2	19.4	14.7	17.3	17.0
(%)	16.6	18.6	19.4	15.1	9.8	6.6	8.9	9.9
(%)	5.6	5.8	8.9	3.8	1.5	0.2	(1.3)	(2.9)
(%)	11.7	4.4	9.6	4.8	2.3	0.1	(5.6)	(7.7)
(%)	2.5	0.9	2.0	1.0	0.5	0.0	(1.1)	(1.4)
(x)	2.1	2.0	2.1	2.1	2.3	2.3	2.5	2.6
(x)	8.9	2.4	3.7	2.5	3.2	2.5	1.5	1.4
(x)	0.6	0.5	0.7	1.0	1.0	1.0	0.7	0.8
	(%) (%) (%) (%) (%) (%) (%) (%) (%) (x) (x)	(%)     21.8       (%)     16.2       (%)     30.0       (%)     16.6       (%)     5.6       (%)     11.7       (%)     2.5       (x)     2.1       (x)     8.9	(%)     21.8     22.3       (%)     16.2     18.3       (%)     30.0     31.0       (%)     16.6     18.6       (%)     5.6     5.8       (%)     11.7     4.4       (%)     2.5     0.9       (x)     2.1     2.0       (x)     8.9     2.4	(%)     21.8     22.3     22.6       (%)     16.2     18.3     19.0       (%)     30.0     31.0     30.8       (%)     16.6     18.6     19.4       (%)     5.6     5.8     8.9       (%)     11.7     4.4     9.6       (%)     2.5     0.9     2.0       (x)     2.1     2.0     2.1       (x)     8.9     2.4     3.7	(%)         21.8         22.3         22.6         18.2           (%)         16.2         18.3         19.0         14.7           (%)         30.0         31.0         30.8         26.2           (%)         16.6         18.6         19.4         15.1           (%)         5.6         5.8         8.9         3.8           (%)         11.7         4.4         9.6         4.8           (%)         2.5         0.9         2.0         1.0           (x)         2.1         2.0         2.1         2.1           (x)         8.9         2.4         3.7         2.5	(%)         21.8         22.3         22.6         18.2         12.7           (%)         16.2         18.3         19.0         14.7         9.4           (%)         30.0         31.0         30.8         26.2         19.4           (%)         16.6         18.6         19.4         15.1         9.8           (%)         5.6         5.8         8.9         3.8         1.5           (%)         11.7         4.4         9.6         4.8         2.3           (%)         2.5         0.9         2.0         1.0         0.5           (x)         2.1         2.0         2.1         2.1         2.3           (x)         8.9         2.4         3.7         2.5         3.2	(%)         21.8         22.3         22.6         18.2         12.7         8.8           (%)         16.2         18.3         19.0         14.7         9.4         6.2           (%)         30.0         31.0         30.8         26.2         19.4         14.7           (%)         16.6         18.6         19.4         15.1         9.8         6.6           (%)         5.6         5.8         8.9         3.8         1.5         0.2           (%)         11.7         4.4         9.6         4.8         2.3         0.1           (%)         2.5         0.9         2.0         1.0         0.5         0.0           (x)         2.1         2.0         2.1         2.1         2.3         2.3           (x)         8.9         2.4         3.7         2.5         3.2         2.5	(%)         21.8         22.3         22.6         18.2         12.7         8.8         11.5           (%)         16.2         18.3         19.0         14.7         9.4         6.2         8.4           (%)         30.0         31.0         30.8         26.2         19.4         14.7         17.3           (%)         16.6         18.6         19.4         15.1         9.8         6.6         8.9           (%)         5.6         5.8         8.9         3.8         1.5         0.2         (1.3)           (%)         11.7         4.4         9.6         4.8         2.3         0.1         (5.6)           (%)         2.5         0.9         2.0         1.0         0.5         0.0         (11)           (x)         2.1         2.0         2.1         2.1         2.3         2.3         2.5           (x)         8.9         2.4         3.7         2.5         3.2         2.5         1.5

### **Key Statistics**

Neg Statistics									
FY December 31	Unit	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22
Electricity sales - EGAT	(GWh)	2,384	2,300	2,516	2,445	2,439	2,212	2,296	2,396
Electricity sales - IU (Thailand)	(GWh)	764	814	831	844	825	871	857	853
Steam sales - IU (Thailand)	('000 tons)	253	248	240	284	217	238	192	183
Electricity tariff - IU (Thailand)	(Bt/KWh)	3.24	3.23	3.23	3.27	3.28	3.46	3.55	3.89
Steam price - IU (Thailand)	(Bt/ton)	916	808	786	734	929	1,070	1,332	1,403
Effective gas cost	(Bt/mmbtu)	214	221	239	268	335	442	422	558



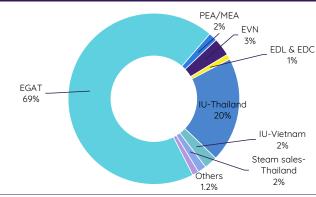
Figure 1: BGRIM - 3Q22 earnings review

·							
3Q21	2Q22	3Q22	%YoY	%QoQ	9M21	9M22	%YoY
11,714	14,676	18,383	56.9	25.3	33,642	47,817	42.1
2,130	1,693	1,660	(22.0)	(1.9)	7,046	4,653	(34.0)
3,065	2,536	3,119	1.8	23.0	9,842	7,831	(20.4)
348	(430)	(599)	n.a.	n.a.	1,351	(1,020)	n.a.
447	(193)	(529)	n.a.	n.a.	2,080	(699)	n.a.
0.17	(0.07)	(0.20)	n.a.	n.a.	0.80	(0.27)	n.a.
142,512	168,489	174,761	22.6	3.7	142,512	174,761	22.6
102,295	125,169	130,937	28.0	4.6	102,295	130,937	28.0
40,217	43,320	43,824	9.0	1.2	40,217	43,824	9.0
11.28	11.90	12.09	7.1	1.6	11.28	12.09	7.1
18.2	11.5	9.0	(9.2)	(2.5)	20.9	9.7	(11.2)
26.2	17.3	17.0	(9.2)	(0.3)	29.3	16.4	(12.9)
3.8	(1.3)	(2.9)	(6.7)	(1.6)	6.2	(1.5)	(7.6)
1.0	(1.1)	(1.4)	(2.4)	(0.3)	2.0	(0.6)	(2.6)
4.8	(5.6)	(7.7)	(12.4)	(2.1)	9.8	(3.1)	(12.8)
2.5	2.9	3.0	44.4	9.8	2.5	3.0	44.4
	11,714 2,130 3,065 348 447 0.17 142,512 102,295 40,217 11.28 18.2 26.2 3.8 1.0 4.8	3Q21         2Q22           11,714         14,676           2,130         1,693           3,065         2,536           348         (430)           447         (193)           0.17         (0.07)           142,512         168,489           102,295         125,169           40,217         43,320           11.28         11.90           18.2         11.5           26.2         17.3           3.8         (1.3)           1.0         (1.1)           4.8         (5.6)	3Q21         2Q22         3Q22           11,714         14,676         18,383           2,130         1,693         1,660           3,065         2,536         3,119           348         (430)         (599)           447         (193)         (529)           0.17         (0.07)         (0.20)           142,512         168,489         174,761           102,295         125,169         130,937           40,217         43,320         43,824           11.28         11.90         12.09           18.2         11.5         9.0           26.2         17.3         17.0           3.8         (1.3)         (2.9)           1.0         (1.1)         (1.4)           4.8         (5.6)         (7.7)	3Q21         2Q22         3Q22         %YoY           11,714         14,676         18,383         56.9           2,130         1,693         1,660         (22.0)           3,065         2,536         3,119         1.8           348         (430)         (599)         n.a.           0.17         (0.07)         (0.20)         n.a.           142,512         168,489         174,761         22.6           102,295         125,169         130,937         28.0           40,217         43,320         43,824         9.0           11.28         11.90         12.09         7.1           18.2         11.5         9.0         (9.2)           26.2         17.3         17.0         (9.2)           3.8         (1.3)         (2.9)         (6.7)           1.0         (1.1)         (1.4)         (2.4)           4.8         (5.6)         (7.7)         (12.4)	3Q21         2Q22         3Q22         %YoY         %QoQ           11,714         14,676         18,383         56.9         25.3           2,130         1,693         1,660         (22.0)         (1.9)           3,065         2,536         3,119         1.8         23.0           348         (430)         (599)         n.a.         n.a.           0.17         (0.07)         (0.20)         n.a.         n.a.           0.17         (0.07)         (0.20)         n.a.         n.a.           142,512         168,489         174,761         22.6         3.7           102,295         125,169         130,937         28.0         4.6           40,217         43,320         43,824         9.0         1.2           11.28         11.90         12.09         7.1         1.6           18.2         11.5         9.0         (9.2)         (2.5)           26.2         17.3         17.0         (9.2)         (0.3)           3.8         (1.3)         (2.9)         (6.7)         (1.6)           1.0         (1.1)         (1.4)         (2.4)         (0.3)           4.8         (5.6)	3Q21         2Q22         3Q22         %YoY         %QoQ         9M21           11,714         14,676         18,383         56.9         25.3         33,642           2,130         1,693         1,660         (22.0)         (1.9)         7,046           3,065         2,536         3,119         1.8         23.0         9,842           348         (430)         (599)         n.a.         n.a.         1,351           447         (193)         (529)         n.a.         n.a.         2,080           0.17         (0.07)         (0.20)         n.a.         n.a.         0.80           142,512         168,489         174,761         22.6         3.7         142,512           102,295         125,169         130,937         28.0         4.6         102,295           40,217         43,320         43,824         9.0         1.2         40,217           11.28         11.90         12.09         7.1         1.6         11.28           18.2         11.5         9.0         (9.2)         (2.5)         20.9           26.2         17.3         17.0         (9.2)         (0.3)         29.3           3	3Q21         2Q22         3Q22         %YoY         %QoQ         9M21         9M22           11,714         14,676         18,383         56.9         25.3         33,642         47,817           2,130         1,693         1,660         (22.0)         (1.9)         7,046         4,653           3,065         2,536         3,119         1.8         23.0         9,842         7,831           348         (430)         (599)         n.a.         n.a.         1,351         (1,020)           447         (193)         (529)         n.a.         n.a.         2,080         (699)           0.17         (0.07)         (0.20)         n.a.         n.a.         0.80         (0.27)           142,512         168,489         174,761         22.6         3.7         142,512         174,761           102,295         125,169         130,937         28.0         4.6         102,295         130,937           40,217         43,320         43,824         9.0         1.2         40,217         43,824           11.28         11.90         12.09         7.1         1.6         11.28         12.09           18.2         17.3         1

Source: BGRIM and InnovestX Research

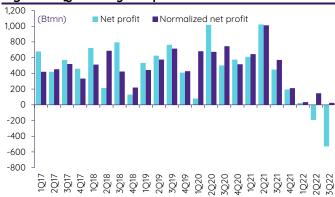
### **Appendix**

Figure 2: Revenue breakdown (LTM-end 3Q22)



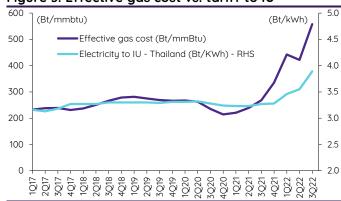
Source: BGRIM and InnovestX Research

Figure 4: Quarterly net profit



Source: BGRIM and InnovestX Research

Figure 3: Effective gas cost vs. tariff to IU



Source: BGRIM and InnovestX Research

Figure 5: BGRIM - PBV band



Source: BGRIM and InnovestX Research



#### Disclaimer

The information in this report has been obtained from sources believed to be reliable. However, its accuracy or completeness is not guaranteed. Any opinions expressed herein reflect our judgment at this date and are subject to change without notice. This report is for information only. It is not to be construed as an offer, or solicitation of an offer to sell or buy any securities. We accept no liability for any loss arising from the use of this document. We or our associates may have an interest in the companies mentioned therein.

InnovestX Securities Company Limited ("INVX") is a wholly-owned subsidiary of The Siam Commercial Bank Public Company Limited ("SCB"). Any information related to SCB is for sector comparison purposes.

This document is prepared by InnovestX Securities Company Limited ("INVX") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB acts as financial advisor of the SCG Chemicals Public Company Limited (SCGC). Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. INVX and/or its directors, officers and employees shall not be liable for any direct, indirect, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and INVX cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by InnovestX Securities Company Limited ("INVX") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB may be appointed to act as financial advisor in relation to transactions to be carried out by Thai Oil Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitati

This document is prepared by InnovestX Securities Company Limited ("INVX") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB has acted as Financial Advisor, Lead Arranger of Global Power Synergy Public Company Limited. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. INVX and/or its directors, officers and employees shall not be liable for any direct, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and INVX cannot guarantee the accuracy, completeness and/or correctness of the Information.

This document is prepared by InnovestX Securities Company Limited ("INVX") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB Asset Management Company Limited ("SCBAM") which is wholly-owned by The Siam Commercial Bank Public Company Limited ("SCB"). SCB has acted as Financial Advisor of Digital Telecommunications Infrastructure Fund. SCBAM has acted as Fund Manager of Digital Telecommunications Infrastructure Fund. Any opinions, news, research, analyses, prices, statements, forecasts, projections and/or other information contained in this document (the "Information") is provided as general information purposes only, and shall not be construed as individualized recommendation of an offer to buy or sell or the solicitation of an offer to buy or sell any securities. INVX and/or its directors, officers and employees shall not be liable for any direct, incidental, special or consequential loss or damage, resulting from the use of or reliance on the Information, including without limitation to, damages for loss of profits. The investors shall use the Information in association with other information and opinion, including their own judgment in making investment decision. The Information is obtained from sources believed to be reliable, and INVX cannot guarantee the accuracy, completeness and/or correctness of the Information.

INVX reserves the right to modify the Information from time to time without notice and in its sole discretion. This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of INVX.

Futures and Options trading carry a high level of risk with the potential for substantial losses, and are not suitable for all persons. Before deciding to trade Futures and Options, you should carefully consider your financial position, investment objectives, level of experience, and risk appetite if Futures and Options trading are appropriate. The possibility exists that you could sustain a loss of some or all of your initial investment. You should be aware of all the risks associated with Futures and Options trading, and you are advised to rely on your own judgment while making investment decision and/or should seek advice from professional investment advisor if you have any doubts.

This document is delivered to intended recipient(s) only and is not permitted to reproduce, retransmit, disseminate, sell, distribute, republish, circulate or commercially exploit the Information in any manner without the prior written consent of INVX.

© Copyright 2022 InnovestX Securities Co., Ltd. All right reserved.



#### CG Rating 2022 Companies with CG Rating Companies with Excellent CG Scoring

#### Companies with Very Good CG Scoring

2S, TUP, ABICO, ABM, ACE, ACG, ADB, ADD, AEONTS, AGE, AHC, AIE, AIT, ALUCON, AMANAH, AMR, APCO, APCS, AQUA, ARIN, ARROW, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASK, ASN, ATP30, B, BA, BC, BCH, BEB, BEC, SCAP, BH, BIG, BJC, BJCHI, BLA, BR, BRI, BROOK, BSM, BYD, CBG, CEN, CHARAN, CHAYO, CHG, CHOTI, CHOW, CI, CIG, CITY, CIVIL, CMC, CPL, CPW, CRANE, CRD, CSC, CSP, CV, CWT, DCC, DHOUSE, DITTO, DMT, DOD, DPAINTI, DV8, EASON, EFORL, ERW, ESSO, ESTAR, FE, FLOYD, FORTH, FSS, FEE, BX, GCAP, GENCO, GJS, GTB, GYT, HEMP, HPT, HTC, HUMAN, HYDRO, ICN, IFS, IIG, IMH, INET, INGRS, INSET, INSURE, IRCP, IT, ITD, J, JAS, JCK, JCKH, JMT, JR, KBS, KCAR, KIAT, KISS, KK, KOOL, KTIS, KUMWEL, KUN, KWC, KWM, L&E, LDC, LEO, LH, LHK, M, MATCH, MBAX, MEGA, META, MFC, MGT, MICRO, MILL, MITSIB, MK, MODERNY, MTI, NBC, NCAP, NCH, NDR, NETBAY, NEX, NINE, NATION, NNCL, NOVA, NPK, NRF, NTV, NUSA, NWR, OCC, OGC, ONEE, PACO, PATO, PB, PICO, PIMO, PIN, PJW, PL, PLE, PM, PMTA, PPP, PPPM, PRAPAT, PRECHA, PRIME, PRIN, PRINC, PROEN, PROS, PROUD, PSG, PSTC, PT, PTC, QLT, RCL, RICHY, RJH, ROJNA, RPC, RT, RWI, S11, SA, SABUY, SAK, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCI, SCP, SE, SECURE, SFLEX, SFP, SFT, SGP, SIAM, SINGER, SKE, SKN, SKR, SKY, SLP, SMART, SMD, SMIT, SMT, SNNP, SNP, SO, SPA, SPC, SPCG, SR, SRICHA, SSF, SSP, STANLY, STC, STPI, SUC, SVOA, SVYT, SWC, SYNEX, TAE, TAKUNI, TCC, TCMC, TFG, TFI, TFM, TGH, TIDLOR, TIGER, TIPH, TITLE, TM, TMC, TMD, TMI, TNL, TNP, TNR, TOG, TPA, TPAC, TPCS, TPIPL, TPIPP, TPLAS, TPS, TQR, TRITN, TRT, TRU, TRV, TSE, TVT, TWP, UBE, UEC, UKEM, UMI, UOBKH, UP, UPF, UTP, VIBHA, VL, VPO, VRANDA, WGE, WIIK, WIN, WINMED, WORK, WP, XO, YUASA, ZIGA

#### Companies with Good CG Scoring

A, A5, AI, ALL, ALPHAX, AMC, APP, AQ, AU, B52, BEAUTY, BGT, BLAND, BM, BROCK, BSBM, BTNC, CAZ, CCP, CGD, CMAN, CMO, CMR; CPANEL, CPT, CSR, CTW, D, DCON, EKH, EMC, EP, EVER, F&D, FMT, GIFT, GLOCON, GLORY, GREEN, GSC, HL, HTECH, IHL, INOX, JAK, JMART, JSP; JUBILE, KASET, KCM, KWI, KYE, LEE, LPH, MATI, M-CHAI, MCS, MDX, MENA, MJD, MORE, MPIC, MUD, NC, NEWS, NFC, NSL, NV, PAF, PEACE, PF, PK, PPM, PRAKIT, PTL, RAM, ROCK, RP, RPH, RSP, SIMAT, SISB, SK, SOLAR, SPACK, SPG, SQ, STARK, STECH, SUPER, SVH, PTECH, TC; TCCC, TCJ, TEAM, THE, THMUI, TKC; TNH, TNPC, TOPP, TPCH, TPOLY, TRUBB, TTI, TYCN, UMS, UNIQ; UPA, UREKA, VARO, W, WFX, WPH, YGG

#### Corporate Governance Report

The material contained in this publication is for general information only and is not intended as advice on any of the matters discussed herein. Readers and others should perform their own independent analysis as to the accuracy or completeness or legality of such information. The Thai Institute of Directors, its officers, the authors and editor make no representation or warranty as to the accuracy, completeness or legality of any of the information contained herein. By accepting this document, each recipient agrees that the Thai Institute of Directors Association, its officers, the authors and editor shall not have any liability for any information contained in, or for any omission from, this publication.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. InnovestX Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2021 to 27 October 2022) is publicized.

\* บริษัทหรือกรรมการหรือผู้บริหารของบริษัทที่มีช่าวด้านการกำกับดูแลกิจการ เช่น การกระทำผิดเกี่ยวกับหลิททริพย์ การกุจริต คอร์รัปซัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตร:หนักถึงช่าวดังกล่าวประกอบด้วย

### Anti-corruption Progress Indicator

#### Certified (ได้รับการรับรอง)

2S, 7UP, ADVANC, AF, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, COTTO, CPALL, CPF, CPI, CPL, CPN, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DRT, DTAC, DUSIT, EA, EASTW, EGCO, EP, EPG, ERW, ESTAR, ETE, FE, FNS, FPI, FPT, FSMART, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HEMP, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, INSURE, INTUCH, IRC, IRPC, ITEL, IVL, JKN, JR, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWI, L&E, LANNA, LH, LHFG, LHK, LPN, LRH, M, MAJOR, MAKRO, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NBC, NEP, NINE, NKI, NOBLE, NOK, NSI, NWR, OCC, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RATCH, RML, RWI, S&J, SAAM, SABINA, SAPPE, SAT, SC, SCB, SCC, SCCC, SCG, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGP, SINGER, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TPP, TRU, TRUE, TSC, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVI, TVO, TWPC, U, UBE, UBIS, UEC, UKEM, UOBKH, UPF, UV, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

#### Declared (ประกาศเจตนารมณ์)

AH, ALT, APCO, ASW, B52, CHG, CI, CPR, CPW, DDD, DHOUSE, DOHOME, ECF, EKH, ETC, EVER, FLOYD, GLOBAL, ILM, INOX, J, JMART, JMT, JTS, KEX, KUMWEL, LDC, MEGA, NCAP, NOVA, NRF, NUSA, OR, PIMO, PLE, RS, SAK, SIS, SSS, STECH, SUPER, SVT, TKN, TMD, TMI, TQM, TRT, TSI, VARO, VCOM, VIBHA, W, WIN

#### N/A

24CS, 3K-BAT, A, A5, AAI, AAV, ABICO, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMC, AMR, ANAN, AOT, APEX, APP, APURE, AQ, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, BA, BBGI, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BTG, BTNC, BTW, BUI, BYD, CAZ, CBG, CCET, CCP, CEYE, CGD, CH, CHARAN, CHAYO, CHIC, CHO, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPANEL, CPH, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, CV, CWT, D, DCON, DITTO, DMT, DOD, DPAINT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ESSO, F&D, FANCY, FMT, FN, FORTH, FTI, FVC, GENCO, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GREEN, GSC, GTB, GYT, HFT, HL, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, IMH, IND, INGRS, INSET, IP, IRCP, IT, ITD, ITNS, JAK, JAS, JCK, JCKH, JCT, JDF, JSP, JUBILE, JWD, KAMART, KC, KCC, KCM, KDH, KIAT, KISS, KK, KKC, KLINIQ, KOOL, KTIS, KUN, KWC, KWM, KYE, LALIN, LEE, LEO, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MATI, MAX, M-CHAI, MCS, MDX, MENA, METCO, MGT, MIDA, MITSIB, MJD, MK, ML, MODERN, MORE, MPIC, MUD, MVP, NATION, NC, NCH, NCL, NDR, NER NETBAY, NEW, NEWS, NEX, NFC, NNCL, NPK, NSL, NTV, NV, NVD, NYT, OHTL, OISHI, ONEE, OSP, OTO, PACE, PACO, PAF, PCC, PEACE, PERM, PF, PICO, PIN, PJW, PLUS, PMTA, POLAR, POLY, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRIME, PRIN, PRO, PROEN, PROUD, PSG, PTC, PTECH, PTL, RAM, RBF, RCL, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RSP, RT, S, S11, SA, SABUY, SAFARI, SALEE, SAM, SAMART, SAMCO, SAMTEL, SANKO, SAUCE, SAWAD, SAWANG, SCAP, SCI, SCP, SDC, SE, SEAFCO, SECURE, SENAJ, SFLEX, SFP, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SISB, SK, SKE, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SSC, STANLY, STARK, STC, STEC, STHAI, STI, STP, STP, SUC, SUN, SUTHA, SVH, SVOA, SWC, SYNEX, TACC, TAPAC, TC, TCC, TCC, TCJ, TCOAT, TEAM, TEAM, TEAM, TEAM, TEAM, THAI,

#### Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of July 7, 2022) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.