

# Somboon Advance

Somboon Advance Technology  
Public Company Limited

# SAT

Bloomberg  
Reuters

**innovest<sup>x</sup>**  
A Subsidiary of SCBX Group

## 3Q24: Weak earnings

SAT reported a 3Q24 net profit of Bt159mn, plummeting 40% YoY but up 13% QoQ on seasonality. The YoY earnings drop reflected weaker sales and gross margin arising out of the auto production slowdown in Thailand. The poor results lead us to cut our forecast. We do not see a good reentry point for the automotive sector as a whole since there are no clear signs of recovery. We maintain Underperform on SAT with a new end-2025 TP of Bt12/share.

**3Q24: Weak earnings.** SAT reported a 3Q24 net profit of Bt159mn, falling 40% YoY but up 13% QoQ on seasonality. The YoY earnings drop reflected weaker sales and gross margin arising out of the auto production slowdown in Thailand.

### Highlights:

- Sales were weak at Bt1.9bn in 3Q24, down 21% YoY but up 8% QoQ. In the quarter, OEM parts for commercial vehicles shared 69% of sales, followed by tractors at 21% and passenger vehicles at 10%. OEM sales were eroded by the weak auto industry, with Thailand's auto production down 21% YoY (but up 6% QoQ), dragged by sluggish domestic auto sales (-28% YoY) and auto exports (-15% YoY). Tractor production showed improvement with growth of 9% YoY and 17% QoQ.
- Gross margin was 17.2% in 3Q24, down from 19% in 3Q23 but up from 15.6% in 2Q24.
- SAT continues to hold a strong financial position with net cash and cash on hand of Bt1.5bn as of September 30, 2024.

**Earnings cut.** 9M24 core earnings were weak at Bt484mn, sinking 36% YoY, leading us to cut our 2024F core earnings forecast by 10% and 2025F by 11%. We expect the weak earnings to continue in 4Q24 with YoY and QoQ drops. We maintain our Underperform rating on SAT with end-2025 TP of Bt12/share (down from end-2024 TP of Bt13/share), based on PE multiplier of 7.5x or -1SD of its historical average since 2013. A catalyst would be an improved economy, which in turn would boost domestic auto demand and HP loan quality, consequently allowing greater access to auto loans. This would clearly signal an approaching turnaround in the Thai automotive industry and earnings.

**Risks.** Risks are an economic slowdown that will erode auto demand, weak tractor production and rising raw material prices. We see the key ESG risk as environmental issues (E), but SAT is clearly moving on its sustainability development with committed targets.

### Forecasts and valuation

Year to 31 Dec	Unit	2022	2023	2024F	2025F	2026F
Revenue	(Btmn)	8,931	9,089	7,406	7,777	8,126
EBITDA	(Btmn)	1,548	1,570	1,101	1,136	1,190
Core profit	(Btmn)	939	971	632	681	747
Reported profit	(Btmn)	940	977	632	681	747
Core EPS	(Bt)	2.21	2.28	1.49	1.60	1.76
DPS	(Bt)	1.50	1.60	1.04	1.12	1.22
P/E, core	(x)	4.9	4.8	7.3	6.8	6.2
EPS growth, core	(%)	(1.7)	3.5	(34.9)	7.8	9.6
P/BV, core	(x)	0.6	0.6	0.5	0.5	0.5
ROE	(%)	12.0	11.9	7.5	7.9	8.5
Dividend yield	(%)	13.8	14.7	9.5	10.2	11.2
EBITDA growth	(%)	(3.8)	1.4	(29.9)	3.1	4.8

Source: InnovestX Research

## Tactical: UNDERPERFORM (3-month)

### Stock data

Last close (Nov 14) (Bt)	10.90
Target price (Bt)	12.00
Mkt cap (Btbn)	4.63
12-m high / low (Bt)	18.9 / 10.8
Avg. daily 6m (US\$mn)	0.38
Foreign limit / actual (%)	49 / 3
Free float (%)	63.1
Outstanding Short Position (%)	0.21

### Share price performance

(%)	1M	3M	12M
Absolute	(14.2)	(1.8)	(38.1)
Relative to SET	(13.3)	(12.7)	(39.6)

### INVX core earnings vs consensus

Earnings vs consensus	2024F	2025F
Consensus (Bt mn)	647	742
INVX vs Consensus (%)	(2.3)	(8.2)

### Earnings momentum

	YoY	QoQ
INVX 4Q24 core earnings	Down	Down

### 2023 Sustainability/2022 ESG Score

SET ESG Ratings	AA
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### Bloomberg ESG Score and Rank in the sector

ESG Score and Rank	3.78	1/21
Environmental Score and Rank	2.45	1/21
Social Score and Rank	4.42	1/21
Governance Score and Rank	4.71	2/21

Source: SET, InnovestX Research, Bloomberg Finance L.P.

### Analyst

#### Raweenuch Piyakriengkai

Fundamental Investment  
Analyst on Securities  
(66-2) 949-1002  
raweenuch.p@innovestx.co.th

## Our view on ESG

SAT is clearly moving on its sustainability development with committed targets particularly in environmental issues. It has set a target to reduce greenhouse gas emissions by 30% in 2030 from the base year 2018, with a focus on renewable energy, energy efficiency and smart grid, and a carbon neutrality pathway.

### ESG Ratings and Indices

#### Bloomberg ESG Financial Materiality Score **3.78 (2022)**

Rank in Sector	1/21
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	<b>CG Rating</b>	<b>DJSI</b>	<b>SETESG</b>	<b>SET ESG Ratings</b>
SAT	5	No	Yes	AA

Source: Thai Institute of Directors and SET

#### Environmental Issue (E)

- SAT has set a target to reduce greenhouse gas emissions by 30% in 2030 from the base year 2018, with a focus on renewable energy, energy efficiency and smart grid, and a carbon neutrality pathway. In 2023, SAT reduced greenhouse gas emissions by 19.9% from 2018.
- Solar cell installations are expected to account for 10% of total energy consumption by 2030. In 2023, the proportion of renewable energy consumption was 5% of total energy consumption, saving energy costs by Bt9.18mn.
- SAT has intended to promote and prepare for the implementation of carbon credits, starting at STRON, one of the group's subsidiaries, to request carbon credits from the electric tricycle manufacturing business through the T-VER (Thailand Voluntary Emission Reduction). SAT is developing people's knowledge in data collection, calculation methods, and greenhouse gas data verification as well as a platform for carbon credit trading in alignment with the domestic and international standards.

#### Governance Issue (G)

- SAT has developed a set of guidelines for prioritization and risk management in the supply chain. These guidelines aim to foster engagement from business partners and create opportunities for them to participate in the development and upgrading of the company's quality and cost standard.
- SAT gives opportunities to employees and stakeholders of all groups to have complaint channels, expressing opinions and whistleblowing for illegal conduct by submitting letters or Emails to independent directors or the company secretary who act as the complaint handling unit.
- As of December 31, 2023, the Board of Directors comprises 10 directors, 6 of which are independent directors, equal to 60% of all directors.
- The chairman is an independent director.
- Major shareholders control ~43% of total issued and paid-up shares.

#### Social Issue (S)

- SAT arranges activities to enhance employee engagement and corporate culture as part of daily operations. The turnover rate in 2023 was 8.78%, lower than 12.85% in 2022.
- SAT has a plan to develop, upgrade and communicate information to key trading partners every year including providing advice on improving work processes to be transparent to become a part of the Coalition Against Corruption (CAC) and establishing measures to monitor the situation and assess the risks among suppliers.

#### ESG Financial Materiality Score and Disclosure

**2022 2023**

<b>ESG Financial Materiality Score</b>	<b>3.78</b>	<b>—</b>
<b>Environment Financial Materiality Score</b>	<b>2.45</b>	<b>—</b>
Emissions Reduction Initiatives	Yes	Yes
Climate Change Policy	Yes	Yes
GHG Scope 1 ('000 metric tonnes)	4.61	4.95
GHG Scope 2 Location-Based ('000 metric tonnes)	67.96	64.38
GHG Scope3 ('000 metric tonnes)	35.68	29.86
Electricity Used ('000 megawatt hours)	160.35	151.81
Total Water Withdrawal ('000 cubic meters)	389.10	341.80

#### Social Financial Materiality Score

**4.42** —

Human Rights Policy	Yes	Yes
Health and Safety Policy	Yes	Yes
Quality Assurance Policy	No	Yes
Employee Training (hours)	25,602	29,194
Lost Time Incident Rate (per 100 employees)	0.13	0.03
Women in Workforce (%)	14.53	14.75
Employee Turnover rate (%)	12.85	8.78

#### Governance Financial Materiality Score

**4.71** —

Size of the Board (persons)	9	9
Number of Independent Directors (persons)	6	6
Number of Non Executive Directors (persons)	8	9
Number of Women on Board (persons)	1	1

Source: Bloomberg Finance L.P.

### Disclaimer

Bloomberg ESG Scores rate companies on their level of management of financially material industry-specific ESG issues. Bloomberg offers four financially material scores, for overall ESG, as well as Environmental, Social, and Governance. Values range from 0 to 10; 10 is best. To review the fully transparent methodology, see ESG Financial Materiality Score Model in Bloomberg.

## Financial statement

### Profit and Loss Statement

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total revenue	(Btmn)	8,006	5,883	8,598	8,931	9,089	7,406	7,777	8,126
Cost of goods sold	(Btmn)	(6,512)	(4,991)	(6,943)	(7,316)	(7,436)	(6,197)	(6,475)	(6,733)
<b>Gross profit</b>	<b>(Btmn)</b>	<b>1,494</b>	<b>891</b>	<b>1,655</b>	<b>1,616</b>	<b>1,653</b>	<b>1,209</b>	<b>1,302</b>	<b>1,393</b>
SG&A	(Btmn)	(736)	(615)	(737)	(731)	(686)	(676)	(723)	(750)
Other income	(Btmn)	193	144	131	153	105	89	93	98
Interest expense	(Btmn)	(11)	(8)	(6)	(2)	(2)	(2)	(2)	(2)
<b>Pre-tax profit</b>	<b>(Btmn)</b>	<b>939</b>	<b>412</b>	<b>1,032</b>	<b>1,036</b>	<b>1,070</b>	<b>620</b>	<b>671</b>	<b>739</b>
Corporate tax	(Btmn)	(100)	(40)	(159)	(140)	(167)	(62)	(67)	(74)
Equity a/c profits	(Btmn)	59	3	84	38	56	74	78	81
Minority interests	(Btmn)	(4)	(4)	(3)	4	12	0	0	0
<b>Core profit</b>	<b>(Btmn)</b>	<b>894</b>	<b>371</b>	<b>955</b>	<b>939</b>	<b>971</b>	<b>632</b>	<b>681</b>	<b>747</b>
Extra-ordinary items	(Btmn)	0	0	(2)	1	6	0	0	0
<b>Net Profit</b>	<b>(Btmn)</b>	<b>895</b>	<b>371</b>	<b>953</b>	<b>940</b>	<b>977</b>	<b>632</b>	<b>681</b>	<b>747</b>
EBITDA	(Btmn)	1,597	1,040	1,608	1,548	1,570	1,101	1,136	1,190
<b>Core EPS (Bt)</b>	<b>(Bt)</b>	<b>2.10</b>	<b>0.87</b>	<b>2.25</b>	<b>2.21</b>	<b>2.28</b>	<b>1.49</b>	<b>1.60</b>	<b>1.76</b>
Net EPS (Bt)	(Bt)	2.10	0.87	2.24	2.21	2.30	1.49	1.60	1.76
DPS (Bt)	(Bt)	1.35	0.60	1.50	1.50	1.60	1.04	1.12	1.22

### Balance Sheet

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total current assets	(Btmn)	4,581	4,407	5,543	5,830	5,698	6,094	6,479	6,864
Total fixed assets	(Btmn)	3,596	3,403	3,069	3,213	3,256	3,025	2,912	2,812
<b>Total assets</b>	<b>(Btmn)</b>	<b>9,311</b>	<b>8,955</b>	<b>9,830</b>	<b>10,351</b>	<b>10,401</b>	<b>10,341</b>	<b>10,612</b>	<b>10,899</b>
Total loans	(Btmn)	317	130	0	0	0	0	0	0
Total current liabilities	(Btmn)	1,636	1,501	1,892	2,054	1,769	1,520	1,584	1,644
Total long-term liabilities	(Btmn)	118	59	0	0	0	0	0	0
<b>Total liabilities</b>	<b>(Btmn)</b>	<b>2,108</b>	<b>1,865</b>	<b>2,188</b>	<b>2,385</b>	<b>2,108</b>	<b>1,859</b>	<b>1,924</b>	<b>1,983</b>
Paid-up capital	(Btmn)	425	425	425	425	425	425	425	425
<b>Total equity</b>	<b>(Btmn)</b>	<b>7,203</b>	<b>7,091</b>	<b>7,642</b>	<b>7,966</b>	<b>8,293</b>	<b>8,482</b>	<b>8,689</b>	<b>8,915</b>
<b>BVPS (Bt)</b>	<b>(Bt)</b>	<b>16.94</b>	<b>16.68</b>	<b>17.97</b>	<b>18.74</b>	<b>19.50</b>	<b>19.95</b>	<b>20.43</b>	<b>20.97</b>

### Cash Flow Statement

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Core Profit	(Btmn)	894	371	955	939	971	632	681	747
Depreciation and amortization	(Btmn)	647	620	571	510	498	480	463	450
Operating cash flow	(Btmn)	1,297	1,029	1,379	1,216	1,409	1,575	1,117	1,170
Investing cash flow	(Btmn)	(237)	(59)	(1,268)	(172)	(680)	(1,172)	(350)	(350)
Financing cash flow	(Btmn)	(721)	(692)	(490)	(648)	(655)	480	(474)	(520)
<b>Net cash flow</b>	<b>(Btmn)</b>	<b>340</b>	<b>278</b>	<b>(379)</b>	<b>396</b>	<b>75</b>	<b>883</b>	<b>293</b>	<b>300</b>

### Key Financial Ratios

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Gross margin	(%)	18.7	15.1	19.2	18.1	18.2	16.3	16.7	17.1
Operating margin	(%)	9.5	4.7	10.7	9.9	10.6	7.2	7.4	7.9
EBITDA margin	(%)	19.9	17.7	18.7	17.3	17.3	14.9	14.6	14.6
EBIT margin	(%)	11.6	7.0	11.9	11.4	11.7	8.3	8.5	9.0
Net profit margin	(%)	11.2	6.3	11.1	10.5	10.7	8.5	8.8	9.2
ROE	(%)	12.7	5.2	13.0	12.0	11.9	7.5	7.9	8.5
ROA	(%)	9.7	4.1	10.2	9.3	9.4	6.1	6.5	6.9
Net D/E	(x)	(0.3)	(0.3)	(0.4)	(0.4)	(0.4)	(0.5)	(0.5)	(0.5)
Interest coverage	(x)	149.7	134.1	277.8	782.2	975.4	684.2	705.6	739.7
Debt service coverage	(x)	3.9	6.9	277.8	782.2	975.4	684.2	705.6	739.7
Payout Ratio	(x)	64.2	68.7	66.9	67.8	69.6	69.6	69.6	69.6

### Main Assumptions

FY December 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Auto production	(000)	2,014	1,428	1,686	1,884	1,842	1,663	1,743	1,816
Growth	(%)	(7.1)	(29.1)	18.1	11.7	(2.2)	(9.7)	4.8	4.2
Domestic sales	(000)	1,008	792	754	849	776	611	624	648
Growth	(%)	(3.3)	(21.4)	(4.8)	12.6	(8.7)	(21.2)	2.1	3.8
Auto export	(000)	1,054	736	959	1,000	1,118	1,120	1,144	1,168
Growth	(%)	(7.6)	(30.2)	30.4	4.3	11.7	0.2	2.1	2.1

## Financial statement

### Profit and Loss Statement

FY December 31	Unit	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Total revenue	(Btmn)	2,200	2,519	2,154	2,333	2,084	2,045	1,712	1,854
Cost of goods sold	(Btmn)	(1,831)	(2,086)	(1,766)	(1,890)	(1,695)	(1,711)	(1,445)	(1,535)
<b>Gross profit</b>	<b>(Btmn)</b>	<b>369</b>	<b>434</b>	<b>388</b>	<b>444</b>	<b>389</b>	<b>334</b>	<b>267</b>	<b>318</b>
SG&A	(Btmn)	(197)	(159)	(168)	(175)	(185)	(161)	(164)	(175)
Other income	(Btmn)	53	19	34	23	28	20	40	33
Interest expense	(Btmn)	(0)	(0)	(0)	(0)	(0)	(1)	(1)	(1)
<b>Pre-tax profit</b>	<b>(Btmn)</b>	<b>226</b>	<b>293</b>	<b>254</b>	<b>292</b>	<b>231</b>	<b>192</b>	<b>142</b>	<b>175</b>
Corporate tax	(Btmn)	(39)	(41)	(41)	(43)	(42)	(29)	(18)	(30)
Equity a/c profits	(Btmn)	30	18	1	12	25	18	13	10
Minority interests	(Btmn)	3	3	3	3	3	2	2	5
<b>Core profit</b>	<b>(Btmn)</b>	<b>220</b>	<b>273</b>	<b>217</b>	<b>265</b>	<b>218</b>	<b>184</b>	<b>140</b>	<b>160</b>
Extra-ordinary items	(Btmn)	(8)	1	7	(1)	(0)	3	1	(2)
<b>Net Profit</b>	<b>(Btmn)</b>	<b>211</b>	<b>274</b>	<b>223</b>	<b>263</b>	<b>218</b>	<b>187</b>	<b>140</b>	<b>159</b>
EBITDA	(Btmn)	356	418	379	419	360	324	268	304
<b>Core EPS (Bt)</b>	<b>(Bt)</b>	<b>0.52</b>	<b>0.64</b>	<b>0.51</b>	<b>0.62</b>	<b>0.51</b>	<b>0.43</b>	<b>0.33</b>	<b>0.38</b>
Net EPS (Bt)	(Bt)	0.50	0.65	0.52	0.62	0.51	0.44	0.33	0.37

### Balance Sheet

FY December 31	Unit	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Total current assets	(Btmn)	5,830	6,237	5,739	5,849	5,698	5,887	5,301	5,468
Total fixed assets	(Btmn)	3,213	3,276	3,279	3,281	3,256	3,305	3,241	3,192
<b>Total assets</b>	<b>(Btmn)</b>	<b>10,351</b>	<b>10,851</b>	<b>10,365</b>	<b>10,498</b>	<b>10,401</b>	<b>10,614</b>	<b>9,987</b>	<b>10,011</b>
Total loans	(Btmn)	0	0	0	0	0	0	20	26
Total current liabilities	(Btmn)	2,054	2,278	2,042	2,068	1,769	1,789	1,537	1,505
Total long-term liabilities	(Btmn)	0	0	0	0	0	0	0	0
<b>Total liabilities</b>	<b>(Btmn)</b>	<b>2,385</b>	<b>2,614</b>	<b>2,383</b>	<b>2,417</b>	<b>2,108</b>	<b>2,140</b>	<b>1,893</b>	<b>1,873</b>
Paid-up capital	(Btmn)	425	425	425	425	425	425	425	425
<b>Total equity</b>	<b>(Btmn)</b>	<b>7,966</b>	<b>8,237</b>	<b>7,982</b>	<b>8,081</b>	<b>8,293</b>	<b>8,474</b>	<b>8,094</b>	<b>8,138</b>
<b>BVPS (Bt)</b>	<b>(Bt)</b>	<b>18.74</b>	<b>19.37</b>	<b>18.77</b>	<b>19.01</b>	<b>19.50</b>	<b>19.93</b>	<b>19.04</b>	<b>19.14</b>

### Cash Flow Statement

FY December 31	Unit	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Core Profit	(Btmn)	220	273	217	265	218	184	140	160
Depreciation and amortization	(Btmn)	130	125	125	126	128	132	125	128
Operating cash flow	(Btmn)	410	350	225	447	387	379	144	277
Investing cash flow	(Btmn)	(177)	243	193	(483)	(632)	(686)	(4)	(60)
Financing cash flow	(Btmn)	(3)	(4)	(480)	(166)	(5)	(1)	(508)	(110)
<b>Net cash flow</b>	<b>(Btmn)</b>	<b>230</b>	<b>590</b>	<b>(62)</b>	<b>(202)</b>	<b>(250)</b>	<b>(308)</b>	<b>(368)</b>	<b>108</b>

### Key Financial Ratios

FY December 31	Unit	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Gross margin	(%)	16.8	17.2	18.0	19.0	18.7	16.3	15.6	17.2
Operating margin	(%)	7.8	10.9	10.2	11.5	9.8	8.4	6.0	7.7
EBITDA margin	(%)	16.2	16.6	17.6	17.9	17.3	15.8	15.6	16.4
EBIT margin	(%)	9.7	11.6	11.9	12.4	11.0	9.5	8.2	9.3
Net profit margin	(%)	9.6	10.9	10.4	11.3	10.4	9.1	8.2	8.6
ROE	(%)	11.6	13.6	12.5	12.7	11.5	8.8	8.0	8.0
ROA	(%)	9.0	10.3	9.6	9.7	9.0	6.8	6.4	6.3
Net D/E	(x)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)	(0.4)
Interest coverage	(x)	3,687.1	939.7	944.4	1,179.4	880.9	587.4	454.4	379.2
Debt service coverage	(x)	3,687.1	939.7	944.4	1,179.4	880.9	587.4	47.2	41.3

### Main Assumptions

FY December 31	Unit	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Auto production	(000)	519	508	414	464	456	414	346	367
Growth	(%)	9.7	5.8	6.1	(6.0)	(12.3)	(18.4)	(16.3)	(21.0)
Domestic sales	(000)	216	217	189	181	189	164	144	131
Growth	(%)	(5.1)	(6.1)	(3.6)	(12.4)	(12.4)	(24.6)	(23.7)	(27.7)
Auto export	(000)	294	274	255	293	296	271	249	250
Growth	(%)	4.3	12.6	23.5	14.1	0.6	(1.2)	(2.6)	(14.8)

**Figure 1: SAT's earnings review**

(Bt mn)	3Q23	4Q23	1Q24	2Q24	3Q24	YoY%	QoQ%	9M23	9M24	YoY%
Revenue	2,333	2,084	2,045	1,712	1,854	(20.6)	8.3	7,006	5,611	(19.9)
Gross profit	444	389	334	267	318	(28.3)	19.3	1,266	919	(27.4)
EBITDA	419	360	324	268	304	(27.4)	13.6	1,216	895	(26.3)
<b>Core profit</b>	<b>265</b>	<b>218</b>	<b>184</b>	<b>140</b>	<b>160</b>	<b>(39.5)</b>	<b>14.9</b>	<b>755</b>	<b>484</b>	<b>(36.0)</b>
<b>Net profit</b>	<b>263</b>	<b>218</b>	<b>187</b>	<b>140</b>	<b>159</b>	<b>(39.7)</b>	<b>13.2</b>	<b>761</b>	<b>486</b>	<b>(36.1)</b>
EPS (Bt/share)	0.62	0.51	0.44	0.33	0.37	(39.7)	13.2	1.79	1.14	(36.1)
<b>Balance Sheet</b>										
Total Assets	10,498	10,401	10,614	9,987	10,011	(4.6)	0.2	10,498	10,011	(4.6)
Total Liabilities	2,417	2,108	2,140	1,893	1,873	(22.5)	(1.1)	2,417	1,873	(22.5)
Total Equity	8,081	8,293	8,474	8,094	8,138	0.7	0.5	8,081	8,138	0.7
BVPS (Bt/share)	19.0	19.5	19.9	19.0	19.1	0.7	0.5	19.0	19.1	0.7
<b>Financial Ratio</b>										
Gross Margin (%)	19.0	18.7	16.3	15.6	17.2	(1.8)	1.6	18.1	16.4	(1.7)
EBITDA margin (%)	17.9	17.3	15.8	15.6	16.4	(1.5)	0.8	17.3	16.0	(1.4)
Net Profit Margin (%)	11.3	10.4	9.1	8.2	8.6	(2.7)	0.4	10.9	8.7	(2.2)
ROA (%)	10.2	8.4	6.8	5.5	6.3			9.7	6.3	
ROE (%)	13.4	10.7	8.8	6.9	7.9			12.7	8.0	
D/E (X)	0.0	0.0	0.0	0.0	0.0			0.0	0.0	
<b>Auto statistics (000 units)</b>										
<b>Auto production</b>	<b>464</b>	<b>456</b>	<b>414</b>	<b>346</b>	<b>367</b>	<b>(21.0)</b>	<b>6.0</b>	<b>1,386</b>	<b>1,127</b>	<b>(18.7)</b>
- Commercial car	307	290	261	224	238	(22.5)	6.2	911	722	(20.7)
- Passenger car	158	165	153	123	129	(18.1)	5.5	475	405	(14.7)
<b>Domestic</b>	<b>181</b>	<b>189</b>	<b>164</b>	<b>144</b>	<b>131</b>	<b>(27.7)</b>	<b>(9.5)</b>	<b>587</b>	<b>439</b>	<b>(25.3)</b>
- Commercial car	84	81	65	60	53	(37.0)	(11.9)	288	178	(38.3)
- Passenger car	79	83	80	70	59	(25.6)	(15.5)	250	209	(16.6)
- BEV	17	25	19	14	19	7.6	30.1	49	52	7.3
<b>Export</b>	<b>293</b>	<b>296</b>	<b>271</b>	<b>249</b>	<b>250</b>	<b>(14.8)</b>	<b>0.5</b>	<b>822</b>	<b>769</b>	<b>(6.4)</b>
- Commercial car	207	208	192	179	171	(17.6)	(4.7)	578	542	(6.2)
- Passenger car	86	87	78	69	79	(7.8)	14.0	244	227	(7.0)

Source: The Federation of Thai Industries, Thailand Automotive Institute, SAT and InnovestX Research

**Figure 2: Valuation summary** (price as of Nov 14, 2024)

Rating	Price	Target	ETR	P/E (x)			EPS growth (%)			P/BV (x)			ROE (%)			Div. Yield (%)			EV/EBITDA (x)			
	(Bt/Sh)	(Bt/Sh)	(%)	23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F	23A	24F	25F	
AH	Neutral	19.40	18.0	(3.0)	3.9	8.6	6.9	3	(54)	25	0.6	0.6	0.6	16	7	8	8.5	4.2	5.3	3.6	4.9	4.0
SAT	Underperform	10.90	12.0	19.6	4.8	7.3	6.8	3	(35)	8	0.6	0.5	0.5	12	8	8	14.7	9.5	10.2	0.8	0.4	0.1
STANLY	Underperform	219.00	192.0	(7.8)	9.7	11.3	10.5	(1)	(14)	8	0.8	0.8	0.8	8	7	7	9.1	4.6	4.9	2.6	2.5	1.9
<b>Average</b>					<b>6.1</b>	<b>9.1</b>	<b>8.0</b>	<b>2</b>	<b>(34)</b>	<b>14</b>	<b>0.7</b>	<b>0.7</b>	<b>0.6</b>	<b>12</b>	<b>7</b>	<b>8</b>	<b>10.8</b>	<b>6.1</b>	<b>6.8</b>	<b>2.3</b>	<b>2.6</b>	<b>2.0</b>

Source: InnovestX Research

ข้อสงวนสิทธิ์:

บริษัทหลักทรัพย์ อินโนเวสก์ เอกซ์ จำกัด ("INVX") เป็นบริษัทอยู่ที่บีบีซี เอสซีบี เอ็กซ์ จำกัด (มหาชน) ("เอสซีบี เอกซ์") เป็นผู้ถือหุ้นรายใหญ่แต่เพียงผู้เดียว และธนาคารไทยพาณิชย์ จำกัด (มหาชน) ("ธนาคารฯ") เป็นบริษัทอยู่ที่เอสซีบี เอกซ์ เป็นผู้ถือหุ้นรายใหญ่ ข้อมูลได้ ๆ ที่เกี่ยวข้องกับธนาคารฯ มีวัตถุประสงค์เพื่อใช้ในการประเมินภัยคุกคาม

INVX ลงานศักดิ์ในการใช้ดุลพินิจของตนแต่เพียงผู้เดียวในการเกตเเก่ในเพิ่มเติมข้อมูลเป็นเครื่องครัวโดยไม่ต้องบอกกล่าว เอกสารฉบับนี้จัดส่งให้แก่เดบุคคลที่กำหนดได้นั้น และ ห้ามมิให้บันการทำซ้ำ ตัดแปลง เพย์แพร์ ขาย จำปา บิมพ์ช้า ส่งต่อ หรือแสวงหาประโยชน์ใดๆในเชิงพาณิชย์ไม่ว่าในลักษณะใดๆ เว็บแต่จะได้รับความยินยอมเป็นลายลักษณ์อักษรจาก INVX ก่อน

การซื้อขายฟิวเจอร์สและออปชัน (Futures and Options) มีความเสี่ยงสูงที่อาจก่อให้เกิดผลขาดทุนอย่างมีนัยสำคัญ จึงไม่เหมาะสมกับบุคคลทุกคน ทั้งนี้ กองการตัดสินใจซื้อขายฟิวเจอร์สและออปชัน ต้องมีความเข้าใจในวิธีการและ\_risk\_ ของแต่ละสัญญา รวมถึงการคำนวณต้นทุนและกำไรที่คาดหวัง การลงทุนในสินทรัพย์ทางการเงินเป็นส่วนหนึ่งของการวางแผนการเงิน แต่ควรคำนึงถึงความเสี่ยงที่อาจเกิดขึ้นจากการซื้อขายฟิวเจอร์สและออปชัน และต้องมีความตระหนักรู้ถึงความเสี่ยงที่อาจเกิดขึ้นจากการซื้อขายฟิวเจอร์สและออปชัน

เอกสารฉบับนี้จัดส่งให้กับบุคคลที่กำหนด (intended recipient) เท่านั้น และห้ามนำผู้อื่นไปรับข้อมูลในเอกสารฉบับนี้ไปทำลาย ซ่อน ตัดลอก นำออกและดู หรือนำไปแพร่และห้ามโดยไม่มีสิทธิ์ของเจ้าของเอกสาร

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#### CG Rating 2024 Companies with CG Rating

##### Companies with Excellent CG Scoring

AAV, ABM, ACE, ACG, ADVANC, AE, AF, AGE, AH, AIT, AJ, AKP, AKR, ALLA, ALT, AMA, AMARIN, AMATA, AMATAV, ANAN, AOT, AP, ASIMAR, ASK, ASP, ASW, AURA, AWC, B, BAES, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BDMS, BEC, BEM, BEYOND, BGC, BGRIM, BJC, BKIH, BLA, BPP, BR, BRI, BRR, BSRC, BTG, BTS, BTW, BWG, CBG, CENTEL, CFRESH, CHASE, CHEWA, CHOW, CIMBT, CIVIL, CK, CKP, CNT, COLOR, COM7, CPALL, CPAXT, CPF, CPL, CPN, CPW, CRC, CRD, CREDIT, CSC, CV, DCC, DDD, DELTA, DEMCO, DITTO, DMT, DOHOME, DRT, DUSIT, EASTW, ECF, ECL, EGCO, EPG, ERW, ETC, FLOYD, FN, FPI, FVC, GABLE, GC, GCAP, GFC, GFPT, GGC, GLAND, GLOBAL, GPSC, GRAMMY, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HPT, HTC, ICC, ICHI, III, ILINK, ILM, IND, INET, INSET, INTUCH, IP, IRC, IRPC, IT, ITC, ITEL, ITTHI, IVL, JAS, JTS, K, KBANK, KCC, KCE, KCG, KEX, KKP, KSL, KTB, KTC, KTMS, KUMWEL, LALIN, LANNA, LH, LHFG, LIT, LOXLEY, LPN, LRH, LST, M, MAJOR, MALEE, MBK, MC, M-CHAI, MCOT, MFC, MFEC, MINT, MODERN, MONO, MOONG, MOSHI, MSC, MST, MT, MTI, MVP, NCH, NER, NKI, NOBLE, NRF, NSL, NTSC, NVD, NWR, NYT, OCC, OR, ORI, OSP, PAP, PB, PCC, PCSGH, PDJ, PEER, PG, PHOL, PIMO, PLANB, PLAT, PLUS, PM, PORT, PPP, PPS, PR9, PRG, PRIME, PRM, PRTR, PSH, PSL, PTT, PTTEP, PTTGC, Q-CON, QH, QTC, RATCH, RBF, RPC, RPH, RS, RT, RWI, S, S&J, SA, SAAM, SABINA, SAK, SAMART, SAMTEL, SAT, SAV, SAWAD, SC, SCAP, SCB, SCC, SCCC, SCG, SCGD, SCGP, SCM, SCN, SDC, SEAFCO, SEAOL, SELIC, SENA, SENX, SGC, SGF, SGP, SHR, SICT, SIRI, SIS, SITHAI, SJWD, SKE, SKR, SM, SMP, SNC, SNNP, SNP, SO, SONIC, SPALI, SPC, SPI, SPRC, SR, SSC, SSF, SSP, SSSC, STA, STEC, STGT, STI, SUC, SUN, SUTHA, SVI, SYMC, SYNETC, TASCO, TBN, TCAP, TCMC, TEAMG, TEHG, TFG, TFMAMA, TGE, TGH, THANA, THANI, THCOM, THG\*, THIP, THRE, THREL, TIPH, TISCO, TK, TKS, TKT, TLI, TM, TMILL, TMT, TNND, TNITY, TNL, TOA, TOG, TOP, TPAC, TPBI, TPIPP, TPS, TQM, TQR, TRP, TRUBB, TRUE, TRV, TSC, TSTE, TSTH, TTA, TTB, TTCL, TTW, TU, TVDH, TWO, TWT, TWPC, UAC, UBE, UBIS, UKEM, UPF, UPOIC, UV, VARO, VGI, VIH, WACOAL, WGE, WHA, WHAUP, WICE, WINMED, WINNER, ZEN

##### Companies with Very Good CG Scoring

2S, AAI, ADB, AEONTS, AHC, AIRA, APCO, APCS, APURE, ARIP, ARROW, ASIAN, ATP30, AUCT, AYUD, BA, BBIK, BC, BE8, BH, BIZ, BOL, BSBM, BTC, CH, CI, CIG, CM, COCOCO, COMAN, CPI, CSS, DTCENT, EVER, FE, FORTH, FSMART, FSX, FTI, GEL, GIFT, GPI, HUMAN, IFS, INSURE, JCK, JDF, JMART, KGI, KJL, KTIS, KUN, L&E, LHK, MATCH, MBAX, MEGA, METCO, MICRO, NC, NCAP, NCL, NDR, ONEE, PATO, PDG, PJW, POLY, PQS, PREB, PROUD, PSC, PSP, PSTC, PT, PTECH, PYLON, QLT, RABBIT, RCL, SAPPE, SECURE, SFLEX, SFT, SINO, SMT, SPKG, SPV, STANLY, STPI, SUPER, SUSCO, SVOA, SVT, TACC, TAE, TCC, TEKA, TFM, TITLE, TKN, TMD, TNR, TPA, TPCH, TPCS, TPLAS, TPOLY, TRT, TURTLE, TVH, UBA, UP, UREKA, VCOM, VIBHA, VRANDA, WARRIX, WIN, WP

##### Companies with Good CG Scoring

A5, ADD, AIE, ALUCON, AMC, AMR, ARIN, ASEFA, ASIA, ASN, BIG, BIOTEC, BIS, BJCHI, BLC, BVG, CEN, CGH, CHARAN, CHAYO, CHIC, CHOTI, CITY, CMC, CPANEL, CSP, DEXON, DOD, DPAIN, DV8, EASON, EE, EFORL, EKH, ESTAR, ETL, FNS, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GLOBAL, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HEALTH, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL, JAS, JR, JTS, KASET, KBANK, KCAR, KCC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, L&E, LANNA, LH, LHFG, LHK, LPN, LRH, LDC, LEO, MCA, META, MGC, MITSIB, MK, NAM, NOVA, NTV, NV, OGC, PACO, PANEL, PHG, PIN, PRAPAT, PRI, PRIN, PROEN, PROS, PTC, READY, ROCTEC, SABUY, SALEE, SAMCO, SANKO, SCI, SE, SE-ED, SINGER, SISB, SKN, SKY, SMD, SMIT, SORKON, SPG, SST, STC, STOWER, STP, SVR, SWC, TAKUNI, TC, TFI, TMC, TMI, TNP, TOPP, TRU, UEC, UOBKH, VREKA, WAVE, WFX, WIIL, XO, XPG, YUASA, ZAA

##### Corporate Governance Report

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To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2023 to 28 October 2024) is publicized.

\*บริษัทที่รับทราบการห้ามผู้บริหารของบริษัทที่มีข่าวด้านการดำเนินกิจกรรมทางการเมือง ใช้การกระทำการผิดเดียวทันทีหลักทรัพย์ การตรวจสอบ คัดรับปัจจุบัน เป็นต้น ซึ่งการใช้ข้อมูล CGR គอร์ดจะถูกสิ่งข่าวดังกล่าว ประกอบด้วย

##### Anti-corruption Progress Indicator

##### Certified (ได้รับการรับรอง)

2S, AAI, ADB, ADVANC, AE, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATA, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, ASW, AYUD, B, BAES, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BE8, BEC, BEYOND, BGC, BGRIM, BLA, BPP, BRI, BRR, BSBM, BTG, BTS, BWG, CAZ, CBG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CI, CIG, CIMBT, CM, CMC, COM7, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, CV, DCC, DELTA, DEMCO, DIMET, DMT, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ETC, ETE, FNS, FPI, FPT, FSMART, FSX, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GLOBAL, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HEALTH, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL, JAS, JR, JTS, KASET, KBANK, KCAR, KCC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, L&E, LANNA, LH, LHFG, LHK, LPN, LRH, LDC, LEO, MCA, META, MGC, MITSIB, MK, NAM, NOVA, NTV, NV, OGC, PACO, PANEL, PHG, PIN, PRAPAT, PRI, PRIN, PROEN, PROS, PTC, READY, ROCTEC, SABUY, SALEE, SAMCO, SANKO, SCI, SE, SE-ED, SINGER, SISB, SKN, SKY, SMD, SMIT, SORKON, SPG, SST, STC, STOWER, STP, SVR, SWC, TAKUNI, TC, TFI, TMC, TMI, TNP, TOPP, TRU, UEC, UOBKH, VREKA, WAVE, WFX, WIIL, XO, XPG, YUASA, ZEN

##### Declared (ได้ประกาศผลการดำเนินการ)

ACE, ALT, AMARIN, AMC, ANI, APCO, ASAP, B52, BLAND, BYD, CFARM, CHASE, CHG, DEXON, DITTO, ECL, EVER, FLOYD, GREEN, HL, HUMAN, ICN, IHL, IP, ITC, JDF, JMART, K, KJL, LDC, LIT, MITSIB, MJD, MOSHI, NEX, NTSC, PLE, PLUS, POLY, PQS, PRI, PRIME, PROEN, PROUD, PTC, RT, S, SAWAD, SCAP, SCGD, SFT, SHR, SINGER, SINO, SJWD, SKE, SNNP, SOLAR, SONIC, SUPER, TBN, TMI, TPAC, TPP, TQM, UOBKH, UREKA, VNG, WELL, WIN, XPG

##### N/A

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, ADVICE, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALLA, ALPHAX, ALUCON, AMARC, AMR, ANAN, AOT, APO, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BKGI, BKIH, BLA, BLESS, BM, BOL, BPS, BR, BROCK, BSM, BSRC, BTC, BTNC, BTW, BUI, BVG, CCET, CCP, CEYE, CGD, CH, CHAO, CHARAN, CHAYO, CHIC, CHO, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COLOR, COMAN, CPANEL, CPH, CPR, CRANE, CRD, CREDIT, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DOD, DPAIN, DTCENT, DTCL, DV8, EASON, EE, EFORL, EKH, EMC, ESTAR, ETL, EURO, F&D, FANCY, FE, FM, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GYT, HFT, HPT, HTECH, HYDRO, I2, IIG, IMH, IND, INGRS, INSET, IRC, IRCP, IROYAL, IT, ITD, ITNS, ITTHI, J, JAK, JCK, JCKH, JCT, JKN, JMT, JPARK, JSP, JUBILE, KAMART, KBS, KC, KCG, KCM, KDH, KEX, KIAT, KISS, KK, KKC, KLINIQ, KOOL, KTIS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LEE, LEO, LOXLEY, LPH, LST, LTS, MAGURO, MANRIN, MASTER, MATI, MCA, M-CHAI, MCS, MDX, MEB, MEDEZE, METCO, MG, MGT, MICRO, MIDA, MK, ML, MORE, MPJ, MST, MTW, MUD, MVP, NAM, NAT, NC, NCH, NCL, NCP, NDR, NEO, NETBAY, NEW, NEWS, NFC, NL, NNCL, NOK, NOVA, NPK, NSL, NTV, NUSA, NV, NVD, NWR, NYT, OHTL, OKJ, ONEE, ORN, PACO, PAF, PANEL, PCC, PCE, PEACE, PEER, PERM, PF, PHG, PICO, PIN, PJW, PLT, PMC, PMTA, POLAR, PORT, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PRO, PSG, PSP, PTL, QTG, RAM, RCL, READY, RICHY, RJH, ROCK, ROCTEC, ROH, ROJNA, RP, RPC, RPH, RSP, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMTEL, SANKO, SAUCE, SAV, SAWANG, SBNEXT, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SEI, SGF, SHANG, SIAM, SICK, SIMAT, SISB, SK, SKN, SKY, SLP, SMART, SMD, SMT, SO, SPA, SPAG, SPG, SPREME, SPVI, SQ, SR, SRS, SSC, STANLY, STC, STECH, STECON, STHAI, STI, STP, STPI, STX, SUC, SUN, SUTHA, SVR, SWC, SYNE, TACC, TAN, TAPAC, TATG, TC, TCC, TCJ, TCMC, TCOAT, TEAM, TEAMG, TEKA, TERA, TFM, TGP, TH, THAI, THANA, THE, THG, THMUI, TIGER, TITLE, TK, TKC, TLI, TM, TMAN, TMC, TMW, TNND, TNH, TNPC, TOA, TPBI, TPCH, TPIPP, TPL, TPOLY, TPS, TQR, TR, TRC, TRITN, TRP, TRUBB, TRV, TSE, TTA, TTI, TT, TTW, TVH, TWT, TWZ, TYCN, UAC, UBA, UBE, UMI, UMS, UNIQ, UP, UPOIC, UTP, UVAN, VARO, VL, VPO, VRANDA, W, WARRIX, WAVE, WFX, WGE, WINDOW, WINMED, WINNER, WORK, WP, YGG, YONG, ZAA, ZIGA

##### Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of October 14, 2024) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC.