

Charoen Pokphand Foods CPF

Charoen Pokphand Foods Bloomberg CPF TB
Public Company Limited Reuters CPF.BK



Earnings to hit two-year high and still rising

CPF has outperformed the market by 7% over a month, backed by a rise in livestock prices to above breakeven in key countries. We expect share price to improve further on: 1) solid 2Q24F core earnings of Bt4.3bn, turning from a loss in 2Q23 and up QoQ, mainly on better livestock prices in Thailand, Vietnam and China; 2) a better 3Q24F, led by rising livestock prices 3Q24TD to a one-year-high in Thailand and a several-year high in Vietnam and China; 3) our lift in 2024F core earnings to Bt11bn from Bt6bn off a higher gross margin and equity income. Maintain Outperform with a new end-2024 SOTP TP of Bt28 (from Bt26), consisting of Bt2 for CPF's business (14x PE for feed, 12x PE for farm and 16x PE for food units) and Bt26 for its holdings in CPALL and CPAXT

Catalyst #1: 2Q24 core earnings to reach 2-year high. We expect 2Q24 net profit of Bt5.8bn, turning from a net loss of Bt792mn in 2Q23 and sharply up from profit of Bt1.2bn in 1Q24. Excluding Bt1.5bn one-off gains on a change in biological assets from rising swine prices in Vietnam and Thailand, 2Q24 core profit will be Bt4.3bn, turning from a core loss of Bt2.6bn in 2Q23 and up markedly from profit of Bt532mn in 1Q24. Backing the improvement are: 1) better gross margin from higher swine prices in Vietnam (VND63,000/kg, +16% YoY, +18% QoQ) and Thailand (Bt69/kg, -12% YoY, +5% QoQ) and better broiler prices in Thailand (Bt44/kg, +3% YoY, +8% QoQ); 2) higher equity income from overseas at CTI (lower loss from better swine prices in China at CNY16/kg, +11% YoY, +9% QoQ, gains on a change in biological assets from rising swine prices and benefit from CTI's sale of some loss-making swine farms in 4Q23) and Hylife (sold a loss-making business in the US in 3Q23); 3) better contribution from other overseas operations from better livestock prices in Russia, Cambodia, the Philippines and India.

Catalyst #2: Robust growth to continue in 3Q24F. We expect 3Q24F core earnings to grow QoQ on seasonality and turn up from a loss in 3Q23 from better livestock operations in Thailand, Vietnam and China and the sale of some loss-making businesses (some chicken and swine farms by CPP HK and CTI in 4Q23, Hylife in 3Q23). Thai operations in 3Q24TD show local swine price up to Bt70/kg (+3% YoY, +1% QoQ) vs breakeven at the gross profit level for big players of Bt63-68/kg on better market supply management. Local broiler price is at B44/kg (+9% YoY, flat QoQ, vs breakeven at Bt38-40/kg) on better export demand. Overseas operations are poised to improve. In 3Q24TD, swine prices in Vietnam and China are up to VND67,000/kg (+23% YoY, +6% QoQ vs breakeven at VND45,000/kg) and CNY18/kg (+13% YoY and QoQ vs breakeven at CNY16.5/kg) due to supply damage from the widespread return of ASF in Vietnam at end-2023 and supply adjustment after several years of losses in China.

Catalyst #3: Earnings raised. We raise our 2024F core earnings to Bt11bn from Bt6bn, factoring in: 1) a higher gross margin from better livestock prices in Thailand and Vietnam, 2) higher equity income, factoring in better earnings from CTI in tandem with better swine prices in China. Our 2024F core earnings is well above market estimate at Bt7bn, but we expect the market to follow suit to reflect the strong YTD results and currently high livestock prices in key countries.

Key risks are lower demand and prices from fragile economies and more supply and higher feed costs. Key ESG risks are energy, waste & water management, sustainable products (E), health & safety policies for customers/laborers (S).

Forecasts and valuation

Year to 31 Dec	Unit	2022	2023	2024F	2025F	2026F
Revenue	(Btmn)	614,197	585,844	615,607	636,276	657,966
EBITDA	(Btmn)	63,900	43,500	62,161	63,701	65,470
Core profit	(Btmn)	10,771	(17,329)	10,865	12,268	14,256
Reported profit	(Btmn)	13,970	(5,207)	12,985	12,268	14,256
Core EPS	(Bt)	1.29	(2.30)	1.31	1.49	1.74
DPS	(Bt)	0.75	0.00	0.50	0.55	0.60
P/E, core	(x)	18.3	n.a.	18.0	15.9	13.5
EPS growth, core	(%)	14,094.1	(278.4)	n.a.	13.7	17.1
P/BV, core	(x)	0.6	0.6	0.6	0.6	0.6
ROE	(%)	3.7	(5.9)	3.8	4.3	4.8
Dividend yield	(%)	3.2	0.0	2.1	2.3	2.5
EV/EBITDA	(x)	10.6	15.5	10.9	10.5	9.9

Tactical:OUTPERFORM (3-month)

Stock data	
Last close (Jul 5) (Bt)	23.60
Target price (Bt)	28.00
Mkt cap (Btbn)	198.56
Mkt cap (US\$mn)	5,435
Beta	М
	7.7.7
Mkt cap (%) SET	1.22
Sector % SET	0.49
Shares issued (mn)	8,414
Par value (Bt)	1.00
12-m high / low (Bt)	23.7 / 17
Avg. daily 6m (US\$mn)	10.96
Foreign limit / actual (%)	40 / 25
Free float (%)	47.4
Dividend policy (%)	≥ 30

Share performance					
(%)	1M	ЗМ	12M		
Absolute	5.4	31.1	21.0		
Relative to SET	6.7	37.5	37.5		

Source: SET, InnovestX Research

2023 Sustainability/2022 ESG Score

SET ESG Ratings AAA

ESG Bloomberg Rank in the sector ESG Score Rank 3/55 Environmental Score Rank 3/55 Social Score Rank 5/55 Governance Score Rank 1/55

ESG comment

CPF's ESG score is above sector average with the best governance scores and above-average environment and social scores in the sector in 2022.

Source: Bloomberg Finance L.P.

Analyst

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Value proposition

Charoen Pokphand Foods (CPF) is a global leader in animal feed milling, swine production and the integrated shrimp business. It has a diversified portfolio with operations and investment in 17 countries and exports to more than 50 countries. CPF operates an integrated agro-industrial and food business including swine, broilers, layers, ducks, shrimp and fish. The integrated food process utilizes advanced production technology, production meets international standards, is chemical-free and is systematically traceable throughout the entire food chain. At end-2023, CPF held 34.45% in CPALL and 8.85% in CPAXT.

In 2023, of sales, 38% came from Thailand (32% from the domestic market and 6% from exports) and 62% from overseas (20% from Vietnam, 7% from China). By unit, 54% of sales came from farm, 24% from feed and 22% from food businesses. Further broken down, 87% of sales came from livestock and 13% from aquaculture.

Business outlook

For local livestock prices, CPF expects swine price to improve gradually, mostly in 2H24F from better management of smuggled swine meat and a supply reduction arranged by the Swine Raisers Association of Thailand in which Thai swine players collaborated to cut production by 5,000 pigs/day (9-10% of daily production) or 0.5mn pigs/90 days (3% of annual production), starting in March. Based on CPF, the industry forecasts local swine supply at 18mn at end-2024 from 18.5mn at end-2023. Local broiler price will stay solid upon the return of demand in Japan and Europe, with better swine price also supporting. In 2024F, CPF estimates a reduction of ~10% in feed costs (corn, soybean meal, and others) on average, which will help lower product costs.

For the swine business overseas, CPF expects swine prices in Vietnam and China to improve gradually in 2024F on better demand and lower supply. In other places, after business adjustment in India (downsizing a broiler farm) and Bellesio in the US (new product development) and a clampdown on smuggled swine from March in Cambodia, we expect lower losses YoY. After the sale of the loss-making business in the US in mid-2023, Hylife will be in the black in 2024.

It is delaying a planned debt reduction via an exchange listing. In Oct 2023, CPF reported that CTI asked to withdraw its listing application on the Shanghai Stock Exchange in view of lower swine price in China. CPF expects the weak market in Thailand and ongoing regulatory adjustment of listing rules in Vietnam to delay listing CPFGS (a food distributor, restaurant, and pet food operator) on the SET and C.P. Vietnam on the Ho Chi Minh Stock Exchange.

Net DE (excluding lease liabilities) was 1.6x at end-2023, below debt covenant of 2.0x, and its cost of funds (excluding lease liabilities) was 4.34% in 2023 (vs 4.36% in 2022). We estimate its all-in cost of funds at 4.9% in 2023 (vs 5.3% in 4Q23 and 4.1% in 2022). CPF expects its net DE to range at or below this level, aided by cost control, less new investment, freezing unprofitable operations and divestment of loss-making businesses.

Bullish views	Bearish views
 Higher local swine and broiler prices from better management of smuggled swine meat and a planned supply reduction arranged by the Swine Raisers Association of Thailand from March 2024, together with better broiler export 	Prolonged low prices, with high swine supply from meat smuggled across borders earlier and new supply from alleviation of ASF and weak purchasing power from a fragile economy
2. Higher swine prices in Vietnam and China from supply damage from the return of ASF widespread in Vietnam at end-2023 and supply adjustment after several years of loss in China	2. A drop in swine prices in Vietnam and China from weak purchasing power from a fragile economy
3. Feed costs to stay low from the forecast of good global crop conditions for the next crop	3. Feed costs to edge up as the change from El Nino to La Nina conditions in 2H24F might affect some planting area

Key	catal	ysts

Factor	Event	Impact	Comment
3Q24F core earnings outlook	Higher livestock prices in Thailand and overseas	Better QoQ and YoY	We expect 3Q24F core earnings to grow QoQ from seasonality and turn around from a loss in 3Q23 from better livestock operations in key countries Thailand, Vietnam and China and benefit from divesting some loss-making businesses (CPP HK and CTI).
Divesting some unprofitable businesses	The sales of a loss-making US business (Hylife) in 3Q23, Chinese swine unit (CTI) and broiler unit (CPP HK) in 4Q23	Reducing loss contributions in 2024F	After the sale of a loss-making US business by Hylife in 3Q23, and broiler and swine farms in China (cutting 30% of broiler capacity and 20% of swine capacity) in 4Q23, we expect combined losses from these units to shrink by ~Bt8bn in 2024F from 2023.

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10% rise in revenue in CPP 7% Bt2/sh.



Our view on ESG

We view that CPF is in the leading position compared to other companies under coverage, providing concrete targets and progress on key environmental issues (i.e., energy, waste & water management and sustainable products) and social issues (i.e., product quality management and health & safety policies on customers and labors). On the governance issue, CPF is in the lagging position compared to peers on board compensation on director roles and diversity and executive compensation. Key ESG risks are energy, waste & water management, sustainable products with quality management, health & safety policies on customers and labors.

ESG Disclosure Score

Bloomberg ESG Score	62.09 (2022)		CG Ratin	ng DJSI	SETESG	SET ESG Ratings
Rank in Sector	3/55	CPF	5	No	Yes	AAA
	·	Source: T	Source: Thai Institute of Directors (IOD), SET			

Environmental Issue (E)

- By 2025, CPF aims to reduced 25% of direct and indirect GHG emissions and 30% water withdrawal per production unit compared to base year 2015 (Thailand operations) (vs 23% and 53% in 2022).
- By 2030, CPF targets to 200K tons of carbon dioxide sequestration from conservation and reforestation projects in strategic and green areas and green areas (Thailand Operations) (vs 27K tons in 2022) and zero waste to landfill and incineration (vs 17 tons for Thailand operations in 2022), 100% of key raw materials traceable (vs 59% in 2022) and 20,000 rai of forests increased in Thailand operations (vs 14,870 rai in 2022), and 100% plastic packaging for food products be recyclable, reusable, or compostable (vs 99.9% for Thailand operations in 2022), 100% of key raw materials from deforestation-free areas (vs 23% in 2022) and zero food waste from operations (vs 2,143 tons in 2022).
- We view that CPF is in the leading position compared to peers for providing information on energy, water and waste management, with on average position on sustainable products.

Governance Issue (G)

- In 2022, CPF's board of directors consists of 15 directors: 10 nonexecutive directors (67% of the entire board), 5 independent directors (33% of the entire board), and 2 female members (13% of the entire board) on board.
- In 2022, CPF had corporate governance and sustainable development, nomination & remuneration, audit, and cyber security committees.
- In 2022, 100% of CPF employees attended Personal Data Protection Act training in Thailand and basic governance training in all countries.
- In 2022, CG rating (Corporate Governance Report of Thai Listed Companies: CGR) was excellent and anti-corruption progress indicator was certified.
- We view that CPF is in the lagging position compared to peers on board compensation on director roles and diversity and executive compensation.

Social Issue (S)

- By 2030, CPF targets that 40% of revenue will be derived from green products (vs 37% in 2022) with no food product recalls (vs zero case in 2022). CPF aims to reach 35mn consumers/day with healthy foods (vs 23mn in 2022) and 50% of its new products developed to be healthier and more nutritious (vs 51% in 2022).
- By 2030, it targets to reach 100% of sows raised in group gestation pen housing system (vs 40% in 2022) and increase production capacity of cage-free eggs by 30% p.a. based on year 2020 (vs 200% in 2022) and 100% environmental enrichment for broilers (vs 60% in 2022).
- By 2030, it targets 100% human rights due diligence conducted every 3 years (vs 100% in 2022), 3mn hours of training for employees (vs 3.1mn hours in 2022) and 3mn livelihoods in communities connected to its business activities improved (vs 2.5mn in 2022).
- We view that CPF is in the leading position compared to peers for providing information on product quality management, together with health & safety policies on customers and labors.

ESG Disclosure Score

	2021	2022
ESG Disclosure Score	59.44	62.09
Environment	51.98	51.98
GHG Scope 1 ('000 metric tonnes)	221.96	288.10
GHG Scope 2 Location-Based ('000 metric tonnes)	596.39	1,154.27
GHG Scope 3 ('000 metric tonnes)	4,132.00	4,412.00
Energy Efficiency Policy	Yes	Yes
Waste Reduction Policy	Yes	Yes
Water Policy	Yes	Yes
Social	38.88	44.32
Pct Women in Management (%)	18.57	31.14
Pct Women in Workforce ()	44.46	44.56

Pct Women in Management (%)	18.57	31.14
Pct Women in Workforce ()	44.46	44.56
Number of Employees - CSR (persons)	128,548	135,284
Employee Turnover Pct (%)	13.28	10.98
Total Hours Spent for Employee Training (hours)	1,331,6901	,772,550

87.36	89.86
15	15
9	10
11	9
99	99
4	7
2	2
	15 9 11 99

Source: Bloomberg Finance L.P.

Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance. To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.



Financial statement

Profit and Loss Statement

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total revenue	(Btmn)	532,573	589,713	512,704	614,197	585,844	615,607	636,276	657,966
Cost of goods sold	(Btmn)	(455,325)	(482,470)	(446,815)	(532,324)	(524,643)	(537,795)	(555,356)	(573,770)
Gross profit	(Btmn)	77,248	107,243	65,890	81,873	61,201	77,811	80,920	84,196
SG&A	(Btmn)	(53,951)	(57,665)	(50,880)	(55,001)	(55,875)	(54,789)	(57,265)	(59,710)
Other income	(Btmn)	4,202	4,304	4,880	4,821	4,943	5,194	5,368	5,551
Interest expense	(Btmn)	(13,785)	(16,818)	(16,596)	(20,358)	(25,506)	(25,945)	(26,492)	(26,384)
Pre-tax profit	(Btmn)	13,714	37,065	3,293	11,335	(15,238)	2,271	2,531	3,653
Corporate tax	(Btmn)	(3,828)	(10,686)	(2,176)	(3,792)	440	(681)	(886)	(1,278)
Equity a/c profits	(Btmn)	8,893	9,254	2,277	3,745	(210)	10,468	11,840	13,124
Minority interests	(Btmn)	(4,065)	(10,738)	(2,722)	(516)	(2,321)	(1,193)	(1,217)	(1,241)
Core profit	(Btmn)	14,715	24,894	672	10,771	(17,329)	10,865	12,268	14,256
Extra-ordinary items	(Btmn)	3,741	1,128	12,356	3,198	12,121	2,120	0	0
Net Profit	(Btmn)	18,456	26,022	13,028	13,970	(5,207)	12,985	12,268	14,256
EBITDA	(Btmn)	50,535	82,211	48,820	63,900	43,500	62,161	63,701	65,470
Core EPS (Bt)	(Btmn)	1.72	3.00	0.01	1.29	(2.30)	1.31	1.49	1.74
Net EPS (Bt)	(Bt)	2.18	3.14	1.56	1.69	(0.75)	1.58	1.49	1.74
DPS (Bt)	(Bt)	0.70	1.00	0.65	0.75	0.00	0.50	0.55	0.60

Balance Sheet (Btmn)

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FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total current assets	(Btmn)	178,646	194,670	216,550	233,219	209,116	224,226	231,574	237,648
Total fixed assets	(Btmn)	455,405	567,049	628,694	693,768	678,102	674,551	669,227	663,264
Total assets	(Btmn)	634,051	761,719	845,244	926,987	887,218	898,777	900,801	900,911
Total loans	(Btmn)	334,225	416,111	464,617	520,553	515,112	525,789	517,344	504,540
Total current liabilities	(Btmn)	197,711	204,147	203,928	266,978	259,463	197,188	203,637	202,163
Total long-term liabilities	(Btmn)	217,467	295,394	351,965	360,166	342,722	419,158	407,269	399,093
Total liabilities	(Btmn)	415,178	499,541	555,893	627,144	602,185	616,346	610,907	601,257
Paid-up capital	(Btmn)	8,611	8,611	8,611	8,611	8,414	8,414	8,414	8,414
Total equity	(Btmn)	218,872	262,179	289,352	299,844	285,033	284,131	292,295	302,055
BVPS (Bt)	(Bt)	26.74	32.35	36.31	37.78	36.45	36.34	37.38	38.63

Cash Flow Statement (Btmn)

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FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Core Profit	(Btmn)	14,715	24,894	672	10,771	(17,329)	10,865	12,268	14,256
Depreciation and amortization	(Btmn)	23,036	28,328	28,931	32,207	33,232	33,944	34,678	35,434
Operating cash flow	(Btmn)	40,609	71,038	6,420	33,544	35,360	42,450	45,352	48,752
Investing cash flow	(Btmn)	(26,648)	(75,919)	(22,705)	(25,723)	(19,616)	(30,393)	(29,354)	(29,470)
Financing cash flow	(Btmn)	(12,035)	28,841	(5,744)	(12,858)	(19,282)	(3,209)	(12,550)	(17,300)
Net cash flow	(Btmn)	1,927	23,960	(22,029)	(5,038)	(3,538)	8,847	3,448	1,982

Key Financial Ratios

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Gross margin	(%)	14.5	18.2	12.9	13.3	10.4	12.6	12.7	12.8
Operating margin	(%)	4.4	8.4	2.9	4.4	0.9	3.7	3.7	3.7
EBITDA margin	(%)	9.5	13.9	9.5	10.4	7.4	10.1	10.0	10.0
EBIT margin	(%)	5.2	9.1	3.9	5.2	1.8	4.6	4.6	4.6
Net profit margin	(%)	3.5	4.4	2.5	2.3	(0.9)	2.1	1.9	2.2
ROE	(%)	6.7	10.3	0.2	3.7	(5.9)	3.8	4.3	4.8
ROA	(%)	2.3	3.6	0.1	1.2	(1.9)	1.1	1.3	1.6
Net D/E	(x)	1.4	1.4	1.5	1.6	1.7	1.7	1.7	1.6
Interest coverage	(x)	3.7	4.9	2.9	3.1	1.7	2.4	2.4	2.5
Debt service coverage	(x)	0.3	0.5	0.3	0.3	0.2	0.4	0.4	0.4
Payout Ratio	(%)	32.1	31.9	41.7	44.4	0.0	31.6	37.0	34.4

Main Assumptions

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total sales growth	(%)	(1.7)	10.7	(13.1)	19.8	(4.6)	5.1	3.4	3.4
GPM from Thai-livestock	(%)	12.1	16.1	11.1	18.9	10.9	13.0	13.1	13.2
GPM from Thai-aquatic	(%)	7.5	12.4	9.4	8.5	9.2	13.5	13.6	13.7
GPM from CPP HK*	(%)	17.6	22.9	14.9	10.0	8.3	13.5	13.5	13.5
GPM from other overseas	(%)	13.0	13.8	13.3	11.5	11.8	11.5	11.6	11.7
FX	(Bt/US\$1)	31.0	31.3	32.0	35.1	34.8	36.0	36.0	36.0



Financial statement

Profit	and I	nee	Sta	tom	ant

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total revenue	(Btmn)	155,996	160,266	159,048	143,781	150,246	144,498	147,319	140,037
Cost of goods sold	(Btmn)	(133,372)	(136,287)	(141,569)	(128,202)	(133,750)	(128,940)	(133,750)	(123,228)
Gross profit	(Btmn)	22,624	23,979	17,479	15,579	16,496	15,558	13,569	16,809
SG&A	(Btmn)	(13,564)	(14,385)	(14,928)	(12,787)	(13,868)	(14,079)	(15,141)	(12,178)
Other income	(Btmn)	1,260	1,188	1,687	1,151	1,245	1,124	1,422	1,065
Interest expense	(Btmn)	(4,360)	(5,494)	(6,035)	(6,068)	(6,157)	(6,377)	(6,903)	(6,182)
Pre-tax profit	(Btmn)	5,960	5,288	(1,796)	(2,125)	(2,285)	(3,774)	(7,054)	(485)
Corporate tax	(Btmn)	(1,686)	(2,015)	748	(259)	145	382	173	(550)
Equity a/c profits	(Btmn)	(793)	2,294	2,580	(1,088)	(293)	528	643	1,792
Minority interests	(Btmn)	(169)	(97)	(295)	174	(146)	(591)	(1,759)	(224)
Core profit	(Btmn)	3,312	5,471	1,237	(3,298)	(2,579)	(3,455)	(7,997)	532
Extra-ordinary items	(Btmn)	896	(363)	575	572	1,787	1,644	8,118	620
Net Profit	(Btmn)	4,208	5,108	1,812	(2,725)	(792)	(1,811)	121	1,152
EBITDA	(Btmn)	18,112	19,139	12,823	11,932	12,049	10,824	8,695	13,942
Core EPS (Bt)	(Btmn)	0.40	0.67	0.14	(0.43)	(0.35)	(0.46)	(1.05)	0.03
Net EPS (Bt)	(Bt)	0.51	0.63	0.21	(0.36)	(0.12)	(0.25)	(0.01)	0.11

Balance Sheet (Btmn)

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total current assets	(Btmn)	222,807	232,773	233,219	221,441	220,310	218,595	209,116	212,622
Total fixed assets	(Btmn)	680,822	700,079	693,768	686,693	683,537	691,586	678,102	692,134
Total assets	(Btmn)	903,629	932,852	926,987	908,134	903,847	910,181	887,218	904,756
Total loans	(Btmn)	507,052	528,323	520,553	515,415	526,103	534,380	515,112	522,180
Total current liabilities	(Btmn)	234,899	239,862	266,978	248,658	273,116	276,127	259,463	284,096
Total long-term liabilities	(Btmn)	371,983	390,745	360,166	367,971	347,375	353,453	342,722	325,572
Total liabilities	(Btmn)	606,881	630,606	627,144	616,630	620,491	629,580	602,185	609,668
Paid-up capital	(Btmn)	133,370	135,781	137,854	135,401	130,593	128,867	123,286	126,377
Total equity	(Btmn)	296,748	302,246	299,844	291,504	283,356	280,601	285,033	295,089
BVPS (Bt)	(Bt)	37.39	38.09	37.78	36.92	36.24	35.89	36.45	38.11

Cash Flow Statement (Btmn)

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Core Profit	(Btmn)	4,208	5,108	1,812	(2,725)	(792)	(1,811)	121	1,152
Depreciation and amortization	(Btmn)	7,792	8,357	8,585	7,989	8,176	8,221	8,846	8,245
Operating cash flow	(Btmn)	9,191	14,194	1,362	5,830	4,345	10,764	14,421	14,453
Investing cash flow	(Btmn)	(5,696)	(8,615)	(6,126)	(4,265)	(1,260)	(6,278)	(7,814)	(2,739)
Financing cash flow	(Btmn)	(3,972)	(2,312)	8,251	(9,386)	(4,162)	(4,083)	(1,651)	(10,712)
Net cash flow	(Btmn)	(476)	3,267	3,487	(7,821)	(1,077)	404	4,956	1,002

Key Financial Ratios

FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Gross margin	(%)	14.5	15.0	11.0	10.8	11.0	10.8	9.2	12.0
Operating margin	(%)	5.8	6.0	1.6	1.9	1.7	1.0	(1.1)	3.3
EBITDA margin	(%)	11.6	11.9	8.1	8.3	8.0	7.5	5.9	10.0
EBIT margin	(%)	6.6	6.7	2.7	2.7	2.6	1.8	(0.1)	4.1
Net profit margin	(%)	2.7	3.2	1.1	(1.9)	(0.5)	(1.3)	0.1	0.8
ROE	(%)	4.7	7.3	1.6	(4.5)	(3.6)	(4.9)	(11.3)	0.7
ROA	(%)	1.5	2.4	0.5	(1.4)	(1.1)	(1.5)	(3.6)	0.2
Net D/E	(x)	1.6	1.6	1.6	1.7	1.8	1.8	1.7	1.7
Interest coverage	(x)	4.2	3.5	2.1	2.0	2.0	1.7	1.3	2.3
Debt service coverage	(x)	0.4	0.4	0.2	0.2	0.2	0.2	0.2	0.2

Main Assumptions

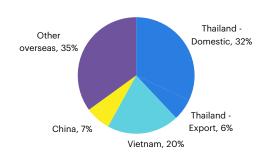
FY December 31	Unit	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total sales growth	(%)	20.3	27.3	15.4	3.5	(3.7)	(9.8)	(7.4)	(2.6)
GPM from Thai-livestock	(%)	19.1	21.3	19.4	14.4	10.9	9.5	8.7	12.3
GPM from Thai-aquatic	(%)	9.9	7.1	6.8	10.4	11.0	9.8	5.2	14.1
GPM from CPP HK*	(%)	11.3	11.9	6.7	6.0	10.0	11.0	5.3	12.3
GPM from other overseas	(%)	13.7	13.0	7.0	11.0	11.7	12.0	13.1	11.2
FX	(Bt/US\$1)	34.4	36.4	36.4	33.9	34.5	35.2	35.7	35.7

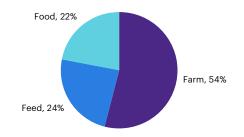


Appendix

Figure 1: Sales breakdown by countries in 2023

Figure 2: Sales breakdown by businesses in 2023

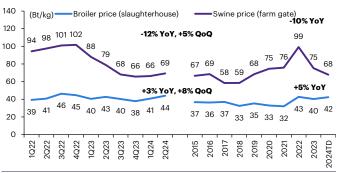




Source: Company data and InnovestX Research

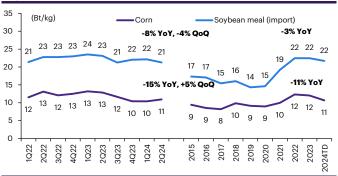
Source: Company data and InnovestX Research

Figure 3: Local swine and broiler prices



Source: Company data and InnovestX Research

Figure 4: Feedstock prices



Source: Company data and InnovestX Research

Figure 5: Swine price in Vietnam



Source: Company data and InnovestX Research

Figure 6: Swine price in China



Source: Company data and InnovestX Research

Figure 7: Valuation summary (price as of Jul 5, 2024)

	Rating	Price	Target	ETR	P/E	(x)	EPS gi	owth ((%)	P/	BV (k)	RO	E (%)		Div.	Yield	(%)	EV/E	BITDA (x)
		(Bt/Sh)	(Bt/Sh)	(%)	23A 24	IF 25F	23A	24F	25F	23A	24F	25F	23A 2	24F 2	25F	23A	24F	25F	23A	24F 25F
BTG	Outperform	22.50	28.0	25.5	n.m. 29	.7 17.5	n.m.	n.m.	69	1.7	1.7	1.5	(4)	6	9	1.1	1.0	1.7	n.m.	25.9 16.9
CPF	Outperform	23.60	28.0	20.8	n.m. 18	.0 15.9	n.m.	n.m.	14	0.6	0.6	0.6	(6)	4	4	0.0	2.1	2.3	15.5	10.9 10.4
GFPT	Outperform	12.90	16.0	26.3	12.5 8	.9 8.3	(37)	40	7	0.9	0.8	0.8	8	10	10	1.2	2.2	2.4	7.7	6.7 6.1
TU	Outperform	14.90	18.0	25.5	15.0 13	3.1 11.3	(32)	14	15	1.0	1.0	0.9	6	8	9	3.6	4.7	5.0	10.0	8.8 8.1
Average				·	13.7 17	.4 13.3	(35)	27	26	1.1	1.0	1.0	1	7	8	1.5	2.5	2.9	11.0	13.1 10.4

Source: InnovestX Research



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2S, A5, A4I, AIE, ALUCON, AMR, APURE, ARIN, AS, ASIA, ASIAN, ASIMAR, ASN, AURA, BR, BSBM, BTG, CEN, CGH, CH, CHIC, CI, CIG, CMC, COMAN, CSP, DOD, DPAINT, DV8, EFORL, EKH, ESSO, ESTAR, EVER, FORTH, FSMART, FTI, GEL, GPI, HEALTH, HUMAN, IFS, INSET, IT, J, JCKH, JDF, JKN, JMART, JUBILE, K, KCAR, KGI, KIAT, KISS, KK, KTIS, KWC, KWM, LDC, LEO, LHK, MACO, METCO, MICRO, MK, MVP, NCAP, NOVA, NTSC, PACO, PIN, PQS, PREB, PRI, PRIME, PROEN, PROS, PROUD, PSTC, PTECH, PYLON, RCL, SALEE, SANKO, SCI, SCN, SE, SE-ED, SFLEX, SINGER, SKN, SONIC, SORKON, SPVI, SSP, SST, STANLY, STP, SUPER, SVOA, SWC, TCC, TEKA, TFM, TMILL, TNP, TPLAS, TPOLY, TRC, TRU, TRUBB, TSE, VRANDA, WAVE, WFX, WIIK, WIN, WP, XO

Companies with Good CG Scoring

24CS, AMANAH, AMARC, AMC, APP, ASAP, BCT, BE8, BIG, BIOTEC, BLESS, BSM, BVG, CAZ, CCET, CHARAN, CHAYO, CHOTI, CITY, CMAN, CMR, CRANE, CWT, DHOUSE, DTCENT, EASON, FNS, FTE, GIFT, GJS, GTB, GTV, GYT, HL, HTECH, HYDRO, IIG, INGRS, INSURE, IRCP, ITD, ITNS, JCK, JMT, JR, JSP, KBS, KGEN, KJL, L&E, LEE, MASTER, MBAX, MEB, MENA, META, MGT, MITSIB, MJD, MOSHI, MUD, NATION, NNCL, NPK, NSL, NV, OGC, PAF, PCC, PEACE, PICO, PK, PL, PLANET, PLE, PMTA, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PSG, RABBIT, READY, RJH, RSP, RWI, S11, SAAM, SAF, SAMCO, SAWAD, SCAP, SCP, SIAM, SKE, SKY, SMART, SMD, SMIT, SOLAR, SPA, STECH, STPI, SVR, TC, TCCC3, TEAM, TFI, TIGER, TITLE, TKC, TMI, TNH, TPA, TPAC, TRITN, UBA, UMI, UMS, UTP, VARO, VPO, W, WARRIX, WORK, WPH, YONG, ZIGA

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2022 to 31 October 2023) is publicized.

¹OISHI was voluntarily delisted from the Stock Exchange of Thailand, effectively on September 6, 2023

 2 SFP was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 19, 2023

³TCCC was voluntarily delisted from the Stock Exchange of Thailand effectively on August 25, 2023

Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, AAI, ADVANC, AE, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BLA, BPP, BRR, BSBM, BTC, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, FSMART, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITLL, IVL, JAS, JKN, JR, JTS, KASET, KBANK, KBS, KCAR, KCCAMC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, L&E, LANNA, LHFG, LHK, LPN, LRH, MAJOR, MALEE, MATCH, MBAX, MBK, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NCAP, NEP, NKI, NOBLE, NRF, NWR, OCC, OGC, OR, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANET, PLAT, PM, PPP, PPPM, PPS, PR9, PREB, PRG, PRINC, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPPE, SAT, SC, SCC, SCCC, SCG, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGC, SGP, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TEN, TCAN

Declared (ประกาศเจตนารมณ์)

ACE, ADB, ALT, AMC, ASW, BLAND, BTG, BYD, CAZ, CBG, CV, DEXON, DMT, EKH, FSX, GLOBAL, GREEN, ICN, IHL, ITC, J, JMART, JMT, LEO, LH, MENA, MITSIB, MODERN, NER, NEX, OSP, PEER, PLUS, POLY, PQS, PRIME, PROEN, PRTR, RBF, RT, SA, SANKO, SCB, SENX, SFLEX, SIS, SKE, SM, SVOA, TBN, TEGH, TIPH, TKN, TPAC, TPLAS, TQM, TRUE, W, WPH, XPG

N/A

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, ADVICE, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMR, ANAN, ANI, AOT, APCO, APEX, APO, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASAP, ASEA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BKGI, BKIH, BLC, BLESS, BLISS, BM, BOL, BPS, BR, BRI, BROCK, BSM, BSRC, BTNC, BTW, BUI, BVG, CCET, CCP, CEYE, CFARM, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CI, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COCOCO, COLOR, COMAN, CPANEL, CPH, CPR, CPT, CRANE, CRD, CREDIT, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ETL, EURO, EVER, F&D, FANCY, FE, FLOYD, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GTV, GYT, HEALTH, HFT, HL, HPT, HTECH, HUMAN, HYDRO, 12, IFEC, IIG, IMH, IND, INGRS, INSET, IP, IRC, IRCP, IT, ITD, ITNS, ITTHI, JAK, JCK, JCKH, JCT, JDF, JPARK, JSP, JUBILE, K, KAMART, KC, KCC, KCG, KCM, KDH, KEX, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, LTS, MAGURO, MANRIN, MASTER, MATI, MCA, M-CHAI, MCS, MDX, MEB, MEGA, METCO, MGC, MGI, MGT, MICRO, MIDA, MJD, MK, ML, MORE, MOSHI, MTW, MUD, MVP, NAM, NAT, NC, NCH, NCL, NDR, NEO, NETBAY, NEW, NEWS, NFC, NL, NNCL, NOK, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NYT, OHTL, ONEE, ORN, PACO, PAF, PANEL, PCC, PEACE, PERM, PF, PHG, PICO, PIN, PJW, PLE, PLT, PMTA, POLAR, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROUD, PSG, PSP, PTC, PTL, QTCG, RAM, RCL, READY, RICHY, RJH, ROCK, ROCTEC, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAV, SAWAD, SAWANG, SBNEXT, SCAP, SCGD, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SINGER, SINO, SISB, SJWD, SK, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPREME, SPVI, SQ, SR, SRS, SSC, STANLY, STARK, STC, STEC, STECH, STHAI, STI, STP, STPI, STX, SUC, SUN, SUPER, SUTHA, SVR, SVT, SWC, SYNEX, TACC, TAN, TAPAC, TC, TCC, TCJ, TCOAT, TEAM, TEAMG, TEKA, TERA, TFM, TGPRO, TH, THAI, THANA, THE, THG, THMUI, TIGER, TITLE, TK, TKC, TLI, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPBI, TPCH, TPIPP, TPL, TPOLY, TPP, TPS, TQR, TR, TRC, TRITN, TRP, TRUBB, TRV, TSE, TTI, TTT, TTW, TURTLE, TVH, TVT, TWP, TWZ, TYCN, UAC, UBA, UMI, UMS, UNIQ, UP, UPF, UPOIC, UREKA, UTP, UVAN, VARO, VIBHA, VL, VNG, VPO, VRANDA, WARRIX, WAVE, WELL, WFX, WGE, WIN, WINDOW, WINMED, WINNER, WORK, WORLD, WP, YGG, YONG, ZAA

Explanations

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