

Ngern Tid Lor Public Company Limited TIDLOR

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## Solid earnings recovery ahead

Post analyst meeting, we maintain our Outperform rating with an unchanged TP of Bt27. TIDLOR gave 2024F financial targets which are quite conservative and in line with our expectations. We expect it to show good earnings growth in 2024, underpinned by decent growth in loan and fee income and lower credit cost after an expected peak in NPL inflow in 2023.

**Easing credit cost.** TIDLOR targets credit cost at 3-3.35% for 2024, easing from 3.39% in 2023. We inched up our 2024F credit cost to 3.3% (-9 bps) from 3.25%. The upper-end guidance of 3.35% reflects uncertainty about used car prices. After a big balance sheet cleanup, mainly via Bt2.1bn in write-offs in 2023, and a rise in LLR coverage to 270% YE2023 from 250% at YE2022, we believe lower write-offs and a bottoming in used truck prices will help ease credit cost in 2024. It expects lower credit cost from 2H24.

**Slower but decent growth.** TIDLOR targets loan growth at 10-20% in 2024, the same guidance as 2023. We maintain our 2024F loan growth at 18% vs. 20% in 2023.

**NIM pressured by rising cost of funds.** TIDLOR expects cost of funds to rise no more than 40 bps in 1H24. To mitigate impact from the rise in cost of funds, it raised lending interest rates by 35 bps, applied to new lending. We expect NIM to narrow 11 bps in 2024F after being squeezed 53 bps in 2023.

**Slower but still good fee income growth.** TIDLOR targets growth in non-life insurance premiums of 10-20% in 2024 vs. 25% in 2023. We maintain our forecast of fee & service income growth at 18% in 2024F.

**Stable cost to income ratio in 2024.** TIDLOR expects stable cost to income ratio at mid-50% in 2024. Opex will be pressured by rising IT capital expenditure (mainly for online insurance brokerage) and branch expansion (+100 in 2024). We assume cost to income ratio will slim to 54% in 2024 vs. 54.9% in 2023.

**Good earnings recovery.** We trimmed 2024F earnings by 2% on a slight hike in credit cost. We expect 2024F earnings to grow 23% in 2024F but EPS to rise 19% due to dilution from the stock dividend.

**Maintain Outperform with an unchanged TP.** We maintain our Outperform rating with an unchanged TP of Bt27 (at 2.4x PBV based on 17% L-T ROE, 9.4% cost of equity and 4% L-T growth) or 17x 2024F PE as we expect a good earnings recovery in 2024 and 2025, backed by lower credit cost.

**Key risks:** Key risks: 1) Asset quality risk from an uneven economic recovery, 2) credit cost risk from falling used vehicle prices, 3) rising competition from banks, 4) regulatory risk and 5) ESG risk from market conduct.

#### Forecasts and valuation

FY Dec	Unit	2022	2023	2024F	2025F	2026F
Net profit	(Bt mn)	3,640	3,790	4,664	5,843	7,260
EPS	(Bt)	1.46	1.35	1.60	2.01	2.49
BVPS	(Bt)	10.18	10.12	11.10	12.78	14.87
DPS	(Bt)	0.29	0.27	0.32	0.40	0.50
PER	(x)	15.16	16.38	13.80	11.02	8.87
EPS growth	(%)	6.67	(7.45)	18.68	25.27	24.25
PBV	(x)	2.17	2.18	1.99	1.73	1.49
ROE	(%)	15.22	14.08	15.35	16.80	18.02
Dividend yields	(%)	1.32	1.22	1.45	1.81	2.25

Source: InnovestX Research

**Tactical: OUTPERFORM** 

## (3-month)

Stock data	
Last close (Mar 5) (Bt)	22.10
Target price (Bt)	27.00
Mkt cap (Btbn)	62.09
Mkt cap (US\$mn)	1,735
Beta	М
Mkt cap (%) SET	0.37
Sector % SET	3.39
Shares issued (mn)	2,809
Par value (Bt)	3.70
12-m high / low (Bt)	28 / 18.6
Avg. daily 6m (US\$mn)	11.23
Foreign limit / actual (%)	100 / 28
Free float (%)	44.5
Dividend policy (%)	≥ 20

# Share performance (%) 1M 3M 12M Absolute (0.9) (4.3) 1.1 Relative to SET 1.9 (2.2) 19.5

Source: SET, InnovestX Research

2023 Sustainability / 2022 ESG Se	core
SET ESG Ratings	No

#### **ESG Bloomberg Rank in the sector**

ESG Score Rank	7/41
Environmental Score Rank	5/41
Social Score Rank	8/41
Governance Score Rank	3/41

#### **ESG** comment

TIDLOR provides concrete targets on environmental issues with a decent policy on social issues and board of directors.

Source: Bloomberg Finance L.P.

#### Analyst

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## Value proposition

TIDLOR is Thailand's leader in the vast untapped micro finance market and the fragmented insurance broker market. It is a pioneer in providing technology-driven financial services, with the largest market share in automobile title loans and the second largest share of the micro finance market. TIDLOR has the third largest market share of retail-focused non-life insurance brokers and the seventh largest market share of non-life insurance brokers, based on 2019 revenue.

## **Business outlook**

We expect earnings growth to recover to 23% in 2024F from 4% in 2023, underpinned by lower credit cost, decent loan growth and good fee income growth, despite a drag from rising cost of funds.

Bullish views	Bearish views
<ol> <li>Good loan growth off a vast untapped micro finance market.</li> </ol>	e 1. Rising NPLs as a result of the end of the relief program and uneven economic recovery.
2. Good growth in insurance brokerage income.	2. Rising cost of funds as a result of rising bond yield and uptrending interest rates.

Key catalysts			
Factor	Event	Impact	Comment
Used-car prices	Falling used car prices	Negative	This will bring downside risk to credit cost.
Interest rate and bond yield	Potential 50 bps policy rate cut in 2024.	Positive	This will slightly ease cost of funds in 2025.
Rising NPLs	Uneven and slower-than- expected economic growth.	Negative	This will bring downside risk from credit cost.

## **Sensitivity analysis**

Factor	Earnings impact	TP impact
2 ppt change in loan growth	4%	Bt1/share
50 bps fall in NIM	5%	Bt1/share
50 bps rise in credit cost	7%	Bt1.5/share



## **Our view on ESG**

We view that TIDLOR provides concrete targets on environmental issues with a committed timeline and actual performance relative to its targets. We view its management and governance as satisfactory, reflecting a decent size and a diverse board of directors and transparency with stakeholders.

ESG Disclosure Score						
Bloomberg ESG Score	39.12 (2022)		CG Rating	DJSI	SETESG	SET ESG Ratings
Rank in Sector	7/41	TIDLOR	5	No	No	No
		Source: T	hai Institute	of Dire	ctors (IOD),	. SET

#### Environmental Issue (E)

- TIDLOR has policies for reducing resource Consumption and providing knowledge and information on efficient use of energy and water and waste reduction.
  - TIDLOR has a goal to reduce the amount of greenhouse gas emissions under the Scope 1 by 10% from the base year (2019) by 2025.

## Social Issue (S)

- TIDLOR has a policy for 1) Personal data protection, 2) Fair treatment of labor, 3) Respect for human rights and 4) Fair procurement.
- As recruitment is highly competitive in this industry, the Company's employee turnover rate is at 12.3%.
- In 2022, of the total number of employees at Ngern Tid Lor, 98% were happy at work, 98% agreed that the Company took good care of them, and 99% were proud to be an NTLer (data from the Company Database from January 1 to December 31, 2022).

#### Governance Issue (G)

- As of December 31, 2022, its Board of Directors had 12 members. The board comprises four independent directors and 11 non-executive directors.
- In 2022, the Company underwent an assessment by the internationally recognized EcoVadis to measure the quality of its holistic social and environmental responsibility management. The assessment methodology was built on the Global Reporting Initiative (GRI) Standards developed by the GRI to measure management quality on four themes: environment, labor and human rights, ethics, and sustainable procurement. Based on the results of the assessment, the Company was awarded the EcoVadis Bronze Medal.

#### ESG Disclosure Score

	2022
ESG Disclosure Score	39.12
Environment	18.48
Emissions Reduction Initiatives	No
Climate Change Policy	No
Biodiversity Policy	No
Energy Efficiency Policy	Yes
Waste Reduction Policy	Yes
Water Policy	Yes
Social	15.11
Human Rights Policy	No
Equal Opportunity Policy	No
Business Ethics Policy	Yes
Health and Safety Policy	No
Training Policy	No
Fair Remuneration Policy	No
Governance	83.59
Size of the Board	12
Number of Board Meetings for the Year	13
Board Meeting Attendance Pct	92
Number of Female Executives	5

Source: Bloomberg Finance L.P.

Board Duration (Years)

Number of Independent Directors

#### Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance. To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.

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## Ngern Tid Lor PLC



## **Financial statement**

## Profit and Loss Statement

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FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Interest & dividend income	(Btmn)	7,635	8,735	9,825	12,532	15,545	18,676	21,899	25,460
Interest expense	(Btmn)	1,006	1,178	1,121	1,235	1,842	2,491	2,844	3,160
Net interest income	(Btmn)	6,630	7,557	8,704	11,297	13,703	16,185	19,055	22,300
Non-interest income	(Btmn)	1,823	1,824	2,222	2,742	3,427	4,054	4,684	5,325
Non-interest expenses	(Btmn)	5,168	5,772	6,559	7,923	9,401	10,957	12,509	14,124
Pre-provision profit	(Btmn)	3,284	3,609	4,367	6,116	7,729	9,282	11,230	13,502
Provision	(Btmn)	531	582	414	1,583	2,986	3,452	3,926	4,427
Pre-tax profit	(Btmn)	2,753	3,027	3,953	4,533	4,743	5,830	7,304	9,075
Тах	(Btmn)	551	611	784	893	953	1,166	1,461	1,815
Equities & minority interest	(Btmn)	0	0	0	0	0	0	0	0
Net profit	(Btmn)	2,202	2,416	3,169	3,640	3,790	4,664	5,843	7,260
EPS	(Bt)	1.04	1.15	1.37	1.46	1.35	1.60	2.01	2.49
DPS	(Bt)	0.90	0.00	0.27	0.29	0.27	0.32	0.40	0.50
Balance Sheet									
FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Gross loans	(Btmn)	47,639	50,807	60,339	79,898	96,020	113,181	132,225	153,415
Loan loss reserve	(Btmn)	2,702	2,763	2,611	3,199	3,981	5,711	7,680	9,897
Net loans	(Btmn)	45,277	48,568	58,847	78,067	93,475	108,906	125,982	144,954
Total assets	(Btmn)	48,411	53,336	66,526	84,727	100,148	115,562	132,781	151,882
Total borrowings	(Btmn)	37,094	39,695	41,894	56,613	68,980	80,480	92,780	105,780
Total liabilities	(Btmn)	39,065	41,587	44,120	59,305	71,724	83,232	95,541	108,551
Paid-up capital	(Btmn)	7,800	7,800	8,580	9,240	10,395	10,780	10,780	10,780
Total Equities	(Btmn)	9,346	11,749	22,405	25,422	28,424	32,330	37,240	43,331
BVPS	(Bt)	4.43	5.57	9.66	10.18	10.12	11.10	12.78	14.87
Key Financial Ratios									
FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
YoY loan growth	(%)	20.08	6.65	18.76	32.42	20.18	17.87	16.83	16.03
Yield on earn'g assets	(%)	17.49	17.75	17.68	17.87	17.67	17.85	17.85	17.83
Cost on int-bear'g liab	(%)	2.95	3.07	2.75	2.51	2.93	3.33	3.28	3.18
Spread (%)	(%)	14.54	14.68	14.93	15.37	14.74	14.52	14.56	14.64
Net interest margin	(%)	15.19	15.35	15.66	16.11	15.58	15.47	15.53	15.61
Cost to income ratio	(%)	61.15	61.53	60.03	56.44	54.88	54.14	52.69	51.12
Provision expense/Total loans	(%)	1.22	1.18	0.75	2.26	3.39	3.30	3.20	3.10
NPLs/ Total Loans	(%)	1.29	1.67	1.21	1.61	1.54	1.56	1.58	1.61
LLR/NPLs	(%)	438.85	325.07	356.57	248.90	269.52	324.47	367.31	400.01
ROA	(%)	4.98	4.75	5.29	4.81	4.10	4.32	4.71	5.10
ROE	(%)	26.38	22.91	18.56	15.22	14.08	15.35	16.80	18.02
D/E	(x)	4.18	3.54	1.97	2.33	2.52	2.57	2.57	2.51

## Ngern Tid Lor PLC



## **Financial statement**

## **Profit and Loss Statement**

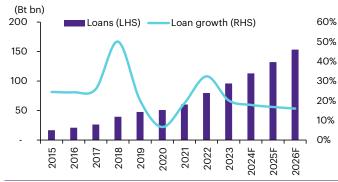
FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Interest & dividend income	(Btmn)	2,765	2,987	3,260	3,520	3,567	3,744	4,000	4,233
Interest expense	(Btmn)	269	286	313	367	395	426	484	537
Net interest income	(Btmn)	2,496	2,701	2,947	3,154	3,172	3,317	3,517	3,696
Non-interest income	(Btmn)	596	629	670	847	778	786	834	1,029
Non-interest expenses	(Btmn)	1,779	1,823	1,983	2,339	2,120	2,270	2,409	2,602
Pre-provision profit	(Btmn)	1,313	1,507	1,634	1,662	1,831	1,833	1,941	2,123
Provision	(Btmn)	140	284	513	646	635	670	681	1,000
Pre-tax profit	(Btmn)	1,173	1,223	1,121	1,016	1,196	1,164	1,260	1,123
Тах	(Btmn)	233	242	220	199	241	236	253	223
Equities & minority interest	(Btmn)	0	0	0	0	0	0	0	0
Net profit	(Btmn)	940	981	901	817	955	927	1,007	901
EPS	(Bt)	0.41	0.39	0.36	0.33	0.38	0.33	0.36	0.32

Balance Sheet									
FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
Gross loans	(Btmn)	64,538	69,424	74,564	79,898	81,693	85,882	90,506	96,020
Loan loss reserve	(Btmn)	2,612	2,655	2,918	3,199	3,364	3,573	3,678	3,981
Net loans	(Btmn)	63,086	68,004	72,947	78,067	79,676	83,672	88,210	93,475
Total assets	(Btmn)	71,995	74,434	79,114	84,727	88,840	90,391	94,522	100,148
Total borrowings	(Btmn)	21,901	25,528	32,670	36,477	39,526	38,454	41,658	36,204
Total liabilities	(Btmn)	48,650	50,722	54,514	59,305	62,477	63,820	66,957	71,724
Paid-up capital	(Btmn)	8,580	9,240	9,240	9,240	9,240	10,395	10,395	10,395
Total Equities	(Btmn)	23,345	23,712	24,600	25,422	26,363	26,571	27,565	28,424
BVPS	(Bt)	10.07	9.49	9.85	10.18	10.56	9.46	9.81	10.12
Key Financial Ratios									
FY December 31	Unit	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23
YoY loan growth	(%)	22.25	28.06	34.09	32.42	26.58	23.71	21.38	20.18
Yield on earn'g assets	(%)	17.71	17.84	18.11	18.23	17.66	17.87	18.14	18.16
Cost on int-bear'g liab	(%)	2.43	2.40	2.48	2.69	2.71	2.81	3.07	3.21
Spread (%)	(%)	15.28	15.43	15.63	15.54	14.95	15.06	15.08	14.94
Net interest margin	(%)	15.99	16.13	16.37	16.33	15.71	15.84	15.95	15.85
Cost to income ratio	(%)	57.54	54.74	54.81	58.46	53.66	55.32	55.38	55.06
Provision expense/Total loans	s (%)	0.90	1.70	2.85	3.35	3.14	3.20	3.09	4.29
NPLs/ Total Loans	(%)	1.28	1.42	1.54	1.61	1.53	1.56	1.54	1.54
LLR/NPLs	(%)	317.39	269.85	253.52	248.90	269.72	265.95	264.44	269.52
ROA	(%)	5.43	5.36	4.69	3.99	4.40	4.14	4.36	3.70
ROE	(%)	16.44	16.68	14.92	13.07	14.76	14.01	14.88	12.87
D/E	(x)	2.08	2.14	2.22	2.33	2.37	2.40	2.43	2.52



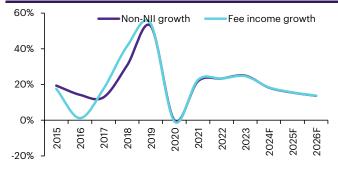
## **Appendix**

## **Figure 1: Loan growth**



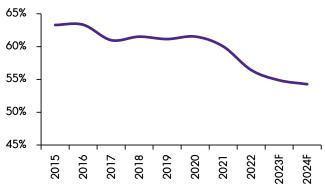
Source: Company data and InnovestX Research

## Figure 3: Non-NII and fee income growth



Source: Company data and InnovestX Research

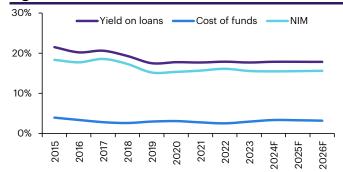
#### Figure 5: Cost to income ratio



Source: Company data and InnovestX Research

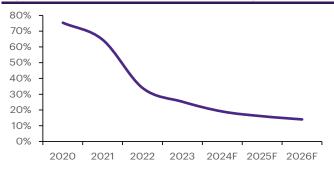
## Figure 7: Valuation summary (price as of Mar 5, 2024)



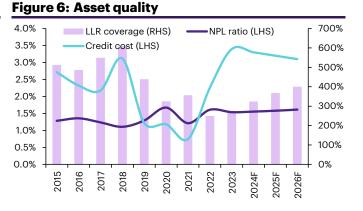


Source: Company data and InnovestX Research

#### Figure 4: Growth in insurance brokerage income



Source: Company data and InnovestX Research



Source: Company data and InnovestX Research

	Rating	Price (Bt/Sh)	Target (Bt/Sh)	ETR (%)	P/E (x)		EPS growth (%)			P/BV (x)			ROE (%)			Div Viold (%)			
																Div. Yield (%)			
					23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F
AEONTS	Neutral	145.50	164.0	15.6	9.5	12.1	11.9	7	(21)	2	1.6	1.5	1.4	18	13	12	3.8	2.9	2.9
КТС	Underperform	43.25	44.0	4.4	15.8	15.3	14.8	20	3	3	3.6	3.1	2.8	24	22	20	2.5	2.6	2.7
MTC	Neutral	45.75	44.0	(3.4)	19.0	19.8	16.9	3	(4)	17	3.3	3.0	2.6	19	16	17	2.1	0.5	0.6
SAWAD	Neutral	36.50	42.0	15.1	11.2	10.0	10.7	(5)	12	(6)	2.0	1.8	1.7	18	19	17	4.9	0.0	1.4
TIDLOR	Outperform	22.10	27.0	23.4	15.2	16.4	13.8	7	(7)	19	2.2	2.2	2.0	15	14	15	1.3	1.2	1.4
THANI	Neutral	2.04	2.3	18.9	6.6	9.0	9.6	3	(27)	(6)	0.9	0.9	0.9	14	10	9	8.3	6.1	5.7
Average					12.9	13.8	12.9	6	(7)	5	2.3	2.1	1.9	18	16	15	3.8	2.2	2.5

Source: InnovestX Research

## Ngern Tid Lor PLC



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#### CG Rating 2023 Companies with CG Rating

#### **Companies with Excellent CG Scoring**

7UP, AAV, ABM, ACE, ACG, ADB, ADD, ADVANC, AEONTS, AF, AGE, AH, AHC, AIRA, AIT, AJ, AKP, AKR, ALLA, ALT, AMA, AMARIN, AMATA, AMATAV, ANAN, AOT, AP, APCO, APCS, ARIP, ARROW, ASEFA, ASK, ASP, ASW, ATP30, AUCT, AWC, AYUD, B, BA, BAFS, BAM, BANPU, BAY, BBGI, BBIK, BBL, BC, BCH, BCP, BCPG, BDMS, BEC, BEM, BEYOND, BGC, BGRIM, BH, BIZ, BJC, BJCHI, BKI, BLA, BOL, BPP, BRI, BROOK, BRR, BTS, BTW, BWG, BYD, CBG, CENTEL, CFRESH, CHASE, CHEWA, CHG, CHOW, CIMBT, CIVIL, CK, CKP, CM, CNT, COLOR, COM7, COTTO, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CRD, CSC, CSS, CV, DCC, DDD, DELTA, DEMCO, DMT, DOHOME, DRT, DUSIT, EA, EASTW, ECF, ECL, EE, EGCO, EPG, ERW, ETC, ETE, FE, FLOYD, FN, FPI, FPT, FSX, FVC, GBX, GC, GCAP, GENCO, GFPT, GGC, GLAND, GLOBAL, GPSC, GRAMMY, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HPT, HTC, ICC, ICHI, ICN, III, ILINK, ILM, IMH, IND, INET, INTUCH, IP, IRC, IRPC, ITC, ITEL, IVL, JAS, JTS, KBANK, KCC, KCE, KEX, KKP, KSL, KTB, KTC, KTMS, KUMWEL, KUN, LALIN, LANNA, LH, LHFG, LIT, LOXLEY, LPN, LRH, LST, M, MAJOR, MALEE, MATCH, MBK, MC, M-CHAI, MCOT, MEGA, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NC, NCH, NCL, NDR, NER, NKI, NOBLE, NRF, NTV, NVD, NWR, NYT, OCC, OISHI<sup>1</sup>, ONEE, OR, ORI, OSP, OTO, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PJW, PLANB, PLAT, PLUS, PM, POLY, PORT, PPP, PPS, PR9, PRG, PRINC, PRM, PRTR, PSH, PSL, PT, PTC, PTT, PTTEP, PTTGC, Q-CON, QH, QTC, RATCH, RBF, RPH, RS, RT, S, S&J, SA, SABINA, SAK, SAMART, SAMTEL, SAPPE, SAT, SBNEXT, SC, SCB, SCC, SCC, SCG, SCG, SCM, SDC, SEAFCO, SEAOIL, SECURE, SELIC, SENA, SENX, SFP2, SFT, SGC, SGF, SGP, SHR, SICT, SIRI, SIS, SITHAI, SJWD, SKR, SM, SMPC, SMT, SNC, SNNP, SNP, SO, SPALI, SPC, SPCG, SPI, SPRC, SR, SSC, SSF, SSSC, STA, STC, STGT, STI, SUC, SUN, SUSCO, SUTHA, SVI, SYNC, SYNCX, SYNC SYNTEC, TACC, TAE, TCAP, TCMC, TEAMG, TEGH, TFG, TFMAMA, TGE, TGH, THANA, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPH, TISCO, TK, TKN, TKS, TKT, TLI, TM, TMC, TMD, TMT, TNDT, TNITY, TNL, TNR, TOA, TOG, TOP, TPBI, TPCS, TPIPL, TPIPP, TPS, TQM, TQR, TRT, TRUE, TRV, TSC, TSTE, TSTH, TTA, TTB, TTCL, TTW, TURTLE, TVDH, TVH, TVO, TVT, TWPC, UAC, UBE, UBIS, UKEM, UP, UPF, UPOIC, UV, VCOM, VGI, VIBHA, VIH, VL, WACOAL, WGE, WHA, WHAUP, WICE, WINNED, WINNER, XPG, YUASA, ZEN

#### **Companies with Very Good CG Scoring**

2S, A5, AAI, AIE, ALUCON, AMR, APURE, ARIN, AS, ASIA, ASIAN, ASIMAR, ASN, AURA, BR, BSBM, BTG, CEN, CGH, CH, CHIC, CI, CIG, CMC, COMAN, CSP, DOD, DPAINT, DV8, EFORL, EKH, ESSO, ESTAR, EVER, FORTH, FSMART, FTI, GEL, GPI, HEALTH, HUMAN, IFS, INSET, IT, J, JCKH, JDF, JKN, JMART, JUBILE, K, KCAR, KGI, KIAT, KISS, KK, KTIS, KWC, KWM, LDC, LEO, LHK, MACO, METCO, MICRO, MK, MVP, NCAP, NOVA, NTSC, PACO, PIN, PQS, PREB, PRI, PRIME, PROEN, PROS, PROUD, PSTC, PTECH, PYLON, RCL, SALEE, SANKO, SCI, SCN, SE, SE-ED, SFLEX, SINGER, SKN, SONIC, SORKON, SPVI, SSP, SST, STANLY, STP, SUPER, SVOA, SWC, TCC, TEKA, TFM, TMILL, TNP, TPLAS, TPOLY, TRC, TRU, TRUBB, TSE, VRANDA, WAVE, WFX, WIIK, WIN, WP, XO

#### Companies with Good CG Scoring

24CS, AMANAH, AMARC, AMC, APP, ASAP, BCT, BE8, BIG, BIOTEC, BLESS, BSM, BVG, CAZ, CCET, CHARAN, CHAYO, CHOTI, CITY, CMAN, CMR, CRANE, CWT, DHOUSE, DTCENT, EASON, FNS, FTE, GIFT, GJS, GTB, GTV, GYT, HL, HTECH, HYDRO, IIG, INGRS, INSURE, IRCP, ITD, ITNS, JCK, JMT, JR, JSP, KBS, KGEN, KJL, L&E, LEE, MASTER, MBAX, MEB, MENA, META, MGT, MITSIB, MJD, MOSHI, MUD, NATION, NNCL, NPK, NSL, NV, OGC, PAF, PCC, PEACE, PICO, PK, PL, PLANET, PLE, PMTA, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PSG, RABBIT, READY, RJH, RSP, RWI, S11, SAAM, SAF, SAMCO, SAWAD, SCAP, SCP, SIAM, SKE, SKY, SMART, SMD, SMIT, SOLAR, SPA, STECH, STPI, SVR, TC, TCCC3, TEAM, TFI, TIGER, TITLE, TKC, TMI, TNH, TPA, TPAC, TRITN, UBA, UMI, UMS, UTP, VARO, VPO, W, WARRIX, WORK, WPH, YONG, ZIGA

#### **Corporate Governance Report**

The material contained in this publication is for general information only and is not intended as advice on any of the matters discussed herein. Readers and others should perform their own independent analysis as to the accuracy or completeness or legality of such information. The Thai Institute of Directors, its officers, the authors and editor make no representation or warranty as to the accuracy, completeness or legality of any of the information contained herein. By accepting this document, each recipient agrees that the Thai Institute of Directors Association, its officers, the authors and editor shall not have any liability for any information contained in, or for any omission from, this publication. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. InnovestX Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2022 to 31 October 2023) is publicized.

<sup>1</sup>OISHI was voluntarily delisted from the Stock Exchange of Thailand, effectively on September 6, 2023 <sup>2</sup>SFP was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 19, 2023

<sup>3</sup>TCCC was voluntarily delisted from the Stock Exchange of Thailand effectively on August 25, 2023

#### Anti-corruption Progress Indicator

#### Certified (ได้รับการรับรอง)

25, 7UP, AAI, ADVANC, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, FSMART, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL, JAS, JKN, JR, JTS, KASET, KBANK, KBS, KCAR, KCC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAJOR, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NCAP, NEP, NKI, NOBLE, NRF, NWR, OCC, OGC, OR, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPPE, SAT, SC, SCC, SCCC, SCG, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGC, SGP, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TRT, TRU, TSC, TSI, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UV, VCOM, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

#### Declared (ประกาศเจตนารมณ์)

ACE, ADB, ALT, AMC, ASW, BLAND, BTG, BYD, CAZ, CBG, CV, DEXON, DMT, EKH, FSX, GLOBAL, GREEN, ICN, IHL, ITC, J, JMART, JMT, LEO, LH, MENA, MITSIB, MODERN, NER, NEX, OSP, OTO, PLUS, POLY, PQS, PRIME, PROEN, PRTR, RBF, RT, SA, SANKO, SCB, SENX, SFLEX, SIS, SKE, SM, SVOA, TBN, TEGH, TIPH, TKN, TPAC, TPLAS, TQM, TRUE, W, WPH, XPG N/A

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, ADVICE, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMR, ANAN, ANI, AOT, APCO, APEX, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLC, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BSRC, BTNC, BTW, BUI, BVG, CCET, CCP, CEYE, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CI, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COCOCO, COLOR, COMAN, CPANEL, CPH, CPR, CPT, CRANE, CRD, CREDIT, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ETL, EURO, EVER, F&D, FANCY, FE, FLOYD, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GTV, GYT, HEALTH, HFT, HL, HPT, HTECH, HUMAN, HYDRO, 12, IFEC, IIG, IMH, IND, INGRS, INSET, IP, IRC, IRCP, IT, ITD. ITNS. ITTHI, JAK, JCK, JCKH, JCT, JDF, JPARK, JSP, JUBILE, K, KAMART, KC, KCG, KCM, KDH, KEX, KJAT, KISS, KJL, KK, KKC, KLINIO, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, MANRIN, MASTER, MATI, MCA, M-CHAI, MCS, MDX, MEB, MEGA, METCO, MGC, MGI, MICRO, MIDA, MJD, MK, ML, MORE, MOSHI, MTW, MUD, MVP, NAM, NAT, NC, NCH, NCL, NDR, NETBAY, NEW, NEWS, NFC, NL, NNCL, NOK, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NYT, OHTL, ONEE, ORN, PACE, PACO, PAF, PANEL, PCC, PEACE, PERM, PF, PHG, PICO, PIN, PJW, PLE, PLT, PMTA, POLAR, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROUD, PSG, PSP, PTC, PTL, RAM, RCL, READY, RICHY, RJH, ROCK, ROCTEC, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAV, SAWAD, SAWANG, SBNEXT, SCAP, SCGD, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SINGER, SINO, SISB, SJWD, SK, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SRS, SSC, SSS, STANLY, STARK, STC, STECH, STHAI, STI, STP, SUC, SUN, SUPER, SUTHA, SVR, SVT, SWC, SYNEX, TACC, TAN, TAPAC, TC, TCC, TCJ, TCOAT, TEAM, TEAMG, TEKA, TFM, TGPRO, TH, THAI, THANA, THE, THG, THMUI, TIGER, TITLE, TK, TKC, TLI, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPBI, TPCH, TPIPL, TPIP, TPL, TPOLY, TPP, TPS, TQR, TR, TRC, TRITN, TRP, TRUBB, TRV, TSE, TTI, TTW, TURTLE, TVH, TVT, TWP, TWZ, TYCN, UAC, UBA, UMI, UMS, UNIQ, UP, UPF, UPOIC, UREKA, UTP, UVAN, VARO, VIBHA, VL, VNG, VPO, VRANDA, WARRIX, WAVE, WFX, WGE, WIN, WINDOW, WINMED, WINNER, WORK, WORLD, WP, YGG, YONG, ZAA

#### Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of November 1, 2023) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.