# **Advanced Info Service**

Advanced Info Service
Public Company Limited

# ADVANC

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# 4Q23: Weaker than expected

We keep our tactical recommendation at NEUTRAL with a DCF-based TP of Bt246 (6% WACC and 2% LTG). Although we view the acquisition of TTTBB and JASIF as well as 700MHz as a plus for the long-term, the business integration cost makes near-term earnings growth unexciting and caps near-term upside to share price. We estimated 2024F core profit at Bt29.5bn, growing 3.6% YoY.

**4Q23** misses estimates. This is the first quarter ADVANC consolidated TTTBB and JASIF (the full impact will be seen in 1Q24). In 4Q23, ADVANC reported net profit of Bt7bn, down 14% QoQ and 4.9% YoY. It booked Bt412mn FX gain and Bt450mn asset provisions in the quarter. Stripping these out shows core profit of Bt7bn, slipping 7.2% QoQ but growing 3.7% YoY. This misses INVX by 5.4% and consensus by 5.9%, largely on higher SG&A and interest expense. For the year 2023, core profit was Bt28.5bn, up 9.3% YoY. It announced a 2H23 dividend of Bt4.61/sh (2.1% yield and 91% payout). XD is Feb 19.

**Highlights from 4Q23 results.** Core service revenue was Bt37.1bn, growth of 8.7% QoQ and 9.5% YoY from high season for mobile and organic growth in fixed broadband, boosted by the consolidation of TTTBB's revenue for 46 days. Excluding TTTBB, core service revenue growth was 2.4% QoQ and 3.1% YoY. Mobile revenue improved 2.6% QoQ and 1.8% YoY to Bt30bn, driven by tourism, holidays and higher quality subscriber acquisitions. Fixed broadband revenue surged 66.6% QoQ and 93.7% YoY to Bt5bn from the consolidation of TTTBB. Enterprise business and other service revenue rose 12.0% QoQ and 13.9% YoY to Bt2bn on consolidation of TTTBB's non-fixed broadband revenue. Excluding TTTBB's contribution, enterprise organic revenue fell 2.8% QoQ and 1.1% YoY.

**Neutral tone from the meeting.** ADVANC held analyst briefing post results announcement. Management clarified that 2024 financial guidance, with core service revenue to grow 13-15%, EBITDA to grow 14-16% and capex of Bt25-26bn, comes primarily from the full-year consolidation of TTTBB and JASIF. Management expects P&L impact from this deal to be negative for 1-2 years. Overall, the guidance is in line with our expectations. Management mentioned that pricing competition was stable in 4Q23. The strategy to improve ARPU in 2024F will be via offering new packages to urge customers into upgrades. However, the success of this will depend on how the economy is doing.

**Risks and concerns.** Weak economic recovery will hurt ARPU uplift in mobile and FBB businesses. Key ESG risk for the company is on cybersecurity and data privacy of its subscribers.

## **Tactical: NEUTRAL**

## (3-month)

Stock data	
Last close (Feb 7) (Bt)	218.00
Target price (Bt)	246.00
Mkt cap (Btbn)	648.38
Mkt cap (US\$mn)	18,213

Beta	L
Mkt cap (%) SET	3.76
Sector % SET	8.68
Shares issued (mn)	2,974
Par value (Bt)	1.00
12-m high / low (Bt)	231 / 194
Avg. daily 6m (US\$mn)	26.99
Foreign limit / actual (%)	48 / 37
Free float (%)	36.2
Dividend policy (%)	≥ 70

Share performance			
(%)	1M	3M	12M
Absolute	1.9	(2.7)	11.5
Relative to SET	3.2	(1.9)	33.0

Source: SET, InnovestX Research

2023 Sustainability / 2022 ESG Score						
SET ESG Ratings	AAA					
ESG Bloomberg Rank in the sector	r					
ESG Score Rank	1/35					
Environmental Score Rank	1/35					
Social Score Rank	1/35					

### **ESG** comment

ADVANC ranked no. 1 ESG score in the sector and in each category, implying solid ESG

Source: Bloomberg Finance L.P.

Governance Score Rank

## Forecasts and valuation

Year to 31 Dec	Unit	2022	2023	2024F	2025F	2026F
Revenue	(Btmn)	185,485	188,873	209,040	213,781	218,668
EBITDA	(Btmn)	90,261	94,076	104,118	106,661	109,293
Core profit	(Btmn)	26,048	28,467	29,501	31,724	35,129
Reported profit	(Btmn)	26,011	29,086	29,501	31,724	35,129
Core EPS	(Bt)	8.76	9.57	9.92	10.67	11.81
DPS	(Bt)	7.69	8.61	8.73	9.39	10.39
P/E, core	(x)	24.9	22.8	22.0	20.4	18.5
EPS growth, core	(%)	(5.5)	9.3	3.6	7.5	10.7
P/BV, core	(x)	7.6	7.2	6.9	6.5	6.2
ROE	(%)	31.1	32.3	31.9	32.8	34.4
Dividend yield	(%)	3.5	3.9	4.0	4.3	4.8
FCF yield	(%)	3.4	(2.0)	3.2	7.3	9.9
EV/EBIT	(x)	9.2	9.4	8.6	8.2	7.6
EBIT growth, core	(%)	(2.5)	2.7	9.6	2.5	2.3
EV/CE	(x)	2.5	2.0	2.1	2.1	2.2
ROCE	(%)	10.5	8.4	9.5	10.5	12.2
EV/EBITDA	(x)	8.0	8.1	7.4	7.0	6.5
EBITDA growth	(%)	(2.4)	4.2	10.7	2.4	2.5

Source: InnovestX Research

## Analyst

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#### Our view on ESG

ADVANC is chiefly involved with the provision of mobile and FBB services which by nature do not have high emissions. It also has excellent CG scoring. Overall, we have no issues related to ESG for the company. ESG risk for the company would be on cybersecurity and data privacy of its subscribers.

#### **ESG Disclosure Score**

Bloomberg ESG Score	60.79 (2022)		CG Ratin	g DJSI	SETESG	SET ESG Ratings			
Rank in Sector	1/35	ADVANC	5	Yes	Yes	AAA			
		Source: Thai Instit	Source: Thai Institute of Directors (IOD), SET						

## Environmental Issue (E)

- The company plans to reduce GHG emissions through high efficient business operations and utilization of renewable energy.
- ADVANC has been adopting multiple energy-efficient technologies in the management of base stations nationwide which helped save energy and reduced indirect GHG emissions from electricity consumption by 18,743 tCO2e in 2021.
- For the alternative energy use, the company continued to expand installation of solar panels, allowing for solar panel installation at 5,553 base stations and at another eight data centers and switching centers. This generated 16,282 MWh/year and cutting 8,139 tCo2e in GHG emissions.

## Social Issue (S)

- ADVANC has policies to uplifting community wellbeing and decreasing social inequality through digital infrastructure and solutions.
- The company implemented three strategies; 1)
   Expansion of digital infrastructure for maximum
   coverage in support of efficient communication and
   alignment with national economic development, 2)
   supporting public access to affordable digital
   communication devices and 3) developing digital
   platforms that enhance economic and social
   structures along with quality of life.

### Governance Issue (G)

- Corporate governance policy of ADVANC adheres fundamentally to laws and developed to be transparent, reliable, and acceptable in line with best practice of good corporate governance and sustainability growth, both domestic and international standard. This reflects in its achievement and recognition in 2021.
- ADVANC listed in Dow Jones Sustainability Indices, received excellent CG scoring from Corporate Governance Report of Thai listed companies, received "Best Investor Relation Awards", and many more.

ESG Disclosure Score		
	2021	2022
ESG Disclosure Score	60.60	60.79
Environment	42.65	49.41
Emissions Reduction Initiatives	Yes	Yes
GHG Scope 1	8.93	7.41
Energy Efficiency Policy	Yes	Yes
Total Energy Consumption	1,318.49	1,394.99
Renewable Energy Use	16.28	24.19
Social	49.18	42.99
Human Rights Policy	Yes	Yes
Equal Opportunity Policy	Yes	Yes
Pct Women in Management	36.26	37.71
Business Ethics Policy	Yes	Yes
Anti-Bribery Ethics Policy	Yes	Yes
Governance	89.86	89.86
Size of Audit Committee	3	3
Number of Independent Directors on Audit Committee	3	3
Company Conducts Board Evaluations	Yes	Yes
Number of Executives / Company Managers	8	8
Director Share Ownership Guidelines	No	No
Source: Bloomberg Finance L.P.		

## Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance. To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.

SIM and Handset margin



Profit and Loss Statement									
FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026
Total revenue	(Btmn)	180,894	172,890	181,333	185,485	188,873	209,040	213,781	218,668
Cost of goods sold	(Btmn)	(111,899)	(110,848)	(121,453)	(126,172)	(125,387)	(137,189)	(138,574)	(138,827
Gross profit	(Btmn)	68,994	62,042	59,880	59,313	63,486	71,851	75,207	79,84
SG&A	(Btmn)	(27,885)	(24,499)	(21,846)	(22,486)	(22,978)	(27,865)	(28,701)	(29,562)
Other income	(Btmn)	846	969	1,273	658	847	842	849	990
Interest expense	(Btmn)	(4,777) <b>37,179</b>	(5,917)	(5,626) <b>33,680</b>	(5,230) <b>32,255</b>	(6,145) <b>35,210</b>	(7,945) <b>36,883</b>	(7,750) <b>39,605</b>	(7,440) <b>43,82</b> 9
Pre-tax profit Corporate tax	(Btmn)		32,595						
Equity a/c profits	(Btmn)	(6,209) (86)	(5,089) (70)	(5,970) (141)	(6,168) (36)	(6,909) 168	(7,377) (3)	(7,921) 43	(8,766)
Minority interests	(Btmn)			(2)	(30)				
Core profit	(Btmn)	(3) <b>30,881</b>	(3) <b>27,433</b>	27,568	26,048	(3) <b>28,467</b>	(3) <b>29,501</b>	(3) <b>31,724</b>	(3) <b>35,129</b>
Extra-ordinary items	(Btmn)	308	2	(646)	(37)	620	0	0	33,122
Net Profit	(Btmn)	31,190	27,434	26,922	26,011	29,086	29,501	31,724	35,129
EBITDA	(Btmn)	78,987	90,034	92,463	90,261	94,076	104,118	106,661	109,293
Core EPS	(Bt)	10.39	9.23	9.27	8.76	9.57	9.92	10.67	11.81
Net EPS	(Bt)	10.49	9.23	9.05	8.75	9.78	9.92	10.67	11.81
DPS	(Bt)	7.34	6.92	7.69	7.69	8.61	8.73	9.39	10.39
Durlance Charact									
Balance Sheet FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total current assets	(Btmn)	47,142	42,155	35,566	34,338	41,838	47,514	65,262	99,404
Total fixed assets	(Btmn)	228,584	291,460	300,192	275,878	361,603	342,791	323,963	294,054
Total assets	(Btmn)	289,669	350,171	356,222	337,044	454,439	473,988	473,174	477,676
Total loans	(Btmn)	94,044	98,050	87,828	84,410	127,244	132,420	125,000	120,000
Total current liabilities	(Btmn)	105,255	95,039	92,590	96,504	133,685	130,319	125,449	124,994
Total long-term liabilities	(Btmn)	115,020	179,443	181,807	154,723	230,076	249,258	248,457	247,59
Total liabilities	(Btmn)	220,275	274,481	274,397	251,227	363,761	379,578	373,906	372,585
Paid-up capital	(Btmn)	2,973	2,974	2,974	2,974	2,974	2,974	2,974	2,974
Total equity	(Btmn)	69,394	75,689	81,825	85,816	90,678	94,410	99,268	105,091
BVPS	(Bt)	23.30	25.41	27.47	28.81	30.45	31.71	33.34	35.30
Cash Flow Statement									
FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Core Profit	(Btmn)	30,881	27,433	27,568	26,048	28,467	29,501	31,724	35,129
Depreciation and amortization	(D+mm)	37,229	51,842	53,374	52,902	52,880	59,438	59,454	58,306
	(Btmn)			00.700					
Operating cash flow	(Btmn)	94,764	83,310	88,308	77,961	84,280	98,602	92,934	96,935
Operating cash flow Investing cash flow	, ,	94,764	83,310 (67,450)	(62,333)	77,961 (55,777)	84,280 (97,516)	98,602 (77,941)	92,934 (45,305)	
	(Btmn)								96,935 (32,675) (34,309)
Investing cash flow	(Btmn) (Btmn)	94,764 (48,365)	(67,450)	(62,333)	(55,777)	(97,516)	(77,941)	(45,305)	(32,675) (34,309)
Investing cash flow Financing cash flow Net cash flow	(Btmn) (Btmn) (Btmn)	94,764 (48,365) (35,829)	(67,450) (17,076)	(62,333) (31,657)	(55,777) (25,909)	(97,516) 18,966	(77,941) (20,596)	(45,305) (34,290)	(32,675) (34,309)
Investing cash flow Financing cash flow Net cash flow Key Financial Ratios	(Btmn) (Btmn) (Btmn) (Btmn)	94,764 (48,365) (35,829) <b>10,570</b>	(67,450) (17,076) <b>(1,216)</b>	(62,333) (31,657) <b>(5,681)</b>	(55,777) (25,909) <b>(3,726)</b>	(97,516) 18,966 <b>5,730</b>	(77,941) (20,596) <b>65</b>	(45,305) (34,290) <b>13,340</b>	(32,675) (34,309) <b>29,950</b>
Investing cash flow Financing cash flow Net cash flow	(Btmn) (Btmn) (Btmn) (Btmn)	94,764 (48,365) (35,829)	(67,450) (17,076)	(62,333) (31,657)	(55,777) (25,909)	(97,516) 18,966	(77,941) (20,596)	(45,305) (34,290)	(32,675) (34,309) <b>29,95</b> 0
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin	(Btmn) (Btmn) (Btmn) (Btmn)	94,764 (48,365) (35,829) <b>10,570</b> <b>2019</b> 38.1	(67,450) (17,076) (1,216) 2020 35.9	(62,333) (31,657) (5,681) 2021 33.0	(55,777) (25,909) (3,726) 2022 32.0	(97,516) 18,966 <b>5,730</b> <b>2023</b> 33.6	(77,941) (20,596) <b>65</b> <b>2024F</b> 34.4	(45,305) (34,290) 13,340 2025F 35.2	(32,675) (34,309) <b>29,950</b> <b>2026</b> 36.5
Investing cash flow Financing cash flow Net cash flow Key Financial Ratios FY December 31	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	94,764 (48,365) (35,829) 10,570	(67,450) (17,076) <b>(1,216)</b>	(62,333) (31,657) <b>(5,681)</b>	(55,777) (25,909) (3,726)	(97,516) 18,966 <b>5,730</b> 2023	(77,941) (20,596) <b>65</b>	(45,305) (34,290) <b>13,340</b> <b>2025F</b>	(32,675) (34,309) <b>29,950</b> <b>2026</b> 36.5
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7	(67,450) (17,076) (1,216) 2020 35.9 21.7	(62,333) (31,657) (5,681) 2021 33.0 21.0	(55,777) (25,909) (3,726) 2022 32.0 19.9	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4	(77,941) (20,596) <b>65</b> <b>2024F</b> 34.4 21.0	(45,305) (34,290) 13,340 2025F 35.2 21.8	(32,675) (34,309) <b>29,950</b> <b>2026</b> 36.5 23.0 50.0
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8	(77,941) (20,596) <b>65</b> <b>2024F</b> 34.4 21.0 49.8	(45,305) (34,290) <b>13,340</b> <b>2025F</b> 35.2 21.8 49.9	(32,675) (34,309) 29,950 2026F 36.5 23.0 50.0 42.6
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9	(77,941) (20,596) <b>65</b> <b>2024F</b> 34.4 21.0 49.8 42.5	(45,305) (34,290) <b>13,340</b> <b>2025F</b> 35.2 21.8 49.9 42.6	(32,675) (34,309) 29,950 2026F 36.5 23.0 42.6 16.
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) ("Btmn)  Unit (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6 17.2	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4	(77,941) (20,596) <b>65</b> <b>2024F</b> 34.4 21.0 49.8 42.5 14.1	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8	(32,675) (34,309) <b>29,950</b> <b>2026F</b> 36.5 23.0 50.0 42.6 16.
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Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2	(77,941) (20,596) <b>65</b> <b>2024F</b> 34.4 21.0 49.8 42.5 14.1 31.9 6.4	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7	(32,675) (34,309) <b>29,950</b> <b>2026F</b> 36.5 23.0 50.0 42.6 16. 34.4 7.4
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1 16.5 2.7	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2 3.7	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4 4.7	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3 3.5	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3 1.5	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1 2.0	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0 13.8 2.2	(32,675) (34,309) 29,950 29,950 36.5 23.0 50.0 42.6 16.1 34.4 7.4 0.6 14.7
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0	(32,675)
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin EBIT margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1 16.5 2.7	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2 3.7	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4 4.7	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3 3.5	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3 1.5	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1 2.0	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0 13.8 2.2	(32,675) (34,309) 29,950 29,950 36.5 23.0 50.0 42.6 16.1 34.4 7.4 0.6 14.7
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin Net profit margin ROE ROA Net D/E Interest coverage Payout Ratio	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570 2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1 16.5 2.7	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2 3.7	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4 4.7	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3 3.5	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3 1.5	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1 2.0	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0 13.8 2.2	(32,675) (34,309) 29,950 29,950 36.5 23.0 50.0 42.6 16.1 34.4 7.4 0.6 14.7
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin Net profit margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumptions FY December 31 Service revenue ex. IC growth yoy	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570  2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1 16.5 2.7 70.0	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2 3.7 75.0	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4 4.7 84.9	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3 3.5 87.9	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3 1.5 88.0	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1 2.0 88.0	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0 13.8 2.2 88.0	(32,675) (34,309) 29,950 36.5 23.0 50.0 42.6 16. 34.4 7.4 0.6 14.7 2.4 88.0
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin Net profit margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumptions FY December 31 Service revenue ex. IC growth yoy Mobile revenue	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570  2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1 16.5 2.7 70.0	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2 3.7 75.0	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4 4.7 84.9	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3 3.5 87.9	(97,516) 18,966 5,730  2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3 1.5 88.0	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1 2.0 88.0	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0 13.8 2.2 88.0	(32,675) (34,309) 29,950 36.5 23.0 50.0 42.6 16. 34.4 7.4 0.6 14.7 2.4 88.0
Investing cash flow Financing cash flow Net cash flow  Key Financial Ratios FY December 31 Gross margin Operating margin EBITDA margin Net profit margin Net profit margin ROE ROA Net D/E Interest coverage Debt service coverage Payout Ratio  Main Assumptions FY December 31 Service revenue ex. IC growth yoy	(Btmn) (Btmn) (Btmn) (Btmn) (Btmn)  Unit (%) (%) (%) (%) (%) (%) (%) (%) (%) (%)	94,764 (48,365) (35,829) 10,570  2019 38.1 22.7 43.7 37.6 17.2 48.6 10.6 1.1 16.5 2.7 70.0	(67,450) (17,076) (1,216) 2020 35.9 21.7 52.1 45.7 15.9 37.8 8.6 1.1 15.2 3.7 75.0	(62,333) (31,657) (5,681) 2021 33.0 21.0 51.0 44.6 14.8 35.0 7.8 0.9 16.4 4.7 84.9	(55,777) (25,909) (3,726) 2022 32.0 19.9 48.7 42.5 14.0 31.1 7.5 0.9 17.3 3.5 87.9	(97,516) 18,966 <b>5,730</b> 2023 33.6 21.4 49.8 42.9 15.4 32.3 7.2 1.2 15.3 1.5 88.0	(77,941) (20,596) 65 2024F 34.4 21.0 49.8 42.5 14.1 31.9 6.4 1.2 13.1 2.0 88.0	(45,305) (34,290) 13,340 2025F 35.2 21.8 49.9 42.6 14.8 32.8 6.7 1.0 13.8 2.2 88.0	(32,675) (34,309) 29,950 36.5 23.0 50.0 42.6 16. 34.4 7.4 0.6 14.7 2.4 88.0

3 Thu, Feb 8, 2024

0.9

0.9

1.0

1.8

1.0

1.0

1.0

1.1

(%)



## Financial statement

Profit	and	Loss	Statement	

FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Total revenue	(Btmn)	45,279	45,273	46,234	48,699	46,712	44,774	46,069	51,318
Cost of goods sold	(Btmn)	(30,678)	(30,399)	(31,696)	(33,399)	(31,702)	(29,704)	(30,306)	(33,674)
Gross profit	(Btmn)	14,601	14,874	14,538	15,300	15,010	15,070	15,762	17,644
SG&A	(Btmn)	(5,578)	(5,718)	(5,669)	(5,521)	(5,601)	(4,947)	(4,993)	(7,438)
Other income	(Btmn)	209	281	107	61	134	90	500	124
Interest expense	(Btmn)	(1,320)	(1,323)	(1,294)	(1,294)	(1,250)	(1,333)	(1,366)	(2,196)
Pre-tax profit	(Btmn)	7,913	8,114	7,683	8,545	8,294	8,880	9,903	8,133
Corporate tax	(Btmn)	(1,543)	(1,467)	(1,410)	(1,747)	(1,597)	(1,723)	(1,887)	(1,702)
Equity a/c profits	(Btmn)	(16)	(6)	(9)	(5)	(2)	2	9	159
Minority interests	(Btmn)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	0
Core profit	(Btmn)	6,353	6,640	6,263	6,792	6,694	7,158	8,024	6,590
Extra-ordinary items	(Btmn)	(42)	(335)	(231)	572	62	22	123	412
Net Profit	(Btmn)	6,311	6,305	6,032	7,363	6,757	7,180	8,146	7,003
EBITDA	(Btmn)	22,602	22,629	22,199	29,509	22,699	23,349	24,113	(28,806)
Core EPS	(Bt)	2.14	2.23	2.11	2.28	2.25	2.41	2.70	2.22
Net EPS	(Bt)	2.12	2.12	2.03	2.48	2.27	2.41	2.74	2.35

## **Balance Sheet**

FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Total current assets	(Btmn)	41,017	36,381	37,885	34,338	37,462	38,196	40,664	41,838
Total fixed assets	(Btmn)	293,440	288,951	281,541	275,878	265,985	260,731	254,418	361,603
Total assets	(Btmn)	355,783	349,517	345,370	337,044	330,434	326,646	322,770	454,439
Total loans	(Btmn)	85,729	87,191	95,192	84,410	80,790	90,882	99,802	127,244
Total current liabilities	(Btmn)	102,545	98,518	110,172	96,504	99,459	78,830	91,047	133,685
Total long-term liabilities	(Btmn)	177,501	168,598	156,984	154,723	151,008	160,633	148,237	230,076
Total liabilities	(Btmn)	280,046	267,116	267,157	251,227	250,467	239,463	239,284	363,761
Paid-up capital	(Btmn)	2,974	2,974	2,974	2,974	2,974	2,974	2,974	2,974
Total equity	(Btmn)	75,737	82,402	78,214	85,816	79,967	87,183	83,486	90,678
BVPS	(Bt)	25.42	27.66	26.25	28.81	26.84	29.29	28.04	30.45

## **Cash Flow Statement**

FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Core Profit	(Btmn)	6,353	6,640	6,263	6,792	6,694	7,158	8,024	6,590
Depreciation and amortization	(Btmn)	13,369	13,192	13,222	13,118	13,155	13,136	12,844	13,745
Operating cash flow	(Btmn)	29,814	7,999	19,199	35,922	27,235	3,731	21,298	(52,265)
Investing cash flow	(Btmn)	(24,360)	(15,042)	(26,700)	3,731	(20,273)	(12,323)	(28,021)	66,348
Financing cash flow	(Btmn)	(1,805)	803	6,710	(39,997)	(3,488)	9,688	8,951	(15,151)
Net cash flow	(Btmn)	3,649	(6,240)	(790)	(344)	3,474	1,096	2,227	(1,068)

## **Key Financial Ratios**

ricg i manciai riatios									
FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Gross margin	(%)	32.2	32.9	31.4	31.4	32.1	33.7	34.2	34.4
Operating margin	(%)	19.9	20.2	19.2	20.1	20.1	22.6	23.4	19.9
EBITDA margin	(%)	49.9	50.0	48.0	60.6	48.6	52.1	52.3	(56.1)
EBIT margin	(%)	43.6	43.8	42.2	54.3	42.5	45.3	45.3	(63.7)
Net profit margin	(%)	13.9	13.9	13.0	15.1	14.5	16.0	17.7	13.6
ROE	(%)	34.5	33.0	32.7	32.4	34.4	33.8	39.7	29.9
ROA	(%)	7.1	7.4	7.1	7.8	7.8	8.5	9.6	6.7
Net D/E	(%)	0.9	0.9	1.1	0.9	0.9	0.9	1.0	1.2
Interest coverage	(%)	17.1	17.1	17.2	22.8	18.2	17.5	17.7	(13.1)
Debt service coverage	(%)	4.9	3.5	2.5	4.6	4.1	4.7	3.0	(1.7)

## Main Assumptions

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FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Service revenue ex. IC growth yoy	(%)	1.1	2.9	1.0	1.3	2.3	1.8	2.9	9.5
Mobile revenue	(Btmn)	28,847	29,217	29,107	29,524	29,258	29,495	29,311	30,065
FBB revenue	(Btmn)	2,437	2,487	2,541	2,598	2,710	2,857	3,021	5,033
SIM and Handset margin	(%)	1.4	0.2	1.0	1.1	1.8	1.2	1.8	2.3



Figure 1: 4023 rd	esults re	eview
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Unit: (Btmn)	4Q22	3Q23	4Q23	y-o-y	q-o-q	4Q23F	diff.
Service revenue ex. IC	33,840	34,080	37,055	9.5%	8.7%	37,091	-0.1%
- Mobile revenue	29,524	29,311	30,065	1.8%	2.6%	29,970	0.3%
- FBB revenue	2,598	3,021	5,033	93.7%	66.6%	5,321	-5.4%
- Other service revenue	1,718	1,748	1,957	13.9%	12.0%	1,800	8.7%
IC & Equipment rental revenue	3,373	3,313	3,371	-0.1%	1.8%	3,325	1.4%
Handset & SIM revenue	11,485	8,675	10,892	-5.2%	25.6%	8,432	29.2%
Total revenue	48,698	46,068	51,318	5.4%	11.4%	48,848	5.1%
Cost of services	(9,324)	(9,311)	(9,688)	3.9%	4.0%	(10,170)	-4.7%
Depreciation & Amortisation	(12,722)	(12,479)	(13,349)	4.9%	7.0%	(13,400)	-0.4%
Handset & SIM cost	(11,353)	(8,517)	(10,638)	-6.3%	24.9%	(8,352)	27.4%
Total costs	(33,399)	(30,307)	(33,675)	0.8%	11.1%	(31,922)	5.5%
Gross profit	15,299	15,761	17,643	15.3%	11.9%	16,926	4.2%
SG&A	(5,492)	(4,957)	(6,952)	26.6%	40.2%	(6,190)	12.3%
Operating profit	9,807	10,804	10,691	9.0%	-1.0%	10,736	-0.4%
Other income	26	39	89	242.3%	128.2%	30	196.7%
Equity income	0	0	159	na.	na.	125	27.2%
EBIT	9,833	10,843	10,939	11.2%	0.9%	10,891	0.4%
Interest expense	(1,294)	(1,366)	(2,196)	69.7%	60.8%	(1,617)	35.8%
EBT	8,539	9,477	8,743	2.4%	-7.7%	9,274	-5.7%
Income tax	(1,747)	(1,887)	(1,702)	-2.6%	-9.8%	(1,830)	-7.0%
Minority interests	(1)	(1)	0	na.	na.	(1)	na.
Core profit	6,791	7,589	7,041	3.7%	-7.2%	7,443	-5.4%
Extra items	572	557	(38)	na.	na.	0	na.
Net income	7,363	8,146	7,003	-4.9%	-14.0%	7,443	-5.9%
EPS (Bt)	2.48	2.74	2.35	-4.9%	-14.0%	2.50	-5.9%
Ratio analysis and Operating stats							
EBITDA margin (%)	46.3	50.6	47.3			49.7	
SGA/Total revenue (%)	11.3	10.8	13.5			12.7	
Reg. fee/service revenue (%)	4.1	4.2	4.2			4.2	
Net profit margin (%)	15.1	17.7	13.6			15.2	
Mobile net adds ('000)	351.4	(866.5)	166.8			na.	
FBB net adds ('000)	83.3	51.9	2,361.6*			na.	

Source: InnovestX Research, ADVANC

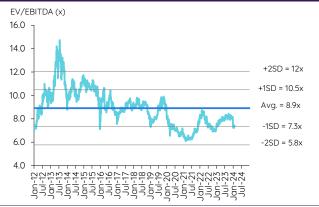
Note \*due to TTTBB impact

Figure 2: PE Band



Source: InnovestX Research

Figure 3: EV/EBITDA Band



Source: InnovestX Research

Figure 4: Valuation summary (price as of Feb 7, 2024)

				-																	
	Rating	Price	Target	ETR	P/E	P/E (x)		EPS growth (%)		P/BV (x)		ROE (%)		Div. Yield (%)			EV/EBITDA (x)		(x)		
		(Bt/Sh)	(Bt/Sh)	(%)	22A 2	23F 24F	22A	23F	24F	22A	23F	24F	22A	23F	24F	22A	23F	24F	22A	23F	24F
ADVANC	Neutral	218.00	246.0	16.8	24.9 2	2.8 22.0	(6)	9	4	7.6	7.2	6.9	31	32	32	3.5	3.9	4.0	8.0	8.1	7.4
TRUE	Neutral	6.55	6.5	(8.0)	216.1 r	.m. n.m.	(91)	n.m.	58	2.3	2.9	2.7	1	(7)	(3)	31.6	0.0	0.0	5.3	5.7	5.2
Average				·	120.5 2	2.8 22.0	(48)	9	31	4.9	5.0	4.8	16	13	14	17.6	2.0	2.0	6.6	6.9	6.3

Source: InnovestX Research



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## CG Rating 2023 Companies with CG Rating

## Companies with Excellent CG Scoring

7UP, AAV, ABM, ACE, ACG, ADB, ADD, ADVANC, AEONTS, AF, AGE, AH, AHC, AIRA, AIT, AJ, AKP, AKR, ALLA, ALT, AMA, AMARIN, AMATA, AMATAV, ANAN, AOT, AP, APCO, APCS, ARIP, ARROW, ASEFA, ASK, ASP, ASW, ATP30, AUCT, AWC, AYUD, B, BA, BAFS, BAM, BANPU, BAY, BBGI, BBIK, BBL, BC, BCH, BCP, BCPG, BDMS, BEC, BEM, BEYOND, BGC, BGRIM, BH, BIZ, BJC, BJCHI, BKI, BLA, BOL, BPP, BRI, BROOK, BRR, BTS, BTW, BWG, BYD, CBG, CENTEL, CFRESH, CHASE, CHEWA, CHG, CHOW, CIMBT, CIVIL, CK, CKP, CM, CNT, COLOR, COM7, COTTO, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CRD, CSC, CSS, CV, DCC, DDD, DELTA, DEMCO, DMT, DOHOME, DRT, DUSIT, EA, EASTW, ECF, ECL, EE, EGCO, EPG, ERW, ETC, ETE, FE, FLOYD, FN, FPI, FPT, FSX, FVC, GBX, GC, GCAP, GENCO, GFPT, GGC, GLAND, GLOBAL, GPSC, GRAMMY, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HPT, HTC, ICC, ICHI, ICN, III, ILINK, ILM, IMH, IND, INET, INTUCH, IP, IRC, IRPC, ITC, ITEL, IVL, JAS, JTS, KBANK, KCC, KCE, KEX, KKP, KSL, KTB, KTC, KTMS, KUMWEL, KUN, LALIN, LANNA, LH, LHFG, LIT, LOXLEY, LPN, LRH, LST, M, MAJOR, MALEE, MATCH, MBK, MC, M-CHAI, MCOT, MEGA, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NC, NCH, NCL, NDR, NER, NKI, NOBLE, NRF, NTV, NVD, NWR, NYT, OCC, OISHI¹, ONBE, OR, ORI, OSP, OTO, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PJW, PLANB, PLAT, PLUS, PM, POLY, PORT, PPP, PPS, PRG, PRINC, PRM, PRTR, PSH, PSL, PT, PTC, PTT, PTTEP, PTTGC, Q-CON, QH, QTC, RATCH, RBF, RPH, RS, RT, S, S&J, SA, SABINA, SAK, SAMART, SAMTEL, SAPPE, SAT, SBNEXT, SC, SCB, SCCC, SCG, SCG, SCGP, SCM, SDC, SEAFCO, SEAOIL, SECURE, SELIC, SENA, SENX, SFP², SFT, SGC, SGF, SGP, SHR, SICT, SIRI, SIS, SITHAI, SJWD, SKR, SM, SMPC, SMT, SNC, SNNP, SNP, SO, SPALI, SPC, SPCG, SPI, SPRC, SR, SSC, SSF, SSSC, STA, STC, STEC, STGT, STI, SUC, SUN, SUSCO, SUTHA, SVI, SVT, SYMC, SYNEX, SYNTEC, TACC, TAE, TCAP, TCMC, TEAMG, TEGH, TFG, TFMAMA, TGE, TGH, THANA, THANI, THCOM, THIP, THEC, TIDLOR, TIPH, TISCO, TK, TKN, TKS, TKT, TLI, TM, TNMC, TMD, TMT, TNDT, TNITY, TNL, TNR, TOA, TOG, TOP, TPBI, TPICS, TPIPL, TPIPP, TPS, TQM, TQR, TRT,

### Companies with Very Good CG Scoring

2S, AS, AAI, AIE, ALUCON, AMR, APURE, ARIN, AS, ASIA, ASIAN, ASIMAR, ASN, AURA, BR, BSBM, BTG, CEN, CGH, CH, CHIC, CI, CIG, CMC, COMAN, CSP, DOD, DPAINT, DV8, EFORL, EKH, ESSO, ESTAR, EVER, FORTH, FSMART, FTI, GEL, GPI, HEALTH, HUMAN, IFS, INSET, IT, J, JCKH, JDF, JKN, JMART, JUBILE, K, KCAR, KGI, KIAT, KISS, KK, KTIS, KWC, KWM, LDC, LEO, LHK, MACO, METCO, MICRO, MK, MVP, NCAP, NOVA, NTSC, PACO, PIN, PQS, PREB, PRI, PRIME, PROEN, PROS, PROUD, PSTC, PTECH, PYLON, RCL, SALEE, SANKO, SCI, SCN, SE, SE-ED, SFLEX, SINGER, SKN, SONIC, SORKON, SPVI, SSP, SST, STANLY, STP, SUPER, SVOA, SWC, TCC, TEKA, TFM, TMILL, TNP, TPLAS, TPOLY, TRC, TRU, TRUBB, TSE, VRANDA, WAVE, WFX, WIIK, WIN, WP, XO

#### Companies with Good CG Scoring

24CS, AMANAH, AMARC, AMC, APP, ASAP, BCT, BE8, BIG, BIOTEC, BLESS, BSM, BVG, CAZ, CCET, CHARAN, CHAYO, CHOTI, CITY, CMAN, CMR, CRANE, CWT, DHOUSE, DTCENT, EASON, FNS, FTE, GIFT, GJS, GTB, GTV, GYT, HL, HTECH, HYDRO, IIG, INGRS, INSURE, IRCP, ITD, ITNS, JCK, JMT, JR, JSP, KBS, KGEN, KJL, L&E, LEE, MASTER, MBAX, MEB, MENA, META, MGT, MITSIB, MJD, MOSHI, MUD, NATION, NNCL, NPK, NSL, NV, OGC, PAF, PCC, PEACE, PICO, PK, PL, PLANET, PLE, PMTA, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PSG, RABBIT, READY, RJH, RSP, RWI, S11, SAAM, SAF, SAMCO, SAWAD, SCAP, SCP, SIAM, SKE, SKY, SMART, SMD, SMIT, SOLAR, SPA, STECH, STPI, SVR, TC, TCCC3, TEAM, TFI, TIGER, TITLE, TKC, TMI, TNH, TPA, TPAC, TRITN, UBA, UMI, UMS, UTP, VARO, VPO, W, WARRIX, WORK, WPH, YONG, ZIGA

#### Corporate Governance Report

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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. InnovestX Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2022 to 31 October 2023) is publicized.

OISHI was voluntarily delisted from the Stock Exchange of Thailand, effectively on September 6, 2023

<sup>2</sup>SFP was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 19, 2023

<sup>3</sup>TCCC was voluntarily delisted from the Stock Exchange of Thailand effectively on August 25, 2023

## Anti-corruption Progress Indicator

#### Certified (ได้รับการรับรอง)

2S, 7UP, AAI, ADVANC, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, FSMART, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL, JAS, JKN, JR, JTS, KASET, KBANK, KBS, KCAR, KCC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, LGE, LANNA, LHFG, LHK, LPN, LRH, M, MAJOR, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NCAP, NEP, NKI, NOBLE, INF, NWR, OCC, OGC, OR, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPPE, SAT, SC, SCC, SCCC, SCG, SCGP, SCM, SCN, SCN, SEAOIL, SE-ED, SELIC, SENA, SGC, SGP, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TRT, TRO, TSE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UV, VCOM, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

#### Declared (ประกาศเจตนารมณ์)

ACE, ADB, ALT, AMC, ASW, BLAND, BTG, BYD, CAZ, CBG, CV, DEXON, DMT, EKH, FSX, GLOBAL, GREEN, ICN, IHL, ITC, J, JMART, JMT, LEO, LH, MENA, MITSIB, MODERN, NER, NEX, OSP, OTO, PLUS, POLY, PQS, PRIME, PROEN, PRTR, RBF, RT, SA, SANKO, SCB, SENX, SFLEX, SIS, SKE, SM, SVOA, TBN, TEGH, TIPH, TKN, TPAC, TPLAS, TQM, TRUE, W, WPH, XPG

### N/A

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, ADVICE, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMR, ANAN, ANI, AOT, APCO, APEX, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLC, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BSRC, BTNC, BTW, BUI, BVG, CCET, CCP, CEYE, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CI, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COCOCO, COLOR, COMAN, CPANEL, CPH, CPR, CPT, CRANE, CRD, CSP, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ETL, EVER, F&D, FANCY, FE, FLOYD, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GTV, GYT, HEALTH, HFT, HL, HPT, HTECH, HUMAN, HYDRO, I2, IFEC, IIG, IIMI, IND, INGRS, INSET, IP, IRC, IRCP, IT, ITD, ITNS, ITTHI, JAK, JCK, JCKH, JCT, JDF, JPARK, JSP, JUBILE, K, KAMART, KC, KCG, KCM, KDH, KEX, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, MANRIN, MASTER, MATI, MCA, M-CHAI, MCS, MDX, MEB, MEGA, METCO, MGC, MGI, MGT, MICRO, MIDA, MJD, MK, ML, MORE, MOSHI, MTW, MUD, MVP, NAM, NC, NCH, NCL, NDR, NETBAY, NEW, NEWS, NFC, NNCL, NOK, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NYT, OHTL, ONEE, ORN, PACE, PACO, PAF, PCC, PEACE, PERM, PF, PHG, PICO, PIN, PJW, PLE, PLT, PMTA, POLAR, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROUD, PSG, PSP, PTC, PTL, RAM, RCL, READY, RICHY, RJH, ROCK, ROCTEC, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAV, SAWANG, SBNEXT, SCAP, SCGD, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SINGER, SINO, SISB, SJWD, SK, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SRS, SSC, SSS, STANLY, STARK, STC, STECH, ST

#### Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of November 1, 2023) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.