Bangkok Life Assurance B

Bangkok Life Assurance Bloomberg BLA TB
Public Company Limited Reuters BLA.BK



4Q22: Miss on earnings but beat on EV & VNB

BLA's 4Q22 results missed expectations on unexpected investment loss and expected credit loss and higher-than-expected combined ratio. However, EV and VNB were better than expected. We stay Outperform but cut TP to Bt40 at 1x EV (due to a change in valuation methodology) on expectation of strong earnings growth and rising VBN.

4Q22: Big miss. BLA's 4Q22 earnings inched up 2% YoY but fell 70% QoQ to Bt279mn, 71% below our forecast. The difference stemmed from unexpected investment loss and expected credit loss and higher-than-expected combined ratio. Its 2022 earnings were stable YoY at Bt3.21bn, 17% below our forecast.

Highlights:

- 1) Net earned premiums grew 14% YoY but fell 16% QoQ in 4Q22 and rose 2% in 2022. New business premiums rose 32% YoY and were stable QoQ in 4Q22 and increased 11% in 2022. Renewal premiums rose 4% YoY but fell 21% QoQ in 4Q22 and declined 2% in 2022.
- 2) Combined ratio came down 630 bps YoY but rose 503 bps QoQ to 128.2% in 4Q22 and eased 119 bps to 128.1% in 2022. Life policy reserve and benefit payment ratio fell 465 bps YoY but rose 224 bps QoQ to 112.4% in 4Q22 and eased 178 bps to 113% in 2022. Commission ratio eased 117 bps YoY but rose 188 bps QoQ to 8.2% in 4Q22 and slipped 19 bps to 7.8% in 2022.
- 3) ROI fell 33 bps YoY and 79 bps QoQ to 3.5% in 4Q22 (due to investment loss of Bt144mn) and eased 12 bps to 4.13% in 2022 (due to smaller investment gain). Yield on investment rose 4 bps YoY (benefiting from rising bond yield) but fell 44 bps QoQ (seasonally lower dividend income) to 3.7% in 4Q22 and inched up 4 bps (benefiting from rising bond yield) to 3.88% in 2022. It also booked expected credit loss of Bt183mn in 4Q22 (vs. Bt5mn in 3Q22) and Bt127mn in 2022 (vs. Bt472mn in 2021).

Better-than-expected EV and VNB for 2022. BLA's embedded value (EV) increased 1% to Bt40.35/share in 2022, slightly higher than our forecast of Bt39.98/share. Its value of new business (VNB) increased 34% to Bt1.76/share, higher than our forecast of Bt1.5/share. The 34% growth in VNB was stronger than the 11% growth in new business premiums because of wider VNB margin and higher ROI; we had raised our 2022 assumption 50 bps to 3.75%.

2023F outlook. In 2023F, we expect a strong 47% rise in earnings on a 454 bps fall in combined ratio upon release of provisions for adverse deviation (PAD) as matured policies. We expect stable total premiums with 10% growth in new business premiums. We expect an 8 bps rise in ROI.

Maintain Outperform. We keep our Outperform rating on expectation of strong earnings growth and rising VNB in 2023 due to better combined ratio, better VNB margin and higher ROI. However, we cut TP to Bt40 from Bt49 as we changed our valuation methodology to be based on EV only rather than EV plus VNB appraisal value.

Forecasts and valuation

| Year to 31 Dec | Unit | 2021 | 2022 | 2023F | 2024F | 2025F |
|------------------|--------|-------|-------|-------|-------|-------|
| Net profit | (Btmn) | 3,196 | 3,212 | 4,721 | 5,135 | 5,191 |
| EPS | (Bt) | 1.87 | 1.88 | 2.76 | 3.01 | 3.04 |
| BVPS | (Bt) | 28.09 | 26.23 | 28.52 | 30.84 | 33.13 |
| DPS | (Bt) | 0.56 | 0.47 | 0.69 | 0.75 | 0.76 |
| EV/share | (Bt) | 39.91 | 40.35 | 40.41 | 40.44 | 40.68 |
| 1-year VNB/share | (Bt) | 1.32 | 1.76 | 1.87 | 2.06 | 2.26 |
| P/E | (x) | 16.83 | 16.75 | 11.39 | 10.47 | 10.36 |
| EPS growth | (%) | 98.71 | 0.49 | 47.01 | 8.76 | 1.09 |
| PBV | (x) | 1.12 | 1.20 | 1.10 | 1.02 | 0.95 |
| ROE | (%) | 6.80 | 6.93 | 10.10 | 10.13 | 9.51 |
| Dividend yields | (%) | 1.78 | 1.49 | 2.19 | 2.39 | 2.41 |
| P/EV | (x) | 0.79 | 0.78 | 0.78 | 0.78 | 0.77 |
| P/VNB | (x) | 23.91 | 17.89 | 16.84 | 15.31 | 13.92 |

Source: InnovestX Research

Tactical: OUTPERFORM (3-month)

Stock data

| Last close (Feb 22) (Bt) | 31.50 |
|----------------------------|---------|
| Target price (Bt) | 40.00 |
| Mkt cap (Btbn) | 53.79 |
| Mkt cap (US\$mn) | 1,557 |
| Beta | М |
| Mkt cap (%) SET | 0.26 |
| Sector % SET | 1.79 |
| Shares issued (mn) | 1,708 |
| Par value (Bt) | 1.00 |
| 12-m high / low (Bt) | 46 / 27 |
| Avg. daily 6m (US\$mn) | 6.23 |
| Foreign limit / actual (%) | 25 / 25 |
| Free float (%) | 44.3 |
| Dividend policy (%) | ≥ 25 |

| 2022 Sustainability / 2021 I | ESG Score |
|--------------------------------|-----------|
| Sustainability Index (THSI) | Included |
| | |
| ESG Bloomberg Score | 37.95 |
| Environmental Score | 7.52 |
| Social Score | 22.58 |
| Governance Score | 83.59 |
| Source: Bloomhera Finance L.P. | |

| Share performanc | | | |
|---------------------------|-----|-----|--------|
| (%) | 1M | 3M | 12M |
| Absolute | 6.8 | 4.1 | (31.1) |
| Relative to SET | 8.4 | 1.9 | (29.6) |
| Source: SET, InnovestX Re | | | |

Analyst

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ESG Disclosure Score

| Bloomberg ESG Score | 37.95 (2021) |
|---------------------|--------------|
| Rank in Sector | 1/19 |

| | CG Rating 0-5 | DJSI | SETTHSI | THSI |
|-----|---------------|------|---------|------|
| BLA | 4 | No | Yes | Yes |

Source: Thai Institute of Directors (IOD), SET

Environmental Issue (E)

- BLA has appointed a Paper Reduction Committee and devised a digital technology action plan for all parties. The plans include an electronic underwriting system, an electronic policy service system and remote training for life insurance agents, financial advisors and employees.
- BLA's paper saving policy has steadily reduced paper consumption from 2019 to 2021. In 2021, it saved 600,000 sheets of paper amounting to over Bt100.000.
- The company incorporates resource consumption reduction as one of its corporate key performance indicators (KPI).
- BLA has continuously supported environmentallyfriendly business through investments in Green Bonds for clean energy such as solar power, wind power and others related to environmental conservation since 2015.

Governance Issue (G)

- At the end of 2021, the board of directors consisted of 14 members; 12 of these are non-executive directors, accounting for 86% of the total, 5 are independent directors, accounting for 35.71%, and 5 are female, accounting for 35.71%.
- It is included in Thailand Sustainability Investment (THSI) and the Thai CG Fund.

Social Issue (S)

- BLA has a mission to create financial stability for the Thai people through financial planning advice given by professional agents and knowledgeable employees as well as through social responsibility and compliance with the law and regulations as well as relevant international practices to create a strong foundation of continuous and sustainable social responsibility
- In 2021, Bangkok Life was recognized by the Stock Exchange of Thailand as one of the 146 financial institutions included on the Thailand Sustainability Investment list.

| EGS Disclosure Score | | |
|---------------------------------------|-------|-------|
| | 2020 | 2021 |
| ESG Disclosure Score | 31.73 | 37.95 |
| Environment | 1.27 | 7.52 |
| Emissions Reduction Initiatives | No | Yes |
| Climate Change Policy | No | Yes |
| Biodiversity Policy | No | No |
| Energy Efficiency Policy | Yes | Yes |
| Waste Reduction Policy | No | Yes |
| Water Policy | Yes | Yes |
| Social | 10.13 | 22.58 |
| Human Rights Policy | Yes | Yes |
| Equal Opportunity Policy | Yes | Yes |
| Business Ethics Policy | Yes | Yes |
| Health and Safety Policy | Yes | Yes |
| Training Policy | Yes | Yes |
| Fair Remuneration Policy | No | No |
| | | |
| Governance | 83.59 | 83.59 |
| Size of the Board | 15 | 14 |
| Number of Board Meetings for the Year | 8 | 7 |
| Board Meeting Attendance Pct | 100 | 100 |
| Number of Female Executives | 5 | 5 |
| Number of Independent Directors | 5 | 5 |
| Board Duration (Years) | 3 | 3 |
| Source: Bloomberg Finance L.P. | | |

Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance such as energy consumption, board composition, and workforce accidents.

Company ESG reporting has evolved since our ESG Disclosure Score was originally created in 2010. In order to reflect the evolution in corporate reporting, in early 2022 Bloomberg updated its ESG disclosure scores methodology. The methodology changes were implemented for all years of data for all companies in the ESG Coverage universe.

To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.

Thu, Feb 23, 2023



Financial statement

| Profit and Loss | Statement |
|-----------------|-----------|
|-----------------|-----------|

| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net premiums written | (Btmn) | 39,554 | 34,308 | 33,396 | 33,992 | 34,579 | 34,641 | 35,085 | 35,843 |
| Net investments income | (Btmn) | 12,255 | 12,632 | 12,231 | 12,084 | 12,170 | 12,264 | 12,519 | 12,756 |
| Gains (losses) on investment in sec. | (Btmn) | 1,548 | 1,419 | 1,150 | 1,301 | 789 | 789 | 789 | 789 |
| Other Income | (Btmn) | 513 | 543 | 560 | 791 | 647 | 647 | 647 | 647 |
| Total revenue | (Btmn) | 53,870 | 48,902 | 47,337 | 48,169 | 48,185 | 48,341 | 49,040 | 50,035 |
| Total underwriting expenses | (Btmn) | 46,307 | 41,960 | 43,703 | 42,286 | 42,629 | 41,102 | 41,278 | 42,170 |
| Life policy reserve & benefit payment | (Btmn) | 41,984 | 38,345 | 40,380 | 39,017 | 39,292 | 37,759 | 37,892 | 38,711 |
| Commissions and brokerages | (Btmn) | 3,465 | 3,004 | 2,765 | 2,718 | 2,596 | 2,601 | 2,634 | 2,691 |
| Other underwriting expenses | (Btmn) | 857 | 610 | 558 | 551 | 741 | 742 | 752 | 768 |
| Total operating expenses | (Btmn) | 1,771 | 1,636 | 1,534 | 1,647 | 1,650 | 1,684 | 1,721 | 1,758 |
| Other expenses | (Btmn) | 0 | 0 | 339 | 472 | 127 | 0 | 0 | 0 |
| Corporate income tax | (Btmn) | 813 | 918 | 153 | 568 | 568 | 833 | 906 | 916 |
| Net profit | (Btmn) | 4,970 | 4,386 | 1,608 | 3,196 | 3,212 | 4,721 | 5,135 | 5,191 |
| EPS | (Bt) | 2.91 | 2.57 | 0.94 | 1.87 | 1.88 | 2.76 | 3.01 | 3.04 |
| DPS | (Bt) | 0.72 | 0.64 | 0.23 | 0.56 | 0.47 | 0.69 | 0.75 | 0.76 |

Balance Sheet

| Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|--------|---|---|--|--|--|---|--|---|
| (Btmn) | 9,826 | 13,442 | 8,072 | 7,637 | 12,681 | 12,416 | 12,116 | 11,717 |
| (Btmn) | 292,660 | 300,137 | 310,811 | 318,939 | 308,749 | 311,749 | 313,749 | 315,749 |
| (Btmn) | 11,562 | 10,226 | 11,314 | 12,129 | 11,726 | 11,726 | 11,726 | 11,726 |
| (Btmn) | 324,578 | 333,680 | 339,778 | 347,143 | 342,611 | 345,490 | 347,340 | 349,096 |
| (Btmn) | 283,238 | 286,642 | 291,329 | 295,480 | 294,757 | 293,718 | 291,612 | 289,462 |
| (Btmn) | 286,070 | 289,420 | 293,680 | 299,177 | 297,828 | 296,788 | 294,683 | 292,533 |
| (Btmn) | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 |
| (Btmn) | 38,505 | 44,225 | 46,098 | 47,966 | 44,783 | 48,702 | 52,656 | 56,563 |
| (Bt) | 22.55 | 25.90 | 27.00 | 28.09 | 26.23 | 28.52 | 30.84 | 33.13 |
| | (Btmn) | (Btmn) 9,826 (Btmn) 292,660 (Btmn) 11,562 (Btmn) 324,578 (Btmn) 283,238 (Btmn) 286,070 (Btmn) 1,708 (Btmn) 38,505 | (Btmn) 9,826 13,442 (Btmn) 292,660 300,137 (Btmn) 11,562 10,226 (Btmn) 324,578 333,680 (Btmn) 283,238 286,642 (Btmn) 286,070 289,420 (Btmn) 1,708 1,708 (Btmn) 38,505 44,225 | (Btmn) 9,826 13,442 8,072 (Btmn) 292,660 300,137 310,811 (Btmn) 11,562 10,226 11,314 (Btmn) 324,578 333,680 339,778 (Btmn) 283,238 286,642 291,329 (Btmn) 286,070 289,420 293,680 (Btmn) 1,708 1,708 (Btmn) 38,505 44,225 46,098 | (Btmn) 9,826 13,442 8,072 7,637 (Btmn) 292,660 300,137 310,811 318,939 (Btmn) 11,562 10,226 11,314 12,129 (Btmn) 324,578 333,680 339,778 347,143 (Btmn) 283,238 286,642 291,329 295,480 (Btmn) 286,070 289,420 293,680 299,177 (Btmn) 1,708 1,708 1,708 (Btmn) 38,505 44,225 46,098 47,966 | (Btmn) 9,826 13,442 8,072 7,637 12,681 (Btmn) 292,660 300,137 310,811 318,939 308,749 (Btmn) 11,562 10,226 11,314 12,129 11,726 (Btmn) 324,578 333,680 339,778 347,143 342,611 (Btmn) 283,238 286,642 291,329 295,480 294,757 (Btmn) 286,070 289,420 293,680 299,177 297,828 (Btmn) 1,708 1,708 1,708 1,708 (Btmn) 38,505 44,225 46,098 47,966 44,783 | (Btmn) 9,826 13,442 8,072 7,637 12,681 12,416 (Btmn) 292,660 300,137 310,811 318,939 308,749 311,749 (Btmn) 11,562 10,226 11,314 12,129 11,726 11,726 (Btmn) 324,578 333,680 339,778 347,143 342,611 345,490 (Btmn) 283,238 286,642 291,329 295,480 294,757 293,718 (Btmn) 286,070 289,420 293,680 299,177 297,828 296,788 (Btmn) 1,708 1,708 1,708 1,708 1,708 1,708 (Btmn) 38,505 44,225 46,098 47,966 44,783 48,702 | (Btmn) 9,826 13,442 8,072 7,637 12,681 12,416 12,116 (Btmn) 292,660 300,137 310,811 318,939 308,749 311,749 313,749 (Btmn) 11,562 10,226 11,314 12,129 11,726 11,726 11,726 (Btmn) 324,578 333,680 339,778 347,143 342,611 345,490 347,340 (Btmn) 283,238 286,642 291,329 295,480 294,757 293,718 291,612 (Btmn) 286,070 289,420 293,680 299,177 297,828 296,788 294,683 (Btmn) 1,708 1,708 1,708 1,708 1,708 1,708 (Btmn) 38,505 44,225 46,098 47,966 44,783 48,702 52,656 |

Key Financial Ratios and Assumptions

| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|--|------|---------|---------|---------|---------|---------|---------|---------|---------|
| YoY net insurance premium growth | (%) | (7.83) | (13.26) | (2.66) | 1.79 | 1.73 | 0.18 | 1.28 | 2.16 |
| YoY new business premium growth | (%) | (32.19) | (23.49) | 5.67 | (4.39) | 10.59 | 10.00 | 10.00 | 10.00 |
| YoY renewal premium growth | (%) | 2.18 | (10.05) | (4.41) | 4.47 | (1.86) | (2.17) | (1.07) | (0.19) |
| Combined ratio | (%) | 121.55 | 127.07 | 135.45 | 129.24 | 128.05 | 123.51 | 122.55 | 122.56 |
| Underwriting net profit margin | (%) | (21.55) | (27.07) | (35.45) | (29.24) | (28.05) | (23.51) | (22.55) | (22.56) |
| Life policy reserve & benefit payment/Net earned premium | (%) | 106.14 | 111.77 | 120.91 | 114.78 | 113.63 | 109.00 | 108.00 | 108.00 |
| Commissions and brokerages/Net earned premium | (%) | 8.76 | 8.76 | 8.28 | 7.99 | 7.51 | 7.51 | 7.51 | 7.51 |
| Other underwriting expenses/Net earned premium | (%) | 2.17 | 1.78 | 1.67 | 1.62 | 2.14 | 2.14 | 2.14 | 2.14 |
| Underwriting margin | (%) | (17.07) | (22.30) | (30.86) | (24.40) | (23.28) | (18.65) | (17.65) | (17.65) |
| Opex/Net earned premium | (%) | 4.48 | 4.77 | 4.59 | 4.85 | 4.77 | 4.86 | 4.90 | 4.91 |
| Yield on investment | (%) | 4.24 | 4.26 | 4.00 | 3.84 | 3.88 | 3.95 | 4.00 | 4.05 |
| Return on investment | (%) | 4.77 | 4.74 | 4.38 | 4.25 | 4.13 | 4.21 | 4.26 | 4.30 |
| Cost to income ratio | (%) | 3.38 | 3.45 | 3.32 | 3.51 | 3.48 | 3.54 | 3.57 | 3.57 |
| Net profit margin | (%) | 9.23 | 8.97 | 3.40 | 6.63 | 6.67 | 9.77 | 10.47 | 10.37 |
| ROA | (%) | 1.57 | 1.33 | 0.48 | 0.93 | 0.93 | 1.37 | 1.48 | 1.49 |
| ROE | (%) | 12.87 | 10.60 | 3.56 | 6.80 | 6.93 | 10.10 | 10.13 | 9.51 |
| Capital adequacy ratio | (%) | 260.00 | 281.00 | 274.00 | 300.00 | NA. | NA. | NA. | NA. |



Financial statement

Profit and Loss Statement

| FY December 31 | Unit | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net premiums written | (Btmn) | 9,153 | 7,770 | 9,523 | 7,546 | 8,406 | 7,294 | 10,252 | 8,627 |
| Net investments income | (Btmn) | 3,006 | 3,002 | 3,162 | 2,914 | 2,970 | 3,107 | 3,229 | 2,864 |
| Gains (losses) on investment in securities | (Btmn) | 252 | 295 | 605 | 148 | 271 | 533 | 129 | (144) |
| Other Income | (Btmn) | 314 | 102 | 120 | 254 | 207 | 100 | 115 | 225 |
| Total Revenue | (Btmn) | 12,726 | 11,170 | 13,411 | 10,862 | 11,853 | 11,034 | 13,726 | 11,572 |
| Total underwriting expenses | (Btmn) | 11,186 | 9,864 | 11,557 | 9,679 | 10,555 | 9,297 | 12,199 | 10,578 |
| Life policy reserve & benefit payment | (Btmn) | 10,391 | 9,055 | 10,740 | 8,831 | 9,686 | 8,621 | 11,290 | 9,695 |
| Commissions and brokerages | (Btmn) | 668 | 657 | 686 | 707 | 697 | 543 | 649 | 708 |
| Other underwriting expenses | (Btmn) | 127 | 152 | 131 | 141 | 172 | 133 | 260 | 176 |
| Total operating expenses | (Btmn) | 363 | 391 | 425 | 469 | 353 | 388 | 427 | 481 |
| Other expenses | | (2) | 45 | 44 | 385 | (1) | (60) | 5 | 183 |
| Corporate income tax | (Btmn) | 189 | 119 | 205 | 54 | 145 | 220 | 153 | 50 |
| Net Profit | (Btmn) | 990 | 751 | 1,181 | 274 | 801 | 1,189 | 942 | 279 |
| EPS (Bt) | (Bt) | 0.58 | 0.44 | 0.69 | 0.16 | 0.47 | 0.70 | 0.55 | 0.16 |
| | | | | | | | | | |

Balance Sheet

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|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| FY December 31 | Unit | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 |
| Cash and deposits at financial institutions | (Btmn) | 8,607 | 10,752 | 9,159 | 7,637 | 5,156 | 8,220 | 10,209 | 12,681 |
| Total investments in securities | (Btmn) | 313,713 | 317,369 | 318,688 | 318,939 | 318,618 | 313,851 | 311,151 | 308,749 |
| Total loans - net | (Btmn) | 11,009 | 11,585 | 11,855 | 12,129 | 11,675 | 11,782 | 11,718 | 11,726 |
| Total Assets | (Btmn) | 344,688 | 348,527 | 350,057 | 347,143 | 346,640 | 343,960 | 344,517 | 342,611 |
| Life policy reserve | (Btmn) | 295,119 | 297,486 | 298,620 | 295,480 | 296,370 | 296,509 | 298,440 | 294,757 |
| Total Liabilities | (Btmn) | 297,820 | 300,749 | 302,615 | 299,177 | 299,921 | 301,164 | 303,005 | 297,828 |
| Paid-up capital | (Btmn) | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 | 1,708 |
| Total Equity | (Btmn) | 46,867 | 47,778 | 47,441 | 47,966 | 46,719 | 42,795 | 41,512 | 44,783 |
| BVPS | (Bt) | 27.45 | 27.98 | 27.78 | 28.09 | 27.36 | 25.06 | 24.31 | 26.23 |

| Kau | Einan | cial | Ratios |
|-----|-------|-------|--------|
| ĸeu | Finan | ıcıaı | Ratios |

| FY December 31 | Unit | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 |
|--|------|---------|---------|---------|---------|---------|---------|---------|---------|
| YoY net insurance premium growth | (%) | (0.62) | 16.37 | (2.26) | (2.83) | (8.16) | (6.13) | 7.65 | 14.33 |
| YoY new business premium growth | (%) | 5.03 | 79.97 | (54.08) | 34.81 | 5.41 | (33.39) | 52.71 | 31.52 |
| YoY renewal premium growth | (%) | (1.50) | 5.49 | 22.68 | (6.81) | (12.96) | 3.77 | 0.72 | 4.42 |
| Combined ratio | (%) | 126.18 | 131.97 | 125.81 | 134.48 | 129.77 | 132.78 | 123.16 | 128.19 |
| Underwriting net profit margin | (%) | (26.18) | (31.97) | (25.81) | (34.48) | (29.77) | (32.78) | (23.16) | (28.19) |
| Life policy reserve & benefit payment/Net earned premium | (%) | 113.54 | 116.53 | 112.77 | 117.03 | 115.23 | 118.18 | 110.13 | 112.37 |
| Commissions and brokerages/Net earned premium | (%) | 7.29 | 8.46 | 7.20 | 9.37 | 8.29 | 7.45 | 6.33 | 8.20 |
| Other underwriting expenses/Net earned premium | (%) | 1.39 | 1.95 | 1.38 | 1.87 | 2.05 | 1.82 | 2.54 | 2.03 |
| Underwriting margin | (%) | (22.22) | (26.94) | (21.35) | (28.27) | (25.57) | (27.45) | (18.99) | (22.61) |
| Opex/Net earned premium | (%) | 3.97 | 5.03 | 4.46 | 6.21 | 4.20 | 5.33 | 4.17 | 5.57 |
| Yield on investment | (%) | 3.85 | 3.81 | 3.98 | 3.66 | 3.73 | 3.93 | 4.13 | 3.70 |
| Return on investment | (%) | 4.17 | 4.18 | 4.74 | 3.84 | 4.07 | 4.60 | 4.30 | 3.51 |
| Cost to income ratio | (%) | 2.91 | 3.60 | 3.32 | 4.37 | 3.05 | 3.70 | 3.14 | 4.10 |
| Net profit margin | (%) | 7.78 | 6.73 | 8.80 | 2.53 | 6.75 | 10.78 | 6.87 | 2.41 |
| ROA | (%) | 1.16 | 0.87 | 1.35 | 0.32 | 0.92 | 1.38 | 1.10 | 0.32 |
| ROE | (%) | 8.52 | 6.35 | 9.92 | 2.30 | 6.76 | 10.63 | 8.94 | 2.59 |
| Capital adequacy ratio | (%) | 284.00 | 295.00 | 299.00 | 300.00 | 329.00 | 364.00 | 363.00 | 0.00 |



Figure 1: Quarterly results

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|-------------------------------|---------|---------|---------|----------|----------|---------|---------|----------|
| P & L (Bt mn) | 4Q21 | 3Q22 | 4Q22 | %YoY ch | %QoQ ch | 2021 | 2022 | % YoY ch |
| Net earned premium | 7,546 | 10,252 | 8,627 | 14 | (16) | 33,992 | 34,579 | 2 |
| Net investments income | 2,914 | 3,229 | 2,864 | (2) | (11) | 12,084 | 12,170 | 1 |
| Gains (losses) on investment | 148 | 129 | (144) | (197) | (212) | 1,301 | 789 | (39) |
| Other Income | 254 | 115 | 225 | (11) | 95 | 791 | 647 | (18) |
| Total Revenue | 10,862 | 13,726 | 11,572 | 7 | (16) | 48,169 | 48,185 | 0 |
| Total underwriting expenses | 9,679 | 12,199 | 10,578 | 9 | (13) | 42,286 | 42,629 | 1 |
| Total operating expenses | 469 | 427 | 481 | 3 | 13 | 1,647 | 1,650 | 0 |
| Corporate income tax | 54 | 153 | 50 | (7) | (67) | 568 | 568 | (0) |
| Net Profit | 274 | 942 | 279 | 2 | (70) | 3,196 | 3,212 | 0 |
| EPS (Bt) | 0.16 | 0.55 | 0.16 | 2 | (70) | 1.87 | 1.88 | 0 |
| Ratios (%) | 4Q21 | 3Q22 | 4Q22 | %YoY ch* | %QoQ ch* | 2021 | 2022 | YoY ch* |
| Yield on investment (%) | 3.66 | 4.13 | 3.70 | 0.04 | (0.44) | 3.84 | 3.88 | 0.04 |
| Return on investment (%) | 3.84 | 4.30 | 3.51 | (0.33) | (0.79) | 4.25 | 4.13 | (0.12) |
| Life policy reserve ratio (%) | (33.07) | 22.70 | (34.98) | (1.91) | (57.68) | 15.78 | 3.25 | (12.53) |
| Benefit payment ratio (%) | 150.10 | 87.43 | 147.35 | (2.74) | 59.92 | 99.00 | 110.38 | 11.38 |
| Commission ratio (%) | 9.37 | 6.33 | 8.20 | (1.17) | 1.88 | 7.99 | 7.51 | (0.49) |
| Underwriting margin (%) | (28.27) | (18.99) | (22.61) | 5.66 | (3.62) | (24.40) | (23.28) | 1.12 |
| Cost to income ratio (%) | 4.37 | 3.14 | 4.10 | (0.27) | 0.96 | 3.51 | 3.48 | (0.03) |
| Combined ratio (%) | 134.48 | 123.16 | 128.19 | (6.30) | 5.03 | 129.24 | 128.05 | (1.19) |
| Net profit margin (%) | 2.53 | 6.87 | 2.41 | (0.11) | (4.45) | 6.63 | 6.67 | 0.03 |
| | | | | | | | | |

Source: InnovestX Research Note: * Percentage points

Figure 2: Valuation summary (price as of Feb 22, 2023)

| | Rating | Price | Target | ETR | P. | P/E (x) | | EPS growth (%) | | P/BV (x) | | ROE (%) | |) | Div. Yield (%) | | %) | | |
|---------|--------------|---------|---------|-------|------|---------|------|----------------|------|----------|-----|---------|-----|-----|----------------|-----|-----|-----|-----|
| | | (Bt/Sh) | (Bt/Sh) | (%) | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F |
| BLA | Outperform | 31.50 | 40.0 | 29.2 | 16.7 | 11.4 | 10.5 | 0 | 47 | 9 | 1.2 | 1.1 | 1.0 | 7 | 10 | 10 | 1.5 | 2.2 | 2.4 |
| THRE | Underperform | 1.09 | 1.0 | (6.4) | n.m. | 38.3 | 30.9 | 43 | n.m. | 24 | 1.5 | 1.4 | 1.4 | (6) | 4 | 5 | 0.0 | 1.8 | 2.3 |
| THREL | Neutral | 5.05 | 5.3 | 9.1 | 19.8 | 17.0 | 14.5 | 55 | 17 | 17 | 2.1 | 2.0 | 1.9 | 11 | 12 | 13 | 3.0 | 4.1 | 4.8 |
| TLI | Outperform | 14.00 | 19.0 | 37.8 | 15.7 | 14.3 | 13.1 | 13 | 9 | 9 | 1.7 | 1.6 | 1.4 | 11 | 11 | 0 | 1.9 | 2.1 | 2.3 |
| TQM | Neutral | 41.25 | 40.0 | 0.5 | 30.1 | 25.4 | 22.2 | (8) | 18 | 15 | 8.9 | 8.3 | 7.8 | 30 | 34 | 36 | 3.0 | 3.5 | 4.1 |
| Average | | | | | 20.6 | 21.3 | 18.2 | 21 | 23 | 15 | 3.1 | 2.9 | 2.7 | 11 | 14 | 13 | 1.9 | 2.8 | 3.2 |

Source: InnovestX Research



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CG Rating 2022 Companies with CG Rating

Companies with Excellent CG Scoring

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Companies with Very Good CG Scoring

2S, 7UP, ABICO, ABM, ACE, ACG, ADB, ADD, AEONTS, AGE, AHC, AIE, AIT, ALUCON, AMANAH, AMR, APCO, APCS, AQUA, ARIN, ARROW, AS, ASAP, ASEFA, ASIA, ASIAN, ASIMAR, ASK, ASN, ATP30, B, BA, BC, BCH, BE8, BEC, SCAP, BH, BIG, BJC, BJCHI, BLA, BR, BRI, BROOK, BSM, BYD, CBG, CEN, CHARAN, CHAYO, CHG, CHOTI, CHOW, CI, CIG, CITY, CIVIL, CMC, CPL, CPW, CRANE, CRD, CSC, CSP, CV, CWT, DCC, DHOUSE, DITTO, DMT, DOD, DPAINT, DV8, EASON, EFORL, ERW, ESSO, ESTAR, FE, FLOYD, FORTH, FSS, FE, BX, GCAP, GENCO, GJS, GTB, GYT, HEMP, HPT, HTC, HUMAN, HYDRO, ICN, IFS, IIG, IMH, INET, INGRS, INSET, INSURE, IRCP, IT, ITD, J, JAS, JCK, JCKH, JMT, JR, KBS, KCAR, KIAT, KISS, KK, KOOL, KTIS, KUMWEL, KUN, KWC, KWM, L&E, LDC, LEO, LH, LHK, M, MATCH, MBAX, MEGA, META, MFC, MGT, MICRO, MILL, MITSIB, MK, MODERNY, MTI, NBC, NCAP, NCH, NDR, NETBAY, NEX, NINE, NATION, NNCL, NOVA, NPK, NRF, NTV, NUSA, NWR, OCC, OGC, ONEE, PACO, PATO, PB, PICO, PIMO, PIN, PJW, PL, PLE, PM, PMTA, PPP, PPPM, PRAPAT, PRECHA, PRIME, PRIN, PRINC, PROSEN, PROUD, PSG, PSTC, PT, PTC, QLT, RCL, RICHY, RJH, ROJNA, RPC, RT, RWI, S11, SA, SABUY, SAK, SALEE, SAMCO, SANKO, SAPPE, SAWAD, SCI, SCP, SE, SCLURE, SFLEX, SFP, SFT, SGP, SIAM, SINGER, SKE, SKN, SKR, SKY, SLP, SMART, SMD, SMIT, SNNP, SON, SPA, SPC, SPCG, SR, SRICHA, SSF, SSP, STANLY, STC, STPI, SUC, SVOA, SVT, SWC, SYNEX, TAE, TAKUNI, TCC, TCMC, TFG, TFI, TFM, TGH, TIDLOR, TIGER, TIPH, TITLE, TM, TMC, TMI, TNI, TNP, TNR, TOG, TPA, TPAC, TPCS, TPIPL, TPIPP, TPLAS, TPS, TQR, TRITN, TRT, TRU, TRV, TSE, TVT, TWP, UBE, UEC, UKEM, UMI, UOBKH, UP, UPF, UTP, VIBHA, VL, VPO, VRANDA, WGE, WIIK, WIN, WINMED, WORK, WP, XO, YUASA, ZIGA

Companies with Good CG Scoring

A, A5, AI, ALL, ALPHAX, AMC, APP, AQ, AU, B52, BEAUTY, BGT, BLAND, BM, BROCK, BSBM, BTNC, CAZ, CCP, CGD, CMAN, CMO, CMR; CPANEL, CPT, CSR, CTW, D, DCON, EKH, EMC, EP, EVER, F&D, FMT, GIFT, GLOCON, GLORY, GREEN, GSC, HL, HTECH, IHL, INOX, JAK, JMART, JSP; JUBILE, KASET, KCM, KWI, KYE, LEE, LPH, MATI, M-CHAI, MCS, MDX, MENA, MJD, MORE, MPIC, MUD, NC, NEWS, NFC, NSL, NV, PAF, PEACE, PF, PK, PPM, PRAKIT, PTL, RAM, ROCK, RP, RPH, RSP, SIMAT, SISB, SK, SOLAR, SPACK, SPG, SQ, STARK, STECH, SUPER, SVH, PTECH, TC; TCCC, TCJ, TEAM, THE, THMUI, TKC; TNH, TNPC, TOPP, TPCH, TPOLY, TRUBB, TTI, TYCN, UMS, UNIQ; UPA, UREKA, VARO, W, WFX, WPH, YGG

Corporate Governance Report

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2021 to 27 October 2022) is publicized.

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Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, 7UP, ADVANC, AF, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, COTTO, CPALL, CPF, CPI, CPI, CPN, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DRT, DTAC, DUSIT, EA, EASTW, EGCO, EP, EPG, ERW, ESTAR, ETE, FE, FNS, FPI, FPT, FSMART, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HEMP, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, INET, INSURE, INTUCH, IRC, IRPC, ITEL, IVL, JKN, JR, K, KASET, KBANK, KBS, KCAR, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, KWI, L&E, LANNA, LH, LHFG, LHK, LPN, LRH, M, MAJOR, MAKRO, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NEP, NINE, NKI, NOBLE, NOK, NSI, NWR, OCC, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RWI, S&J, SAAM, SABINA, SAPPE, SAT, SC, SCB, SCC, SCCC, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGP, SINGER, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMILL, TMT, TNITY, TNI, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TPP, TRU, TRUEE, TSC, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVI, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UPF, UV, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

Declared (ประกาศเจตนารมณ์)

AH, ALT, APCO, ASW, B52, CHG, CI, CPR, CPW, DDD, DHOUSE, DOHOME, ECF, EKH, ETC, EVER, FLOYD, GLOBAL, ILM, INOX, J, JMART, JMT, JTS, KEX, KUMWEL, LDC, MEGA, NCAP, NOVA, NRF, NUSA, OR, PIMO, PLE, RS, SAK, SIS, SSS, STECH, SUPER, SVT, TKN, TMD, TMI, TQM, TRT, TSI, VARO, VCOM, VIBHA, W, WIN

N/A

24CS, 3K-BAT, A, A5, AAI, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMC, AMR, ANAN, AOT, APEX, APP, APURE, AQ, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, BA, BBGI, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLAND, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BTG, BTNC, BTW, BUI, BVG, BYD, CAZ, CBG, CCET, CCP, CEYE, CGD, CH, CHARAN, CHASE, CHAYO, CHIC, CHO, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPANEL, CPH, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, CV, CWT, D, CON, DITTO, DMT, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ESSO, FSD, FANCY, FMT, FN, FORTH, FTI, FVC, GENCO, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GREEN, GSC, GTB, GYT, HFT, HL, HPT, HTECH, HUMAN, HYDRO, ICN, IFEC, IHL, IIG, IMH, IND, INGRS, INSET, IP, IRCP, IT, ITC, ITD, ITNS, JAK, JAS, JCK, JCKH, JCT, JDF, JSP, JUBILE, JWD, KAMART, KC, KCC, KCM, KDH, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUN, KWC, KWM, KYE, LALIN, LEE, LEO, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MASTER, MATI, MAX, M-CHAI, MCS, MDX, MEB, MENA, METCO, MGT, MICRO, MIDA, MITSIB, MJD, MK, ML, MODERN, MORE, MOSHI, MPIC, MTW, MUD, MVP, NATION, NC, NCH, NCL, NDR, NER, NETBAY, NEW, NEWS, NEX, NFC, NNCL, NPK, NSL, NTSC, NTV, NV, NVD, NYT, OHTL, OISHI, ONEE, OSP, OTO, PACE, PACO, PAF, PCC, PEACE, PERM, PF, PICO, PIN, PJUS, PMTA, POLAR, POLY, POMPUI, PORT, POST, PPM, PQS, PRAKIT, PRAPAT, PRECHA, PRI, PRIME, PRIME, PRIN, PRO, PROEN, PROUD, PSG, PTC, PTECH, PTL, RAM, RBF, RCL, READY, RICHY, RJH, ROULAR, POLY, SPG, SPG, SPG, SPV, SQ, SR, SSC, STANLY, STARK, STC, STEC, STHAI, STI, STP, STPI, SUC, SUN, SUTHA, SVOA, SVR, SWC, SYNEX, TAPAC, TC, TCC, TCC, TCC, TCJ, TCOAT, TEAM, TEAMG, TEGH, TEKA, TFM, TGE, TGPRO, TH, THAI, THANA, THE, THG, THL, THMUI, TIGER, TIPH, TITLE, TK, TKC, TLI, TM, TMC, TMW, TNDT, TNH, TNPC, TOA, TPAC, TPBI, TPICH, TPIPP, TPLAS, TPOLY, TPS, TQR, TR, TRC, TRITN, TRUBB, TRV, TSE,

Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of July 7, 2022) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.

Thu, Feb 23, 2023