Bangkok Chain Hospital BCF

Bangkok Chain HospitalBloombergBCH TBPublic Company LimitedReutersBCH.BK



Strong growth in 2024

We keep BCH as our lead pick in the Healthcare Service sector as an earnings play with the strongest core earnings growth at 20% in 2024 driven by rising revenue and margin expansion. Over the past three months, BCH's share price has risen 3% while the SET's drop at 0.4% and we see valuation as undemanding at 30x 2024PE or -1.0SD of its historical average. We rate Outperform with new end-2024 DCF TP of Bt25/share (up from Bt24/share).

BCH targets double digit revenue growth in 2024. In 2024, BCH plans to grow revenue 10-15%, backed by: 1) growing self-pay services (68% of revenue) after completing expansion and renovations at existing hospitals over 2023-2025 that will add OPD and IPD capacity, 2) growing social security scheme services (SC, 32% of revenue) as it plans to add ~40K to its registered persons (+4%) after the Social Security office raised its quota and 3) increasing revenue from international patient services (17% of revenue), mainly focusing on CLMV markets. BCH expects a better EBITDA margin in 2024 on higher revenue and the ramp-up of three new hospitals: Kasemrad International Hospital Aranyaprathet, Kasemrad Hospital Prachinburi and Kasemrad International Hospital Vientiane. Additionally, the last mentioned will have less FX loss impact after it paid off its entire baht-dominated debt in September 2023 (FX loss was Bt193mn in 2022 and Bt151mn in 2023). In 3Q24, BCH plans to open Kasemrad Ari Radiation Oncology center (51% held by BCH) to provide OPD radiation therapy services. This center will serve SC patients now referred to other hospitals. Since it will already have patients for the center, we expect high utilization and no drag on overall operations.

Earnings revised up. We revise our core earnings up 2% in each of 2024 and 2025 after adjusting our financial projection. In 2024, we expect BCH to deliver the sector's strongest core earnings growth at 20% to Bt1.8bn (versus average sector growth of 12%), based on 9% revenue growth and 26.7% EBITDA margin (up from 24.9% in 2023). Our end-2024 DCF TP rises to Bt25/share from Bt24/share, based on WACC at 6.7% and LT growth at 3%.

Limited impact from lower SC payment. According to BCH, the Social Security Office cut payment for high-cost care (RW>2) to private hospitals to Bt10,000/RW from Bt12,000/RW (determined rate) for the services provided in December 2022 due to a 2022 budget shortfall. The difference between actual payment and revenue booked sliced ~Bt10mn from BCH's revenue in 4Q23. For services provided in 2023, BCH has received payment of Bt12,000/RW through October 2023. The market is concerned there may again be a lower actual payment for the services provided in November-December 2023 (now being reviewed) and are also concerned that payments for 2024 will be affected. While we view payment uncertainty as a risk, our assessment suggests limited impact at this point. Assuming a lower actual payment for high-cost care (RW>2) of Bt10,000/RW rather than Bt12,000/RW for one month brings 2024 earnings down 0.4%.

Risks. Change in SC reimbursement, slower patient traffic and cost burden at new facilities. We see ESG risk as patient safety (S): BCH has adopted a variety of quality assurance systems to provide continuous patient care.

Forecasts and valuation

| Year to 31 Dec | Unit | 2022 | 2023 | 2024F | 2025F | 2026F |
|------------------|--------|--------|--------|--------|--------|--------|
| Revenue | (Btmn) | 18,827 | 11,729 | 12,809 | 13,622 | 14,496 |
| EBITDA | (Btmn) | 5,151 | 2,922 | 3,420 | 3,734 | 4,021 |
| Core profit | (Btmn) | 4,033 | 1,492 | 1,793 | 2,001 | 2,178 |
| Reported profit | (Btmn) | 3,039 | 1,406 | 1,793 | 2,001 | 2,178 |
| Core EPS | (Bt) | 1.62 | 0.60 | 0.72 | 0.80 | 0.87 |
| DPS | (Bt) | 0.80 | 0.35 | 0.45 | 0.50 | 0.54 |
| P/E, core | (x) | 13.5 | 36.4 | 30.3 | 27.2 | 25.0 |
| EPS growth, core | (%) | (41.1) | (63.0) | 20.2 | 11.6 | 8.8 |
| P/BV, core | (x) | 4.4 | 4.3 | 4.1 | 3.9 | 3.7 |
| ROE | (%) | 29.0 | 11.0 | 12.8 | 13.5 | 13.9 |
| Dividend yield | (%) | 3.7 | 1.6 | 2.0 | 2.3 | 2.5 |
| EV/EBITDA | (x) | 10.8 | 18.4 | 15.7 | 14.1 | 12.9 |
| EBITDA growth | (%) | (50.4) | (43.3) | 17.1 | 9.2 | 7.7 |

Source: InnovestX Research

Tactical: OUTPERFORM

(3-month)

| Stock data | |
|----------------------------|-------------|
| Last close (Mar 15) (Bt) | 21.80 |
| Target price (Bt) | 25.00 |
| Mkt cap (Btbn) | 54.36 |
| Mkt cap (US\$mn) | 1,515 |
| Beta | L |
| Mkt cap (%) SET | 0.32 |
| Sector % SET | 5.56 |
| Shares issued (mn) | 2,494 |
| Par value (Bt) | 1.00 |
| 12-m high / low (Bt) | 23.8 / 16.6 |
| Avg. daily 6m (US\$mn) | 6.58 |
| Foreign limit / actual (%) | 49 / 13 |
| Free float (%) | 50.0 |
| Dividend policy (%) | ≥ 40 |

| Share performance | | | |
|-------------------|-----|-----|------|
| (%) | 1M | ЗМ | 12M |
| Absolute | 0.0 | 3.3 | 10.1 |
| Relative to SET | 0.0 | 3.7 | 23.5 |

Source: SET, InnovestX Research

2023 Sustainability / 2022 ESG ScoreSET ESG Ratings AA

| ESG Bloomberg Rank in the sector | |
|----------------------------------|------|
| ESG Score Rank | 3/22 |
| Environmental Score Rank | 2/22 |
| Social Score Rank | 1/22 |
| Governance Score Rank | 5/22 |

ESG comment

BCH has an ESG score that is above sector average. It is clear on its focus on sustainability with committed targets for environmental, social and governance criteria.

Source: Bloomberg Finance L.P.

Analyst

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Value proposition

BCH is a leading presence in the healthcare arena and Thailand's largest social security service provider with over 1mn registered persons, accounting for ~7% of total SC insured persons (under Section 33 and Section 39) in Thailand. BCH operates 15 hospitals in a network offering 2,245 registered beds to serve all types of patients, with four hospital groups: World Medical Hospital, Kasemrad International Hospital, Kasemrad Hospital and Karunvej Hospital.

Business outlook

The exceptional high from COVID-19 services in 2021 faded in 2022-2023, pulling BCH's earnings down 41% in 2022 and 63% in 2023. With things back to normal, we expect core earnings growth of 20% to Bt1.8bn in 2024 based on 9% revenue growth and 26.7% EBITDA margin (up from 24.9% in 2023), underwritten by ramp-up of three new hospitals: *Kasemrad International Hospital Aranyaprathet, Kasemrad Hospital Prachinburi* and *Kasemrad International Hospital Vientiane*.

BCH was one private hospital actively involved in providing COVID-19 hospitalizations and we believe its large-scale provision of COVID-19-related services with over 2mn new registered patients during 2020-21 built brand recognition, giving it an opportunity to enlarge its patient base. Over 2023-27, BCH targets to increase licensed beds to ~3,100 beds, a 38% increase from 2022, in areas with potential such as the EEC.

| Bullish views | Bearish views |
|--|---|
| 1.Large-scale provision of COVID-19-related services built | 1. Concern over a reduction in SC reimbursement |
| brand recognition, giving it an opportunity to enlarge | |

2. Strong core earnings growth.

patient base.

| Key catalysts | | | |
|-------------------------------|-------------------------|---------------|---|
| Factor | Event | Impact | Comment |
| Near-term earnings outlook | 1Q24F earnings | +YoY and +QoQ | We expect BCH's core earnings in 1Q24 to grow YoY and QoQ. |
| Factors to watch in Low | Lower SC actual payment | Negative | According to BCH, the Social Security Office cut payment for high-cost care (RW>2) to private hospitals to Bt10,000/RW from Bt12,000/RW (determined rate) for the services provided in December 2022 due to a 2022 budget shortfall. The difference between actual payment and revenue booked sliced ~Bt10mn from BCH's revenue in 4Q23. For services provided in 2023, BCH has received payment of Bt12,000/RW through October 2023. |
| | | | lower actual payment for the services provided in November-December 2023 (now being reviewed) and are also concerned that payments for 2024 will be affected. While we view payment uncertainty as a risk, our assessment suggests limited impact at this point. Assuming a lower actual payment for high-cost care (RW>2) of Bt10,000/RW rather than Bt12,000/RW for one month brings 2024 earnings down 0.4%. |

Sensitivity analysis

| Factor Earnings impact | | TP impact |
|---------------------------------|----|------------------|
| 1ppt change in hospital revenue | 2% | BtO.2/share (1%) |



Our view on ESG

BCH is clear on its focus on sustainability with committed targets for environmental, social and governance criteria. The company has set up a Sustainability, Governance and Risk Management Committee to impose sustainability policies as well as enforce and manage sustainability-related matters in the company.

ESG Disclosure Score

| Bloomberg ESG Score | 48.66 (2022) | CC |
|---------------------|--------------|-----|
| Rank in Sector | 3/22 | BCH |

| | CG Rating | DJSI | SETESG | SET ESG Ratings | | |
|--|-----------|------|--------|-----------------|--|--|
| BCH | 5 | No | No | AA | | |
| Source: Thai Institute of Directors (IOD), SET | | | | | | |

Environmental Issue (E)

- BCH has an energy conservation goal to reduce energy consumption by 0.3% within 2024 (baseline year 2022) by cooperating with affiliated hospitals to operate energy-saving projects such as installing more Solar rooftops and replacing inefficient equipment with energy-efficient equipment.
- BCH has a waste reduction goal to reduce waste per patient by 5% within 2024 (baseline year 2022) by cooperating with affiliated hospitals to improve waste management such as encouraging employees to reduce the usage of a single-use package and reduce waste from food.
- BCH has a water conservation goal to reduce water consumption by 0.3% within 2024 (the baseline year 2022) by cooperating with affiliated hospitals to operate water conservation projects such as replacing water taps with automatic water taps in crowded areas.

Social Issue (S)

- BCH puts patient safety first. It has established a policy to control the quality of services that is consistent with both national and international standards, such as Hospital Accreditation (HA) and Joint commission International (JCI). There are also guidelines for continuous and regular improvement.
- In 2022, average employee training hours was 7.6 hours per person, above its goal of at least 6 hours per person.
- The data regarding employee engagement is only from the World Medical Hospital. In 2022, employee engagement score was 68.3%, below target of 70%.
- BCH aims to organize community service projects at least 100 times per year.
- We see ESG risk as patient safety (S): BCH has adopted a variety of quality assurance systems to provide continuous patient care.

Governance Issue (G)

- BCH acknowledges the importance of supply chain management. BCH has improved supplier code of conduct to be clearer. This Code of Conduct aims to 1) demonstrate BCH's commitment to doing business fairly with partners and 2) impose policies and operating procedures that all classes of suppliers and stakeholders must follow.
- BCH has established anti-corruption policy, anticorruption handbook and whistleblowing and complaint policy to the Board of Directors, Executive Directors and employees for their acknowledgement and strict adherence.
- As of 31 December 2022, BCH has 11 members of the Board of Director, including 6 Executive Directors and, 5 Non-Executive Director. 4 of Non-Executive Directors are Independent Directors (36% of all directors).
- The chairman is not an independent director.
- Major shareholders control ~50% of total issued and paid-up shares.

| EGS Disclosure Score | | |
|--|--------|--------|
| | 2021 | 2022 |
| ESG Disclosure Score | 31.27 | 48.66 |
| Environment | 20.57 | 46.18 |
| Emissions Reduction Initiatives | Yes | Yes |
| Climate Change Policy | Yes | Yes |
| GHG Scope 1 | 0.59 | 1.77 |
| GHG Scope 2 Location-Based | 4.91 | 5.82 |
| Energy Efficiency Policy | Yes | Yes |
| Total Energy Consumption | 9.90 | 11.74 |
| Waste Reduction Policy | Yes | Yes |
| Total Waste | _ | 0.22 |
| Water Policy | Yes | Yes |
| Total Water Withdrawal | 670.18 | 68.28 |
| | | |
| Social | 18.53 | 45.13 |
| Human Rights Policy | Yes | Yes |
| Consumer Data Protection Policy | No | No |
| Pct Women in Workforce | _ | 76.30 |
| Lost Time Incident Rate - Employees | 0.18 | 0.36 |
| Number of Employees - CSR | 8,597 | 8,877 |
| Total Hours Spent by Firm - Employee Training | _ | 54,702 |
| | | |
| Governance | 54.64 | 54.64 |
| Size of the Board | 12 | 11 |
| Board Meeting Attendance Pct | 94 | 97 |
| Number of Independent Directors | 4 | 4 |
| % Independent directors to total board members | 33 | 36 |

Source: Bloomberg Finance L.P.

Board Duration (Years)

Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance. To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.



Financial statement

| Profit | and | I nee | Stat | ement |
|--------|-----|-------|------|-------|
| | | | | |

| FY December 31 | Unit | 2019 | 2020 | 2021 | 2022 | 2023 | 2024F | 2025F | 2026F |
|----------------------|--------|-------|-------|--------|--------|--------|--------|--------|--------|
| Total revenue | (Btmn) | 8,880 | 8,928 | 21,405 | 18,827 | 11,729 | 12,809 | 13,622 | 14,496 |
| Cost of goods sold | (Btmn) | 6,052 | 5,975 | 10,561 | 12,772 | 8,116 | 8,401 | 8,817 | 9,357 |
| Gross profit | (Btmn) | 2,828 | 2,953 | 10,844 | 6,055 | 3,613 | 4,407 | 4,806 | 5,139 |
| SG&A | (Btmn) | 1,232 | 1,213 | 1,469 | 1,946 | 1,755 | 2,056 | 2,194 | 2,254 |
| Other income | (Btmn) | 116 | 93 | 129 | 92 | 119 | 128 | 136 | 145 |
| Interest expense | (Btmn) | 131 | 132 | 151 | 156 | 95 | 41 | 10 | 0 |
| Pre-tax profit | (Btmn) | 1,582 | 1,702 | 9,352 | 4,045 | 1,882 | 2,439 | 2,739 | 3,031 |
| Corporate tax | (Btmn) | 286 | 313 | 1,846 | 888 | 405 | 518 | 575 | 636 |
| Equity a/c profits | (Btmn) | 2 | 3 | 2 | 0 | 1 | 1 | 1 | 1 |
| Minority interests | (Btmn) | (163) | (163) | (661) | (118) | (73) | (128) | (163) | (217) |
| Core profit | (Btmn) | 1,240 | 1,262 | 6,846 | 4,033 | 1,492 | 1,793 | 2,001 | 2,178 |
| Extra-ordinary items | (Btmn) | (105) | (33) | 0 | (994) | (86) | 0 | 0 | 0 |
| Net Profit | (Btmn) | 1,135 | 1,229 | 6,846 | 3,039 | 1,406 | 1,793 | 2,001 | 2,178 |
| EBITDA | (Btmn) | 2,387 | 2,616 | 10,377 | 5,151 | 2,922 | 3,420 | 3,734 | 4,021 |
| Core EPS (Bt) | (Bt) | 0.50 | 0.51 | 2.75 | 1.62 | 0.60 | 0.72 | 0.80 | 0.87 |
| Net EPS (Bt) | (Bt) | 0.46 | 0.49 | 2.75 | 1.22 | 0.56 | 0.72 | 0.80 | 0.87 |
| DPS (Bt) | (Bt) | 0.23 | 0.23 | 1.20 | 0.80 | 0.35 | 0.45 | 0.50 | 0.54 |

Balance Sheet

| Data 100 Giloot | | | | | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| FY December 31 | Unit | 2019 | 2020 | 2021 | 2022 | 2023 | 2024F | 2025F | 2026F |
| Total current assets | (Btmn) | 2,967 | 3,538 | 13,541 | 6,835 | 4,843 | 4,444 | 4,955 | 6,032 |
| Total fixed assets | (Btmn) | 10,584 | 12,404 | 11,790 | 11,829 | 11,728 | 11,681 | 11,516 | 11,345 |
| Total assets | (Btmn) | 14,116 | 16,527 | 26,384 | 19,796 | 17,731 | 17,285 | 17,631 | 18,537 |
| Total loans | (Btmn) | 5,468 | 7,232 | 6,956 | 3,870 | 1,564 | 483 | 0 | 0 |
| Total current liabilities | (Btmn) | 2,186 | 5,667 | 7,848 | 3,510 | 3,505 | 2,670 | 2,222 | 2,267 |
| Total long-term liabilities | (Btmn) | 4,759 | 2,946 | 3,979 | 2,599 | 324 | 0 | 0 | 0 |
| Total liabilities | (Btmn) | 7,137 | 8,901 | 12,078 | 6,287 | 4,026 | 2,867 | 2,419 | 2,464 |
| Paid-up capital | (Btmn) | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 |
| Total equity | (Btmn) | 6,978 | 7,626 | 14,306 | 13,510 | 13,704 | 14,418 | 15,212 | 16,073 |
| BVPS (Bt) | (Bt) | 2.51 | 2.76 | 5.20 | 4.99 | 5.05 | 5.32 | 5.63 | 5.96 |

Cash Flow Statement

| FY December 31 | Unit | 2019 | 2020 | 2021 | 2022 | 2023 | 2024F | 2025F | 2026F |
|-------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| Core Profit | (Btmn) | 1,240 | 1,262 | 6,846 | 4,033 | 1,492 | 1,793 | 2,001 | 2,178 |
| Depreciation and amortization | (Btmn) | 675 | 782 | 874 | 950 | 944 | 941 | 985 | 991 |
| Operating cash flow | (Btmn) | 1,902 | 1,863 | 6,226 | 5,715 | 4,183 | 2,102 | 2,856 | 3,035 |
| Investing cash flow | (Btmn) | (1,729) | (2,597) | (1,495) | (759) | (919) | (875) | (800) | (800) |
| Financing cash flow | (Btmn) | (27) | 886 | (1,185) | (6,878) | (3,680) | (2,161) | (1,690) | (1,316) |
| Net cash flow | (Btmn) | 147 | 151 | 3,545 | (1,922) | (415) | (934) | 365 | 919 |

Key Financial Ratios

| FY December 31 | Unit | 2019 | 2020 | 2021 | 2022 | 2023 | 2024F | 2025F | 2026F |
|-----------------------|------|------|------|------|------|-------|-------|-------|-------|
| Gross margin | (%) | 31.8 | 33.1 | 50.7 | 32.2 | 30.8 | 34.4 | 35.3 | 35.5 |
| Operating margin | (%) | 18.0 | 19.5 | 43.8 | 21.8 | 15.8 | 18.4 | 19.2 | 19.9 |
| EBITDA margin | (%) | 26.9 | 29.3 | 48.5 | 27.4 | 24.9 | 26.7 | 27.4 | 27.7 |
| EBIT margin | (%) | 19.0 | 20.3 | 44.1 | 22.2 | 16.7 | 19.2 | 20.0 | 20.7 |
| Net profit margin | (%) | 12.8 | 13.8 | 32.0 | 16.1 | 12.0 | 14.0 | 14.7 | 15.0 |
| ROE | (%) | 18.5 | 17.3 | 62.4 | 29.0 | 11.0 | 12.8 | 13.5 | 13.9 |
| ROA | (%) | 9.3 | 8.2 | 31.9 | 17.5 | 8.0 | 10.2 | 11.5 | 12.0 |
| Net D/E | (x) | 0.7 | 0.8 | 0.2 | 0.1 | (0.0) | (0.1) | (0.1) | (0.2) |
| Interest coverage | (x) | 18.3 | 19.8 | 68.6 | 33.1 | 30.6 | 83.6 | 386.8 | N.M. |
| Debt service coverage | (x) | 2.8 | 0.6 | 3.3 | 3.6 | 2.2 | 6.5 | 386.8 | N.M. |
| Payout Ratio | (x) | 50.5 | 46.7 | 43.7 | 65.6 | 62.1 | 62.1 | 62.1 | 62.1 |

| Main | Assumptions |
|------|-------------|
| | |

| main Assumptions | | | | | | | | | |
|------------------------------|------|------|------|------|------|-------|-------|-------|-------|
| FY December 31 | Unit | 2019 | 2020 | 2021 | 2022 | 2023 | 2024F | 2025F | 2026F |
| Revenue breakdown | | | | | | | | | |
| Cash service | (%) | 65.2 | 63.7 | 34.9 | 49.8 | 68.0 | 68.6 | 69.6 | 70.6 |
| Social security service (SC) | (%) | 34.8 | 36.3 | 13.6 | 17.9 | 32.8 | 31.4 | 30.4 | 29.4 |
| Universal coverage (UC) | (%) | 0.0 | 0.0 | 51.5 | 32.3 | (8.0) | 0.0 | 0.0 | 0.0 |



Financial statement

| FY December 31 | Unit | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
|----------------------|--------|-------|-------|--------|-------|-------|-------|-------|-------|
| Total revenue | (Btmn) | 7,087 | 5,523 | 3,429 | 2,788 | 2,674 | 2,849 | 3,175 | 3,032 |
| Cost of goods sold | (Btmn) | 3,890 | 3,487 | 3,519 | 1,876 | 1,936 | 1,989 | 2,098 | 2,094 |
| Gross profit | (Btmn) | 3,197 | 2,037 | (90) | 912 | 738 | 860 | 1,077 | 938 |
| SG&A | (Btmn) | 491 | 524 | 420 | 511 | 398 | 495 | 470 | 392 |
| Other income | (Btmn) | 32 | 21 | 27 | 13 | 25 | 28 | 26 | 40 |
| Interest expense | (Btmn) | 48 | 39 | 35 | 34 | 28 | 24 | 30 | 13 |
| Pre-tax profit | (Btmn) | 2,690 | 1,495 | (519) | 380 | 337 | 369 | 602 | 574 |
| Corporate tax | (Btmn) | 542 | 319 | (74) | 101 | 70 | 86 | 135 | 114 |
| Equity a/c profits | (Btmn) | 1 | 0 | 0 | (1) | (1) | 2 | 0 | (0) |
| Minority interests | (Btmn) | (120) | (32) | 41 | (8) | (12) | (1) | (27) | (32) |
| Core profit | (Btmn) | 2,028 | 1,144 | 499 | 362 | 254 | 297 | 456 | 485 |
| Extra-ordinary items | (Btmn) | 0 | 0 | (902) | (92) | 0 | (13) | (15) | (58) |
| Net Profit | (Btmn) | 2,028 | 1,144 | (403) | 270 | 254 | 284 | 441 | 427 |
| EBITDA | (Btmn) | 2,972 | 1,769 | (244) | 654 | 603 | 627 | 869 | 823 |
| Core EPS (Bt) | (Btmn) | 0.81 | 0.46 | 0.20 | 0.15 | 0.10 | 0.12 | 0.18 | 0.19 |
| Net EPS (Bt) | (Bt) | 0.81 | 0.46 | (0.16) | 0.11 | 0.10 | 0.11 | 0.18 | 0.17 |

Balance Sheet (Btmn)

| FY December 31 | Unit | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total current assets | (Btmn) | 15,697 | 12,191 | 9,593 | 6,835 | 5,875 | 5,099 | 4,389 | 4,843 |
| Total fixed assets | (Btmn) | 11,929 | 11,597 | 11,539 | 11,829 | 11,778 | 11,715 | 11,764 | 11,728 |
| Total assets | (Btmn) | 28,688 | 24,842 | 22,500 | 19,796 | 18,803 | 17,925 | 17,268 | 17,731 |
| Total loans | (Btmn) | 6,437 | 5,508 | 5,979 | 3,870 | 2,817 | 2,750 | 1,549 | 1,564 |
| Total current liabilities | (Btmn) | 9,164 | 7,133 | 6,368 | 3,510 | 3,279 | 3,315 | 3,421 | 3,505 |
| Total long-term liabilities | (Btmn) | 2,919 | 2,804 | 2,702 | 2,599 | 1,540 | 1,467 | 390 | 324 |
| Total liabilities | (Btmn) | 12,255 | 10,099 | 9,246 | 6,287 | 4,996 | 4,957 | 4,001 | 4,026 |
| Paid-up capital | (Btmn) | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 |
| Total equity | (Btmn) | 16,433 | 14,743 | 13,253 | 13,510 | 13,807 | 12,968 | 13,267 | 13,704 |
| BVPS (Bt) | (Bt) | 6.01 | 5.45 | 4.89 | 4.99 | 5.09 | 4.80 | 4.88 | 5.05 |

Cash Flow Statement (Btmn)

| FY December 31 | Unit | 1022 | 2022 | 3022 | 4022 | 1023 | 2023 | 3023 | 4Q23 |
|-------------------------------|--------|---------|---------|-------|---------|---------|---------|---------|-------|
| Core Profit | (Btmn) | 2,028 | 1,144 | 499 | 362 | 254 | 297 | 456 | 485 |
| Depreciation and amortization | (Btmn) | 234 | 236 | 240 | 240 | 238 | 234 | 236 | 236 |
| Operating cash flow | (Btmn) | 2,103 | (836) | 1,463 | 2,985 | 1,264 | 784 | 1,145 | 990 |
| Investing cash flow | (Btmn) | (1,911) | 1,959 | (101) | (705) | (275) | (176) | (124) | (344) |
| Financing cash flow | (Btmn) | (539) | (3,677) | (593) | (2,070) | (1,095) | (1,202) | (1,432) | 50 |
| Net cash flow | (Btmn) | (348) | (2,554) | 769 | 211 | (106) | (595) | (411) | 696 |

Key Financial Ratios

| , | | | | | | | | | |
|-----------------------|------|------|------|--------|------|------|------|------|-------|
| FY December 31 | Unit | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
| Gross margin | (%) | 45.1 | 36.9 | (2.6) | 32.7 | 27.6 | 30.2 | 33.9 | 30.9 |
| Operating margin | (%) | 38.2 | 27.4 | (14.9) | 14.4 | 12.7 | 12.8 | 19.1 | 18.0 |
| EBITDA margin | (%) | 41.9 | 32.0 | (7.1) | 23.4 | 22.5 | 22.0 | 27.4 | 27.1 |
| EBIT margin | (%) | 38.5 | 27.7 | (14.0) | 14.8 | 13.5 | 13.7 | 19.8 | 19.1 |
| Net profit margin | (%) | 28.6 | 20.7 | (11.8) | 9.7 | 9.5 | 10.0 | 13.9 | 14.1 |
| ROE | (%) | 66.4 | 53.7 | 39.4 | 29.0 | 6.7 | 8.0 | 10.1 | 11.0 |
| ROA | (%) | 35.7 | 29.3 | 20.7 | 17.5 | 4.3 | 5.2 | 6.8 | 8.0 |
| Net D/E | (x) | 0.1 | 0.3 | 0.3 | 0.1 | 0.0 | 0.1 | 0.0 | (0.0) |
| Interest coverage | (x) | 61.9 | 45.7 | (7.0) | 19.1 | 21.8 | 25.7 | 28.6 | 63.7 |
| Debt service coverage | (x) | 3.2 | 2.5 | (0.3) | 1.9 | 1.7 | 1.8 | 2.7 | 2.5 |

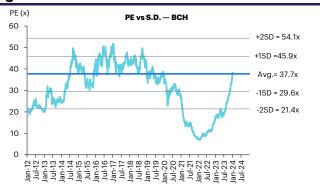
Key statistics

| ito, statistico | | | | | | | | | |
|------------------------------|------|------|------|------|-------|------|-------|-------|-------|
| FY December 31 | Unit | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
| Revenue breakdown | | | | | | | | | |
| Cash service | (%) | 40.9 | 38.0 | 71.6 | 68.9 | 66.1 | 67.5 | 69.4 | 68.8 |
| Social security service (SC) | (%) | 11.1 | 14.7 | 25.1 | 32.6 | 33.5 | 33.1 | 31.3 | 33.6 |
| Universal coverage (UC) | (%) | 48.0 | 47.2 | 3.3 | (1.5) | 0.4 | (0.6) | (0.6) | (2.4) |

Figure 1: BCH earnings forecast



Figure 2: BCH PE band



Source: InnovestX Research

Source: SET and InnovestX Research
*Data for PE band since 2015, excluding exceptional years from COVID-19

Figure 3: Valuation summary (price as of Mar 15, 2024)

| | Rating | Price | Target | ETR | P/E (x) | P/E (x) | | EPS growth (%) | | P/BV (x) | | c) | ROE (%) | | 5) | Div. Yield (%) | | | EV/EBITDA (x) | | |
|---------|------------|---------|---------|------|-----------|---------|--------|----------------|------|----------|-----|-----|---------|-----|-----|----------------|-----|-----|---------------|------|------|
| | | (Bt/Sh) | (Bt/Sh) | (%) | 23A 24F | 25F | 23A | 24F | 25F | 23A | 24F | 25F | 23A 2 | 24F | 25F | 23A | 24F | 25F | 23A | 24F | 25F |
| ВСН | Outperform | 21.80 | 25.0 | 16.7 | 36.4 30.3 | 27.2 | (63.0) | 20.2 | 11.6 | 4.3 | 4.1 | 3.9 | 11 | 13 | 14 | 1.6 | 2.0 | 2.3 | 18.4 | 15.7 | 14.1 |
| BDMS | Outperform | 29.00 | 36.0 | 26.9 | 32.1 28.5 | 26.4 | 14.0 | 12.6 | 8.0 | 4.8 | 4.7 | 4.5 | 15 | 16 | 17 | 2.4 | 2.7 | 2.9 | 18.6 | 16.9 | 15.7 |
| ВН | Neutral | 227.00 | 258.0 | 15.7 | 26.1 24.9 | 23.6 | 40.0 | 4.7 | 5.6 | 7.6 | 6.6 | 5.7 | 31 | 28 | 26 | 2.0 | 2.0 | 2.2 | 20.6 | 16.5 | 15.1 |
| CHG | Neutral | 2.92 | 3.5 | 22.5 | 29.4 26.4 | 22.4 | (60.7) | 11.6 | 17.6 | 4.3 | 4.0 | 3.8 | 14 | 15 | 17 | 2.4 | 2.7 | 3.1 | 17.1 | 14.9 | 13.1 |
| RJH | Neutral | 25.75 | 28.0 | 13.2 | 18.4 18.0 | 17.1 | (59.2) | 2.5 | 5.3 | 3.3 | 3.2 | 3.1 | 18 | 18 | 18 | 4.7 | 4.5 | 4.7 | 12.4 | 11.8 | 11.4 |
| Average | | | | | 28.5 25.6 | 23.3 | (25.8) | 10.3 | 9.6 | 5.3 | 4.8 | 4.5 | 18 | 18 | 18 | 2.1 | 2.4 | 2.6 | 18.7 | 16.0 | 14.5 |

services in 2020-22

Source: InnovestX Research

Disclaimer

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CG Rating 2023 Companies with CG Rating

Companies with Excellent CG Scoring

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Companies with Very Good CG Scoring

2S, A5, AAI, AIE, ALUCON, AMR, APURE, ARIN, AS, ASIA, ASIAN, ASIMAR, ASN, AURA, BR, BSBM, BTG, CEN, CGH, CH, CHIC, CI, CIG, CMC, COMAN, CSP, DOD, DPAINT, DV8, EFORL, EKH, ESSO, ESTAR, EVER, FORTH, FSMART, FTI, GEL, GPI, HEALTH, HUMAN, IFS, INSET, IT, J, JCKH, JDF, JKN, JMART, JUBILE, K, KCAR, KGI, KIAT, KISS, KK, KTIS, KWC, KWM, LDC, LEO, LHK, MACO, METCO, MICRO, MK, MVP, NCAP, NOVA, NTSC, PACO, PIN, PQS, PREB, PRI, PRIME, PROEN, PROS, PROUD, PSTC, PTECH, PYLON, RCL, SALEE, SANKO, SCI, SCN, SE, SE-ED, SFLEX, SINGER, SKN, SONIC, SORKON, SPVI, SSP, SST, STANLY, STP, SUPER, SVOA, SWC, TCC, TEKA, TFM, TMILL, TNP, TPLAS, TPOLY, TRC, TRU, TRUBB, TSE, VRANDA, WAVE. WFX. WIIK, WIN. WP. XO

Companies with Good CG Scoring

24CS, AMANAH, AMARC, AMC, APP, ASAP, BCT, BE8, BIG, BIOTEC, BLESS, BSM, BVG, CAZ, CCET, CHARAN, CHAYO, CHOTI, CITY, CMAN, CMR, CRANE, CWT, DHOUSE, DTCENT, EASON, FNS, FTE, GIFT, GJS, GTB, GTV, GYT, HL, HTECH, HYDRO, IIG, INGRS, INSURE, IRCP, ITD, ITNS, JCK, JMT, JR, JSP, KBS, KGEN, KJL, L&E, LEE, MASTER, MBAX, MEB, MENA, META, MGT, MITSIB, MJD, MOSHI, MUD, NATION, NNCL, NPK, NSL, NV, OGC, PAF, PCC, PEACE, PICO, PK, PL, PLANET, PLE, PMTA, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PSG, RABBIT, READY, RJH, RSP, RWI, S11, SAAM, SAF, SAMCO, SAWAD, SCAP, SCP, SIAM, SKE, SKY, SMART, SMD, SMIT, SOLAR, SPA, STECH, STPI, SVR, TC, TCCC3, TEAM, TFI, TIGER, TITLE, TKC, TMI, TNH, TPA, TPAC, TRITN, UBA, UMI, UMS, UTP, VARO, VPO, W, WARRIX, WORK, WPH, YONG, ZIGA

Corporate Governance Report

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2022 to 31 October 2023) is publicized.

¹OISHI was voluntarily delisted from the Stock Exchange of Thailand, effectively on September 6, 2023

²SFP was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 19, 2023

³TCCC was voluntarily delisted from the Stock Exchange of Thailand effectively on August 25, 2023

Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, 7UP, AAI, ADVANC, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BEB, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, SSMART, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HTC, ICCI, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL. JAS, JKN, JR, JTS, KASET, KBANK, KBS, KCAR, KCC, KCE, KGEN, KGJ, KKP, KSL, KTB, KTC, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAJOR, MALE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NCAP, NEP, NKI, NOBLE, NRF, NWR, OCC, OGC, OR, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTTCP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPPE, SAT, SC, SCC, SCG, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGC, SGP, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMU, TSC, TSI, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UV, VCOM, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

Declared (ประกาศเจตนารมณ์)

ACE, ADB, ALT, AMC, ASW, BLAND, BTG, BYD, CAZ, CBG, CV, DEXON, DMT, EKH, FSX, GLOBAL, GREEN, ICN, IHL, ITC, J, JMART, JMT, LEO, LH, MENA, MITSIB, MODERN, NER, NEX, OSP, OTO, PLUS, POLY, PQS, PRIME, PROEN, PRTR, RBF, RT, SA, SANKO, SCB, SENX, SFLEX, SIS, SKE, SM, SVOA, TBN, TEGH, TIPH, TKN, TPAC, TPLAS, TQM, TRUE, W, WPH, XPG

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, ADVICE, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMR, ANAN, ANI, AOT, APCO, APEX, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLC, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BSRC, BTNC, BTW, BUI, BVG, CCET, CCP, CEYE, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CL, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COCOCO, COLOR, COMAN, CPANEL, CPH, CPT, CRANE, CRD, CREDIT, CSP, CSR, CSS, CTW, CWT, D. DCON. DDD, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ETL, EURO, EVER, F&D, FANCY, FE, FLOYD, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC. GIFT, GL. GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC. GTB, GTV. GYT, HEALTH, HFT, HL. HPT, HTECH, HUMAN, HYDRO, I2, IFEC, IIG, IMH, IND, INGRS, INSET, IP, IRC, IRCP, IT, ITD, ITNS, ITTHI, JAK, JCK, JCKH, JCT, JDF, JPARK, JSP, JUBILE, K, KAMART, KC, KCG, KCM, KDH, KEX, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, MANRIN, MASTER, MATI, MCA, M-CHAI, MCS, MDX, MEB, MEGA, METCO, MGC, MGI, MGT, MICRO, MIDA, MJD, MK, ML, MORE, MOSHI, MTW, MUD, MVP, NAM, NAT, NC, NCH, NCL, NDR, NETBAY, NEW, NEWS, NFC, NL, NNCL, NOK, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NYT, OHTL, ONEE, ORN, PACE, PACO, PAF, PANEL, PCC, PEACE, PERM, PF, PHG, PICO, PIN, PJW, PLE, PLT, PMTA, POLAR, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROUD, PSG, PSP, PTC, PTL, RAM, RCL, READY, RICHY, RJH, ROCK, ROCTEC, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAV, SAWAD, SAWANG, SBNEXT, SCAP, SCGD, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SINGER, SINO, SISB, SJWD, SK, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SRS, SSC, SSS, STANLY, STARK, STC, STECH, STHAI, STI, STP, STPI, SUC, SUN, SUPER, SUTHA, SVR, SVT, SWC, SYNEX, TACC, TAN, TAPAC, TC, TCC, TCJ, TCOAT, TEAM, TEAMG, TEKA, TFM, TGPRO, TH, THAI, THANA, THE, THG, THMUI, TIGER, TITLE, TK, TKC, TLI, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPBI, TPCH, TPIPL, TPIPP, TPL, TPOLY, TPP, TPS, TQR, TR, TRC, TRITN, TRP, TRUBB, TRV, TSE, TTI, TTT, TTW, TURTLE, TVH, TVT, TWP, TWZ, TYCN, UAC, UBA, UMI, UMS, UNIQ, UP, UPOIC, UREKA, UTP, UVAN, VARO, VIBHA, VL, VNG, VPO, VRANDA, WARRIX, WAVE, WFX, WGE, WIN, WINDOW, WINMED, WINNER, WORK, WORLD, WP, YGG, YONG, ZAA

Explanations

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