Chularat Hospital

CHG

Chularat Hospital Bloomberg CHG TB
Public Company Limited Reuters CHG.BK



1Q23: Weak as expected

CHG reported a low net profit of Bt240mn in 1Q23, plummeting 82% YoY and 16% QoQ. Excluding an extra item related to COVID-19 services in 4Q22, core profit fell 8% QoQ, lining up with market estimates. The drop YoY and QoQ was due to weaker revenue and EBITDA margin on rising operating costs. We expect 2Q23 core earnings to fall YoY but rise QoQ as the lower season will be offset by rising SC general capitation. Earnings conviction will be a price catalyst for CHG when it resumes its YoY earnings uptrend in 2H23. We rate it Neutral with end-2023 DCF TP of Bt4/share.

1Q23: Weak as expected. CHG reported a weak net profit of Bt240mn in 1Q23, plummeting 82% YoY and 16% QoQ. Excluding an extra item related to COVID-19 services in 4Q22, core profit fell 8% QoQ, in line with market estimates. The drop YoY and QoQ was due to weaker revenue and EBITDA margin on rising operating costs.

Highlights:

- 1Q23 revenue was Bt1.7bn, down 52% YoY and flat QoQ, dragged down by zero revenue from COVID-19 services (vs. Bt2.0bn or 55% of 1Q22 revenue and Bt50mn in 4Q22). Revenue from non-COVID-19 grew 8% YoY and 3% QoQ.
- Other income, chiefly from hospital management services and cardiology services, was Bt73mn in 1Q2, up 9% YoY but down 25% QoQ.
- EBITDA margin was 23% in 1Q23, down from 50.2% in 1Q22 off a high base from high COVID-19 treatments and down from 23.6% in 4Q22, on rising hospital operating cost (+4% QoQ). CHG said the rise in cost is related to new hospitals planned to be opened this year.

Earnings fine-tuned. We revise down 2023 core earnings by 8% and 2024 by 6% to factor in rising operating cost that will offset the 10% rise in SC general capitation (effective in May). After the earnings revision, we estimate CHG's core earnings at Bt1.3bn in 2023 (-55% YoY) and Bt1.4bn in 2024 (+12% YoY). We expect 2Q23 core earnings to drop YoY but increase QoQ as the lower season will be offset by rising SC general capitation. We expect earnings to trend up YoY from 2H23. CHG's moderate earnings growth in 2024 is based on a view of a shrinkage in EBITDA margin to 26.2% (from 26.5%) from opening a new hospital, *Chularat Hospital Mae Sot* (100 beds), in June 2023.

Neutral rating maintained. End-2023 DCF TP is Bt4/share (insignificant change after the earnings revision) based on WACC at 6.7% and long-term growth at 3%. Earnings conviction will be a price catalyst for CHG when it resumes its YoY earnings uptrend in 2H23.

Risks: Slower patient traffic, staff shortages and cost burden at new facilities.

Forecasts and valuation

Year to 31 Dec	Unit	2021	2022	2023F	2024F	2025F
Revenue	(Btmn)	11,742	10,103	7,506	8,261	8,855
EBITDA	(Btmn)	5,649	3,953	2,069	2,244	2,426
Core profit	(Btmn)	4,204	2,778	1,256	1,405	1,589
Reported profit	(Btmn)	4,204	2,778	1,256	1,405	1,589
Core EPS	(Bt)	0.38	0.25	0.11	0.13	0.14
DPS	(Bt)	0.20	0.16	0.08	0.09	0.10
P/E, core	(x)	8.7	13.2	29.3	26.2	23.1
EPS growth, core	(%)	379.6	(33.9)	(54.8)	11.9	13.1
P/BV, core	(x)	4.9	4.9	5.2	4.9	4.5
ROE	(%)	69.9	35.4	16.5	18.4	19.3
Dividend yield	(%)	6.0	4.8	2.4	2.7	3.0
FCF yield	(x)	9.7	4.5	5.6	3.2	3.6
EV/EBIT	(x)	6.5	10.0	21.0	18.7	16.5
EBIT growth, core	(%)	378.7	(32.6)	(53.2)	11.1	12.3
EV/CE	(x)	5.1	5.0	5.6	5.4	5.1
ROCE	(%)	60.2	36.6	17.6	19.2	23.9
EV/EBITDA	(x)	6.1	9.0	17.0	15.5	14.2
EBITDA growth	(%)	286.8	(30.0)	(47.7)	8.5	8.1

Source: InnovestX Research

Tactical: NEUTRAL

(3-month)

Last close (May 12) (Bt)	3.34
Last close (1 lag 12) (Dt)	
Target price (Bt)	4.00
Mkt cap (Btbn)	36.74
Mkt cap (US\$mn)	1,084
Beta	L
Mkt cap (%) SET	0.19
Sector % SET	5.29
Shares issued (mn)	11,000
Par value (Bt)	0.10
12-m high / low (Bt)	4 / 3.3
Avg. daily 6m (US\$mn)	4.30
Foreign limit / actual (%)	49 / 13
Free float (%)	42.5
Dividend policy (%)	≥ 50

2022 Sustainability / ESG Score

Sustainability Index (THSI) Not Included

ESG Bloomberg Score	50.24
Environmental Score	32.92
Social Score	30.29
Governance Score	87.36

Source: Bloomberg Finance L.P.

Share performance								
(%)	1M	3M	12M					
Absolute	(9.7)	(11.6)	(10.7)					
Relative to SET	(7.9)	(5.8)	(9.4)					

Source: SET, InnovestX Research

Analyst

Raweenuch Piyakriengkai Fundamental Investment

Analyst on Securities (66-2) 949-1002

raweenuch.piyakriengkai@scb.co.th



ESG Disclosure Score

Bloomberg ESG Score	20.24 (2022)
Rank in Sector	2/22

	CG Rating 0-5	DJSI	SETTHSI	THSI
CHG	4	No	No	No

Source: Thai Institute of Directors (IOD), SET

Environmental Issue (E)

- Based on policy and commitment to energy management in hospitals, CHG has set a goal to continuously reduce energy consumption – with electricity intensity not exceeding 65 kWh per inpatient day, using 2018 as the base year. CHG has also set a long-term goal focusing on employee participation and behavioral change.
- In 2021, CHG's electricity consumption was 4,181,000 kWh, an increase of 5.7% from 2020 in line with more COVID-19 patients in hospitals, while energy intensity electricity was at 51.4 kilowatt-hours per inpatient day, a decrease of 25.3% compared to 2020, demonstrating the company's efficiency in energy management of electricity.

Social Issue (S)

- CHG organized several social activities in collaboration with several government organizations on a regular basis which helps build good relationships with people in the community, such as 10,000 Hearts Project in commemoration of King Bhumiphol, Heart Hero Project, etc.
- CHG also provides healthcare knowledge and training both within and outside its hospitals for the public and employees of clients' companies such as first aid training, child care training for pregnant mothers, mobile community health promotion projects, school tours, and cardiopulmonary resuscitation (CPR) training.

Governance Issue (G)

- There are 12 directors, four of whom are independent directors, or 33.3% of the board.
- The chairman is not an independent director.
- Major shareholders control 38% of total issued and paid-up shares.

EGS Disclosure Score		
	2021	2022
ESG Disclosure Score	41.54	50.24
Environment	17.67	32.92
Emissions Reduction Initiatives	Yes	Yes
Climate Change Policy	Yes	Yes
GHG Scope 1	0.00	0.24
GHG Scope 2 Location-Based	3.99	4.23
Energy Efficiency Policy	Yes	Yes
Total Energy Consumption	_	_
Waste Reduction Policy	Yes	Yes
Total Waste	0.75	0.76
Water Policy	Yes	Yes
Total Water Withdrawal	_	_
Social	19.41	30.29
Human Rights Policy	Yes	Yes
Consumer Data Protection Policy	Yes	Yes
Pct Women in Workforce	84.16	85.00
Lost Time Incident Rate - Employees	_	0.00
Number of Employees - CSR	3,871.00	4,520.00
Total Hours Spent by Firm - Employee Training	32,903.50	85,880.00
Governance	87.36	87.36
Size of the Board	12	12
Board Meeting Attendance Pct	95	100
Number of Independent Directors	4	4
% Independent directors to total board members	33	33
Board Duration (Years)	3	3
Source: Bloomberg Finance L.P.	•	

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Disclaime

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance such as energy consumption, board composition, and workforce accidents.

Company ESG reporting has evolved since our ESG Disclosure Score was originally created in 2010. In order to reflect the evolution in corporate reporting, in early 2022 Bloomberg updated its ESG disclosure scores methodology. The methodology changes were implemented for all years of data for all companies in the ESG Coverage universe.

To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.



Financial statement

Profit and Loss Statement									
FY December 31	Unit	2018	2019	2020	2021	2022	2023F	2024F	2025F
Total revenue	Btmn	4,407	5,166	5,433	11,742	10,103	7,506	8,261	8,855
Cost of goods sold	Btmn	3,072	3,629	3,685	5,882	5,908	5,284	5,834	6,011
Gross profit	Btmn	1,335	1,536	1,748	5,860	4,195	2,222	2,428	2,844
SG&A	Btmn	570	672	673	821	935	852	872	813
Other income	Btmn	24	25	32	259	311	300	300	53
Interest expense	Btmn	24	40	36	21	16	26	26	26
Pre-tax profit	Btmn	765	849	1,071	5,276	3,555	1,644	1,829	2,058
Corporate tax	Btmn	131	150	184	219	1,009	703	329	366
Equity a/c profits	Btmn	0	0	0	0	(1)	(12)	(6)	C
Minority interests	Btmn	19	41	24	(63)	(72)	(48)	(53)	(58)
Core profit	Btmn	645	756	877	4,204	2,778	1,256	1,405	1,589
Extra-ordinary items	Btmn	(11)	(50)	0	0	0	0	0	C
Net Profit	Btmn	634	705	877	4,204	2,778	1,256	1,405	1,589
EBITDA	Btmn	1,052	1,219	1,460	5,649	3,953	2,069	2,244	2,426
Core EPS	Bt	0.06	0.07	80.0	0.38	0.25	0.11	0.13	0.14
Net EPS	Bt	0.06	0.06	0.08	0.38	0.25	0.11	0.13	0.14
DPS	Bt	0.05	0.05	0.05	0.20	0.16	0.08	0.09	0.10
Balance Sheet									
	Unit	2018	2019	2020	2021	2022	2023F	2024F	2025F
Balance Sheet FY December 31 Total current assets	Unit Btmn	2018 1,592	2019 1,764	1,763	2021 5,897	5,058	4,317	4,726	5,076
Balance Sheet FY December 31 Total current assets Total fixed assets	Unit Btmn Btmn	2018 1,592 3,831	2019 1,764 4,221	1,763 4,091	2021 5,897 4,286	5,058 4,674	4,317 4,823	4,726 5,033	5,076 5,333
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets	Unit Btmn Btmn Btmn	2018 1,592 3,831 5,708	2019 1,764 4,221 6,266	1,763 4,091 6,201	2021 5,897 4,286 10,550	5,058 4,674 10,280	4,317 4,823 9,514	4,726 5,033 10,143	5,076 5,333 10,80 0
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans	Unit Btmn Btmn Btmn Btmn	2018 1,592 3,831 5,708 1,212	2019 1,764 4,221 6,266 1,497	1,763 4,091 6,201 1,114	2021 5,897 4,286 10,550 445	5,058 4,674 10,280 799	4,317 4,823 9,514 799	4,726 5,033 10,143 799	5,076 5,333 10,800 799
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities	Unit Btmn Btmn Btmn Btmn Btmn	2018 1,592 3,831 5,708 1,212 1,295	2019 1,764 4,221 6,266 1,497 1,682	1,763 4,091 6,201	2021 5,897 4,286 10,550	5,058 4,674 10,280 799 1,802	4,317 4,823 9,514	4,726 5,033 10,143	5,076 5,333 10,800 799 1,663
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities	Unit Btmn Btmn Btmn Btmn Btmn Btmn	2018 1,592 3,831 5,708 1,212 1,295 583	2019 1,764 4,221 6,266 1,497 1,682 540	1,763 4,091 6,201 1,114 1,429 407	2021 5,897 4,286 10,550 445 2,208 313	5,058 4,674 10,280 799 1,802 334	4,317 4,823 9,514 799 1,530 334	4,726 5,033 10,143 799 1,622 334	5,076 5,333 10,800 799 1,663
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn	2018 1,592 3,831 5,708 1,212 1,295	2019 1,764 4,221 6,266 1,497 1,682	1,763 4,091 6,201 1,114 1,429	2021 5,897 4,286 10,550 445 2,208	5,058 4,674 10,280 799 1,802	4,317 4,823 9,514 799 1,530	4,726 5,033 10,143 799 1,622	5,076 5,333 10,800 799 1,663 334 2,278
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100	5,058 4,674 10,280 799 1,802 334 2,416 1,100	4,317 4,823 9,514 799 1,530 334 2,144 1,100	4,726 5,033 10,143 799 1,622 334 2,237 1,100	5,076 5,333 10,800 799 1,663 334 2,278 1,100
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965	2019 1,764 4,221 6,266 1,497 1,682 540 2,370	1,763 4,091 6,201 1,114 1,429 407 2,008	2021 5,897 4,286 10,550 445 2,208 313 2,709	5,058 4,674 10,280 799 1,802 334 2,416	4,317 4,823 9,514 799 1,530 334 2,144	4,726 5,033 10,143 799 1,622 334 2,237	5,076 5,333 10,800 799 1,663 334 2,278 1,100
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100	5,058 4,674 10,280 799 1,802 334 2,416 1,100	4,317 4,823 9,514 799 1,530 334 2,144 1,100	4,726 5,033 10,143 799 1,622 334 2,237 1,100	2025F 5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522 0.74
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522
Balance Sheet FY December 31 Total current assets Total fixed assets Total assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743 0.32	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895 0.34	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193 0.37	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841 0.69	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864 0.68	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370 0.64	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522 0.74
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743 0.32	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895 0.34	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193 0.37	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841 0.69	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864 0.68	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370 0.64	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906 0.69	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522 0.74
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Bt	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743 0.32 2018 645 276	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895 0.34 2019 756 330	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193 0.37	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841 0.69 2021 4,204 351	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864 0.68	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370 0.64 2023F 1,256 398	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906 0.69	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522 0,74
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Bt	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743 0.32 2018 645 276 743	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895 0.34 2019 756 330 974	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193 0.37	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841 0.69 2021 4,204 351 4,005	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864 0.68 2022 2,778 382 2,629	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370 0.64 2023F 1,256 398 2,572	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906 0.69 2024F 1,405 389 1,754	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522 0.74 2025F 1,589 342 1,933
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit Depreciation and amortization	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Btm	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743 0.32 2018 645 276 743 (689)	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895 0.34 2019 756 330 974 (757)	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193 0.37	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841 0.69 2021 4,204 351	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864 0.68	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370 0.64 2023F 1,256 398	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906 0.69 2024F 1,405 389	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522 0.74 2025F 1,589 342 1,933 (620)
Balance Sheet FY December 31 Total current assets Total fixed assets Total loans Total current liabilities Total long-term liabilities Total liabilities Paid-up capital Total equity BVPS Cash Flow Statement FY December 31 Core Profit Depreciation and amortization Operating cash flow	Unit Btmn Btmn Btmn Btmn Btmn Btmn Btmn Bt	2018 1,592 3,831 5,708 1,212 1,295 583 1,965 1,100 3,743 0.32 2018 645 276 743	2019 1,764 4,221 6,266 1,497 1,682 540 2,370 1,100 3,895 0.34 2019 756 330 974	1,763 4,091 6,201 1,114 1,429 407 2,008 1,100 4,193 0.37	2021 5,897 4,286 10,550 445 2,208 313 2,709 1,100 7,841 0.69 2021 4,204 351 4,005	5,058 4,674 10,280 799 1,802 334 2,416 1,100 7,864 0.68 2022 2,778 382 2,629	4,317 4,823 9,514 799 1,530 334 2,144 1,100 7,370 0.64 2023F 1,256 398 2,572	4,726 5,033 10,143 799 1,622 334 2,237 1,100 7,906 0.69 2024F 1,405 389 1,754	5,076 5,333 10,800 799 1,663 334 2,278 1,100 8,522

key Financial Ratios									
FY December 31	Unit	2018	2019	2020	2021	2022	2023F	2024F	2025F
Gross margin	%	30.3	29.7	32.2	49.9	41.5	29.6	29.4	32.1
Operating margin	%	17.4	16.7	19.8	42.9	32.3	18.3	18.8	22.9
EBITDA margin	%	23.7	23.5	26.7	47.1	38.0	26.5	26.2	27.2
EBIT margin	%	17.9	17.2	20.4	45.1	35.3	22.3	22.5	23.5
Net profit margin	%	14.4	13.7	16.1	35.8	27.5	16.7	17.0	17.9
ROE	%	17.9	19.8	21.7	69.9	35.4	16.5	18.4	19.3
ROA	%	12.1	12.6	14.1	50.2	26.7	12.7	14.3	15.2
Net D/E	X	0.2	0.3	0.1	Net cash				
Interest coverage	X	44.3	30.1	41.0	264.2	242.8	N.M.	N.M.	N.M.
Debt service coverage	х	1.6	1.2	2.0	37.1	8.2	4.2	4.6	4.9
Payout Ratio	%	87	78.0	62.7	52.3	63.3	70.0	70.0	70.0

Main	Assum	ptions

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FY December 31	Unit	2018	2019	2020	2021	2022	2023F	2024F	2025F
Revenue breakdown									
Cash service	(%)	62.5	62.6	59.1	36.0	51.1	58.8	61.6	65.5
Social security service (SC)	(%)	32.0	30.5	33.3	16.4	21.3	30.3	28.4	27.3
Universal coverage (UC)	(%)	5.5	6.8	7.6	47.6	27.7	10.8	10.0	7.2



0.03

0.02

0.02

0.08

Financial statement

Profit and Loss Statement									
FY December 31	Unit	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23
Total revenue	Btmn	2,071	4,390	3,866	3,571	2,784	2,026	1,721	1,716
Cost of goods sold	Btmn	1,206	2,159	1,523	1,702	1,497	1,480	1,229	1,276
Gross profit	Btmn	865	2,232	2,343	1,869	1,288	546	492	440
SG&A	Btmn	206	338	117	205	223	253	254	200
Other income	Btmn	65	67	70	67	71	74	98	73
Interest expense	Btmn	5	5	5	3	3	4	6	4
Pre-tax profit	Btmn	718	1,956	2,290	1,729	1,133	364	330	309
Corporate tax	Btmn	143	377	426	341	226	97	40	60
Equity a/c profits	Btmn	0	0	0	0	0	0	(1)	(3)
Minority interests	Btmn	1	(15)	(51)	(31)	(29)	(8)	(3)	(5)
Core profit	Btmn	576	1,564	1,813	1,356	878	283	260	240
Extra-ordinary items	Btmn	0	0	0	0	0	(25)	25	0
Net Profit	Btmn	576	1,564	1,813	1,356	878	258	285	240
EBITDA	Btmn	809	2,048	2,387	1,825	1,231	468	429	412
Core EPS	Bt	0.05	0.14	0.16	0.12	0.08	0.03	0.02	0.02

0.05

0.14

0.16

0.12

Bt

		ieet

Net EPS

Balance once:									
FY December 31	Unit	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23
Total current assets	Btmn	2,876	5,425	5,897	7,623	5,893	5,878	5,058	4,794
Total fixed assets	Btmn	4,123	4,204	4,286	4,325	4,359	4,458	4,674	4,743
Total assets	Btmn	7,350	10,014	10,550	12,347	10,646	10,741	10,280	10,151
Total loans	Btmn	1,210	1,177	445	383	356	1,397	799	420
Total current liabilities	Btmn	2,081	3,509	2,208	2,611	1,877	2,576	1,802	1,402
Total long-term liabilities	Btmn	358	342	313	295	270	311	334	355
Total liabilities	Btmn	2,622	4,036	2,709	3,118	2,382	3,146	2,416	2,042
Paid-up capital	Btmn	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100
Total equity	Btmn	4,728	5,977	7,841	9,229	8,264	7,595	7,864	8,109
BVPS	Bt	0.41	0.52	0.69	0.81	0.72	0.66	0.68	0.71

Cash Flow Statement

FY December 31	Unit	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23
Core Profit	Btmn	576	1,564	1,813	1,356	878	283	260	240
Depreciation and amortization	Btmn	86	87	92	93	95	101	93	99
Operating cash flow	Btmn	521	126	2,930	1,438	(715)	573	1,333	734
Investing cash flow	Btmn	(53)	(115)	(200)	(309)	29	(201)	(478)	(239)
Financing cash flow	Btmn	44	(382)	(728)	(56)	(1,896)	98	(606)	(383)
Net cash flow	Bt	512	(371)	2,002	1,073	(2,582)	471	249	112

Key Financial Ratios

FY December 31	Unit	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23
Gross margin	%	41.8	50.8	60.6	52.3	46.2	26.9	28.6	25.6
Operating margin	%	31.8	43.1	57.6	46.6	38.2	14.5	13.8	14.0
EBITDA margin	%	37.9	45.9	60.6	50.2	43.1	22.3	23.6	23.0
EBIT margin	%	34.9	44.7	59.4	48.5	40.8	18.1	19.5	18.2
Net profit margin	%	27.8	35.6	46.9	38.0	31.5	12.8	16.6	14.0
ROE	%	38.5	64.3	69.9	79.4	68.8	49.5	35.4	11.1
ROA	%	24.2	38.9	50.2	58.3	49.7	32.4	26.7	8.5
Net D/E	Х	0.0	0.1	Net cash					
Interest coverage	X	156.0	400.0	456.3	556.7	395.7	120.4	71.5	103.1
Debt service coverage	X	3.7	9.6	62.8	72.3	50.0	1.7	3.5	20.4

Key	stat	istics

reg cranenes										
FY December 31	Unit	Unit 2Q21 3Q21		4Q21	1Q22	2Q22	3Q22	4Q22	1Q23	
Revenue breakdown										
Cash service	(%)	48.8	25.0	33.0	41.8	45.5	64.7	63.2	64.3	
Social security service (SC)	(%)	21.0	8.4	17.4	13.2	17.5	27.9	36.4	32.8	
Universal coverage (UC)	(%)	30.2	66.6	49.6	44.9	37.1	7.4	0.4	2.9	



Figure 1: CHG's earnings review

rigore is errors currings review							
(Bt mn)	1Q22	2Q22	3Q22	4Q22	1Q23	YoY%	QoQ%
Revenue	3,571	2,784	2,026	1,721	1,716	(51.9)	(0.3)
Gross profit	1,869	1,288	546	492	440	(76.5)	(10.6)
EBITDA	1,825	1,231	468	429	412	(77.4)	(4.0)
Core profit	1,356	878	283	260	240	(82.3)	(7.7)
Net profit	1,356	878	258	285	240	(82.3)	(15.8)
EPS (Bt/share)	0.123	0.080	0.026	0.024	0.022	(82.3)	(7.7)
Balance Sheet							
Total Assets	12,347	10,646	10,741	10,280	10,151	(17.8)	(1.3)
Total Liabilities	3,118	2,382	3,146	2,416	2,042	(34.5)	(15.5)
Total Equity	9,229	8,264	7,595	7,864	8,109	(12.1)	3.1
BVPS (Bt/share)	0.81	0.72	0.66	0.68	0.71	(13.0)	3.2
Financial Ratio							
Gross Margin (%)	52.3	46.2	26.9	28.6	25.6		
EBITDA margin (%)	50.2	43.1	22.3	23.6	23.0		
Net Profit Margin (%)	38.0	31.5	12.8	16.6	14.0		
ROA (%)	58.3	39.0	10.9	10.0	8.5		
ROE (%)	79.4	54.1	16.7	13.3	11.1		
Debt to equity (X)	0.0	0.0	0.2	0.1	0.1		
Revenue breakdown							
Self-pay: OPD	882	671	697	519	523	(40.7)	0.9
Self-pay: IPD	612	594	615	570	580	(5.2)	1.9
SC	472	486	565	626	563	19.5	(10.0)
UC	1,605	1,033	150	7	49	(96.9)	638.0
Revenue breakdown							
Non-COVID-19 service	1,591	1,634	1,726	1,671	1,716	7.8	2.7
COVID-19 service	1,980	1,150	300	50	-	(100.0)	(100.0)

Source: Company data, InnovestX Research

Figure 2: Valuation summary (price as of May 12, 2023)

	Rating	Rating Price Target ETR		ETR	P.	P/E (x)			EPS growth (%)		P/BV (x)		ROE (%)			Div. Yield (%)			EV/EBITDA (x)			
		(Bt/Sh)	(Bt/Sh)	(%)	22A	23F	24F	22A	23F	24F	22A	23F	24F	22A	23F	24F	22A	23F	24F	22A	23F	24F
ВСН	Neutral	18.30	22.0	21.7	11.3	33.2	27.6	(40.8)	(66.1)	20.3	3.7	3.5	3.3	29	10	11	4.4	1.5	1.8	9.1	15.7	13.8
BDMS	Outperform	n 29.75	34.0	16.0	37.5	33.5	31.0	63.0	12.1	8.0	5.3	4.9	4.6	14	15	15	2.0	1.7	1.7	20.8	18.5	17.1
ВН	Neutral	246.00	200.0	(17.1)	39.6	36.5	34.4	302.9	8.3	6.1	9.9	8.8	7.9	26	25	24	1.4	1.6	1.7	26.2	23.5	21.9
CHG	Neutral	3.34	4.0	22.2	13.2	29.3	26.2	(33.9)	(54.8)	11.9	4.9	5.2	4.9	35	16	18	4.8	2.4	2.7	9.0	17.0	15.5
RJH	Neutral	28.75	33.0	18.2	8.4	21.4	20.1	1.7	(60.8)	6.4	3.7	3.5	3.4	48	17	17	8.7	3.4	3.6	6.4	12.6	11.9
Averag	е				22.0	30.8	27.8	58.6	(32.3)	10.6	5.9	5.6	5.2	26	17	17	3.2	1.8	2.0	16.3	18.7	17.1

Source: InnovestX Research



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Companies with Excellent CG Scoring

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Corporate Governance Report

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Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, 7UP, ADVANC, AF, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, COTTO, CPALL, CPF, CPI, CPI, CPI, CPI, CPO, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DRT, DUSIT, EA, EASTW, ECF, ECL, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, FSMART, FSS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HEMP, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRC, IRPC, ITEL, IVL, JKN, JR, K, KASET, KBANK, KBS, KCAR, KCE, KGI, KKP, KSL, KTB, KTC, KWI, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAJOR, MAKRO, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NCAP, NEP, NINE, NKI, NOBLE, NOK, NRF, NWR, OCC, OGC, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPPE, SAT, SC, SCB, SCC, SCCC, SCG, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGP, SINGER, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOPP, TPA, TPCS, TPP, TRT, TRU, TRUE, TSC, TSI, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVI, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UPF, UV, VCOM, VGI, VIH, WACOAL, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

Declared (ประกาศเจตนารมณ์)

AAI, AH, ASW, BBGI, CBG, CI, CPW, CV, DMT, DOHOME, EKH, EVER, FLOYD, GLOBAL, GREEN, ICN, ITC, J, JAS, JMART, JMT, JTS, LEO, LH, MEGA, MENA, MODERN, NER, OR, OSP, OTO, PRIME, PRTR, RBF, RT, SA, SANKO, SFLEX, SIS, SUPER, SVOA, SVT, TEGH, TGE, TIPH, TKN, TMI, TPLAS, VARO, W, WIN, WPH

N/A

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACE, ACG, ADB, ADD, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, ALL, ALLA, ALPHAX, ALT, ALUCON, AMARC, AMARIN, AMC, AMR, ANAN, AOT, APCO, APEX, APP, APURE, AQ, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLAND, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BTG, BTNC, BTW, BUI, BVG, BYD, CAZ, CCET, CCP, CEYE, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPANEL, CPH, CPR, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, D, DCON, DDD, DEXON, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, EE, EFORL, EMC, ESSO, F&D, FANCY, FE, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GTV, GYT, HFT, HL, HPT, HTECH, HUMAN, HYDRO, IFEC, IHL, IIG, IMH, IND, INGRS, INSET, IP, IRCP, IT, ITD, ITNS, ITTHI, JAK, JCK, JCKH, JCT, JDF, JSP, JUBILE, KAMART, KC, KCC, KCM, KDH, KEX, KGEN, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MASTER, MATI, MAX, M-CHAI, MCS, MDX, MEB, METCO, MGC, MGT, MICRO, MIDA, MITSIB, MJD, MK, ML, MORE, MOSHI, MPIC, MTW, MUD, MVP, NATION, NC, NCH, NCL, NDR, NETBAY, NEW, NEWS, NEX, NFC, NNCL, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NYT, OHTL, OISHI, ONEE, PACE, PACE, PACO, PAF, PCC, PEACE, PERM, PF, PICO, PIN, PJW, PLE, PLT, PLUS, PMTA, POLAR, POLY, POMPUI, PORT, POST, PPM, PQS, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROEN, PROUD, PSG, PTC, PTL, RAM, RCL, READY, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAHEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAWAD, SAWANG, SCAP, SCI, SCP, SDC, SE, SEAFCO, SECURE, SENAJ, SFP, SFT, SGC, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SISB, SJWD, SK, SKE, SKN, SKY, SLM, SLP, SM, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SSC, SSS, STANLY, STARK, STC, STECH, STHAI, STI, STP, STP, SU

Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of April 17, 2023) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.