

# Somboon Advance

Somboon Advance Technology  
Public Company Limited

# SAT

Bloomberg SAT TB  
Reuters SAT.BK



## 1Q24: Weak, as expected

SAT reported a 1Q24 net profit of Bt187mn, down 32% YoY and 14% QoQ, lining up with consensus. Behind the contractions were lower sales and weaker gross margin in tandem with the slowdown of the Thai automotive industry. This leads us to slash our 2024F by 20% and 2025F by 19%. We maintain our 3-month tactical call of Underperform on SAT as the stock lacks earnings conviction. Our end-2024 TP is brought down to Bt15/share (from Bt21/share).

**1Q24: Weak, as expected.** SAT reported a 1Q24 net profit of Bt187mn, down 32% YoY and 14% QoQ, lining up with market consensus. Behind the YoY and QoQ earnings drops were weaker sales and gross margin.

### Highlights:

- Sales: Weak at Bt2.0bn in 1Q24, down 19% YoY and 2% QoQ, dragged down by slow auto production in Thailand (-18% YoY, -9% QoQ) due to a sluggish domestic auto market on a slow economy and tighter auto loan extension plus low tractor production (-27% YoY, +24% QoQ). In 1Q24, OEM parts for commercial vehicles shared 69% of sales, followed by tractors at 19% and passenger vehicles at 12%.
- Gross margin was 16.3% in 1Q24, down from 17.2% in 1Q23 and 18.7% in 4Q23, narrowed by weak sales.
- SAT continues to have a strong financial position, is debt-free, with Bt1.8bn cash on hand as of March 31, 2024.

**Earnings cut.** The weak 1Q24 and slowdown in Thai auto production leads us to cut our core earnings forecast by 20% in 2024 and 19% in 2025. After the revision, we forecast a core earnings drop of 17% YoY to Bt803mn in 2024. Our end-2024 TP is brought down to Bt15/share (from Bt21/share) from both the earnings revision and a lower assigned PE multiplier of 7.9x or -1SD of historical average since 2010 (from 9.0x or -0.5SD) to reflect the earnings downtrend. We maintain our 3-month tactical call of Underperform as the stock lacks earnings conviction.

**Risks.** Risks are an economic slowdown that will erode auto demand, weak tractor production and rising raw material prices. We see the key ESG risk as environmental issues (E), but SAT is clearly moving on its sustainability development with committed targets.

### Forecasts and valuation

Year to 31 Dec	Unit	2022	2023	2024F	2025F	2026F
Revenue	(Btmn)	8,931	9,089	8,350	8,730	9,128
EBITDA	(Btmn)	1,548	1,570	1,328	1,363	1,399
Core profit	(Btmn)	939	971	803	851	897
Reported profit	(Btmn)	940	977	803	851	897
Core EPS	(Bt)	2.21	2.28	1.89	2.00	2.11
DPS	(Bt)	1.50	1.60	1.32	1.39	1.47
P/E, core	(x)	7.3	7.1	8.6	8.1	7.7
EPS growth, core	(%)	(1.7)	3.5	(17.3)	6.0	5.4
P/BV, core	(x)	0.9	0.8	0.8	0.8	0.8
ROE	(%)	12.0	11.9	9.5	9.8	10.0
Dividend yield	(%)	9.3	9.9	8.1	8.6	9.1
EBITDA growth	(%)	(3.8)	1.4	(15.4)	2.7	2.6

Source: InnovestX Research

## Tactical: UNDERPERFORM

(3-month)

### Stock data

Last close (May 9) (Bt)	16.20
Target price (Bt)	15.00
Mkt cap (Btmn)	6.89
Mkt cap (US\$m)	188
Beta	H
Mkt cap (%) SET	0.04
Sector % SET	0.54
Shares issued (mn)	425
Par value (Bt)	1.00
12-m high / low (Bt)	20.8 / 16.1
Avg. daily 6m (US\$m)	0.52
Foreign limit / actual (%)	49 / 4
Free float (%)	64.2
Dividend policy (%)	≥ 30

### Share performance

(%)	1M	3M	12M
Absolute	(3.6)	(9.5)	(18.2)
Relative to SET	(0.8)	(8.2)	(6.2)

Source: SET, SCBS Investment Research

### 2023 Sustainability /2022 ESG Score

SET ESG Ratings	AA
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### ESG Bloomberg Rank in the sector

ESG Score Rank	1/21
Environmental Score Rank	1/21
Social Score Rank	1/21
Governance Score Rank	1/21

### ESG comment

SAT is clearly moving on its sustainability development with committed targets particularly in environmental issues.

Source: Bloomberg Finance LP

### Analyst

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## Our view on ESG

SAT is clearly moving on its sustainability development with committed targets particularly in environmental issues. It has set a target to reduce greenhouse gas emissions by 30% in 2030 from the base year 2018, with a focus on renewable energy, energy efficiency and smart grid, and a carbon neutrality pathway.

## ESG Disclosure Score

<b>Bloomberg ESG Score</b>	<b>52.94 (2022)</b>
Rank in Sector	1/21

<b>CG Rating</b>	<b>DJSI</b>	<b>SETESG</b>	<b>SET ESG Ratings</b>
SAT	5	No	Yes
			AA

Source: Thai Institute of Directors (IOD), SET

## Environmental Issue (E)

- SAT has set a target to reduce greenhouse gas emissions by 30% in 2030 from the base year 2018, with a focus on renewable energy, energy efficiency and smart grid, and a carbon neutrality pathway. In 2023, SAT reduced greenhouse gas emissions by 19.9% from 2018.
- Solar cell installations are expected to account for 10% of total energy consumption by 2030. In 2023, the proportion of renewable energy consumption was 5% of total energy consumption, saving energy costs by Bt9.18mn.
- SAT has intended to promote and prepare for the implementation of carbon credits, starting at STRON, one of the group's subsidiaries, to request carbon credits from the electric tricycle manufacturing business through the T-VER (Thailand Voluntary Emission Reduction). SAT is developing people's knowledge in data collection, calculation methods, and greenhouse gas data verification as well as a platform for carbon credit trading in alignment with the domestic and international standards.

## Social Issue (S)

- SAT arranges activities to enhance employee engagement and corporate culture as part of daily operations. The turnover rate in 2023 was 8.78%, lower than 12.85% in 2022.
- SAT has a plan to develop, upgrade and communicate information to key trading partners every year including providing advice on improving work processes to be transparent to become a part of the Coalition Against Corruption (CAC) and establishing measures to monitor the situation and assess the risks among suppliers.

## Governance Issue (G)

- SAT has developed a set of guidelines for prioritization and risk management in the supply chain. These guidelines aim to foster engagement from business partners and create opportunities for them to participate in the development and upgrading of the company's quality and cost standard.
- SAT gives opportunities to employees and stakeholders of all groups to have complaint channels, expressing opinions and whistleblowing for illegal conduct by submitting letters or Emails to independent directors or the company secretary who act as the complaint handling unit.
- As of December 31, 2023, the Board of Directors comprises 10 directors, 6 of which are independent directors, equal to 60% of all directors.
- The chairman is an independent director.
- Major shareholders control ~43% of total issued and paid-up shares.

## EGS Disclosure Score

	2021	2022
<b>ESG Disclosure Score</b>	<b>53.52</b>	<b>52.94</b>
<b>Environment</b>	<b>51.13</b>	<b>49.41</b>
Emissions Reduction Initiatives	Yes	Yes
Climate Change Policy	Yes	Yes
GHG Scope 1	4.86	4.69
GHG Scope 2 Location-Based	71.38	70.18
Waste Reduction Policy	Yes	Yes
Total Waste	36.22	40.46
Water Policy	Yes	Yes
Total Water Withdrawal	329.31	389.10
<b>Social</b>	<b>28.20</b>	<b>28.20</b>
Human Rights Policy	Yes	Yes
Consumer Data Protection Policy	Yes	Yes
Pct Women in Workforce	14.65	14.53
Lost Time Incident Rate - Employees	0.08	0.13
Number of Employees - CSR	2,067	2,140
<b>Governance</b>	<b>81.10</b>	<b>81.10</b>
Size of the Board	9	9
Board Meeting Attendance Pct	100	100
Number of Independent Directors	6	6
% Independent directors to total board members	66.67	66.67
Board Duration (Years)	3	3

Source: Bloomberg Finance L.P.

## Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance. To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.

## Financial statement

### Profit and Loss Statement

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total revenue	(Btmn)	8,006	5,883	8,598	8,931	9,089	8,350	8,730	9,128
Cost of goods sold	(Btmn)	(6,512)	(4,991)	(6,943)	(7,316)	(7,436)	(6,942)	(7,250)	(7,577)
<b>Gross profit</b>	<b>(Btmn)</b>	<b>1,494</b>	<b>891</b>	<b>1,655</b>	<b>1,616</b>	<b>1,653</b>	<b>1,408</b>	<b>1,480</b>	<b>1,551</b>
SG&A	(Btmn)	(736)	(615)	(737)	(731)	(686)	(660)	(685)	(711)
Other income	(Btmn)	193	144	131	153	105	100	105	110
Interest expense	(Btmn)	(11)	(8)	(6)	(2)	(2)	(2)	(2)	(2)
<b>Pre-tax profit</b>	<b>(Btmn)</b>	<b>939</b>	<b>412</b>	<b>1,032</b>	<b>1,036</b>	<b>1,070</b>	<b>847</b>	<b>899</b>	<b>948</b>
Corporate tax	(Btmn)	(100)	(40)	(159)	(140)	(167)	(127)	(135)	(142)
Equity a/c profits	(Btmn)	59	3	84	38	56	83	87	91
Minority interests	(Btmn)	(4)	(4)	(3)	4	12	0	0	0
<b>Core profit</b>	<b>(Btmn)</b>	<b>894</b>	<b>371</b>	<b>955</b>	<b>939</b>	<b>971</b>	<b>803</b>	<b>851</b>	<b>897</b>
Extra-ordinary items	(Btmn)	0	0	(2)	1	6	0	0	0
<b>Net Profit</b>	<b>(Btmn)</b>	<b>895</b>	<b>371</b>	<b>953</b>	<b>940</b>	<b>977</b>	<b>803</b>	<b>851</b>	<b>897</b>
EBITDA	(Btmn)	1,597	1,040	1,608	1,548	1,570	1,328	1,363	1,399
<b>Core EPS (Bt)</b>	<b>(Bt)</b>	<b>2.10</b>	<b>0.87</b>	<b>2.25</b>	<b>2.21</b>	<b>2.28</b>	<b>1.89</b>	<b>2.00</b>	<b>2.11</b>
Net EPS (Bt)	(Bt)	2.10	0.87	2.24	2.21	2.30	1.89	2.00	2.11
DPS (Bt)	(Bt)	1.35	0.60	1.50	1.50	1.60	1.32	1.39	1.47

### Balance Sheet

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total current assets	(Btmn)	4,581	4,407	5,543	5,830	5,698	6,318	6,761	7,208
Total fixed assets	(Btmn)	3,596	3,403	3,069	3,213	3,256	3,025	2,912	2,812
<b>Total assets</b>	<b>(Btmn)</b>	<b>9,311</b>	<b>8,955</b>	<b>9,830</b>	<b>10,351</b>	<b>10,401</b>	<b>10,565</b>	<b>10,895</b>	<b>11,243</b>
Total loans	(Btmn)	317	130	0	0	0	0	0	0
Total current liabilities	(Btmn)	1,636	1,501	1,892	2,054	1,769	1,692	1,763	1,839
Total long-term liabilities	(Btmn)	118	59	0	0	0	0	0	0
<b>Total liabilities</b>	<b>(Btmn)</b>	<b>2,108</b>	<b>1,865</b>	<b>2,188</b>	<b>2,385</b>	<b>2,108</b>	<b>2,031</b>	<b>2,102</b>	<b>2,178</b>
Paid-up capital	(Btmn)	425	425	425	425	425	425	425	425
<b>Total equity</b>	<b>(Btmn)</b>	<b>7,203</b>	<b>7,091</b>	<b>7,642</b>	<b>7,966</b>	<b>8,293</b>	<b>8,534</b>	<b>8,792</b>	<b>9,065</b>
<b>BVPS (Bt)</b>	<b>(Bt)</b>	<b>16.94</b>	<b>16.68</b>	<b>17.97</b>	<b>18.74</b>	<b>19.50</b>	<b>20.07</b>	<b>20.68</b>	<b>21.32</b>

### Cash Flow Statement

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Core Profit	(Btmn)	894	371	955	939	971	803	851	897
Depreciation and amortization	(Btmn)	647	620	571	510	498	480	463	450
Operating cash flow	(Btmn)	1,297	1,029	1,379	1,216	1,409	1,681	1,289	1,321
Investing cash flow	(Btmn)	(237)	(59)	(1,268)	(172)	(680)	(1,172)	(350)	(350)
Financing cash flow	(Btmn)	(721)	(692)	(490)	(648)	(655)	361	(593)	(625)
<b>Net cash flow</b>	<b>(Btmn)</b>	<b>340</b>	<b>278</b>	<b>(379)</b>	<b>396</b>	<b>75</b>	<b>870</b>	<b>346</b>	<b>346</b>

### Key Financial Ratios

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Gross margin	(%)	18.7	15.1	19.2	18.1	18.2	16.9	17.0	17.0
Operating margin	(%)	9.5	4.7	10.7	9.9	10.6	9.0	9.1	9.2
EBITDA margin	(%)	19.9	17.7	18.7	17.3	17.3	15.9	15.6	15.3
EBIT margin	(%)	11.6	7.0	11.9	11.4	11.7	10.0	10.2	10.3
Net profit margin	(%)	11.2	6.3	11.1	10.5	10.7	9.6	9.7	9.8
ROE	(%)	12.7	5.2	13.0	12.0	11.9	9.5	9.8	10.0
ROA	(%)	9.7	4.1	10.2	9.3	9.4	7.7	7.9	8.1
Net D/E	(x)	(0.3)	(0.3)	(0.4)	(0.4)	(0.4)	(0.5)	(0.5)	(0.5)
Interest coverage	(x)	149.7	134.1	277.8	782.2	975.4	824.9	847.1	869.4
Debt service coverage	(x)	3.9	6.9	277.8	782.2	975.4	824.9	847.1	869.4
Payout Ratio	(x)	64.2	68.7	66.9	67.8	69.6	69.6	69.6	69.6

### Main Assumptions

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Auto production	(000)	2,014	1,428	1,686	1,884	1,842	1,905	1,991	2,076
Growth	(%)	(7.1)	(29.1)	18.1	11.7	(2.2)	3.4	4.5	4.3
Domestic sales	(000)	1,008	792	754	849	776	809	845	880
Growth	(%)	(3.3)	(21.4)	(4.8)	12.6	(8.7)	4.3	4.4	4.2
Auto export	(000)	1,054	736	959	1,000	1,118	1,148	1,198	1,248
Growth	(%)	(7.6)	(30.2)	30.4	4.3	11.7	2.7	4.4	4.2

## Financial statement

### Profit and Loss Statement

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total revenue	(Btmn)	2,105	2,297	2,200	2,519	2,154	2,333	2,084	2,045
Cost of goods sold	(Btmn)	(1,736)	(1,838)	(1,831)	(2,086)	(1,766)	(1,890)	(1,695)	(1,711)
<b>Gross profit</b>	<b>(Btmn)</b>	<b>369</b>	<b>460</b>	<b>369</b>	<b>434</b>	<b>388</b>	<b>444</b>	<b>389</b>	<b>334</b>
SG&A	(Btmn)	(164)	(184)	(197)	(159)	(168)	(175)	(185)	(161)
Other income	(Btmn)	37	21	53	19	34	23	28	20
Interest expense	(Btmn)	(1)	(1)	(0)	(0)	(0)	(0)	(0)	(1)
<b>Pre-tax profit</b>	<b>(Btmn)</b>	<b>241</b>	<b>296</b>	<b>226</b>	<b>293</b>	<b>254</b>	<b>292</b>	<b>231</b>	<b>192</b>
Corporate tax	(Btmn)	(33)	(42)	(39)	(41)	(41)	(43)	(42)	(29)
Equity a/c profits	(Btmn)	1	(4)	30	18	1	12	25	18
Minority interests	(Btmn)	0	2	3	3	3	3	3	2
<b>Core profit</b>	<b>(Btmn)</b>	<b>208</b>	<b>252</b>	<b>220</b>	<b>273</b>	<b>217</b>	<b>265</b>	<b>218</b>	<b>184</b>
Extra-ordinary items	(Btmn)	2	7	(8)	1	7	(1)	(0)	3
<b>Net Profit</b>	<b>(Btmn)</b>	<b>210</b>	<b>259</b>	<b>211</b>	<b>274</b>	<b>223</b>	<b>263</b>	<b>218</b>	<b>187</b>
EBITDA	(Btmn)	369	426	356	418	379	419	360	324
<b>Core EPS (Bt)</b>	<b>(Bt)</b>	<b>0.49</b>	<b>0.59</b>	<b>0.52</b>	<b>0.64</b>	<b>0.51</b>	<b>0.62</b>	<b>0.51</b>	<b>0.43</b>
Net EPS (Bt)	(Bt)	0.49	0.61	0.50	0.65	0.52	0.62	0.51	0.44

### Balance Sheet

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total current assets	(Btmn)	5,776	5,861	5,830	6,237	5,739	5,849	5,698	5,887
Total fixed assets	(Btmn)	3,052	3,085	3,213	3,276	3,279	3,281	3,256	3,305
<b>Total assets</b>	<b>(Btmn)</b>	<b>10,093</b>	<b>10,190</b>	<b>10,351</b>	<b>10,851</b>	<b>10,365</b>	<b>10,498</b>	<b>10,401</b>	<b>10,614</b>
Total loans	(Btmn)	0	0	0	0	0	0	0	0
Total current liabilities	(Btmn)	2,111	2,104	2,054	2,278	2,042	2,068	1,769	1,789
Total long-term liabilities	(Btmn)	0	0	0	0	0	0	0	0
<b>Total liabilities</b>	<b>(Btmn)</b>	<b>2,424</b>	<b>2,425</b>	<b>2,385</b>	<b>2,614</b>	<b>2,383</b>	<b>2,417</b>	<b>2,108</b>	<b>2,140</b>
Paid-up capital	(Btmn)	425	425	425	425	425	425	425	425
<b>Total equity</b>	<b>(Btmn)</b>	<b>7,669</b>	<b>7,746</b>	<b>7,966</b>	<b>8,237</b>	<b>7,982</b>	<b>8,081</b>	<b>8,293</b>	<b>8,474</b>
<b>BVPS (Bt)</b>	<b>(Bt)</b>	<b>18.04</b>	<b>18.22</b>	<b>18.74</b>	<b>19.37</b>	<b>18.77</b>	<b>19.01</b>	<b>19.50</b>	<b>19.93</b>

### Cash Flow Statement

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Core Profit	(Btmn)	208	252	220	273	217	265	218	184
Depreciation and amortization	(Btmn)	128	129	130	125	125	126	128	132
Operating cash flow	(Btmn)	191	12	410	350	225	447	387	379
Investing cash flow	(Btmn)	494	(483)	(177)	243	193	(483)	(632)	(686)
Financing cash flow	(Btmn)	(474)	(166)	(3)	(4)	(480)	(166)	(5)	(1)
<b>Net cash flow</b>	<b>(Btmn)</b>	<b>210</b>	<b>(637)</b>	<b>230</b>	<b>590</b>	<b>(62)</b>	<b>(202)</b>	<b>(250)</b>	<b>(308)</b>

### Key Financial Ratios

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Gross margin	(%)	17.5	20.0	16.8	17.2	18.0	19.0	18.7	16.3
Operating margin	(%)	9.7	12.0	7.8	10.9	10.2	11.5	9.8	8.4
EBITDA margin	(%)	17.6	18.5	16.2	16.6	17.6	17.9	17.3	15.8
EBIT margin	(%)	11.3	13.1	9.7	11.6	11.9	12.4	11.0	9.5
Net profit margin	(%)	10.0	11.3	9.6	10.9	10.4	11.3	10.4	9.1
ROE	(%)	12.3	12.6	11.6	13.6	12.5	12.7	11.5	8.8
ROA	(%)	9.5	9.6	9.0	10.3	9.6	9.7	9.0	6.8
Net D/E	(x)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)
Interest coverage	(x)	515.2	772.3	3,687.1	939.7	944.4	1,179.4	880.9	587.4
Debt service coverage	(x)	515.2	772.3	3,687.1	939.7	944.4	1,179.4	880.9	587.4

### Main Assumptions

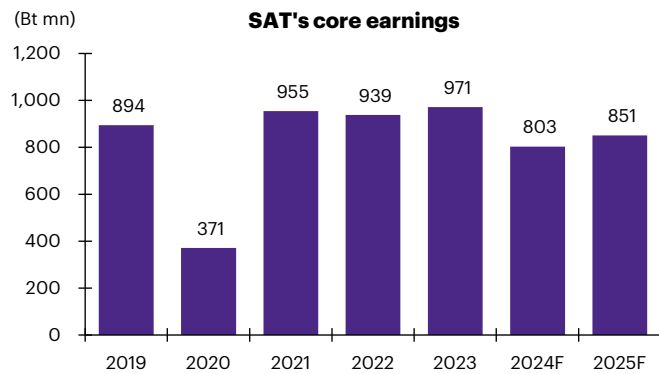
FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Auto production	(000)	390	494	519	508	414	464	456	414
Growth	(%)	3.0	34.5	9.7	5.8	6.1	(6.0)	(12.3)	(18.4)
Domestic sales	(000)	196	206	216	217	189	181	189	164
Growth	(%)	8.0	32.1	(5.1)	(6.1)	(3.6)	(12.4)	(12.4)	(24.6)
Auto export	(000)	207	257	294	274	255	293	296	271
Growth	(%)	(4.1)	25.9	4.3	12.6	23.5	14.1	0.6	(1.2)

**Figure 1: SAT's earnings review**

(Bt mn)	1Q23	2Q23	3Q23	4Q23	1Q24	YoY%	QoQ%
Revenue	2,519	2,154	2,333	2,084	2,045	(18.8)	(1.9)
Gross profit	434	388	444	389	334	(23.1)	(14.2)
EBITDA	418	379	419	360	324	(22.6)	(10.0)
<b>Core profit</b>	<b>273</b>	<b>217</b>	<b>265</b>	<b>218</b>	<b>184</b>	<b>(32.8)</b>	<b>(15.7)</b>
<b>Net profit</b>	<b>274</b>	<b>223</b>	<b>263</b>	<b>218</b>	<b>187</b>	<b>(31.8)</b>	<b>(14.0)</b>
EPS (Bt/share)	0.65	0.52	0.62	0.51	0.44	(31.8)	(14.0)
<b>Balance Sheet</b>							
Total Assets	10,851	10,365	10,498	10,401	10,614	(2.2)	2.0
Total Liabilities	2,614	2,383	2,417	2,108	2,140	(18.1)	1.5
Total Equity	8,237	7,982	8,081	8,293	8,474	2.9	2.2
BVPS (Bt/share)	19.4	18.8	19.0	19.5	19.9	2.9	2.2
<b>Financial Ratio</b>							
Gross Margin (%)	17.2	18.0	19.0	18.7	16.3	(0.9)	(2.3)
EBITDA margin (%)	16.6	17.6	17.9	17.3	15.8	(0.8)	(1.4)
Net Profit Margin (%)	10.9	10.4	11.3	10.4	9.1	(1.7)	(1.3)
ROA (%)	10.3	8.5	10.2	8.4	6.8		
ROE (%)	13.6	11.1	13.4	10.7	8.8		
D/E (X)	0.0	0.0	0.0	0.0	0.0		
<b>Auto statistics (000 units)</b>							
<b>Auto production</b>	<b>508</b>	<b>414</b>	<b>464</b>	<b>456</b>	<b>414</b>	<b>(18.4)</b>	<b>(9.1)</b>
Commercial car	330	274	307	290	261	(20.9)	(10.0)
Passenger car	177	139	158	165	153	(13.8)	(7.6)
<b>Domestic</b>	<b>217</b>	<b>189</b>	<b>181</b>	<b>189</b>	<b>164</b>	<b>(24.6)</b>	<b>(13.3)</b>
Commercial car	112	92	84	81	65	(42.1)	(20.1)
Passenger car excl. BEV	92	79	79	83	80	(13.3)	(3.9)
BEV	13	18	17	25	19	44.1	(22.8)
<b>Export</b>	<b>274</b>	<b>255</b>	<b>293</b>	<b>296</b>	<b>271</b>	<b>(1.2)</b>	<b>(8.5)</b>
Commercial car	184	187	207	208	192	4.3	(7.8)
Passenger car	90	69	86	87	78	(12.4)	(10.2)

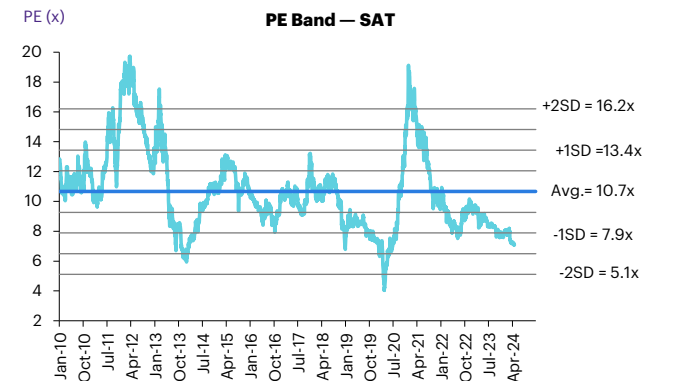
Source: The Federation of Thai Industries, SAT and InnovestX Research

**Figure 2: SAT's core earnings forecast**



Source: InnovestX Research

**Figure 3: SAT PE band**



Source: SET and InnovestX Research

**Figure 4: Valuation summary (price as of May 9, 2024)**

	Rating	Price (Bt/Sh)	Target (Bt/Sh)	ETR (%)	P/E (x)			EPS growth (%)			P/BV (x)			ROE (%)			Div. Yield (%)			EV/EBITDA (x)		
					23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F
AH	Outperform	20.60	38.0	93.4	4.2	4.1	3.7	3	3	10	0.7	0.6	0.6	16	15	15	8.0	9.0	9.9	3.7	3.2	2.6
SAT	Underperform	16.20	15.0	0.7	7.1	8.6	8.1	3	(17)	6	0.8	0.8	0.8	12	10	10	9.9	8.1	8.6	2.3	2.0	1.7
STANLY	Neutral	221.00	222.0	5.5	9.5	9.0	8.6	2	5	5	0.8	0.8	0.7	8	9	9	4.8	5.0	5.2	2.5	1.9	1.4
<b>Average</b>					<b>6.9</b>	<b>7.2</b>	<b>6.8</b>	<b>3</b>	<b>(3)</b>	<b>7</b>	<b>0.8</b>	<b>0.7</b>	<b>0.7</b>	<b>12</b>	<b>11</b>	<b>11</b>	<b>7.5</b>	<b>7.4</b>	<b>7.9</b>	<b>2.8</b>	<b>2.4</b>	<b>1.9</b>

Source: InnovestX Research

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**CG Rating 2023 Companies with CG Rating**

**Companies with Excellent CG Scoring**

7UP, AAV, ABM, ACE, ACG, ADB, ADD, ADVANC, AEONTS, AF, AGE, AH, AHC, AIRA, AIT, AJ, AKP, AKR, ALLA, ALT, AMA, AMARIN, AMATA, AMATAV, ANAN, AOT, AP, APCO, APCS, ARIP, ARROW, ASEFA, ASK, ASP, ASW, ATP30, AUCTION, AWC, AYUD, B, BA, BAFS, BAM, BANPU, BAY, BBGI, BBIK, BBL, BC, BCH, BCP, BCPG, BDMS, BEC, BEM, BEYOND, BGC, BGRIM, BH, BIZ, BJC, BJCHI, BKI, BLA, BOL, BPP, BRI, BROOK, BRR, BTS, BTW, BWG, BYD, CBG, CENTEL, CFRESH, CHASE, CHEWA, CHG, CHOW, CIMBT, CIVIL, CK, CKP, CM, CNT, COLOR, COM7, COTTO, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CRD, CSC, CSS, CV, DCC, DDD, DELTA, DEMCO, DMT, DOHOME, DRT, DUSIT, EA, EASTW, ECF, ECL, EE, EGCO, EPG, ERW, ETC, ETE, FE, FLOYD, FN, FPI, FPT, FSX, FVC, GBX, GC, GCAP, GENCO, GFPT, GGC, GLAND, GLOBAL, GPSC, GRAMMY, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HPT, HTC, ICC, ICHI, ICN, III, ILINK, ILM, IMH, IND, INET, INTUCH, IP, IRC, IRPC, ITC, ITEL, IVL, JAS, JTS, KBANK, KCC, KCE, KEX, KKP, KSL, KTB, KTC, KTMS, KUMWEL, KUN, LALIN, LANNA, LH, LHF, LIT, LOXLEY, LPN, LRH, LST, M, MAJOR, MALEE, MATCH, MBK, MC, M-CHAI, MCOT, MEGA, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NC, NCH, NCL, NDR, NER, NKI, NOBLE, NRF, NTV, NVD, NWR, NYT, OCC, OISHI<sup>1</sup>, ONEE, OR, ORI, OSP, OTO, P, P, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PJW, PLANB, PLAT, PLUS, PM, POLY, PORT, PPP, PPS, PR9, PRG, PRINC, PRM, PRTR, PSH, PSL, PT, PTC, PTT, PTTEP, PTTC, Q-CON, QH, QTC, RATCH, RBF, RPH, RS, RT, S, S&J, SA, SABINA, SAK, SAMART, SAMTEL, SAPPE, SAT, SBNEXT, SC, SCB, SCC, SCCC, SCG, SCGP, SCM, SDC, SEAFCO, SEAOL, SECURE, SELIC, SENA, SENX, SFP<sup>2</sup>, SFT, SGC, SGF, SGP, SHR, SICT, SIRI, SIS, SITHAI, SJWD, SKR, SM, SMPC, SMT, SNC, SNNP, SNP, SO, SPALI, SPC, SPCG, SPI, SPRC, SR, SSC, SSF, SSSC, STA, STC, STEC, STGT, STI, SUC, SUN, SUSCO, SUTHA, SVI, SVT, SYMC, SYNEX, SYNTEC, TACC, TAE, TCAP, TCMC, TEAMG, TEGH, TFG, TFMAMA, TGE, TGH, THANA, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPH, TISCO, TK, TKN, TKS, TKT, TLI, TM, TMC, TMD, TMT, TNDT, TNITY, TNL, TNR, TOA, TOG, TOP, TPBI, TPCS, TPIPL, TPIPP, TPS, TQM, TQR, TRT, TRUE, TRV, TSC, TSTE, TSTH, TTA, TTB, TTCL, TTW, TURTLE, TVDH, TVH, TVO, TVT, TWPC, UAC, UBE, UBIS, UKEM, UP, UPF, UPOIC, UV, VCOM, VGI, VIBHA, VIH, VL, WACOAL, WGE, WHA, WHAUP, WICE, WINMED, WINNER, XPG, YUASA, ZEN

**Companies with Very Good CG Scoring**

2S, A5, AAI, AIE, ALUCON, AMR, APURE, ARIN, AS, ASIA, ASIAN, ASIMAR, ASN, AURA, BR, BSBM, BTG, CEN, CGH, CH, CHIC, CI, CIG, CMC, COMAN, CSP, DOD, DPAINT, DV8, EFORL, EKH, ESSO, ESTAR, EVER, FORTH, FSMART, FTI, GEL, GPI, HEALTH, HUMAN, IFS, INSET, IT, J, JCKH, JDF, JKN, JMART, JUBILE, K, KCAR, KGI, KIAT, KISS, KK, KTIS, KWC, KWM, LDC, LEO, LHK, MACO, METCO, MICRO, MK, MVP, NCAP, NOVA, NTSC, PACO, PIN, PQS, PREB, PRI, PRIME, PROEN, PROS, PROUD, PSTC, PTECH, PYLON, RCL, SALEE, SANKO, SCI, SCN, SE, SE-ED, SFLEX, SINGER, SKN, SONIC, SORKON, SPVI, SSP, SST, STANLY, STP, SUPER, SVOA, SWC, TCC, TEKA, TFM, TMILL, TNP, TPLAS, TPOLY, TRC, TRU, TRUBB, TSE, VRANDA, WAVE, WFX, WIJK, WIN, WP, XO

**Companies with Good CG Scoring**

24CS, AMANAH, AMAR, AMC, APP, ASAP, BCT, BE8, BIG, BIOTEC, BLESS, BSM, BVG, CAZ, CCET, CHARAN, CHAYO, CHOTI, CITY, CMAN, CMR, CRANE, CWT, DHOUSE, DTCENT, EASON, FNS, FTE, GIFT, GJS, GTB, GTV, GYT, HL, HTECH, HYDRO, IIG, INGRS, INSURE, IRCP, ITD, ITNS, JCK, JMT, JR, JSP, KBS, KGEN, KJL, L&E, LEE, MASTER, MBAX, MEB, MENA, META, MGT, MITSIB, MJD, MOSHI, MUD, NATION, NNCL, NPK, NSL, NV, OGC, PAF, PCC, PEACE, PICO, PK, PL, PLANET, PLE, PMTA, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PSG, RABBIT, READY, RJH, RSP, RWI, S11, SAAM, SAF, SAMCO, SAWAD, SCAP, SCP, SIAM, SKE, SKY, SMART, SMD, SMIT, SOLAR, SPA, STECH, STPI, SVR, TC, TCCC<sup>3</sup>, TEAM, TFI, TIGER, TITLE, TKC, TMI, TNH, TPA, TPAC, TRITN, UBA, UMI, UMS, UTP, VARO, VPO, W, WARRIX, WORK, WPH, YONG, ZIGA

**Corporate Governance Report**

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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. InnovestX Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2022 to 31 October 2023) is publicized.

<sup>1</sup>OISHI was voluntarily delisted from the Stock Exchange of Thailand, effectively on September 6, 2023

<sup>2</sup>SFP was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 19, 2023

<sup>3</sup>TCCC was voluntarily delisted from the Stock Exchange of Thailand effectively on August 25, 2023

**Anti-corruption Progress Indicator**

**Certified (ได้รับอนุมัติ)**

2S, 7UP, AAI, ADVANC, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, FSMART, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL, JAS, JKN, JR, JTS, KASET, KBANK, KBS, KCAR, KCCAMC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, L&E, LANNA, LHF, LHK, LPN, LRH, M, MAJOR, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NCAP, NEP, NKI, NOBLE, NWR, OCC, OGC, OR, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTT, PTTEP, PTTC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPPE, SAT, SC, SCC, SCCC, SCG, SCGP, SCM, SCN, SEAOL, SE-ED, SELIC, SENA, SGC, SGP, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASC, TCAP, TCMC, TFG, TFI, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TRT, TRU, TSC, TSI, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UV, VCOM, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIJK, XO, YUASA, ZEN, ZIGA

**Declared (ประกาศเจตนา)**

ACE, ADB, ALT, AMC, ASW, BLAND, BTG, BYD, CAZ, CBG, CV, DEXON, DMT, EKH, FSX, GLOBAL, GREEN, ICN, IHL, ITC, J, JMART, JMT, LEO, LH, MENA, MITSIB, MODERN, NER, NEX, OSP, PEER, PLUS, POLY, PQS, PRIME, PROEN, PRTR, RBF, RT, SA, SANKO, SCB, SENX, SFLEX, SIS, SKE, SM, SVOA, TBN, TEGH, TIPH, TKN, TPAC, TPLAS, TQM, TRUE, W, WPH, XPG

**N/A**

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, ADVICE, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMR, ANAN, ANI, AOT, APCO, APX, APO, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCTION, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BKGI, BLC, BLESS, BLISS, BM, BOL, BPS, BRI, BROCK, BSM, BSRC, BTNC, BTW, BUI, BVG, CCET, CCP, CEY, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CI, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COCOCO, COLOR, COMAN, CPANEL, CPH, CPR, CPT, CRANE, CRD, CREDIT, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTICI, DV8, EASON, ECL, EE, EFORL, EMC, ETL, EURO, EVER, F&D, FANCY, FE, FLOYD, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GTV, GYT, HEALTH, HFT, HL, HPT, HTECH, HUMAN, HYDRO, I2, IFEC, IIG, IMH, IND, INGRS, INSET, IP, IRC, IRCP, IT, ITD, ITNS, ITTHI, JAK, JCK, JCKH, JCT, JDF, JPARK, JSP, JUBILE, K, KAMART, KC, KCG, KCM, KDH, KEX, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, MANRIN, MASTER, MATI, MCA, M-CHAI, MCS, MDX, MEB, MEGA, METCO, MGC, MGI, MGT, MICRO, MIDA, MJD, MK, ML, MORE, MOSHI, MTW, MUD, MVP, NAM, NAT, NC, NCH, NCL, NDR, NEO, NETBAY, NEW, NEWS, NFC, NL, NNCL, NOK, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NHTL, OHNL, ORN, OACE, PACO, PAF, PANEL, PCC, PEACE, PERM, PF, PHG, PICO, PIN, PJW, PLE, PLT, PMTA, POLAR, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROUD, PSG, PSP, PTC, PTL, QTCG, RAM, RCL, READY, RICHY, RJH, ROCK, ROCTEC, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAV, SAWAD, SAWANG, SBNEXT, SCAP, SCGD, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SINGER, SINO, SISB, SJWD, SK, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPREME, SPVI, SQ, SR, SRS, SSC, STANLY, STARK, STC, STEC, STECH, STHAI, STI, STP, STPI, STX, SUC, SUN, SUPER, SUTHA, SVR, SVT, SWC, SYNEX, TACC, TAN, TAPAC, TC, TCC, TCI, TCOAT, TEAM, TEAMG, TEKA, TERA, TFM, TGPRO, TH, THAI, THANA, THE, THG, THMU, TIGER, TITLE, TK, TKC, TLI, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPBI, TPC, TPIPL, TPIPP, TPL, TPOLY, TPP, TPS, TQR, TR, TRC, TRITN, TRP, TRUBB, TRV, TSE, TTI, TTT, TTW, TURTLE, TVH, TVT, TWP, TWZ, TYCN, UAC, UBA, UMI, UMS, UNIQ, UP, UPF, UPOIC, UREKA, UTP, UVAN, VARO, VIBHA, VL, VNG, VPO, VRANDA, WARRIX, WAVE, WELL, WFX, WGE, WIN, WINDOW, WINMED, WINNER, WORK, WORLD, WP, YGG, YONG, ZAA

**Explanations**

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of November 1, 2023) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.